State Board of Certified Real Estate Appraisers December 18, 2020

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BOARD MEMBERS:

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Joseph D. Pasquarella, Chairman, Professional Member

Jeffrey L. Walters, Vice Chairman, Professional Member

Mark V. Smeltzer Sr., Secretary, Professional Member -Absent

John Ausherman, Professional Member - Absent Martha H. Brown, Esquire, Secretary of the Commonwealth designee

Merna T. Hoffman, Esquire, Deputy Attorney General, Office of Attorney General Designee David Matthews, Professional Member Paul H. Wentzel Jr., Senior Legislative Director, Department of Banking and Securities designee

BUREAU PERSONNEL:

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Ronald K. Rouse, Esquire, Board Counsel Ray Michalowski, Esquire, Senior Board Prosecution Liaison

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Kimberly Adams, Chief of Fiscal Management, Bureau of Finance and Operations, PA Department of State Caroline A. Bailey, Esquire, Board Prosecutor

Tiffany A. Raker, Esquire, Board Prosecutor

Professional and Occupational Affairs

Heidy M. Weirich, Board Administrator

William Stoerrle, Professional Member

Andrew LaFratte, MPA, Policy Fellow, Pennsylvania Department of State

Marc Farrell, Deputy Policy Director, Pennsylvania Department of State Theodore Stauffer, Executive Secretary, Bureau of

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State Board of Certified Real Estate Appraisers December 18, 2020

ALSO PRESENT:

Robert Walker, Realtor

J.J. Livingston, Executive Director for Senate Consumer Protection Professional Licensure Committee

Larry Schubert, Past President, Citizens Association of Pennsylvania

Michelle Bradley, Certified USPAP Instructor Steve Howe, CPE, Assessors' Association of Pennsylvania

Shannon Snell, Research Analyst, House Democratic Professional Licensure Committee

2 State Board of Certified 3 Real Estate Appraisers

December 18, 2020

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[Pursuant to Section 708(a)(5) of the Sunshine Act, at 9:00 a.m. the Board entered into executive session with Ronald K. Rouse, Esquire, Board Counsel, to have attorney-client consultations and for the purpose of conducting quasi-judicial deliberations. The Board returned to open session at 10:32 a.m.]

12 ***

[Ronald K. Rouse, Esquire, Board Counsel, announced that the meeting of the State Board of Certified Real Estate Appraisers was being held by teleconference pursuant to Governor Wolf's March 16, 2020 waiver of the physical presence requirement in Section 4(i) of the Real Estate Appraisers Certification Act. He noted the teleconference was being recorded, and those continuing to participate in the meeting were giving their consent to being record.]

* * *

The regularly scheduled meeting of the State

Board of Certified Real Estate Appraisers was held on

Friday, December 18, 2020. Joseph D. Pasquarella,

Chairman, Professional Member, officially called the 1 2 meeting to order at 10:32 a.m. 3 [Roll Call/Introduction of Public Members] 4 5 [Joseph D. Pasquarella, Chairman, Professional Member, 6 requested a roll call. William Stoerrle was welcomed as the Board's newest member.] 10 [Chairman Pasquarella requested the introduction of 11 public members.] * * * 12 Approval of minutes of the November 6, 2020 meeting 13 CHAIRMAN PASQUARELLA: 14 15 May I have a motion to approve the 16 minutes of the meeting of November 6, 17 2020? MR. WENTZEL: 18 19 So moved. 20 CHAIRMAN PASQUARELLA: 21 Thank you, Paul. Do I have a second? 2.2 MR. MATTHEWS: 2.3 Second. 2.4 CHAIRMAN PASQUARELLA: 25 Thank you, David. Is there any

