# State Board of Certified Real Estate Appraisers August 8, 2018

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### BOARD MEMBERS:

D. Thomas Smith, Chairman, Professional Member Jeffrey L. Walters, Vice Chairman, Professional Member - Absent

Joseph D. Pasquarella, Secretary, Professional Member - Absent

Kurt Brink, Public Member

Martha H. Brown, Esquire, Secretary of the
Commonwealth Designee, Office of Chief Counsel
Zachery Everidge, Office of Attorney General Designee
Eric M. Lehmayer, Professional Member - Absent
William F. Rothman, Professional Member
Paul H. Wentzel Jr., Senior Legislative and Policy

Paul H. Wentzel Jr., Senior Legislative and Policy Director, Department of Banking and Securities

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### BUREAU PERSONNEL:

Thomas A. Blackburn, Esquire, Senior Counsel-in-Charge, on behalf of Jacqueline A. Wolfgang, Esquire, Board Counsel Ray Michalowski, Esquire, Board Prosecution Liaison

Heidy M. Weirich, Board Administrator

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#### ALSO PRESENT:

Derenda Updegrave, Director, Public Policy & Political Affairs, Pennsylvania Association of Realtors Steve Howe, CPE, Assessors' Association of Pennsylvania

Jack Gombach, Manager of Public Policy Outreach,
Pennsylvania Association of Realtors
R. Scott Hartman, SRA, Appraisal Institute

3 \* \* \* 1 2 State Board of Certified 3 Real Estate Appraisers 4 August 8, 2018 \* \* \* 5 6 The regularly scheduled meeting of the State Board of Certified Real Estate Appraisers was held on Wednesday, August 8, 2018. D. Thomas Smith, Chairman, Professional Member, officially called the meeting to 10 order at 9:04 a.m. Martha H. Brown, Esquire, was not 11 present at the commencement of the meeting. A roll 12 call was taken. \* \* \* 13 14 [Heidy M. Weirich, Board Administrator, reviewed the 15 emergency evacuation procedures for One Penn Center.] 16 17 Approval of Minutes of the May 10, 2018 meeting CHAIRMAN SMITH: 18 19 Could we have approval of the May 10, 20 2018 minutes? 21 MR. ROTHMAN: 22 So moved. 2.3 MR. BRINK: 24 Second 25 CHAIRMAN SMITH:

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Any discussions or corrections? All in
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                  favor?
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   [The motion carried unanimously.]
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   Report of Prosecutorial Division
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   [Ray Michalowski, Esquire, Board Prosecution Liaison,
   presented the Consent Agreement for File No. 15-70-
   02046.1
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   Report of Board Counsel
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   [Thomas A. Blackburn, Esquire, Senior Counsel-in-
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   Charge, on behalf of Jacqueline A. Wolfgang, Esquire,
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   Board Counsel, noted the July 2018 Regulatory Status
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   Report. Mr. Blackburn discussed Proposed Rulemaking
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   (16A-7022) regarding the publishing of Federally
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   Mandated Revisions on July 7, 2018. He noted
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   favorable comments when the Proposed Rulemaking was
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   published from the Appraisal Subcommittee (ASC) and
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   the Appraisal Institute.
2.0
        Mr. Blackburn stated that the Independent
   Regulatory Review Commission (IRRC) has the
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   opportunity to comment within the next 30 days through
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   September 5, 2018. IRRC and the Legislative Oversight
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Mr. Blackburn noted Governor Wolf's Executive

Committee may also comment on the rulemaking.

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Order 2017-03, which removes unnecessary barriers to
the licensing process. Mr. Blackburn noted the
Annex to Certified Pennsylvania Evaluators (16A-7018),
which relates to the proposed rulemaking that the

5 Board previously approved.

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Mr. Blackburn specifically discussed Section 36.261 regarding the continuing education requirements for assessors. He stated that current regulations require 28 hours for renewal purposes. The Board was asked to consider reducing that requirement from 28 to 20 hours of continuing education for renewal purposes.

Mr. Howe stated that the Assessors' Association of Pennsylvania was contacted relative to the proposed reduction in the continuing education requirement from 28 hours to 20 and were not opposed to maintaining 28 hours requirement.

