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COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF STATE  
BUREAU OF PROFESSIONAL AND OCCUPATIONAL AFFAIRS

**F I N A L M I N U T E S**

MEETING OF:

**STATE REAL ESTATE COMMISSION  
VIA VIDEOCONFERENCE**

TIME: 10:32 A.M.

May 19, 2021



1 \*\*\*

2 State Real Estate Commission

3 May 19, 2021

4 \*\*\*

5 [Pursuant to Section 708(a)(5) of the Sunshine Act, at  
6 9:00 a.m. the Commission entered into Executive  
7 Session with Juan A. Ruiz, Esquire, Commission  
8 Counsel, and Nicole Ehrhart, Esquire, Commission  
9 Counsel, for the purpose of conducting quasi-judicial  
10 deliberations on matters currently pending before the  
11 Commission that are listed on the agenda. The  
12 Commission returned to open session at 10:30 a.m.]

13 \*\*\*

14 [Theodore Stauffer, Executive Secretary, Bureau of  
15 Professional and Occupational Affairs, noted the  
16 meeting was being recorded, and those who remained on  
17 the line were giving their consent to being recorded.]

18 \*\*\*

19 The regularly scheduled meeting of the State Real  
20 Estate Commission was held on Wednesday, May 19, 2021.  
21 Joseph J. McGettigan, Chairman, Industry Member,  
22 officially called the meeting to order at 10:32 a.m.

23 K. Kalonji Johnson, Commissioner, Bureau of  
24 Professional and Occupational Affairs, was not present  
25 during the commencement of the meeting.



1 Report of Prosecutorial Division

2 [Alice Glasser, Esquire, Commission Prosecutor,

3 presented the Consent Agreement for Case No. 18-56-

4 010873.]

5 CHAIR MCGETTIGAN:

6 I will entertain a motion to approve.

7 MR. TARANTINO:

8 So moved.

9 CHAIR MCGETTIGAN:

10 Second?

11 MR. SEEBECK:

12 Second.

13 CHAIR MCGETTIGAN:

14 Discussion? All in favor? Against?

15 [The motion carried unanimously. The Respondent's

16 name for Case No. 20-56-010873 is Rosemary Ofcharsky.]

17 \*\*\*

18 Report of Commission Counsel

19 [Juan A. Ruiz, Esquire, Commission Counsel, noted the

20 Commission met in Executive Session prior to the

21 meeting and discussed issues on the agenda, including

22 one final Adjudication and Order and a Motion to Enter

23 Default and Deem Facts Admitted.]

24 MR. RUIZ:

25 In the case of Amanda Marie Richards, is



1 [The motion carried unanimously.]

2

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3 Report of Commission Counsel - Rules and Regulations  
4 [Juan A. Ruiz, Esquire, Commission Counsel, mentioned  
5 prior Commission meeting general revisions discussion  
6 concerning a definition for advertisements since one  
7 does not currently exist under the regulations or  
8 under the Act. He referred to the various definitions  
9 of advertisements obtained by Mr. Ferrara from other  
10 states through the Association of Real Estate License  
11 Law Officials (ARELLO).

12 Mr. Ruiz commented that Nevada and Kansas had  
13 all-encompassing definitions of advertisement, and  
14 Louisiana had a separate regulation dealing with  
15 internet advertising and was more of a rule for  
16 advertising. He mentioned that combining Nevada and  
17 Kansas would get the Commission where it needs to be  
18 as far as a definition.

19 Mr. Ruiz noted the definition would define  
20 advertisement to include social media and basic  
21 Internet and is not currently in the regulation  
22 language.

23 Mr. Ferrara agreed with working closely with  
24 Nevada and Kansas because they are so encompassing and  
25 have valid points. He noted advertising to be crazy,

1 especially the team advertising aspect, where there is  
2 a lot of flouting the law.

3 Chair McGettigan addressed the importance of  
4 enforcing the law and prosecuting violators because  
5 nothing will change no matter what the recommendation  
6 if the law is not enforced.