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discussion or any edits to the minutes?
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2
   [The Board discussed corrections to the minutes.]
3
   CHAIRMAN PASQUARELLA:
 4
                  All in favor of approving the minutes?
5
                  Any objections, disapprovals? Any
 6
                  opposed?
7
   [The motion carried. Mr. Stoerrle abstained from
   voting on the motion.]
10
   Report of Prosecutorial Division
11
   [Caroline A. Bailey, Esquire, Board Prosecutor,
12
   presented Consent Agreement for File No. 20-70-001832,
   File Nos. 20-70-001837, and File Nos. 20-70-001838.
13
14
15
   MR. ROUSE:
16
                Hearing no questions, I have to ask the
                Board members, are there any matters for
17
18
                which the Board members need to go back
19
                into Executive Session for Ms. Bailey's
2.0
                Consent Agreements?
2.1
                     Hearing none, then I'd ask, regarding
2.2
                the Consent Agreement at Item No. 2 on
2.3
                the agenda, Case No. 20-70-001832, would
2.4
                the Board entertain a motion to adopt the
25
                Consent Agreement? Is there such a
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motion?
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   MR. WENTZEL:
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                 So moved.
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   MR. ROUSE:
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                 Is there a second?
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   MR. HOFFMAN:
                 Second.
   MR. ROUSE:
9
                 Any discussion? All those in favor say
10
                 aye? All those opposed say nay?
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   [The motion passed unanimously. The Respondent's name
12
   is Tara M. Irvin.]
13
                               * * *
   MR. ROUSE:
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15
                 Regarding the Consent Agreement at Item
16
                 No. 3 on the agenda, Case No. 20-70-
                 001837, would the Board entertain a
17
18
                 motion to adopt the Amended Consent
19
                 Agreement and affirm that 3(c) is stating
20
                 this is a general residential real estate
21
                 appraiser. Is there such a motion?
22
   MS. BROWN:
23
                 I make that motion.
2.4
   MR. ROUSE:
25
                 Is there a second?
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8 1 MR. STOERRLE: 2 I make that motion to second. 3 MR. ROUSE: 4 Any discussion? All those in favor say 5 aye? All those opposed say nay? 6 [The motion carried unanimously. The Respondent's name is Jeffrey Hearn Hellen.] * * * 9 MR. ROUSE: 10 Regarding the Consent Agreement at Item 11 No. 4 on the agenda, Case No. 20-70-12 001838, would the Board entertain a 13 motion to adopt the Consent Agreement? Is there such a motion? 14 15 MR. WENTZEL: So moved. 16 17 MR. ROUSE: 18 Is there a second? 19 MS. BROWN: 20 Second. 21 MR. ROUSE: 22 Any discussion? All those in favor say 2.3 aye? All those opposed say nay? 24 [The motion carried unanimously. The Respondent's 25 name is Tara Anessa Kohler.]

9 * * * 1 [Tiffany A. Raker, Esquire, Board Prosecutor, 2 3 presented Consent Agreements for File No. 19-70-016252, File No. 19-70-015809, and File No. 19-70-4 5 017113. Board members had questions.] * * * 6 7 MR. ROUSE: Board members, were there any issues for 9 which the Board members believe we need 10 to go into Executive Session regarding 11 these matters? 12 If not, regarding the Consent 1.3 Agreement at Item No. 5 on the agenda 14 which is Case No. 19-70-016252, I believe 15 the Board would entertain a motion to 16 adopt the Consent Agreement. Is there 17 such a motion? MR. MATHEWS: 18 19 So moved. 20 MR. ROUSE: 21 Is there a second? 2.2 MR. STOERRLE:

Thank you. Is there any discussion? All

Second.

2.3

2.4

MR. ROUSE:

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10
                 those in favor say aye? All those
1
2
                 opposed say nay?
3
   [The motion carried unanimously. The Respondent's
4
   name is Michelle J. Taylor.]
                               * * *
5
6
   MR. ROUSE:
                 We go on to Consent Agreement at Item No.
8
                 6 on the agenda, No. 19-70-015809.
9
                 believe the Board would entertain a
10
                 motion to adopt the Consent Agreement.
                 Is there such a motion?
11
12
   MR. WENTZEL:
                 So moved.
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   MR. ROUSE:
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15
                 Is there a second?
16
   MS. BROWN:
                 Second.
17
   MR. ROUSE:
18
19
                 Any discussion? All those in favor say
20
                 aye? All those opposed say nay?
21
   [The motion carried unanimously. The Respondent's
22
   name is Sharon K. Schultz.]
2.3
2.4
   MR. ROUSE:
25
                 Regarding the Consent Agreement at Item
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11 1 No. 7 on the agenda, Case No. 19-70-2 017113, I believe the Board would 3 entertain a motion to adopt the Consent 4 Agreement. Is there such a motion? MS. BROWN: 5 So moved. 6 7 MR. ROUSE: Is there a second? 9 MR. WENTZEL: 10 Second. 11 MR. ROUSE: 12 Any discussion? All those in favor say 13 aye? All those opposed say nay? 14 [The motion carried unanimously. The Respondent's 15 name is Travis Neal Cox.] * * * 16 Report of Board Counsel 17 18 Adjudication and Order for Approval 19 MR. ROUSE: The first matter is Item No. 8 on the 2.0 2.1 agenda, which is a Final Adjudication and 2.2 Order for approval. This was a matter 2.3 that was discussed in Executive Session 2.4 this morning. And regarding this 25 Petition for Reinstatement for Certified

12 Residential Real Estate Appraiser of 1 2 Jason Jacob Sheraw, Case No. 20-70-3 008217, I believe the Board would 4 entertain a motion to adopt the 5 adjudication and order as identified by 6 Board Counsel and to direct Board Counsel to prepare the Board's Final Order. there such a motion? 8 9 MS. BROWN: 10 So moved. 11 CHAIRMAN PASQUARELLA: 12 Second. MR. ROUSE: 1.3 14 Any discussion? All those in favor say 15 aye? All those opposed say nay? [The motion carried unanimously.] 16 * * * 17 Veto of House Bill 21 18 19 [Ronald K. Rouse, Esquire, Board Counsel, updated 20 members with regard to House Bill 21 of 2019, which 21 would have amended the Real Estate Appraiser 22 Certification Act to include licensure of home 23 inspectors and registration of home inspector trainees 24 under the purview of the State Board of Certified Real

Estate Appraisers. The bill was passed as amended by

the Senate on November 19, 2020, and passed by the State House as amended on November 20, 2020.

Mr. Rouse noted, on November the 30th, 2020, Governor Wolf vetoed House Bill 21. In a letter addressed to the House of Representatives, the Governor recommended that legislators strengthen the existing Act 114 of 2020 for home inspectors rather than to create a licensure class that may provide new barriers for home inspectors.]

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11 | Appointment - Budget Presentation

[Kimberly Adams, Chief of Fiscal Management, Bureau of Finance and Operations, Pennsylvania Department of State, presented before the Board for discussion of the State Board of Certified Real Estate Appraisers Budget. She referred members to licensee population

17 information starting in 2016, revenue sources by

18 definition, cost category definitions, current and

19 projected revenue and expenses, which may change and

20 is a matter to watch.

Chairman Pasquarella expressed a concern that the number of licensees may spike downward over the next two to five years, and generally the number of older licensees retiring over the next five years was quite high. He suggested some thought should be given to

increasing the cost and reevaluating the fees since
they had not been changed since 2003. There was
further discussion regarding the matter. Ms. Adams
suggested future discussion regarding a fee increase
once she obtains the actual figures.

2.4

Mr. Rouse suggested a graduating fee increase and explained he would have to draft regulations amending the fee schedule. Marc Farrell commended the Board for being proactive in reviewing a fee increase at this time as it will take another year or two to get the fees in place. It was suggested that maybe the expenses should be reviewed and evaluated.

Mr. Michalowski noted that prosecution costs have been reduced over the last few years mostly relating this year to the COVID crisis. He suggested the licensee numbers and fees be reviewed and the Appraisal Management Company be considered as a separate category.

Ms. Adams continued to review expense definitions and Board member expenses, which she indicated had dropped from previous years. Ms. Adams reiterated her suggestion to return for discussion of a fee increase package. Ms. Weirich suggested that further discussion be held at the Board's June 24, 2021 meeting.]

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2 Report of Board Counsel (Continued)

3 | [Mr. Rouse referred members to Acts 87 and 88 of 2020

4 for further discussion. He explained that Act 87

5 amends the Real Estate Appraiser Certification Act to

6 increase the number of members of the Board to include

7 two certified Pennsylvania evaluators as part of the

Board. He stated this Act would take effect 60 days

9 from October 29, 2020, and the appointment of the

10 certified Pennsylvania evaluators would be within 90

11 days of the effective date that the Governor will

12 nominate one evaluator to serve a two-year term and

13 one to serve a four-year term on the Board.