Mr. Howe stated with a reduction to 20 hours, the 7-hour Uniform Standards of Professional Appraiser Practice (USPAP) requirement and 2-hour state law requirement were maintained, but the continuing education would be reduced to 11 hours, which would not be adequate. He stated that the actual USPAP requirement is 7 hours plus 2 hours relative to the state's rules and regulations, the 9 that are mandatory.]

6 MR. ROTHMAN: 1 2 I make the motion to not to change. 3 CHAIRMAN SMITH: 4 Mr. Rothman has a motion not to change 5 the current hours. I have a motion. Dο I have a second? 6 7 MR. BRINK: I'll second. 9 CHAIRMAN SMITH: 10 Do we have any discussion? 11 [The Board discussed the motion.] 12 CHAIRMAN SMITH: We have a motion. We have a second. 1.3 14 All in favor? Opposed? 15 [The motion carried unanimously.] 16 [Thomas A. Blackburn, Esquire, Senior Counsel-in-17 18 Charge, on behalf of Jacqueline A. Wolfgang, Esquire, 19 Board Counsel, discussed House Bill 863 regarding 20 broker price opinion (BPO), which was passed by the 21 General Assembly and signed by Governor Wolf as Act 75 2.2 of 2018. Mr. Blackburn noted the effect of permitting 23 broker price opinions and the need to discuss the 24 necessity to amend the Appraisal Management Company 25 (AMC) Regulation in Section 36.434 to acknowledge BPOs

1 | in appropriate situations.

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Mr. Hartman discussed a provision in the bill that rescinded any inconsistencies in the AMC Act or Appraisal Act.

Ms. Updegrave noted a section drafted by legal counsel that repeals that particular section prohibiting BPOs in the AMC legislation law. It is already by statute effective August 28, 2018.

Mr. Blackburn stated the bill exclusively repeals the Real Estate Appraiser certification Act to an extent inconsistent with the bill. Mr. Blackburn and Ms. Wolfgang will review and make recommendations to the related to Section 36.434.

Mr. Blackburn noted the AMC National Registry fee. Ms. Weirich stated the AMC National Registry fee will be collected with the next renewal in June 2019. She noted that the Appraisal Subcommittee (ASC) changed their standards, and the \$25 fee per each appraiser will be collected every year, which will be May 1 through April 30.

Ms. Weirich commented that ASC requires the Board to designate a senior official to collect and upload information to the National Registry.]

24 MS. WEIRICH:

I need the Board to vote to elect me to

be that senior official.

2 MR. WENTZEL:

3 So moved.

4 CHAIRMAN SMITH:

5 Do I have a second?

6 MR. BRINK:

7 I second.

8 CHAIRMAN SMITH:

9 All in favor? Opposed?

10 [The motion carried unanimously.]

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12 Appraisal Subcommittee Preliminary Compliance Review

of Pennsylvania's Appraiser Regulatory Program

14 [Chairman Smith noted the preliminary report from ASC

15 and the Board's response from July 24, 2018. Mr.

16 Blackburn mentioned the challenge in Pennsylvania to

17 | meet the one-year deadline for resolving cases.

18 Mr. Michalowski discussed the nondisciplinary

19 remediation agreement to replace the first-time

20 minor-to-moderate warning letter below fraud or

21 repeated offenses or intentional misdeeds type of

22 consent agreement. He stated these matters will be

23 reviewed by the Probable Cause Screening Committee in

24 conjunction with the prosecution division in a private

25 | non-Sunshine meeting. He reviewed the directives

included in the remediation agreements, as well as the reporting requirements for the National Data Bank. He noted that the prosecution side will be using the current version of the national guidelines developed by the Appraisal Foundation as a guide to determine which cases go to the Probable Cause Committee.

Members of the Probable Cause Committee would be recused from further consideration of the matters that

would come before the Board for final determination.

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Mr. Michalowski noted a lack of expert coverage for the state, noting that multiple listing service (MLS) is starting to merge and form a larger MLS, which makes their data more available. He also noted a small backlog of cases from 2016 as a result of difficulties with reaching the experts.

