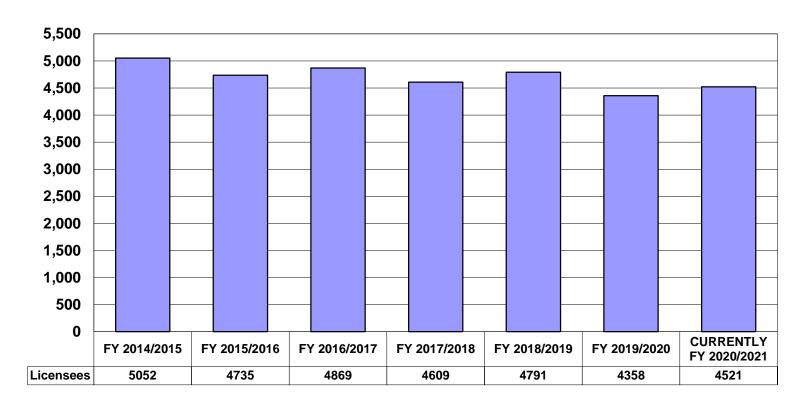
## **Commonwealth of Pennsylvania**

## **DEPARTMENT OF STATE**

# STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS

FY 2019-2020 EXPENDITURES
FY 2020-2021 BUDGET INFORMATION
FY 2021-2022 BUDGET PLANNING

# STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS RENEWABLE LICENSEE COUNTS



LICENSEES BY CLASS	FY 18-19	FY 19-20	FY 20-21
Certified Residential Appraiser	1,809	1,688	1,727
Certified General Appraiser	1,436	1,354	1,417
Certified Pennsylvania Evaluator	598	559	577
Certified Broker/Appraiser	367	299	299
Appraisal Management Company	168	152	153
Licensed Appraiser Trainee	413	306	348
TOTAL	4,791	4,358	4,521

#### REVENUE BY SOURCE DEFINITIONS

**Renewals:** Revenue collected from license and certificate renewal fees during the renewal period.

<u>Applications</u>: Revenue collected for applications received from candidates for new licensure, certification or registration.

<u>Letters of Good Standing/Certifications:</u> Revenue collected for requests from licensees and certificate holders for Letters of Good Standing and Certifications. These letters and certifications are used by the licensees or certificate holders to send to other jurisdictions to verify that the holder of the license or certificate is in "good standing" with the Commonwealth of PA.

<u>Act 48:</u> Revenue collected from citations issued and civil penalties imposed by the Bureau of Enforcement and Investigation's inspectors for non-compliance to standards found during routine inspections.

<u>Civil Penalties:</u> Revenue deposited as a result of penalties imposed for an offense that violates the Board or Commission's licensing laws and/or regulations.

<u>Licensee List:</u> Revenue collected for licensee list requests from the public through the Bureau of Professional and Occupational Affairs. The information provided on these lists include name, address, license number, county, certification and expiration date.

**Investigations:** Revenue collected for the reimbursement of investigations.

## DEPARTMENT OF STATE BUREAU OF PROFESSIONAL AND OCCUPATIONAL AFFAIRS

# STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS FY18-19 AND FY19-20 SOURCES OF REVENUE

REVENUE BY SOURCE	FY18-19 <u>ACTUAL</u>	FY19-20 <u>ACTUAL</u>	BIENNIAL <u>TOTAL</u>
Renewals	866,840.00	183,840.00	1,050,680.00
Applications	81,150.00	72,416.91	153,566.91
Letters of Good Standing/Certifications	1,110.00	930.00	2,040.00
Civil Penalties	30,950.00	7,800.00	38,750.00
Act 48	0.00	1,500.00	1,500.00
Investigations	6,800.00	14,515.00	21,315.00
Licensee List	<u>235,774.12</u>	<u>-126,110.32</u>	109,663.80
TOTAL REVENUE	1,222,624.12	<u>154,891.59</u>	1,377,515.71

Renewal Fees: Renew June odd years - last fee increase 2003

- Certified PA Evaluator, Certified Broker Appraiser: \$225 biennially
- Certified Residential Appraiser, Certified General Appraiser: \$305 biennially (\$225 DOS; \$80 National Registry)
- Appraiser Trainee: \$150 biennially
- Appraisal Management Company: \$1,000 biennially

#### **COST CATEGORY DEFINITIONS**

<u>Board Administration</u>: Timesheet based staff expenses (personnel, operating and fixed assets) for the licensing divisions in the Bureau of Professional and Occupational Affairs. Direct charges, such as printing and mailing costs for board and commission renewal notices, informational handouts, Acts, Rules and Regulations are included in this cost category. Operating and fixed asset expenses that are distributed based on their benefit to the board using licensee population, such as PALS, copy paper,staff augmentations for BPOA, Penn Center lobby security, and interagency billings (i.e., Civil Service Commission, Comptroller's Office, etc.).

<u>Commissioner's Office</u>: Timesheet based staff expenses (personnel, operating and fixed asset charges) for those staff assigned to the Commissioner's Office.

**Revenue Office**: Timesheet based staff expenses (personnel, operating and fixed asset charges) for those staff assigned to the Revenue Office, which handles license renewals and application fees as well as other sources of revenue.

<u>Departmental Services</u>: Timesheet based charges for support provided by the various support offices within the agency. These include the Executive Office, which consists of offices of the Secretary of the Commonwealth, the Executive Deputy Secretary, the Deputy Secretary of Regulatory Programs, Office of Policy, Office of Chief Counsel, Office of Communications and Press, and Office of Legislative Affairs. In addition, costs are included for Bureau of Finance and Operations and Human Resource/Information Technology Delivery Centers.

