

BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

2011/2012 ANNUAL CHARITIES REPORT

JUNE 30, 2012



COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE

September 30, 2012

Dear Fellow Pennsylvanians:

On behalf of the Department of State, I am pleased to present the 2012 report on charitable organizations. This report provides an overview of registrations, investigations and audits of charitable organizations by the Bureau of Corporations and Charitable Organizations. Helpful information for consumers making charitable-giving decisions is also included.

The Department's mission is to protect Pennsylvania residents by: (1) providing public disclosure of documents filed by charities and professional fundraisers, (2) providing consumer education, and (3) investigating and prosecuting complaints for reporting violations and fraudulent diversion of charitable funds.

The Department provides a wealth of useful information for consumers and for charities on the Department of State's <u>website</u>. Consumers can access the site's searchable database of registered charities to confirm whether a particular charity is registered or find information about how to file a complaint and links to other educational resources.

Charities and fundraising professionals can use the website to learn about their registration and filing responsibilities, access registration materials, and get links to state laws and outside resources.

This and previous annual reports are available on the Department's website. If you have any questions about state laws governing charities, or wish to report a fraudulent or deceptive solicitation practice, please call 1-800-732-0999, or online at www.dos.state.pa.us/charities.

Thank you for your interest in the Pennsylvania Department of State.

Sincerely,

Carol Aichele

Secretary of the Commonwealth

Introduction

The Pennsylvania Department of State is responsible for the administration and enforcement of the Solicitation of Funds for Charitable Purposes Act, 10 P.S. §162.1, et seq.

The Charitable Purposes Act requires charitable organizations to register with the Department of State before they solicit contributions in Pennsylvania (unless they are specifically excluded or exempt from registration requirements).

The Charitable Purposes Act also requires professional solicitors to register prior to soliciting on behalf of charitable organizations in Pennsylvania. Professional fundraising counsels are also required to register before providing solicitation-related services in the Commonwealth.

The Charitable Purposes Act also lists prohibited conduct by persons soliciting for charitable contributions in Pennsylvania and penalties that may be assessed for violations.

This annual report, covering the period of July 1, 2011 to June 30, 2012 details:

- The number of charitable organizations, professional fundraising counsels, and professional solicitors registered in Pennsylvania;
- The number of organizations ordered to cease and desist solicitation in Pennsylvania; and

- The number of charitable organizations contracting with professional solicitors and their compensation paid to the professional solicitor for each campaign in relation to funds raised and administrative costs.
- The period covered by this report has changed. Prior year reports used a reporting year of September 17 through September 16. Although this format provided the most recent information, it did not coincide with the Commonwealth's fiscal year.
- Basic registration and financial information for all charitable organizations registered to solicit contributions in Pennsylvania can be obtained by visiting the Bureau of Corporations and Charitable Organizations' website at: www.dos.state.pa.us/charities or by calling this toll-free number: 1-800-732-0999, between the hours of 8:30 a.m. to 5 p.m.
 Monday through Friday.

Overview

 In July 2012, the Bureau of Charitable Organizations and the Corporations Bureau were consolidated into one bureau. The new bureau is now known as the Bureau of Corporations and Charitable Organizations. Within the Bureau, the charity function consists of three divisions:

- Registration and Compliance,
- Investigations, and
- Audits

Our key objective is to provide donors with basic information that helps them in making wise charitable-giving decisions.

Division of Registration and Compliance

The Division of Registration and Compliance overseas the processes by which corporations and charitable organizations register with the Commonwealth.

The Division of Registration and Compliance also monitors professional solicitors and professional fundraising counsels who contract with charitable organizations that solicit contributions. Professional solicitors and professional fundraising counsels are required to provide documentation relating to their activities on behalf of charitable organizations.

The Bureau of Corporations and Charitable Organizations also serves as the repository for registration information pursuant to the Institutions of Purely Public Charity Act 10 P.S. § 371, et seq.

Institutions of purely public charity are those organizations that are receiving or claiming exemption from real property and/or sales tax and are not otherwise required to register pursuant to the Solicitation Act.

Divisions of Investigations and Audits

The Investigations and Audits Divisions pursue those charitable organizations that, fail to adhere with the registration requirements of the Charitable Purposes Act, or that otherwise engage in fraud or other violations.

Performance Highlights

Registration

Since the 2011 Annual Report to the General Assembly, the Department of State has:

- Processed more than 14,495 charitable organization documents for more than 11,281 charities.
- Reviewed more than 720 documents filed by more than 460 professional solicitors and professional fundraising counsels.
- Received registration information for more than 152 Institutions of Purely Public Charity.
- Processed checks totaling over \$2.5 million.

Enforcement

The Investigations Division of the Bureau has enforced the Charitable Purposes Act, resulting in:

- 21 Consent Agreements and Adjudications,
- Orders for payment of fines in the total amount of \$74,000.
 - Since 1998, the Investigations Division's actions have resulted in 267 Consent agreements and Adjudications, resulting in total fines of \$1,618,750.
- 23 Cease and Desist Orders. There are currently 321 in effect.

Charitable Organizations

At June 30, 2012, there were 10,940 charitable organizations registered with the Department of State. Charitable organizations that are soliciting charitable contributions in Pennsylvania and are not otherwise excluded or exempt under the Charitable Purposes Act must file the following:

- (1) annual registration statements,
- (2) IRS 990 federal informational returns, and
- (3) financial statements. Depending on the amount of their annual gross contributions, those financial statements may have to be compiled, reviewed or audited.

A charitable organization which received annual contributions of \$300,000 or more must be audited by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$100,000, but less than \$300,000, is required to have a review or audit of its financial statement performed by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$50,000, but less than \$100,000, is required to have a compilation, review or audit of its financial statements statement performed by an independent certified

public accountant or public accountant. A compilation, audit or review is optional for any charitable organization which receives annual contributions of less than \$50,000.

The Charitable Purposes Act defines "solicitation" as any direct or indirect request for a contribution on the representation that such contribution will be used in whole or in part for a charitable purpose, including, but not limited to, any of the following:

- (1) Any oral request that is made in person, by telephone, radio or television or other advertising or communication media.
- (2) Any written or otherwise recorded or published request that is mailed, sent, delivered, circulated, distributed, posted in a public place or advertised or communicated by press, telegraph, television or any other media.
- (3) Any sale of, offer or attempt to sell any advertisement, advertising space, sponsorship, book, card, chance, coupon, device, food, magazine, merchandise, newspaper, subscription, ticket or other service or tangible good, thing or item of value.
- (4) Any announcement requesting the public to attend an appeal, assemblage, athletic or competitive event, carnival, circus, concert, contest, dance, entertainment, exhibition, exposition, game, lecture, meal, party, show, social gathering or other performance or event of any kind.

A "**contribution**" is defined by the Charitable Purposes Act as the promise,

grant or pledge of money, credit, property, financial assistance or other thing of any kind or value, excluding volunteer services, in response to a solicitation, including the payment or promise to pay in consideration of a performance, event or sale of a good or service. Payment by members of an organization for membership fees, dues, fines or assessments or for services rendered to individual members, if such fees, dues, fines or assessments confer a bona fide right, privilege, professional standing, honor or other direct benefit, is not deemed to be a contribution, provided that membership is not conferred solely as consideration for making a contribution in response to a solicitation. Government grants or contracts are not deemed to be a contribution.

While the Charitable Purposes Act generally requires organizations to register with the Bureau of Corporations and Charitable Organizations prior to soliciting charitable contributions, certain organizations are specifically and totally excluded from registration. For example, bona fide religious institutions and law enforcement organizations that meet certain criteria are typically excluded from the registration requirement.

Educational institutions, hospitals, veterans' organizations, volunteer fireman organizations, ambulance associations, rescue squad associations, public nonprofit library organizations, senior citizen centers,

nursing homes and parent-teacher associations are typically exempt from the registration requirements of the Charitable Purposes Act, if they meet applicable criteria.

Charitable organizations that receive annual contributions of \$25,000 or less and do not compensate any person to conduct fundraising activities are also exempt from Charitable Purposes Act registration requirements. These organizations are still required to comply with all other provisions, including, but not limited to, keeping true and accurate records of their fiscal activities.