7 Ms. Rubin discussed reporting advertising  
8 violations herself and emphasized the importance and  
9 responsibility of commissioners informing licensees  
10 when they may be in violation based on the rules and  
11 regulations. She also noted enforcement lacks real  
12 estate knowledge.

13 Mr. Tarantino suggested members of the  
14 Pennsylvania Association of Realtors (PAR) call PAR to  
15 inform them so PAR could contact the agents and  
16 brokers and tell them what they are doing wrong.

17 Mr. Michalowski stated that most of the violation  
18 cases would not come in front of the Commission  
19 because the vast majority of those were going to go  
20 through the citation system, and Ms. Glasser has been  
21 going over each one and prosecuting quite a few.

22 Mr. Michalowski stated the biggest problem with  
23 team advertising is there are no regulations or rules  
24 on team advertising and guidelines that are  
25 enforceable. He commented that prosecution cannot



1 prosecute unless the matter becomes truly misleading.  
2 He stated prosecution would enforce team advertising  
3 rules once team advertising rules were in place.

4 Mr. Michalowski mentioned prior discussion  
5 regarding increasing the penalties on citations and  
6 again recommended increasing penalties on the  
7 citations in addition to changing the advertising.

8 Chair McGettigan questioned how the Commission  
9 could increase something like the citations and say it  
10 was not enough money when the number of citations was  
11 unknown.

12 Mr. Michalowski commented that the number of  
13 citations could be made available, but many of the  
14 cases also get closed because they are often submitted  
15 with violations that are alleged but are not there.  
16 He stated Ms. Glasser performs a prosecution  
17 evaluation but cannot report those to anybody because  
18 of either lack of evidence or they were provided by  
19 people who believed they were violations but are not  
20 violations.

21 Mr. Michalowski commented that advertising has  
22 become far more advanced and beyond what the scope was  
23 the last time the existing rules were put into place.  
24 He noted social media was barely a thing back then and  
25 that regulations would provide more definition and

1 guidance to prosecution and the licensee population  
2 once passed.

3 Chair McGettigan argued that numbers are needed  
4 on a regular basis of how many people are fined before  
5 making a decision on how much to increase fines. He  
6 also believed that there should be no more fines for  
7 those who have more than a couple violations, and it  
8 should go to a hearing for formal action against.

9 Mr. Michalowski stated the schedule already  
10 covers that and allows for one violation and a second  
11 violation with an increased fine and then formal  
12 action after that. He mentioned that one of the  
13 requests that has been made was for the new  
14 regulations and the new schedule to also include in  
15 advertising a failure to supervise citation to go  
16 along with it, which is not included in the original  
17 schedule.

18 Chair McGettigan commented that the Commission is  
19 familiar with the regulations but are not familiar  
20 with the number of citations issued and the monies  
21 collected and requested to see those on a monthly  
22 basis.

23 Mr. Ruiz will investigate as to whether the  
24 monthly reports are still available.

25 Mr. Ruiz addressed Ms. Rubin's comments

1 concerning advertising violations and told Commission  
2 members to report violations to prosecution and not  
3 reach out themselves due to the possibility of  
4 Commission members becoming a potential witness.

5

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6 [K. Kalonji Johnson, Commissioner, Bureau of  
7 Professional and Occupational Affairs, entered the  
8 meeting at 10:55 a.m.]

9

\*\*\*

10 Mr. Tarantino commented that PAR could educate  
11 those who are violating the rules with a phone call  
12 but not report them, and those who continue to violate  
13 the rules would be reported by the Commission. He  
14 mentioned that PAR could provide a point person for  
15 contact and give them a chance before it goes to  
16 prosecution.