Mr. Blackburn discussed the concern that

Pennsylvania statutes, regulations, and policies are

not in compliance with the federal requirements and

the rulemaking published as proposed earlier this

summer was a significant step in addressing that. He

discussed preparing a written policy on reporting to

the ASC registry into writing and will bring that back

to the Board at a later time.

Ms. Weirich reviewed her work with the ASC and IT department to set up a system that will electronically

1 update the national registry with changes in status or

- 2 disciplinary action.
- 3 Mr. Blackburn noted a Motion to Deem Facts
- 4 Admitted and a Consent Agreement for discussion during
- 5 Executive Session.
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- 7 Report of Board Chairman No Report
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- 9 Report of Board Administrator
- 10 | [Heidy M. Weirich, Board Administrator, noted an
- 11 announcement regarding the Appraiser Qualifications
- 12 Board (AQB) criteria changes effective May 1, 2018,
- 13 for review.
- 14 Ms. Weirich addressed unique identifier numbers
- 15 | for appraisers on the national registry that replace
- 16 | Social Security numbers.
- Ms. Weirich requested approval to attend the 2018
- 18 | Fall Association of Appraiser Regulatory Officials
- 19 (AARO) Conference in Washington, DC, October 19-22,
- 20 2018.1
- 21 MS. WEIRICH:
- 22 I need a vote for Jacquelyn and I and
- possibly a Board member to attend the
- Fall AARO Conference in Washington, DC.
- 25 MR. ROTHMAN:

11 So moved. 1 2 MR. WENTZEL: 3 Second. CHAIRMAN SMITH: 4 5 All in favor? Opposed? 6 [The motion carried unanimously.] \* \* \* Matters for Discussion [Thomas A. Blackburn, Esquire, Senior Counsel-in-10 Charge, on behalf of Jacqueline A. Wolfgang, Esquire, 11 Board Counsel, noted Item No. 17 for discussion during Executive Session. 12 Ms. Weirich noted the need for an item bank 13 14 review for the exam questions to confirm the accuracy 15 of the information. MR. ROTHMAN: 16 17 I make a motion the motion that we allow PSI to come in to review our exam 18 19 questions. 20 CHAIRMAN SMITH: 21 I have a motion. Do I have a second? 22 MR. WENTZEL: 2.3 Second. 2.4 CHAIRMAN SMITH: 25 All in favor? Opposed?

[The motion carried unanimously.] 1 2 3 Miscellaneous 4 [Steve Howe, CPE, Assessors' Association of 5 Pennsylvania, discussed PSI exam phases, noting a 6 preliminary meeting and second phase that informs the assessors group of the processes and the reviewing of the questions. He stated the third phase is the actual review of the questions for comment, clarity, 10 correction, and update. He noted a webinar scheduled 11 for late August. 12 Mr. Hartman noted the Appraisal Institute's 13 comments on rulemaking. He discussed incorporating 14 the AQB requirements by reference rather than by 15 statute. He noted that legislatively the Appraisal 16 Institute would be trying to get a statute of 17 limitations for appraisers similar to that of 18 surveyors in Pennsylvania. Surveyors have a five-year 19 statute of limitations and appraisers are unlimited. 20 Mr. Hartman stated many members destroy their 21 work files after the USPAP-required record retention of either five or seven years. The residential side 22 23 of the industry is seeing companies applying

deficiency judgments from loans that failed from 2009-

2011 and suing appraisers for improper preparation on

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the appraisal, and the appraiser does not have the work file to defend themselves.

Mr. Hartman discussed evaluations and whether the Board would consider evaluations to be appraisals. He stated lenders are asking for a much more abbreviated product. He also stated evaluations in Pennsylvania are being performed by individuals who are not appraisers, typically accounting firms or independent evaluation consultants who are non-licensed.

Mr. Blackburn stated such activity that falls squarely within the definition of appraiser under Pennsylvania law.

Mr. Hartman noted complaints of a two-month wait from submitting the application until being permitted to take the exam and offered assistance from the Appraisal Institute. Ms. Weirich referred to the Pennsylvania Licensing System (PALS). Trainees are not in the system and must submit paper applications, which results in the processing delay.