14 Act 88 of 2020 provides a number of amendments to

15 the Assessors Certification Act, which will be

16 discussed at the next Board meeting.

17 Mr. Rouse discussed Act 116 of 2020, which gives

18 each Board the authority to permit carryover of any

19 continuing education credits in excess of the number

20 required for biennial renewal. Chairman Pasquarella

21 suggested that continuing education credits not be

22 carried over as it would be an administrative burden

23 to the Board to keep track of that information.]

24 MR. ROUSE:

Is there a motion to not have a provision

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for which an appraiser can utilize
1
2
                credits from a prior period to the period
 3
                for which they're applying for the
                renewal license or certification? Cannot
 4
 5
                carry over credits from one biennial
 6
                period to the next?
7
   CHAIRMAN PASOUARELLA:
                 I make that motion.
8
9
   MR. WENTZEL:
10
                I'll second that motion.
11
   MR. ROUSE:
                Any discussion? All those in favor say
12
13
                aye? All those opposed say nay?
14
   [The motion carried unanimously.]
15
16
   Appraisal Subcommittee
17
   Appraisal Management Companies; Federally Mandated
   Revisions
18
19
   [Mr. Rouse discussed the Board's regulation, which was
20
   amended to define appraiser panel as a network, list
21
   or roster of licensed appraisers approved by an AMC to
22
   perform appraisals as independent contractors for the
2.3
   AMC. He indicated the definition of owner was amended
24
   to be a person who owns in whole or in part directly
25
   or indirectly an appraisal management company.
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Mr. Rouse noted that Mark Schiffman, Executive Director of Real Estate Valuation Advocacy Association (REVAA), had a question regarding whether all owners would have to submit a criminal check. He explained that currently under Regulation 36.404 (a) (60, a criminal history information report is required for each state that the owner has resided in for the tenyear period immediately preceding the date of application.

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Mr. Rouse further explained that because the definition of ownership had changed, would it be requiring criminal reports for all owners, whether in whole or in part, and the question would then become how administratively the Board would address that issue. He stated one suggestion would be for the administrative office to continue to require owners of ten percent or more to provide a criminal history record report, but for owners with less than a ten percent interest, there just to be a verification that there was no criminal record that would offend the Real Estate Appraisers Certification Act. Board members had further discussion regarding the matter.]

MR. ROUSE:

The motion is for, as part of the Board office practice, to require criminal

history record reports for owners of over 1 2 ten percent ownership but requiring a 3 verification form for owners of less than ten percent of an AMC and that the form 4 5 be notarized. 6 [There was further discussion regarding the matter. Ms. Brown suggested that an Unsworn Declaration, a way for an individual to be subject to the penalties of perjury the same as if notarized, be made part of the 10 verification which would omit notarization. 11 motion was amended to incorporate Ms. Brown's 12 suggestion.] MR. ROUSE: 1.3 14 The motion is for, as part of the Board 15 office practice, to require criminal 16 history record reports for owners of over 17

office practice, to require criminal history record reports for owners of over ten percent ownership but require a verification that has language of an Unsworn Testimony subject to liability for falsification of testimony for owners of less than ten percent.

22 MR. STOERRLE:

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19

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2.3

25

I would make that motion.

24 CHAIRMAN PASQUARELLA:

I'll second it.

1 MR. ROUSE:

2 Any other discussion? All those in favor

3 say aye? All those opposed say nay?

4 [The motion carried unanimously.]

5 ***

6 Report of Board Chairman

7 [Joseph D. Pasquarella, Chairman, Professional Member,

referred Board members to information he had requested

9 relating to the pass/fail statistics for further

10 discussion. He suggested that the Board be aware that

11 | the pass grade is dropping due to too much online

12 courses and no classroom or in-person sessions as a

13 result of COVID.]