17 Mr. Michalowski stated Mr. Tarantino had an  
18 excellent idea because people want to be anonymous  
19 complainants due to working with those same folks. He  
20 noted Ms. Glasser had sent out investigators, and the  
21 matters were fixed within a day but would have  
22 otherwise been sent to prosecution. He mentioned it  
23 could be a way for brokers to communicate with other  
24 brokers without creating a fight. He stated a  
25 connection made between people early on, whether

1 through a professional association or some other way,  
2 would be beneficial, because brokers are afraid of  
3 repercussions.

4 Mr. Michalowski noted he could have Ms. Glasser  
5 present a report at the next meeting regarding  
6 prosecution cases to inform people of how to make  
7 better complaints. He mentioned that cases that go to  
8 final citation and are paid after an adjudication with  
9 a hearing examiner could be pulled from the  
10 Pennsylvania Licensing System (PALS), but it would be  
11 good to provide a summary of the closed cases and the  
12 reasons those were closed.

13 Mr. Ruiz stated he will draft a definition  
14 consistent with today's discussion, looking at Nevada  
15 and Kansas, and present that at the next meeting,  
16 along with adding it to the general revisions.]

17 \*\*\*

18 Veterans' Licensure Report

19 [Andrew LaFratte, MPA, Executive Policy Specialist,  
20 Department of State, presented results of the  
21 Veterans' Licensure Survey conducted over 2019 and  
22 2020. He stated the Veterans' Licensure Survey is  
23 part of a United States Department of Labor grant of  
24 \$422,000 received in 2018 with the goal to reduce  
25 occupational licensure requirements and explore

1 alternative approaches, such as certification and  
2 maintaining public health and safety.

3 Mr. LaFratte stated Pennsylvania has one of the  
4 largest veteran populations in the United States with  
5 over 1 million veterans and active-duty service  
6 members, military spouses, and dependents. He noted  
7 the United States Department of Labor estimates that  
8 the military trains people in nearly 1,000 civilian  
9 occupations; however, veterans continue to report  
10 finding employment as the most difficult challenges in  
11 transitioning to civilian life and work.

12 Mr. LaFratte addressed military spouses, where  
13 35-50% work in fields that require licensure or  
14 certification. He commented that the United Service  
15 Organization (USO) estimates that military families  
16 move once every three years, resulting in over 70% of  
17 military spouses having to renew their license or get  
18 it reissued upon moving. He noted many military  
19 spouses are forced with holding multiple state  
20 licenses at a time due to the uncertainty of further  
21 and future moves, which becomes expensive.

22 Mr. LaFratte noted licensure regulations may  
23 deter veterans or military spouses from entering  
24 licensed professions. He stated the goal is to remove  
25 barriers from veterans and military spouses and help

1 them in transitioning from military to civilian  
2 employment and to obtain their occupational license.

3 Mr. LaFratte stated over 200 veterans and  
4 military spouses were surveyed who held a license in  
5 Pennsylvania or in another state, and follow-up data  
6 was obtained identifying issues with the transition  
7 process.

8 Mr. LaFratte addressed marketing and data  
9 collection strategies, including social and  
10 traditional media. He noted Facebook and Twitter  
11 posts in terms of getting the word out, along with the  
12 Department of Military and Veterans Affairs (DMVA).  
13 He thanked the Governor's Office, Bureau of  
14 Professional and Occupational Affairs (BPOA), and  
15 Department of State (DOS) in getting the survey out to  
16 the public.

17 Mr. LaFratte addressed respondent profiles,  
18 stating 81% were licensed in Pennsylvania. He noted  
19 the most popular licensing fields with real estate  
20 being the second most popular license field.

21 Mr. LaFratte stated 77% of the respondents were  
22 active duty and reserves and 25% were military  
23 spouses, noting most respondents were from the Army  
24 and second most was the Army National Guard.

25 Mr. LaFratte addressed the GI Bill and the usage

1 of it as it pertains to education, where there was  
2 roughly a 70%/30% split of folks using the GI Bill  
3 with the most popular major was healthcare and  
4 business and real estate second.