Professional Solicitors

At June 30, 2012, there were 119 professional solicitors registered with the Bureau of Corporations and Charitable Organizations. Professional solicitors contract with charitable organizations to solicit direct monetary contributions and/or indirect contributions in the form of payment for goods, services or admissions to fundraising events for a charitable purpose. Basically, solicitors raise funds on behalf of charitable organizations and are permitted to have temporary (no more than five days) custody of those funds.

Professional solicitors must file annual registration statements and copies of their contracts with charitable

organizations. In addition, they are required to secure a bond, file a solicitation notice with each contract and, as set forth in the next section, submit campaign financial reports.

Approximately 1,317 contracts between charitable organizations and professional solicitors were approved for the year.

Campaign Financial Reports

Professional solicitors must file campaign financial reports for each solicitation campaign they conduct in Pennsylvania. These reports must be filed within 90 days of the campaigns completion or on the anniversary of any campaign lasting more than one year. The reports must list the total contributions raised during the campaign, the campaign's total expenses, and the amount of the total contributions the charitable organization actually received. This information, summarized in Appendices A and B of this report, represents 572 campaign financial reports filed for approximately 400 charitable organizations.

Professional Fundraising Counsel

At June 30, 2012, there were 369 professional fundraising counsels registered with the Bureau of Charitable

Organizations. Professional fundraising counsels are retained by charitable organizations to plan, manage, advise, consult or prepare solicitation materials. Unlike professional solicitors, professional fundraising counsels do not solicit contributions or have custody of contributions.

Professional fundraising counsels must file annual registration statements and copies of their contracts with charitable organizations no less than ten working days prior to conducting solicitation campaigns, events, or providing other services to charitable organizations.

Cease and Desist Orders

The Investigations Division issued 23 Cease and Desist Orders since the last annual report, and there are 321 Orders in effect. Generally speaking, Cease and Desist Orders are only issued after organizations have been notified of the registration requirements and failed to cooperate with the Bureau of Charitable Organizations by becoming registered or by providing proof of exemption or exclusion from the requirements of registration. A list of all Cease and Desist Orders in effect is available on the website.

Appendix A

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
2LISTEN, LLC					-25.83%
FEED THE CHILDREN	\$558,769.05	\$703,097.48	\$144,328.43-	* -25.83%	
AFRC, INC.					75.97%
ASSOCIATION OF THE GRADUATES OF THE UNITED STATES MILITARY ACADEMY	\$1,198,637.02	\$288,000.00	\$910,637.02	75.97%	
ALLIED FUNDRAISING, LLC					90.00%
CRESTVIEW ELEMENTARY P.T.O.	\$31,321.75	\$3,132.18	\$28,189.57	90.00%	
AMERICAN THRIFT CENTER, LLC					6.00%
KEYSTONE PARALYZED VETERANS OF AMERICA, INC.	\$819,624.00	\$770,447.00	\$49,177.00	6.00%	

[#] May Include additional amounts received by the charitable organization in excess of the calculated net proceeds.

^{*} Indicates either a campaign longer than 1 year or multiple campaigns in which case the figures are aggregates based on multiple campaign financial reports filed.

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
ARIA COMMUNICATIONS CORPORATION					41.34%
FOUNDATION FOR NATIONAL PROGRESS (FNP)	\$20,206.00	\$15,264.39	\$4,941.61	24.46%	
KAPPA ALPHA THETA FOUNDATION, INC.	\$245,598.30	\$111,487.28	\$134,111.02	54.61%	
KAPPA KAPPA GAMMA FOUNDATION	\$50,366.00	\$17,853.82	\$32,512.18	64.55%	
NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE, INC.	\$6,849.00	\$3,848.51	\$3,000.49	43.81%	
OCEAN CONSERVANCY, INC.	\$27,661.00	\$34,264.81	\$6,603.81-	-23.87%	
PITTSBURGH COMMUNITY BROADCASTING CORPORATION	\$26,893.40	\$13,342.86	\$13,550.54	50.39%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$4,615.00	\$2,997.30	\$1,617.70	35.05%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$29,444.90	\$34,566.79	\$5,121.89-	-17.39%	
WITF, INC.	\$81,883.00	\$72,257.50	\$9,625.50	11.76%	
WRTI - PART OF TEMPLE UNIVERSITY	\$5,048.80	\$4,709.80	\$339.00	6.71%	
WXPN - PART OF UNIVERSITY OF PENNSYLVANIA	\$99,520.66	\$40,252.47	\$59,268.19	59.55%	
ARTSMARKETING SERVICES, INC.					36.47%
PITTSBURGH BALLET THEATRE, INC.	\$123,601.24	\$78,526.82	\$45,074.42	36.47%	
ATLANTIC PRODUCTIONS, INC.					35.35%
RAJAH SHRINE A.A.O.N.M.S.	\$92,199.00	\$57,164.00	\$35,035.00	38.00%	
RAJAH SHRINE A.A.O.N.M.S.	\$95,200.00	\$66,640.00	\$28,560.00	30.00%	
RAJAH SHRINE A.A.O.N.M.S.	\$99,933.00	\$61,958.00	\$37,975.00	38.00%	

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AUTOMOTIVE RECOVERY SERVICES					57.75%
ALZHEIMER'S ASSOCIATION - DELAWARE VALLEY CHAPTER	\$2,190.00	\$988.80	\$1,201.20	54.85%	
AMERICAN HEART ASSOCIATION, INC.	\$7,225.00	\$1,485.00	\$5,740.00	79.45%	
CANCER FUND OF AMERICA, INC,	\$65,991.97	\$55,676.04	\$10,315.93	15.63%	
CROHN'S COLITIS FOUNDATION OF AMERICA, PHILADELPHIA / DELAWARE VALLEY	\$1,515.00	\$1,230.10	\$284.90	18.81%	
CROHN'S COLITIS FOUNDATION OF AMERICA, WPA AND WVA	\$0.00	\$0.00	\$0.00	0.00%	
CYSTIC FIBROSIS FOUNDATION	\$2,000.00	\$555.00	\$1,445.00	72.25%	
JUVENILE DIABETES RESEARCH FOUNDATION INTERNATIONAL	\$405,534.72	\$188,304.47	\$217,230.25	53.57%	
NATIONAL KIDNEY FOUNDATION, INC.	\$345,724.00	\$83,065.13	\$262,658.87	* 75.97%	
NORTHWESTERN PENNSYLVANIA HUMANE SOCIETY	\$5,275.00	\$2,717.20	\$2,557.80	48.49%	
SPECIAL KIDS FUND, INC.	\$37,969.60	\$34,888.79	\$3,080.81	8.11%	
SPINA BIFIDA RESOURCE	\$855.00	\$477.70	\$377.30	44.13%	

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BEE, L.C.					11.66%
HEART SUPPORT OF AMERICA, INC.	\$921,036.57	\$792,750.35	\$128,286.22	* 13.93%	
NATIONAL VETERANS SERVICES FUND, INC.	\$996,134.76	\$886,266.81	\$109,867.95	* 11.03%	
OPTIMAL MEDICAL FOUNDATION	\$496,102.08	\$437,658.34	\$58,443.74	* 11.78%	
PROJECT CURE, INC.	\$4,312,484.24	\$3,821,926.84	\$490,557.40	* 11.38%	
THE BREAST CANCER RELIEF FOUNDATION	\$587,025.37	\$523,267.74	\$63,757.63	* 10.86%	
THE NATIONAL CANCER COALITION, INC.	\$1,017,344.15	\$897,219.10	\$120,125.05	* 11.81%	
BENNETT DIRECT, INC.					50.47%
PITTSBURGH PUBLIC THEATER CORP.	\$43,030.00	\$18,985.08	\$24,044.92	55.88%	
PITTSBURGH SYMPHONY, INC.	\$244,925.58	\$123,642.59	\$121,282.99	49.52%	
BRAIN GAIN, LLC					3.19%
FRIENDS OF THE TOM RIDGE ENVIRONMENTAL CENTER	\$144,800.94	\$140,178.07	\$4,622.87	* 3.19%	
CENTER FOR CAR DONATIONS, LLC					63.32%
PITTSBURGH COMMUNITY BROADCASTING CORPORATION	\$139,800.00	\$52,418.65	\$87,381.35	* 62.50%	
PITTSBURGH EPM, INC.	\$18,050.00	\$4,224.75	\$13,825.25	76.59%	
WESTERN PENNSYLVANIA HUMANE SOCIETY	\$11,020.00	\$5,480.66	\$5,539.34	* 50.27%	
WESTERN PENNSYLVANIA SCHOOL FOR THE DEAF	\$475.00	\$225.63	\$249.37	52.50%	
WQED MULTIMEDIA	\$168,960.00	\$61,740.41	\$107,219.59	* 63.46%	