<u>Legal Office</u>: Timesheet based staff expenses (personnel, operating and fixed assets) for board counsel, board prosecutors, legal review of policy and regulatory matters, and support staff. Examples of direct charges are expert witness services and advertising costs of license suspensions, revocations or fines assessed.

<u>Hearing Expenses</u>: Timesheet based staff expenses (personnel, operating and fixed assets) for staff assigned to the Hearing Examiners' Office. There are also direct charges for hearing related expenses such as court reporting services.

**Enforcement and Investigation**: Timesheet based staff expenses (personnel, operating and fixed assets) are captured for headquarters and the four regional offices.

**Board Member Expenses** (direct charges): Board member per diem, conference registration fees, travel expenses and membership dues for national professional organizations.

## DEPARTMENT OF STATE BUREAU OF PROFESSIONAL AND OCCUPATIONAL AFFAIRS

#### STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS

Α	В	С	D	E
	FY 2018-2019 ACTUAL	FY 2019-2020 ACTUAL	FY 2020-2021	FY 2020-2021 EXPENSES AS
COST CATEGORY	EXPENSES	<b>EXPENSES</b>	BUDGET	OF 12/07/20
ADMINISTRATIVE COSTS:				
Board Administration	257,900.52	227,724.94	287,000.00	79,803.48
Commissioner's Office	4,902.02	3,877.38	4,000.00	983.88
Revenue Office	2,008.31	1,761.11	2,000.00	605.77
Departmental Services	27,653.40	19,247.42	22,000.00	10,594.70
Board Member Expenses	8,999.19	8,324.54	25,000.00	130.26
LEGAL COSTS:				
Legal Office				
Administration	5,578.10	15,018.13	20,000.00	6,103.91
Prosecution	231,935.11	166,143.61	130,000.00	42,651.39
Counsel	99,478.86	76,370.79	94,000.00	30,128.03
Hearing Expenses	38,460.22	12,094.15	5,000.00	605.69
Enforcement and Investigation	51,603.77	39,223.85	20,000.00	6,059.32
TOTAL BOARD COSTS:	728,519.50	569,785.92	609,000.00	177,666.43

	PROPOSED					
	ACTUAL	ACTUAL	BUDGET	BUDGET	<b>PROJECTED</b>	PROJECTED
FINANCIAL STATUS	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY 23-24
BEGINNING BALANCE:	470,284.85	964,389.47	549,495.14	954,495.14	477,495.14	864,495.14
REVENUE:	1,222,624.12	154,891.59	1,014,000.00	110,000.00	1,014,000.00	110,000.00
TOTAL REVENUE:	1,692,908.97	1,119,281.06	1,563,495.14	1,064,495.14	1,491,495.14	974,495.14
TO THE REVERSE.	1,002,000.07	1,110,201100	1,000,400.14	1,004,400.14	1,401,400.14	074,400.14
EXPENSES/BUDGET:	728,519.50	569,785.92	609,000.00	587,000.00	627,000.00	605,000.00
REMAINING BALANCE:	964,389.47	549,495.14	954,495.14	477,495.14	864,495.14	369,495.14

#### **CATEGORY DESCRIPTION**

**BOARD PER DIEMS:** Daily per diems paid to board member.

**BOARD BENEFITS:** Paid benefits for social security, medicare, etc against the board member per diems.

**BOARD TRAVEL:** Regularly scheduled board meetings; special board meetings, hearings, committee meetings; conferences, trainings, special requested board meeting attendance. All travel includes hotel rooms, meals, ground transportation, airline tickets, and shuttle costs per person.

**BOARD CONFERENCE REGISTRATIONS:** Registrations for each participant who is required to pay a conference fee.

**BOARD OFFICE SUPPLIES:** Office supplies used to sustain the board's needs.

**BOARD PRINTING COSTS:** Cost to print nameplates for board members.

**MEMBERSHIP DUES:** The costs attributed to membership in national and state associations related to board operations.

## DEPARTMENT OF STATE BUREAU OF PROFESSIONAL AND OCCUPATIONAL AFFAIRS

#### STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS

	FY18-19	FY19-20	FY20-21		
0.4750001/	ACTUAL	ACTUAL	FY20-21	EXPENSES	FY21-22
CATEGORY	EXPENSES	EXPENSES	BUDGETED	AS OF 12/07/20	REQUEST
BOARD MEMBER EXPENSES:					
Board Wages	\$2,760.00	\$1,800.00	\$8,000.00	\$120.00	\$8,000.00
Board Benefits	\$240.54	\$153.90	\$1,000.00	\$10.26	\$1,000.00
Board Travel	\$4,914.13	\$4,067.64	\$14,450.00	\$0.00	\$14,450.00
Board Conference Registrations	\$515.00	\$1,745.00	\$1,000.00	\$0.00	\$1,000.00
Board Office Supplies	\$11.52	\$0.00	\$100.00	\$0.00	\$50.00
Board Printing Costs	\$8.00	\$8.00	\$100.00	\$0.00	\$50.00
Membership Dues	\$550.00	\$550.00	\$350.00	\$0.00	\$450.00
TOTAL:	\$8,999.19	\$8,324.54	\$25,000.00	\$130.26	\$25,000.00