5 Mr. LaFratte provided a transition overview,  
6 where civilian employment took roughly three to six  
7 months. He addressed Pennsylvania's licensure process  
8 compared to other states, noting Pennsylvania is in  
9 line with the national trend. He mentioned that the  
10 majority of those licensed in real estate received  
11 their license within three months with an average cost  
12 between \$200 and \$500.

13 Mr. LaFratte addressed difficulty in transferring  
14 military credentials and experience to satisfy state  
15 occupational licensure requirements, which seemed to  
16 pose the most significant barrier to veterans. He  
17 noted that transferring credentials was the veteran's  
18 most popular answer, whereas the licensure fees was  
19 the most popular answer for military spouses.

20 Mr. LaFratte stated respondents reported  
21 acceptance of military training, education and  
22 experience, and licensure fee waivers would be the  
23 most beneficial to veterans and military spouses.

24 Mr. LaFratte addressed an open comment section,  
25 where respondents provided feedback related to the

1 survey or occupational licensing in general. He  
2 stated experience and training received from the  
3 military needs to be identified in the civilian  
4 sector, creating a portal to match service members'  
5 talents to civilian employment requirements,  
6 assistance with licensure fees would ease the  
7 transition, and the constant moves between states lead  
8 to expensive licensure costs.

9 Mr. LaFratte addressed policy recommendations and  
10 hurdles, such as duplicate coursework and unnecessary  
11 training. He noted veterans without college degrees  
12 are often pushed to low-skilled jobs even though their  
13 background translates well into the abilities required  
14 to perform the positions. He mentioned the need for  
15 uniform recognition of veterans' skills to aid those  
16 in transitioning into the civilian workforce and to  
17 reduce unfairness.

18 Mr. LaFratte addressed the legislative approach  
19 that would have to be done by the General Assembly by  
20 passing a bill or act. He noted the Maryland  
21 Veterans' Full Employment Act of 2013, where Maryland  
22 licensing boards are required to consider relevant  
23 military experience when calculating their years of  
24 practice and requires licensing boards to credit any  
25 substantially equivalent military training and



1 education.

2 Mr. LaFratte referred to Act 41 regarding  
3 crediting substantially equivalent experience. He  
4 stated the Act requires certain health occupation  
5 boards to assign advisors to military applicants who  
6 guide veterans through the licensing process and  
7 direct them to opportunities where they can build  
8 credentials if they do not possess the requisite  
9 military experience.

10 Mr. LaFratte noted the Department of State is  
11 creating a professional licensing guide to help  
12 veterans enter the workforce in accordance with the  
13 Department of Labor grant in terms of studying the  
14 barriers and making it easier to transition.

15 Mr. LaFratte stated the Office of Policy at the  
16 Pennsylvania Department of State is developing a  
17 military occupational crosswalk to identify civilian  
18 career opportunities for veterans using their military  
19 experience. He is hoping to be able to distribute and  
20 promote the crosswalk this summer on the state's  
21 website and social media.

22 Mr. LaFratte is projecting the crosswalk will  
23 contain over 350 military occupations across all five  
24 branches of the armed forces with 70% of those being  
25 in the healthcare field. He noted the goal of the

1 crosswalk is to educate the state legislature,  
2 licensing boards and commissions, veteran community,  
3 and employers on how military training and experience  
4 aligns directly with civilian education and work  
5 experience.

6 Mr. LaFratte addressed a policy recommendation to  
7 be done legislatively to expedite an application  
8 review for veterans and military spouses by creating  
9 an efficient review process minimizing the amount of  
10 administrative documents and requirements and even  
11 waiving certain licensure prerequisites, including  
12 fees and redundant training requirements.

13 Mr. LaFratte provided a map of states that allow  
14 temporary permits for military spouses and states that  
15 offer expedited application review for military  
16 spouses. He noted Pennsylvania offers temporary  
17 permits for military spouses. He mentioned the  
18 importance of legislation and the BPOA having  
19 infrastructure in place to get the applications  
20 processed.