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CHARITABLE AUTO RESOURCES, INC.					59.03%
COMMUNITY FOUNDATION FOR THE TWIN TIERS	\$860.00	\$317.00	\$543.00	* 63.14%	
HOPE WORLDWIDE, LTD.	\$2,925.00	\$1,262.00	\$1,663.00	56.85%	
JEWISH FAMILY AND CHILDREN'S SERVICE OF GREATER PHILA, INC.	\$85,540.00	\$34,518.50	\$51,021.50	* 59.65%	
JEWISH FAMILY SERVICE OF GREATER HARRISBURG, INC.	\$3,685.00	\$1,332.00	\$2,353.00	* 63.85%	
JEWISH FAMILY SERVICE OF LACKAWANNA COUNTY	\$2,025.00	\$810.50	\$1,214.50	* 59.98%	
JEWISH FAMILY SERVICE OF THE LEHIGH VALLEY	\$800.00	\$512.00	\$288.00	* 36.00%	
LEHIGH VALLEY PUBLIC TELECOMMUNICATIONS CORP.	\$14,875.00	\$6,390.00	\$8,485.00	* 57.04%	
PUBLIC CITIZENS FOR CHILDREN & YOUTH	\$6,250.00	\$2,179.00	\$4,071.00	* 65.14%	
THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA	\$775,373.00	\$318,251.35	\$457,121.65	* 58.96%	
CHRISTINE KIRBY					75.52%
NEIGHBORHOOD LEGAL SERVICES ASSOCIATION	\$1,450,636.97	\$355,090.81	\$1,095,546.16	* 75.52%	

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COINSTAR, INC.					92.49%
"FEEDING AMERICA"	\$15,718.92	\$1,179.09	\$14,539.83	* 92.50%	
ARIZONA MEMORIAL MUSEUM ASSOCIATION	\$789.70	\$59.24	\$730.46	* 92.50%	
FOOD INDUSTRY CRUSADE AGAINST HUNGER	\$2,812.96	\$211.09	\$2,601.87	* 92.50%	
LEUKEMIA & LYMPHOMA SOCIETY	\$781,024.87	\$58,637.68	\$722,387.19	* 92.49%	
MARCH OF DIMES BIRTH DEFECTS FOUNDATION	\$7,129.73	\$534.79	\$6,594.94	* 92.50%	
THE AMERICAN NATIONAL RED CROSS	\$19,562.86	\$1,467.22	\$18,095.64	* 92.50%	
UNITED STATES FUND FOR UNICEF	\$225,345.53	\$16,900.93	\$208,444.60	* 92.50%	
WORLD WILDLIFE FUND, INC.	\$20,846.87	\$1,556.28	\$19,290.59	* 92.53%	
COMMUNITY SUPPORT, INC.					10.00%
FIREFIGHTERS SUPPORT FOUNDATION, INC.	\$7,061,973.43	\$6,355,776.09	\$706,197.34	* 10.00%	

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COMNET MARKETING GROUP, INC.					52.74%
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$266,209.00	\$107,097.20	\$159,111.80	59.77%	
LONGWOOD GARDENS, INC.	\$122,680.00	\$41,435.25	\$81,244.75	66.22%	
NARAL PRO-CHOICE AMERICA	\$886.00	\$1,742.00	\$856.00-	-96.61%	
NATIONAL FFA FOUNDATION, INC.	\$11,424.00	\$2,171.45	\$9,252.55	80.99%	
PEOPLE FOR THE AMERICAN WAY	\$144,268.50	\$99,468.50	\$44,800.00	31.05%	
PROJECT HOPE-THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.	\$2,590.00	\$4,180.00	\$1,590.00-	-61.39%	
THE FRANKLIN INSTITUTE	\$81,206.00	\$42,806.86	\$38,399.14	* 47.29%	
THE HISTORICAL SOCIETY OF WESTERN PENNSYLVANIA	\$27,100.80	\$10,140.41	\$16,960.39	* 62.58%	
THE NATIONAL WORLD WAR II MUSEUM, INC.	\$1,860.00	\$1,220.69	\$639.31	34.37%	
THE WILDERNESS SOCIETY	\$170,536.00	\$75,848.89	\$94,687.11	55.52%	
THE WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION	\$8,780.59	\$5,942.13	\$2,838.46	32.33%	
ZOOLOGICAL SOCIETY OF PHILADELPHIA	\$19,874.00	\$13,136.67	\$6,737.33	33.90%	
CONTRACT COMMUNICATIONS, INC.					16.94%
CHILDREN'S CANCER RECOVERY FOUNDATION	\$11,903,836.00	\$9,743,396.00	\$2,160,440.00	* 18.15%	
OPERATION LOOKOUT NATIONAL CENTER FOR MISSING YOUTH	\$2,348,759.00	\$2,019,213.00	\$329,546.00	* 14.03%	
WISHING WELL FOUNDATION USA, INC.	\$1,934,962.00	\$1,683,418.00	\$251,544.00	* 13.00%	

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COURTESY CALL, INC.					13.98%
CHILDRENS CANCER FUND OF AMERICA, INC.	\$74,522.00	\$65,579.36	\$8,942.64	12.00%	
COMMUNITY CHARITY ADVANCEMENT, INC.	\$1,769,996.00	\$1,522,197.70	\$247,798.30	14.00%	
DISABLED VETERANS SERVICES, INC.	\$1,753,969.30	\$1,508,413.60	\$245,555.70	14.00%	
INTERNATIONAL UNION OF POLICE ASSOCIATIONS AFL-CIO	\$2,612,448.00	\$2,246,705.00	\$365,743.00	14.00%	
COURTESY HEALTH WATCH, INC.					18.47%
AMERICAN FOUNDATION FOR CHILDREN WITH AIDS, INC.	\$1,104,417.00	\$896,696.33	\$207,720.67	* 18.81%	
NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION	\$1,798,762.00	\$1,226,584.11	\$572,177.89	* 31.81%	
THE BREAST CANCER RELIEF FOUNDATION	\$1,318,188.00	\$1,120,459.80	\$197,728.20	* 15.00%	
THE NATIONAL CANCER COALITION, INC.	\$5,636,444.60	\$4,793,078.01	\$843,366.59	* 14.96%	
CRF, INC. DBA CHARITABLE RESOURCE FOUNDATION, INC.					12.12%
CHILDRENS CANCER FUND OF AMERICA, INC.	\$482,593.90	\$411,436.39	\$71,157.51	14.74%	
WOMAN TO WOMAN BREAST CANCER FOUNDATION	\$633,538.50	\$569,428.65	\$64,109.85	10.12%	

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DCM, INC.					64.63%
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$100,785.00	\$17,186.40	\$83,598.60	82.95%	
BALTIMORE SYMPHONY ORCHESTRA, INC.	\$463,470.30	\$148,912.29	\$314,558.01	67.87%	
CARNEGIE INSTITUTE	\$640,294.95	\$207,539.03	\$432,755.92	* 67.59%	
CIVIC LIGHT OPERA ASSOCIATION OF PITTSBURGH	\$129,125.50	\$50,621.74	\$78,503.76	60.80%	
KIMMEL CENTER, INC.	\$100,240.00	\$100,559.75	\$319.75-	-0.32%	
NEW JERSEY SYMPHONY ORCHESTRA	\$162,960.30	\$95,031.47	\$67,928.83	41.68%	
PEOPLE FOR THE AMERICAN WAY	\$12,700.00	\$2,478.57	\$10,221.43	* 80.48%	
PEOPLE FOR THE AMERICAN WAY FOUNDATION	\$0.00	\$0.00	\$0.00	0.00%	
PHILADELPHIA MUSEUM OF ART	\$14,975.00	\$14,990.00	\$15.00-	-0.10%	
PITTSBURGH PUBLIC THEATER CORPORATION	\$43,128.75	\$26,435.89	\$16,692.86	38.70%	
THE PENNSYLVANIA BALLET ASSOCIATION	\$61,891.00	\$25,811.40	\$36,079.60	58.30%	
THE PENNSYLVANIA BALLET ASSOCIATION	\$396,390.44	\$151,794.95	\$244,595.49	61.71%	
THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC.	\$1,529,899.25	\$451,618.03	\$1,078,281.22	70.48%	
DIALAMERICA MARKETING, INC.					17.25%
MOTHERS AGAINST DRUNK DRIVING	\$68,068.50	\$41,014.44	\$27,054.06	* 39.75%	
PARTNERSHIP FOR A DRUG FREE AMERICA	\$345,501.48	\$301,215.67	\$44,285.81	12.82%	