Ms. Updegrave discussed House Bill 863 and thanked the Board for their help regarding that piece of legislation. She stated the Real Estate Commission is reviewing prelicensure because the law becomes effective August 28, 2018. Ms. Updegrave introduced and welcomed Jack Gombach as the liaison with this

14 Board and the Real Estate Commission. 1 2 3 [The Board recessed from 10:17 a.m. until 10:22 a.m.] \* \* \* 4 5 [Martha H. Brown, Esquire, entered the meeting at 6 10:22 a.m.l \* \* \* [Pursuant to Section 708(a)(5) of the Sunshine Act, at 10:22 a.m. the Board entered into Executive Session with, Thomas A. Blackburn, Esquire, Senior Counsel-in-10 11 Charge, on behalf of Jacqueline A. Wolfgang, Esquire, 12 Board Counsel, for the purpose of conducting quasi-13 judicial deliberations. The Board returned to open 14 session at 11:18 a.m.] \* \* \* 15 16 MOTIONS 17 MR. BLACKBURN: 18 While in Executive Session, the Board 19 conducted quasi-judicial deliberations 2.0 concerning the Consent Agreement 2.1 presented this morning at File No. 15-2.2 70-02046 and the matter of BPOA vs. 2.3 James Edward Lignelli, File No. 17-70-2.4 04534. 25 Also, while in Executive Session,

15 the Board considered the Request for 1 Approval of Continuing Education Credit 2 3 of Douglas Sheaffer. I understand there will be some motions. 4 MR. ROTHMAN: 5 6 I move to adopt the Consent Agreement 7 and Order negotiated by the Commonwealth's Prosecuting Attorney in 9 the settlement of the following matter: 10 Commonwealth of Pennsylvania Bureau of 11 Professional and Occupational Affairs 12 vs. John D. McDermott, File No. 15-70-02046. 13 14 CHAIRMAN SMITH: 15 We have a motion. Do we have a second? MS. BROWN: 16 17 Second. 18 CHAIRMAN SMITH: 19 Any discussion? All in favor? Opposed? 20 [The motion carried unanimously.] \* \* \* 2.1 2.2 MS. BROWN: 2.3 In the matter of the Bureau of 2.4 Professional and Occupational Affairs 25 vs. James Edward Lignelli, File No. 17-

16 70-04534, I move that the Board grant 1 2 the Motion to Deem Facts Admitted and 3 Enter Default and instruct Board Counsel to draft adjudication in accordance with 4 5 the discussion held in Executive 6 Session. 7 MR. ROTHMAN: Second. 9 CHAIRMAN SMITH: 10 Any discussion? All in favor? Opposed? 11 [The motion carried unanimously.] \* \* \* 12 13 MS. BROWN: 14 In the matter of correspondence from 15 Douglas Sheaffer, I move that the Board 16 permit Mr. Sheaffer to credit the CE he took on March 22, 2018, to be used for 17 the 2017-2019 renewal cycle. 18 19 CHATRMAN SMITH: 20 Motion. Do I have a second? 21 MR. WENTZEL: 22 Second. 2.3 CHAIRMAN SMITH: 24 Any discussion? All in favor? Opposed? 25 [The motion carried unanimously.]

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   Adjournment
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   CHAIRMAN SMITH:
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                   Motion to adjourn?
   MR. WENTZEL:
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                   So moved.
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   MR. ROTHMAN:
                   Second.
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   CHAIRMAN SMITH:
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                   Thank you for coming.
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   [The motion carried unanimously.]
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   [There being no further business, the State Board of
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   Certified Real Estate Appraisers Meeting adjourned at
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   11:20 a.m.]
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1 2 3 4 5		STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS REFERENCE INDEX August 8, 2018	
5 6 7	TIME	AGENDA	
9	9:04	Official Call to Order	
10	9:04	Roll Call	
12	9:05	Approval of Minutes	
14 15	9:05	Report of Prosecutorial Division	
16 17	9:10	Report of Board Counsel	
18 19	9:45	Report of Board Administrator	
20 21	9:50	Matters for Discussion	
22 23 24	9:52	Miscellaneous	
25 26 27	10:17 10:22	Recess Return to Open Session	
28 29 30	10:22 11:18	Executive Session Return to Open Session	
31	11:18	Motions	
32 33 34 35 36 37 38 39 41 42 43 44 45 46 47 48 49 50	11:20	Adjournment	