21 Mr. LaFratte addressed initial licensure fee  
22 waivers for military spouses because of the burden in  
23 terms of expenses and renewal of multiple state  
24 licenses due to the uncertainty of moving from state  
25 to state.

1           Mr. LaFratte addressed increasing the presence of  
2 veterans and military spouses on licensing boards to  
3 reflect the licensee population by bringing in  
4 different perspectives to allow for more inclusive  
5 decision-making processes to help govern the  
6 professions and remove the barriers for veterans.

7           Mr. LaFratte addressed licensure by examination  
8 for veterans who have already performed the occupation  
9 in the military but may not have the ability to apply  
10 for a civilian license in the same field due to  
11 overbearing licensure statutes requiring completion of  
12 a civilian training program before they sit for an  
13 examination. He noted competency-based skills and  
14 knowledge assessments may give veterans an opportunity  
15 to get back to work quickly and prove their extensive  
16 training background and competency.

17           Mr. LaFratte addressed a policy recommendation to  
18 work with education providers and the United States  
19 Department of Defense to develop bridge programs to  
20 fill gaps in training for returning veterans, so when  
21 the overlaps exist between skill set in the military  
22 occupations and those with comparable civilian  
23 occupations, states should provide direction for  
24 bridge training programs for veterans focusing on  
25 gaps.

1           Mr. LaFratte mentioned the United States  
2 Department of Defense (DOD) launched a SkillBridge  
3 program in 2014 and that started to gain traction in  
4 Pennsylvania and gives service members the opportunity  
5 gain work experience through specific industry  
6 training, apprenticeships, or internships during the  
7 last 180 days of service. He noted service members  
8 who participate in the SkillBridge program may receive  
9 military compensation and benefits, where all the  
10 industry partner has to provide is the training and  
11 work experience.

12           Mr. LaFratte provided resources, including the  
13 Pennsylvania Veterans Registry in partner with the  
14 Department of Military and Veterans Affairs. He noted  
15 valuable information on state benefit programs and  
16 other services offered to veterans and military  
17 spouses. He also noted the Department of State  
18 Professional Licensing pages for the latest updates  
19 and anything dealing with occupational licensing in  
20 Pennsylvania. He provided a summary of the survey  
21 questions and a list of the Department of Defense  
22 SkillBridge participants.

23           Mr. LaFratte noted the link to the full report is  
24 on the Department of State's website under the  
25 professional licensing page.

1 Chair McGettigan commented on the help available  
2 to veterans now compared to the 1960s and hopes the  
3 state and Commission do everything possible to assist  
4 the veterans.]

5 \*\*\*

6 Report of Commission Chairperson - No Report

7 \*\*\*

8 Report of Commissioner - No Report

9 [K. Kalonji Johnson, Commissioner, Bureau of  
10 Professional and Occupational Affairs, offered no  
11 formal report. He mentioned having a discussion  
12 regarding professional licensure but is still awaiting  
13 the impact and will keep everyone informed as he  
14 receives more information.

15 Commissioner Johnson commented that it is great  
16 to see everyone doing well and staying healthy.]

17 \*\*\*

18 Report of Committees - Education/Examination

19 MS. RUBIN:

20 I'd like to make a motion that the  
21 Application for the Broker Exam for  
22 David Michael Prushnok be preliminarily  
23 denied based on lack of experience.

24 MR. SEEBECK:

25 Second.

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CHAIR MCGETTIGAN:

Discussion? All in favor? Against?

[The motion carried unanimously.]

\*\*\*

MS. RUBIN:

I'd also like to make a motion that the  
CE Course Canva and Real Estate  
Transactions be denied since it does not  
meet the CE criteria.

MR. PICCIRILLI:

Second.

CHAIR MCGETTIGAN:

Discussion? All in favor? Against?

[The motion carried unanimously.]

\*\*\*

MS. RUBIN:

I'd also like to make a motion that the  
CE Course How to be a Responsible  
Realtor During a Pandemic gets a  
provisional approval based on a name  
change that the word realtor which is  
trademarked is not part of the title of  
the course.