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Appendix A

Paid Sol	licitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
DIRECTL	INE TECHNOLOGIES, INC.					40.93%
	MEDICALERT FOUNDATION UNITED STATES	\$229,599.00	\$122,400.00	\$107,199.00	46.69%	
	THE FOUNDATION FIGHTING BLINDNESS, INC.	\$40,848.00	\$37,350.00	\$3,498.00	8.56%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
DONOR CARE CENTER, INC.					30.04%
AMERICAN INDIAN COLLEGE FUND	\$67,893.90	\$41,604.61	\$26,289.29	38.72%	
APPALACHIA SERVICE PROJECT, INC.	\$4,755.00	\$9,319.94	\$4,564.94-	-96.00%	
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	\$886,068.53	\$214,888.54	\$671,179.99	75.75%	
CONCERNED WOMEN FOR AMERICA	\$73,223.67	\$52,990.92	\$20,232.75	27.63%	
CONCERNED WOMEN FOR AMERICA, LEGISLATIVE ACTION COMMITTEE (LAC)	\$152,018.80	\$325,279.42	\$173,260.62-	-113.97%	
CROWN FINANCIAL MINISTRIES, INC.	\$4,195.00	\$5,898.44	\$1,703.44-	-40.61%	
DUCKS UNLIMITED, INC.	\$23,772.00	\$50,941.51	\$27,169.51-	-114.29%	
FOOD FOR THE HUNGRY, INC.	\$53,013.62	\$57,650.11	\$4,636.49-	-8.75%	
FREEDOM WORKS, INC.	\$12,884.46	\$14,720.53	\$1,836.07-	-14.25%	
MERCY CORPS	\$51,434.35	\$40,108.55	\$11,325.80	22.02%	
NATIONAL PARKINSON FOUNDATION, INC.	\$119,726.91	\$65,629.31	\$54,097.60	45.18%	
PROJECT HOPE-THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.	\$41,378.85	\$58,257.94	\$16,879.09-	-40.79%	
SAVE THE CHILDREN FEDERATION, INC.	\$763,726.80	\$549,453.43	\$214,273.37	28.06%	
THE AMERICAN BREAST CANCER FOUNDATION, INC.	\$65.00	\$636.65	\$571.65-	-879.46%	
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC.	\$90,167.18	\$131,484.34	\$41,317.16-	-45.82%	
THE HUMANE SOCIETY OF THE UNITED STATES	\$70,560.00	\$60,647.87	\$9,912.13	14.05%	
U.S. CITIZENS ASSOCIATION	\$5,867.50	\$6,060.18	\$192.68-	-3.28%	

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Appendix A

Paid So	licitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
DONOR (CARE CENTER, INC.					30.04%
	USA SHOOTING, INC.	\$8,490.00	\$7,589.80	\$900.20	10.60%	
	WORLD SOCIETY FOR PROTECTION OF ANIMALS (WSPA)	\$15,102.00	\$14,095.00	\$1,007.00	6.67%	
	YELLOWSTONE PARK FOUNDATION, INC.	\$7,740.00	\$8,102.72	\$362.72-	-4.69%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
DONOR SERVICES GROUP, LLC					44.49%
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. (ACLUF)	\$275,575.05	\$37,365.21	\$238,209.84	86.44%	
AMERICAN DIABETES ASSOCIATION, INC.	\$29,343.00	\$59,608.87	\$30,265.87-	-103.15%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	\$2,322,588.35	\$1,059,955.24	\$1,262,633.11	54.36%	
AMERICARES FOUNDATION, INC.	\$2,112,228.03	\$255,244.38	\$1,856,983.65	87.92%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$159,005.00	\$79,440.56	\$79,564.44	50.04%	
COLONIAL WILLIAMSBURG FOUNDATION	\$693,417.00	\$344,819.13	\$348,597.87	* 50.27%	
CONSUMERS UNION OF UNITED STATES, INC.	\$296,415.00	\$157,095.55	\$139,319.45	47.00%	
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	\$1,546,184.32	\$442,760.02	\$1,103,424.30	71.36%	
DOCTORS WITHOUT BORDERS, USA, INC/MEDECINS SANS FRONTIERES USA, INC.	\$316,308.00	\$132,152.56	\$184,155.44	58.22%	
EARTH JUSTICE	\$85,311.00	\$68,980.48	\$16,330.52	19.14%	
GREEN AMERICA	\$99,197.00	\$75,883.90	\$23,313.10	23.50%	
GREENPEACE, INC.	\$651,767.00	\$183,259.19	\$468,507.81	71.88%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$1,694,113.07	\$112,475.08	\$1,581,637.99	93.36%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$1,445,310.19	\$780,357.70	\$664,952.49	46.01%	
HEIFER PROJECT INTERNATIONAL, INC.	\$861,070.00	\$345,730.20	\$515,339.80	59.85%	
HUMAN RIGHTS CAMPAIGN, INC.	\$700,497.00	\$384,431.12	\$316,065.88	45.12%	
INTERNATIONAL RESCUE COMMITTEE, INC.	\$115,115.00	\$124,709.38	\$9,594.38-	-8.33%	

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DONOR SERVICES GROUP, LLC					44.49%
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION	& CONSERVATION \$6,019.00	\$4,187.08	\$1,831.92	30.44%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	\$106,710.00	\$41,467.28	\$65,242.72	61.14%	
MEMORIAL SLOAN - KETTERING CANCER CENTER	\$721,706.00	\$421,468.70	\$300,237.30	41.60%	
MERCY CORPS	\$493,179.00	\$294,599.08	\$198,579.92	40.27%	
NARAL PRO-CHOICE AMERICA	\$214,501.00	\$95,191.27	\$119,309.73	55.62%	
NATIONAL AUDUBON SOCIETY, INC.	\$165,402.00	\$161,210.54	\$4,191.46	2.53%	
NATIONAL PARKS CONSERVATION ASSOCIATION	\$415,990.00	\$485,569.26	\$69,579.26-	-16.73%	
NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED ST	ATES \$164,194.00	\$113,048.21	\$51,145.79	31.15%	
NATIONAL WILDLIFE FEDERATION	\$185,356.09	\$515,102.78	\$329,746.69-	-177.90%	
NATURAL RESOURCES DEFENSE COUNCIL, INC.	\$350,047.20	\$281,057.78	\$68,989.42	19.71%	
OCEAN CONSERVANCY, INC.	\$98,843.00	\$148,332.63	\$49,489.63-	-50.07%	
OXFAM - AMERICA, INC.	\$698,388.07	\$331,817.71	\$366,570.36	52.49%	
PARENTS FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC.	\$68,655.00	\$40,355.50	\$28,299.50	41.22%	
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	\$628,269.00	\$540,805.32	\$87,463.68	13.92%	
PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE	\$98,383.00	\$93,278.08	\$5,104.92	5.19%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$15,575.00	\$2,426.42	\$13,148.58	84.42%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$582,622.88	\$316,648.32	\$265,974.56	45.65%	