14

15 Report of Board Administrator - No Report

16 ***

17 Matters for Discussion

18 | Assessors USPAP Instructor

19 | [It was stated at the last meeting that there would

20 | not be any changes about the assessor's use of the

21 non-AQB certified USPAP instructor before June 30,

22 2021, but the issue had been posed regarding what

23 would happen after that date. It was noted that

24 currently the assessors were using a USPAP instructor,

25 who is not an AQB certified instructor in USPAP. It

was suggested that after that time, that an instructor could attempt to get approved by AQB or have an AQB instructor participate in the instructions.

Steve Howe commented that when these classes are presented to the assessment CPE, it was stated and everyone was quite aware that this class is geared specifically for CPEs and their process of property evaluation for tax purposes. It was very clear that appraisers certified as general or residential will not receive credit for that particular class.

It was noted that at least in one instance brought before the Board today, a certified real estate appraiser committed continuing education violations thinking that she was taking the correct courses, but she was not, which had always been a concern about having some courses that comply with AQB and some that do not. There was further discussion regarding the matter.

Chairman Pasquarella inquired if there was any objection of getting AQB-approved instructors after June 30, 2021, and what would be the reason for not having an AQB-approved instructor. Mr. Howe commented that in the past it had been much more expensive for an AQB-approved instructor, but he had no knowledge of what AQB-approved instructors charge per individual.

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Michelle Bradley, certified USPAP instructor,
1
2
   commented that every instructor charges something
3
   different, but that there was no reason why a CPE
4
   could not be an AQB-certified USPAP instructor.]
                              * * *
5
   MR. ROUSE:
6
                 Would the Board entertain a motion that
                 after June 30, 2021, the assessors USPAP
8
9
                 class must be taught by an AQB-certified
10
                 USPAP instructor?
11
   MR. WALTERS:
12
                 So moved.
13
   MR. MATHEWS:
                 Second.
14
15
   MR. ROUSE:
16
                 Any discussion? All those in favor say
17
                 aye? All those opposed say nay?
18
   [The motion carried unanimously.]
                              * * *
19
20
   Correspondence
21
   [Mr. Rouse referred Board members to correspondence
22
   from Amy Alcorn for review.]
2.3
2.4
   Public Comment
25
   [Michelle Bradley informed the Board that its exposure
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22
   draft for the 2022-23 edition of USPAP had recently
1
2
   been released and was available on the appraisal
3
   foundation's website. The comment period would end
4
   February 17, 2021.]
                               * * *
5
6
   Continuing Education Committee Report - None
                               * * *
   Miscellaneous - None
                               * * *
10
   2021 Board Meeting Dates
11
   {Board members were asked to review the 2021 dates and
12
   note them on their calendars.]
                               * * *
13
14
   MR. WENTZEL:
15
                 Motion to adjourn the meeting.
16
   MR. WALTERS:
                 Second.
17
18
   [The motion carried unanimously.]
                               * * *
19
20
   [There being no further business, the State Board of
21
   Certified Real Estate Appraisers Meeting adjourned at
22
   12:08 p.m.]
2.3
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CERTIFICATE

I hereby certify that the foregoing summary minutes of the State Board of Certified Real Estate Appraisers meeting, was reduced to writing by me or under my supervision, and that the minutes accurately summarize the substance of the State Board of Certified Real Estate Appraisers meeting.

Evan Bingaman,

Minute Clerk

Sargent's Court Reporting Service, Inc.

		24
1 2 3		STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS REFERENCE INDEX
4 5 6		December 18, 2020
7 8 9	TIME	AGENDA
10 11	9:00 10:30	Executive Session Return to Open Session
12 13	10:32	Official Call to Order
14 15	10:33	Roll Call/Introduction of Public Members
16 17	10:37	Approval of Minutes
18	10:41	Report of Prosecutorial Division
20 21	10:58	Report of Board Counsel
22 23 24	11:00	Appointment - Budget Presentation
24 25 26	11:30	Report of Board Counsel (cont.)
27 28	11:48	Report of Board Chairman
29	12:04	Matters for Discussion
31 32	12:08	Adjournment
33 34		
35 36		
37 38		
39 40		
41 42		
43 44		
45 46		
47 48		
49 50		