MR. FERRARA:

1                   Second.

2 CHAIR MCGETTIGAN:

3                   Discussion? All in favor? Against?

4 [The motion carried unanimously.]

5                                   \*\*\*

6 MS. RUBIN:

7                   I'd like to make a motion that the CE  
8                   Course Understanding the Uniform  
9                   Residential Appraisal Report be approved  
10                  for CE.

11 MR. PICCIRILLI:

12                   Second.

13 CHAIR MCGETTIGAN:

14                   Discussion? All in favor? Against?

15 [The motion carried unanimously.]

16                                   \*\*\*

17 Enforcement (Application Reviews)

18 MR. TARANTINO:

19                   I'd like to make a motion that we  
20                   approve the Application of Antwan  
21                   Morrison and have no barrier toward  
22                   licensure.

23 MR. FERRARA:

24                   Second.

25 CHAIR MCGETTIGAN:

1 Discussion? All in favor? Against?

2 [The motion carried unanimously.]

3 \*\*\*

4 Public Session

5 [Christopher G. Raad, President, Pennsylvania  
6 Association of Realtors, noted PAR welcomes any  
7 discussions with BPOA and the Commission regarding  
8 improving the industry.

9 Mr. Raad mentioned PAR staff recently met with  
10 Commissioner Johnson and other BPOA staff to discuss  
11 concerns from members about licensing processes and  
12 delays. He stated delays continue to adversely affect  
13 some of the realtors' ability to share clients and  
14 operate some of their businesses. He noted discussion  
15 to improve the PALS application process and assisting  
16 applicants who have not completed the necessary  
17 questions and to create videos to assist with  
18 questions.

19 Mr. Raad addressed PAR's concerns regarding real  
20 estate schools throughout Pennsylvania with regard to  
21 remote learning. He mentioned the waiver during the  
22 emergency declaration to allow schools to offer remote  
23 learning, noting online platforms are a successful way  
24 to deliver a host of educational opportunities to many  
25 different audiences. He stated PAR strongly urges the



1 Commission to adopt the remote learning regulations to  
2 allow real estate schools to continue to provide those  
3 options to licensees.

4 Mr. Raad also mentioned that the uncertainty of  
5 whether remote learning possibilities are going to be  
6 adopted after the emergency declarations are lifted  
7 creates problems for schools, licensees, and students.

8 Mr. Raad commented that PAR is working with the  
9 Realtors Property Resource Center and National  
10 Association of Realtors (NAR) to provide statewide  
11 housing reports for the first time in the last several  
12 years. He stated Pennsylvania continues to face an  
13 inventory shortage, where inventory was down 33%  
14 compared to the same time in April of last year but  
15 also saw prices increases of 11%.

16 Ms. Rubin questioned whether the commission was  
17 going to talk about changing the language so online  
18 classes could continue.

19 Mr. Ruiz stated everyone will continue to operate  
20 under the waiver until there is another avenue to  
21 follow. He mentioned Commissioner Johnson is in favor  
22 of continuing the livestream and looking at having  
23 that continue because the regulation process takes a  
24 very long time.

25 Eleanor Weber, M.Ed., Polley Associates School of

1 Real Estate, commented that the current waiver expires  
2 today and has not been renewed. She expressed  
3 frustration with not having the issue addressed in a  
4 timely manner. She commented that students are out of  
5 luck to finish by inaction on the part of changing the  
6 regulations or attempting to amend the original waiver  
7 before it expires to allow for a longer period of time  
8 to wrap up operations once the declaration expires.

9 Ms. Weber suggested amending the original waiver  
10 to provide a period of safety for people who are going  
11 to be without courses and to allow the Commission  
12 additional time to get these rules and regulations in  
13 place to make this more permanent.