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DONOR SERVICES GROUP, LLC					44.49%
SIERRA CLUB	\$1,498,055.19	\$679,248.65	\$818,806.54	* 54.66%	
SIERRA CLUB	\$800,647.31	\$227,951.32	\$572,695.99	71.53%	
SOUTHERN POVERTY LAW CENTER, INC.	\$97,641.00	\$65,758.00	\$31,883.00	32.65%	
SPECIAL OLYMPICS INTERNATIONAL	\$0.00	\$33,894.36	\$33,894.36-	0.00%	
THE FOUNDATION FIGHTING BLINDNESS, INC.	\$29,952.00	\$31,962.92	\$2,010.92-	-6.71%	
THE HUMANE SOCIETY OF THE UNITED STATES	\$1,403,828.00	\$1,041,097.00	\$362,731.00	* 25.84%	
THE METROPOLITAN MUSEUM OF ART	\$592,059.00	\$356,764.17	\$235,294.83	39.74%	
THE NATURE CONSERVANCY	\$5,359,296.64	\$4,554,538.32	\$804,758.32	* 15.02%	
THE STUDENT CONSERVATION ASSOCIATION, INC.	\$44,815.00	\$36,796.27	\$8,018.73	17.89%	
THE WILDERNESS SOCIETY	\$15,835.00	\$5,754.24	\$10,080.76	63.66%	
UNION OF CONCERNED SCIENTISTS, INC.	\$90,041.00	\$61,105.26	\$28,935.74	32.14%	
UNITED STATES ASSOCIATION FOR UNHCR	\$57,672.00	\$31,844.59	\$25,827.41	44.78%	
WESTERN PENNSYLVANIA CONSERVANCY	\$34,538.00	\$49,828.67	\$15,290.67-	-44.27%	
WORLD WILDLIFE FUND, INC.	\$517,964.10	\$369,137.27	\$148,826.83	28.73%	
EATON VANCE DISTRIBUTORS, INC.					37.52%
THE U.S. CHARITABLE GIFT TRUST	\$565,909,263.00	\$353,585,294.25	\$212,323,968.75	* 37.52%	

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		by Charity	Charity	Charitie(s) by Solicitor
				-43.37%
\$1,072,619.07	\$1,537,837.82	\$465,218.75-	* -43.37%	
				21.55%
\$116,505.00	\$88,846.00	\$27,659.00	23.74%	
\$72,145.00	\$59,158.80	\$12,986.20	* 18.00%	
				89.83%
\$1,763.00	\$179.31	\$1,583.69	89.83%	
				90.00%
\$8,239.67	\$823.97	\$7,415.70	90.00%	
				67.81%
\$16,073.00	\$6,945.59	\$9,127.41	56.79%	
\$18,024.00	\$11,117.08	\$6,906.92	38.32%	
\$76,070.00	\$25,140.30	\$50,929.70	66.95%	
\$45,897.00	\$7,026.56	\$38,870.44	84.69%	
				73.76%
\$0.00	\$1,221.33	\$1,221.33-	0.00%	
\$9,214.00	\$10,971.33	\$1,757.33-	-19.07%	
\$7,162,060.00	\$1,869,766.92	\$5,292,293.08	73.89%	
	\$116,505.00 \$72,145.00 \$1,763.00 \$1,763.00 \$16,073.00 \$18,024.00 \$76,070.00 \$45,897.00 \$0.00 \$9,214.00	\$116,505.00 \$88,846.00 \$72,145.00 \$59,158.80 \$1,763.00 \$179.31 \$8,239.67 \$823.97 \$16,073.00 \$6,945.59 \$18,024.00 \$11,117.08 \$76,070.00 \$25,140.30 \$45,897.00 \$7,026.56 \$0.00 \$1,221.33 \$9,214.00 \$10,971.33	\$116,505.00 \$88,846.00 \$27,659.00 \$72,145.00 \$59,158.80 \$12,986.20 \$1,763.00 \$179.31 \$1,583.69 \$8,239.67 \$823.97 \$7,415.70 \$16,073.00 \$6,945.59 \$9,127.41 \$18,024.00 \$11,117.08 \$6,906.92 \$76,070.00 \$25,140.30 \$50,929.70 \$45,897.00 \$7,026.56 \$38,870.44 \$0.00 \$1,221.33 \$1,221.33-\$9,214.00 \$10,971.33 \$1,757.33-	\$116,505.00 \$88,846.00 \$27,659.00 23.74% \$72,145.00 \$59,158.80 \$12,986.20 * 18.00% \$1,763.00 \$179.31 \$1,583.69 89.83% \$8,239.67 \$823.97 \$7,415.70 90.00% \$16,073.00 \$6,945.59 \$9,127.41 56.79% \$18,024.00 \$11,117.08 \$6,906.92 38.32% \$76,070.00 \$25,140.30 \$50,929.70 66.95% \$45,897.00 \$7,026.56 \$38,870.44 84.69% \$9,214.00 \$10,971.33 \$1,221.33- 0.00% \$9,214.00 \$10,971.33 \$1,757.3319.07%

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GLOBAL IMPACT TOURS, INC. DBA GLOBAL IMPACT PRODUCTIONS					0.65%
PENNSYLVANIA ENVIRONMENTAL COUNCIL, INC.	\$36,857.00	\$36,619.00	\$238.00	0.65%	
GORDON & SCHWENKMEYER, INC.					9.40%
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$265,843.00	\$328,877.92	\$63,034.92-	* -23.71%	
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE	\$55,254.51	\$61,661.08	\$6,406.57-	-11.59%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION	\$90,796.00	\$79,739.62	\$11,056.38	* 12.18%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$103,670.50	\$100,533.78	\$3,136.72	3.03%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	\$70,638.00	\$44,030.52	\$26,607.48	37.67%	
NARAL PRO-CHOICE AMERICA	\$578,310.00	\$512,738.71	\$65,571.29	* 11.34%	
PEOPLE FOR THE AMERICAN WAY	\$21,259.00	\$26,990.94	\$5,731.94-	-26.96%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$1,137,935.18	\$936,301.97	\$201,633.21	* 17.72%	
THE WILDERNESS SOCIETY	\$167,474.00	\$166,094.46	\$1,379.54	* 0.82%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
HARRIS CONNECT, LLC					-70.39%
AMERICAN RIVERS, INC.	\$0.00	\$60,060.00	\$60,060.00-	0.00%	
GEORGIA COLLEGE AND STATE UNIVERSITY FOUNDATION, INC.	\$54,564.07	\$145,961.74	\$91,397.67-	-167.51%	
HOWARD UNIVERSITY COLLEGE OF MEDICINE	\$44,710.00	\$38,143.49	\$6,566.51	14.69%	
LEHIGH VALLEY HOSPITAL AND LEHIGH VALLEY HOSPITAL - MUHLENBERG	\$60,508.83	\$266,438.01	\$205,929.18-	-340.33%	
LOYOLA UNIVERSITY MEDICAL CENTER	\$16,130.00	\$21,647.83	\$5,517.83-	-34.21%	
MAKE IT RIGHT FOUNDATION	\$55,373.50	\$195,936.48	\$140,562.98-	-253.85%	
MARYMOUNT UNIVERSITY	\$10,552.50	\$77,285.29	\$66,732.79-	-632.39%	
MONTPELIER FOUNDATION, INC.	\$71,621.15	\$70,922.58	\$698.57	0.98%	
NATIONAL PSORIASIS FOUNDATION, INC.	\$56,470.00	\$22,308.84	\$34,161.16	60.49%	
POLYTECHNIC SCHOOL	\$33,857.50	\$116,700.46	\$82,842.96-	-244.68%	
RENSSELAER POLYTECHNIC INSTITUTE	\$0.00	\$65,846.00	\$65,846.00-	0.00%	
THE MEDICAL COLLEGE OF WISCONSIN, INC.	\$45,640.00	\$47,512.23	\$1,872.23-	-4.10%	
U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC.	\$327,658.00	\$60,318.88	\$267,339.12	81.59%	
U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC.	\$153,537.00	\$47,712.34	\$105,824.66	68.92%	
UNITED STATES EQUESTRIAN TEAM FOUNDATION, INC.	\$80,719.12	\$102,481.22	\$21,762.10-	-26.96%	
UNIVERSITY OF TEXAS M.D. ANDERSON CANCER CENTER	\$151,591.00	\$143,242.11	\$8,348.89	5.51%	
WAKE FOREST UNIVERSITY HEALTH SCIENCES	\$625,521.45	\$1,460,480.19	\$834,958.74-	-133.48%	

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HARRIS	CONNECT, LLC					-70.39%
	WORLD VISION, INC.	\$0.00	\$104,410.27	\$104,410.27-	0.00%	
HARRIS	DIRECT					33.48%
	AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$183,054.08	\$125,077.85	\$57,976.23	31.67%	
	NARAL PRO-CHOICE AMERICA	\$237,193.00	\$185,081.90	\$52,111.10	21.97%	
	PEOPLE FOR THE AMERICAN WAY	\$139,588.50	\$147,271.00	\$7,682.50-	* -5.50%	
	PLANNED PARENTHOOD ACTION FUND, INC.	\$0.00	\$0.00	\$0.00	* 0.00%	
	PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$255,020.61	\$184,955.55	\$70,065.06	* 27.47%	
	SIERRA CLUB	\$26,615.00	\$13,288.00	\$13,327.00	50.07%	
	SOUTHERN POVERTY LAW CENTER, INC.	\$568,323.36	\$293,387.83	\$274,935.53	* 48.38%	
	THE WILDERNESS SOCIETY	\$12,197.50	\$20,811.60	\$8,614.10-	* -70.62%	
	WORLD WILDLIFE FUND, INC.	\$114,582.00	\$52,321.20	\$62,260.80	54.34%	
HILL + KI	NOWLTON STRATEGIES, LLC					0.09%
	PENNSYLVANIA CONFERENCE FOR WOMEN	\$895,384.18	\$894,589.00	\$795.18	0.09%	

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HUDSON BAY COMPANY OF ILLINOIS, INC.					77.67%
9 TO 5, NAT'L ASSOCATION OF WORKING WOMEN	\$17,039.00	\$3,466.05	\$13,572.95	79.66%	
EQUAL JUSTICE USA, INC.	\$5,010.00	\$5,010.00	\$0.00	0.00%	
FOOD & WATER WATCH	\$36,856.31	\$11,129.11	\$25,727.20	* 69.80%	
GOVERNMENT ACCOUNTABILITY PROJECT, INC.	\$60,223.00	\$12,687.12	\$47,535.88	78.93%	
HEALTHY SCHOOLS CAMPAIGN	\$59,289.00	\$17,915.65	\$41,373.35	* 69.78%	
ORGANIC CONSUMERS ASSOCIATION	\$515,075.65	\$104,655.96	\$410,419.69	* 79.68%	
IDA D'ERRICO ASSOCIATES, LLC					-1.30%
PITTSBURGH DOWNTOWN PARTNERSHIP	\$358,325.00	\$487,142.47	\$4,674.15-	-1.30%	

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INFOCISION, INC.					50.75%
ALZHEIMER'S DISEASE & RELATED DISORDERS ASSN., INC.	\$3,754,075.48	\$2,762,309.04	\$991,766.44	26.42%	
AMERICAN CANCER SOCIETY, INC.	\$14,029,709.46	\$9,980,686.83	\$4,049,022.63	* 28.86%	
AMERICAN DIABETES ASSOCIATION, INC.	\$2,604,975.02	\$1,383,117.84	\$1,221,857.18	46.90%	
AMERICAN DIABETES ASSOCIATION, INC.	\$5,516,881.00	\$4,320,636.93	\$1,196,244.07	21.68%	
AMERICAN HEART ASSOCIATION, INC.	\$12,571,918.50	\$5,400,623.26	\$7,171,295.24	57.04%	
AMERICAN INSTITUTE FOR CANCER RESEARCH	\$5,800,536.09	\$4,111,028.68	\$1,689,507.41	29.13%	
AMERICAN INSTITUTE FOR CANCER RESEARCH	\$837,249.00	\$658,186.00	\$179,063.00	21.39%	
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.	\$5,089,193.92	\$2,286,935.14	\$2,802,258.78	55.06%	
AMERICAN LEPROSY MISSIONS, INC.	\$90,117.33	\$89,986.08	\$131.25	0.15%	
AMERICAN LUNG ASSOCIATION	\$3,310,212.55	\$2,472,135.13	\$838,077.42	25.32%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	\$313,909.00	\$355,670.08	\$41,761.08-	-13.30%	
AUTISM SPECTRUM DISORDER FOUNDATION, INC.	\$5,644,116.71	\$5,388,082.53	\$256,034.18	* 4.54%	
CHILDFUND INTERNATIONAL, USA	\$3,504,661.00	\$307,139.37	\$3,197,521.63	91.24%	
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	\$5,518,845.29	\$1,468,012.85	\$4,050,832.44	73.40%	
CITIZENS UNITED	\$6,154,784.92	\$5,396,255.40	\$758,529.52	12.32%	
CONCERNED WOMEN FOR AMERICA	\$2,681,112.98	\$1,672,375.42	\$1,008,737.56	37.62%	
CONCERNED WOMEN FOR AMERICA, LEGISLATIVE ACTION COMMITTEE (LAC)	\$125,909.76	\$125,909.76	\$0.00	0.00%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
INFOCISION, INC.					50.75%
CORAL RIDGE MINISTRIES MEDIA, INC.	\$1,346,006.66	\$1,360,133.05	\$14,126.39-	* -1.05%	
CROHN'S COLITIS FOUNDATION OF AMERICA, INC.	\$87,738.00	\$36,750.41	\$50,987.59	58.11%	
EASTER SEALS, INC.	\$1,900,573.39	\$1,638,369.62	\$262,203.77	13.80%	
FAMILY RESEARCH COUNCIL ACTION	\$136,228.97	\$136,228.97	\$0.00	0.00%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$1,626,914.03	\$1,487,892.74	\$139,021.29	8.55%	
HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE	\$78,875.86	\$49,651.02	\$29,224.84	37.05%	
INTERNATIONAL FELLOWSHIP OF CHRISTIANS AND JEWS, IN	. \$1,151,792.46	\$973,177.39	\$178,615.07	15.51%	
LEUKEMIA & LYMPHOMA SOCIETY	\$11,364,444.15	\$5,262,844.83	\$6,101,599.32	53.69%	
LEUKEMIA & LYMPHOMA SOCIETY	\$507,898.60	\$64,573.56	\$443,325.04	87.29%	
LEUKEMIA & LYMPHOMA SOCIETY	\$46,824,802.25	\$158,313.60	\$46,666,488.65	99.66%	
MARCH OF DIMES FOUNDATION	\$7,051,288.91	\$3,915,425.76	\$3,135,863.15	44.47%	
NATIONAL FOUNDATION FOR CANCER RESEARCH	\$80,206.39	\$53,464.13	\$26,742.26	33.34%	
NATIONAL MULTIPLE SCLEROSIS SOCIETY - NATIONAL HEAD	UARTER \$1,695,080.00	\$656,208.87	\$1,038,871.13	61.29%	
NATIONAL RIFLE ASSOCIATION OF AMERICA	\$64,689,142.47	\$42,067,809.36	\$22,621,333.11	* 34.97%	
NORA LAM CHINESE MINISTRIES INTERNATIONAL	\$226,544.93	\$226,544.93	\$0.00	0.00%	
NORTHSHORE ANIMAL LEAGUE AMERICA	\$930,278.16	\$435,332.94	\$494,945.22	53.20%	
OPEN DOORS WITH BROTHER ANDREW	\$123,721.20	\$63,814.48	\$59,906.72	48.42%	

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INFOCISION, INC.					50.75%
SMILE TRAIN, INC. D/B/A HELP ME SEE	\$882,825.67	\$565,464.11	\$317,361.56	35.95%	
TELECOMPIONEERS CHARITABLE FOUNDATION	\$77,595.71	\$73,585.18	\$4,010.53	5.17%	
THE GOOD NEWS BROADCASTING ASSOCIATION, INC. DBA BACK TO THE BIBLE	\$107,314.94	\$65,815.76	\$41,499.18	38.67%	
THE INSPIRATIONAL NETWORK, INC.	\$66,463.60	\$66,463.60	\$0.00	0.00%	
U.S. CITIZENS ASSOCIATION	\$141,500.00	\$141,500.00	\$0.00	* 0.00%	
INSIGHT TELE-SERVICES, INC.					12.77%
CANCER FUND OF AMERICA, INC,	\$1,422,310.57	\$1,223,187.96	\$199,122.61	* 14.00%	
GREEN WORLD LIVING	\$0.00	\$0.00	\$0.00	0.00%	
KIDS WISH NETWORK, INC.	\$2,561,909.17	\$2,254,480.07	\$307,429.10	* 12.00%	
NATIONAL CHILDREN'S LEUKEMIA FOUNDATION	\$136,840.99	\$116,314.84	\$20,526.15	15.00%	
OPERATION LOOKOUT NATIONAL CENTER FOR MISSING YOUTH	\$28,544.40	\$25,689.96	\$2,854.44	10.00%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
INTEGRAL RESOURCES, INC.					20.31%
AMERICAN COUNCIL OF THE BLIND	\$508,548.41	\$363,508.78	\$145,039.63	* 28.52%	
ANTI-DEFAMATION LEAGUE	\$253,945.40	\$189,071.86	\$64,873.54	* 25.55%	
ENVIRONMENTAL DEFENSE FUND, INC.	\$819,033.57	\$603,554.22	\$215,479.35	* 26.31%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$1,154,755.60	\$1,056,084.98	\$98,670.62	* 8.54%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$92,496.97	\$88,321.36	\$4,175.61	4.51%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$1,310,804.80	\$998,149.87	\$312,654.93	23.85%	
J. MILITO & ASSOCIATES, INC.					86.26%
LINCOLN UNIVERSITY	\$37,565.00	\$5,160.35	\$32,404.65	86.26%	
JAK PRODUCTIONS, INC.					10.82%
FIREFIGHTERS CHARITABLE FOUNDATION	\$363,617.69	\$320,054.57	\$43,563.12	11.98%	
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	\$456,134.01	\$411,034.90	\$45,099.11	9.89%	
KARS-R-US.COM					30.31%
FIND THE CHILDREN	\$5,750.00	\$4,007.00	\$1,743.00	30.31%	
LORI LESNESKY					27.00%
GREATER SCRANTON JAYCEES, INC.	\$38,649.50	\$28,214.13	\$10,435.37	27.00%	
NORTHEASTERN DETACHMENT MARINE CORPS LEAGUE, INC.	\$46,692.00	\$34,085.16	\$12,606.84	27.00%	