14 Commissioner Johnson implored associations to  
15 reach out to their elected officials.

16 Ms. Rubin questioned whether the Commission has  
17 the ability to modify language without being a long  
18 procedure so schools could continue and students do  
19 not have to question whether they are wasting time in  
20 classes. She questioned whether language for online  
21 courses could be clarified so they could continue with  
22 online courses without a problem.

23 Mr. Ruiz commented that the Commission's  
24 interpretation going forward for what is considered to  
25 be distance education does not include the

1 livestreaming. He noted the interpretation to be more  
2 the effect of certified online courses that are not  
3 the streaming type of situation. He mentioned  
4 Commissioner Johnson said publically in other meetings  
5 how beneficial it was, how much he would like to see  
6 those continue, and would be the Commission's  
7 interpretation going forward until the regulation is  
8 actually completed.

9 Mr. Raad wanted to confirm that he heard  
10 Commissioner Johnson correctly to lobby legislators to  
11 have the issue rectified.

12 Commissioner Johnson commented that the leverage  
13 concerning waivers and the authority is not only by  
14 the Governor's Office but also by the legislature.]

15 \*\*\*

16 Report of Commission Administrator

17 [Krista Linsenbach, Commission Administrator, informed  
18 everyone that the current processing time for  
19 applications is about 3 to 4 weeks but still looking  
20 at the targeted 10- to 14-day time frame and working  
21 toward that goal.

22 Ms. Linsenbach announced extended telephone hours  
23 Monday through Friday between 9:00 a.m. and 3:30 p.m.  
24 for anyone who needs to speak with Commission staff or  
25 the PALS help desk. She requested everyone to utilize

1 contact information and reach out directly to  
2 Commission staff.

3 Ms. Linsenbach also addressed the support ticket  
4 process, noting a response time of 24-48 hours during  
5 the week and a little longer over the weekend. She  
6 noted Commission staff is not responding to general  
7 inquiries through email and requested everyone call  
8 the Commission staff or submit a support ticket.]

9

\*\*\*

10 Public Session (Continued)

11 [Jordan Piscioneri, MCNE, Greater Harrisburg  
12 Association of Realtors, addressed feedback from  
13 members concerning the licensing process. He  
14 mentioned many complaints with PSI from people who  
15 have gone through the school at the Greater Harrisburg  
16 Association of Realtors as well as agents experiencing  
17 unanswered tickets, phone calls not returned, and the  
18 process taking about three to four weeks just to  
19 schedule a test.

20 Mr. Piscioneri discussed the state licensure  
21 process, noting that three to four weeks is  
22 unacceptable. He also referred to Mr. LaFratte's  
23 report, stating that it took four to six months to  
24 receive a license for many veterans he worked with and  
25 it also unacceptable.



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CERTIFICATE

I hereby certify that the foregoing summary minutes of the State Real Estate Commission meeting, was reduced to writing by me or under my supervision, and that the minutes accurately summarize the substance of the State Real Estate Commission meeting.



Kelly Gallick,

Minute Clerk

Sargent's Court Reporting  
Service, Inc.

STATE REAL ESTATE COMMISSION  
REFERENCE INDEX

May 19, 2021

	TIME	AGENDA
1		
2		
3		
4		
5		
6		
7		
8		
9	9:00	Executive Session
10	10:30	Return to Open Session
11		
12	10:32	Official Call to Order
13		
14	10:32	Roll Call
15		
16	10:34	Pledge of Allegiance
17		
18	10:35	Approval of Minutes
19		
20	10:36	Report of Prosecutorial Division
21		
22	10:39	Report of Commission Counsel
23		
24	11:09	Appointment - Andrew LaFratte, MPA,
25		Executive Policy Specialist
26		
27	11:48	Report of Commission Chair
28		
29	11:49	Report of Commissioner
30		
31	11:51	Report of Committees
32		
33	11:55	Public Session
34		
35	12:08	Report of Commission Administrator
36		
37	12:12	Public Session (Continued)
38		
39	12:19	Adjournment
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