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Paid S	olicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
MARKE	T STREET SPORTS GROUP, LLC					68.64%
	PENNSYLVANIA INTERSCHOLASTIC ATHLETIC ASSOCIATION, INC.	\$1,523,673.00	\$477,793.00	\$1,045,880.00	* 68.64%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
MDS COMMUNICATIONS CORPORATION					39.28%
ACT FOR AMERICA, INC.	\$74,285.00	\$52,293.00	\$21,992.00	29.60%	
AMERICAN BIBLE SOCIETY	\$126,086.00	\$54,863.00	\$71,223.00	* 56.49%	
AMERICAN LEPROSY MISSIONS, INC.	\$81,390.00	\$49,977.00	\$31,413.00	38.60%	
AMERICAN LUNG ASSOCIATION	\$205,985.00	\$128,881.00	\$77,104.00	37.43%	
AMERICANS UNITED FOR LIFE, INC.	\$308,370.00	\$141,040.00	\$167,330.00	54.26%	
AUL ACTION, NFP	\$53,507.00	\$53,507.00	\$0.00	0.00%	
CATHOLIC RELIEF SERVICES U.S. CATHOLIC CONFERENCE, INC.	\$1,174,358.00	\$694,403.00	\$479,955.00	* 40.87%	
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	\$1,032,722.00	\$157,017.00	\$875,705.00	84.80%	
CONCERNED WOMEN FOR AMERICA	\$131,258.00	\$110,390.00	\$20,868.00	* 15.90%	
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	\$1,848,809.00	\$861,438.00	\$987,371.00	53.41%	
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	\$1,131,863.00	\$568,569.00	\$563,294.00	49.77%	
FAMILY RESEARCH COUNCIL	\$1,064,857.00	\$1,033,914.00	\$30,943.00	* 2.91%	
FAMILY RESEARCH COUNCIL ACTION	\$98,782.00	\$95,486.00	\$3,296.00	* 3.34%	
FEEDING AMERICA	\$70,953.00	\$27,833.00	\$43,120.00	* 60.77%	
FOOD FOR THE HUNGRY, INC.	\$114,667.00	\$43,824.00	\$70,843.00	61.78%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$599,622.00	\$156,409.00	\$443,213.00	73.92%	
HEIFER PROJECT INTERNATIONAL, INC.	\$861,440.00	\$265,626.00	\$595,814.00	69.16%	

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MDS COMMUNICATIONS CORPORATION					39.28%
JUDICIAL WATCH, INC.	\$489,643.00	\$486,663.00	\$2,980.00	* 0.61%	
LIFE ISSUES INSTITUTE, INC.	\$59,916.00	\$39,174.00	\$20,742.00	* 34.62%	
NATIONAL RIGHT TO LIFE COMMITTEE, INC.	\$628,648.00	\$400,562.00	\$228,086.00	* 36.28%	
PENNSYLVANIA PRO-LIFE FEDERATION, INC.	\$398,221.45	\$214,617.87	\$183,603.58	* 46.11%	
STUDENTS FOR LIFE OF AMERICA, INC.	\$348,062.00	\$293,464.00	\$54,598.00	* 15.69%	
TEA PARTY PATRIOTS, INC.	\$1,883,484.00	\$1,752,194.00	\$131,290.00	* 6.97%	
THE ARTHRITIS FOUNDATION, INC.	\$116,667.00	\$51,160.00	\$65,507.00	56.15%	
THE BIBLE LEAGUE	\$431,745.00	\$182,256.00	\$249,489.00	* 57.79%	
THE RUTHERFORD INSTITUTE	\$9,315.00	\$7,000.00	\$2,315.00	* 24.85%	
VETERANS OF FOREIGN WARS OF THE UNITED STATES	\$1,279,635.00	\$961,020.00	\$318,615.00	24.90%	
WORLD RELIEF CORPORATION OF NATIONAL ASSOCIATION OF EVANGELICALS	\$18,701.00	\$8,139.00	\$10,562.00	* 56.48%	

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MENACOLA MARKETING, INC.					14.37%
ACCESS COLLEGE FOUNDATION	\$40.00	\$35.00	\$5.00	12.50%	
AMERICAN VETERANS FOUNDATION	\$42,692.05	\$36,288.24	\$6,403.81	* 15.00%	
ASSOCIATION FOR POLICE OFFICERS, INC.	\$144,770.55	\$125,406.24	\$19,364.31	* 13.38%	
CENTER FOR CANCER RESEARCH FUNDING, INC. DBA CANCER RELIEF ASSOCIA	TION \$18,969.00	\$17,072.10	\$1,896.90	* 10.00%	
NATIONAL POLICE DEFENSE FOUNDATION, INC. DBA OPERATION KIDS	\$424,899.36	\$361,164.46	\$63,734.90	* 15.00%	
NATIONAL VETERANS SERVICES FUND, INC.	\$46,358.00	\$40,390.20	\$5,967.80	* 12.87%	
MEYER ASSOCIATES, INC.					-98.68%
EARTHJUSTICE	\$110.00	\$218.55	\$108.55-	-98.68%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
MIDWEST PUBLISHING - DN, INC.					12.67%
AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC.	\$2,168,687.36	\$1,951,818.68	\$216,868.68	* 10.00%	
CANCER SURVIVORS' FUND	\$1,841,518.74	\$1,657,366.84	\$184,151.90	* 10.00%	
CARING FOR OUR CHILDREN FOUNDATION	\$1,775,236.88	\$1,597,713.18	\$177,523.70	* 10.00%	
FIREFIGHTERS CHARITABLE FOUNDATION	\$1,649,928.79	\$1,435,438.03	\$214,490.76	* 13.00%	
MEDICAL SUPPORT ASSOCIATION, INC.	\$489,050.53	\$327,663.85	\$161,386.68	* 33.00%	
OPERATION LOOKOUT NATIONAL CENTER FOR MISSING YOUTH	\$1,862,574.91	\$1,583,184.29	\$279,390.62	* 15.00%	
THE BREAST CANCER RELIEF FOUNDATION	\$1,966,458.75	\$1,671,489.94	\$294,968.81	15.00%	
THE COMMITTEE FOR MISSING CHILDREN, INC.	\$453,520.54	\$392,295.25	\$61,225.29	13.50%	
WOMAN TO WOMAN BREAST CANCER FOUNDATION	\$1,623,300.42	\$1,460,970.37	\$162,330.05	* 10.00%	
ORGANIZATIONAL DEVELOPMENT, INC.					38.18%
BREAST CANCER SOCIETY, INC.	\$141,589.85	\$92,033.40	\$49,556.45	35.00%	
KIDS WISH NETWORK, INC.	\$338,676.80	\$203,206.08	\$135,470.72	* 40.00%	
THE BREAST CANCER RELIEF FOUNDATION	\$141,722.35	\$89,285.09	\$52,437.26	* 37.00%	

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Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
				11.66%
\$66,800.38	\$60,120.34	\$6,680.04	10.00%	
\$500,878.52	\$450,790.67	\$50,087.85	10.00%	
\$149,526.41	\$134,573.77	\$14,952.64	10.00%	
\$102,248.00	\$86,910.80	\$15,337.20	15.00%	
\$98,395.00	\$83,635.75	\$14,759.25	15.00%	
\$3,226.00	\$2,903.40	\$322.60	10.00%	
\$966.00	\$869.40	\$96.60	10.00%	
\$345.00	\$310.50	\$34.50	10.00%	
\$58,791.00	\$52,911.90	\$5,879.10	10.00%	
\$277,760.36	\$236,096.31	\$41,664.05	15.00%	
\$124,249.40	\$111,824.46	\$12,424.94	10.00%	
\$142,037.00	\$124,992.56	\$17,044.44	12.00%	
\$41,802.00	\$37,203.78	\$4,598.22	11.00%	
\$23,031.00	\$19,576.35	\$3,454.65	15.00%	
\$120,712.63	\$108,641.37	\$12,071.26	10.00%	
	Raised From Public \$66,800.38 \$500,878.52 \$149,526.41 \$102,248.00 \$98,395.00 \$3,226.00 \$345.00 \$58,791.00 \$277,760.36 \$124,249.40 \$142,037.00 \$41,802.00 \$23,031.00	Raised From Public Total Expenses \$66,800.38 \$60,120.34 \$500,878.52 \$450,790.67 \$149,526.41 \$134,573.77 \$102,248.00 \$86,910.80 \$98,395.00 \$83,635.75 \$3,226.00 \$2,903.40 \$966.00 \$869.40 \$345.00 \$310.50 \$58,791.00 \$52,911.90 \$277,760.36 \$236,096.31 \$124,249.40 \$111,824.46 \$142,037.00 \$124,992.56 \$41,802.00 \$37,203.78 \$23,031.00 \$19,576.35	Raised From Public Total Expenses Received # by Charity \$66,800.38 \$60,120.34 \$6,680.04 \$500,878.52 \$450,790.67 \$50,087.85 \$149,526.41 \$134,573.77 \$14,952.64 \$102,248.00 \$86,910.80 \$15,337.20 \$98,395.00 \$83,635.75 \$14,759.25 \$3,226.00 \$2,903.40 \$322.60 \$966.00 \$869.40 \$96.60 \$345.00 \$310.50 \$34.50 \$58,791.00 \$52,911.90 \$5,879.10 \$277,760.36 \$236,096.31 \$41,664.05 \$124,249.40 \$111,824.46 \$12,424.94 \$142,037.00 \$124,992.56 \$17,044.44 \$41,802.00 \$37,203.78 \$4,598.22 \$23,031.00 \$19,576.35 \$3,454.65	Raised From Public Total Expenses Received # by Charity Percentage To Charity \$66,800.38 \$60,120.34 \$6,680.04 10.00% \$500,878.52 \$450,790.67 \$50,087.85 10.00% \$149,526.41 \$134,573.77 \$14,952.64 10.00% \$102,248.00 \$86,910.80 \$15,337.20 15.00% \$98,395.00 \$83,635.75 \$14,759.25 15.00% \$3,226.00 \$2,903.40 \$322.60 10.00% \$966.00 \$869.40 \$96.60 10.00% \$345.00 \$310.50 \$34.50 10.00% \$58,791.00 \$52,911.90 \$5,879.10 10.00% \$277,760.36 \$236,096.31 \$41,664.05 15.00% \$124,249.40 \$111,824.46 \$12,424.94 10.00% \$41,802.00 \$37,203.78 \$4,598.22 11.00% \$23,031.00 \$19,576.35 \$3,454.65 15.00%

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
PDR II, INC.					28.70%
AFS-USA, INC.	\$83,867.00	\$51,174.00	\$32,693.00	38.98%	
AMERICAN CIVIL LIBERTIES UNION, INC.	\$415,576.00	\$322,966.00	\$92,610.00	22.28%	
APPALACHIAN MOUNTAIN CLUB	\$91,065.00	\$54,915.00	\$36,150.00	39.70%	
BREAD FOR THE WORLD, INC.	\$150,487.00	\$168,866.00	\$18,379.00-	-12.21%	
CENTER FOR VICTIMS OF TORTURE	\$16,645.00	\$13,568.00	\$3,077.00	18.49%	
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC.	\$8,704.00	\$30,922.00	\$22,218.00-	-255.26%	
MORRISTOWN MEMORIAL HEALTH FOUNDATION	\$63,124.00	\$35,510.00	\$27,614.00	43.75%	
NARAL PRO-CHOICE AMERICA	\$104,348.00	\$34,830.00	\$69,518.00	66.62%	
NATIONAL PARKS CONSERVATION ASSOCIATION	\$119,002.00	\$121,137.00	\$2,135.00-	-1.79%	
NATIONAL WILDLIFE FEDERATION	\$0.00	\$0.00	\$0.00	0.00%	
NATURAL RESOURCES DEFENSE COUNCIL, INC.	\$0.00	\$0.00	\$0.00	0.00%	
OXFAM - AMERICA, INC.	\$78,147.00	\$5,294.00	\$72,853.00	93.23%	
POPULATION CONNECTION, INC	\$13,960.00	\$13,318.00	\$642.00	4.60%	
RELIGIOUS COALITION FOR REPRODUCTIVE CHOICE	\$16,283.00	\$8,445.00	\$7,838.00	48.14%	
SIERRA CLUB	\$740,291.00	\$504,316.00	\$235,975.00	31.88%	
THE NATIONAL MUSEUM OF WOMEN IN THE ARTS	\$48,149.00	\$24,830.00	\$23,319.00	48.43%	

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PENNSYLVANIA DONOR SERVICES, LLC					25.70%
MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC.	\$10,009,314.06	\$7,436,943.53	\$2,572,370.53	* 25.70%	
PEP DIRECT, LLC.					-25.27%
SUPREME TEMPLE, DAUGHTERS OF THE NILE FOUNDATION	\$319,503.00	\$400,238.00	\$80,735.00-	* -25.27%	
PHONE BANK SYSTEMS, INC.					46.11%
PENN STATE PUBLIC BROADCASTING	\$98,777.00	\$39,501.55	\$59,275.45	60.01%	
WHYY, INC.	\$24,589.00	\$15,358.20	\$9,230.80	37.54%	
WQED MULTIMEDIA	\$959,475.00	\$528,656.70	\$430,818.30	* 44.90%	
PREFERRED COMMUNITY SERVICES, INC.					16.36%
CHILDRENS CANCER FUND OF AMERICA, INC.	\$189,583.01	\$160,389.25	\$29,193.76	* 15.40%	
THE AMERICAN BREAST CANCER FOUNDATION, INC.	\$60,013.80	\$48,363.19	\$11,650.61	19.41%	
THE COMMITTEE FOR MISSING CHILDREN, INC.	\$0.00	\$0.00	\$0.00	0.00%	
PUBLIC AWARENESS, INC.					11.23%
AMERICAN CHILDREN'S SOCIETY, INC.	\$31,716.00	\$28,227.24	\$3,488.76	11.00%	
WOMAN TO WOMAN BREAST CANCER FOUNDATION	\$2,637.00	\$2,267.82	\$369.18	14.00%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
PUBLIC INTEREST COMMUNICATIONS, INC.					19.22%
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$555,946.34	\$394,615.18	\$161,331.16	29.02%	
BIDEAWEE, INC.	\$1,545.00	\$3,032.22	\$1,487.22-	-96.26%	
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE	\$222,853.49	\$180,188.09	\$42,665.40	19.15%	
CIVIL WAR PRESERVATION TRUST	\$35,897.74	\$34,844.65	\$1,053.09	2.93%	
COMMON CAUSE	\$108,474.00	\$120,508.00	\$12,034.00-	-11.09%	
DEFENDERS OF WILDLIFE	\$637,926.50	\$456,722.14	\$181,204.36	28.41%	
DORIS DAY ANIMAL LEAGUE	\$51,744.00	\$37,602.81	\$14,141.19	27.33%	
FARM SANCTUARY, INC.	\$57,494.83	\$49,438.92	\$8,055.91	14.01%	
FINCA INTERNATIONAL, INC.	\$17,515.92	\$29,831.72	\$12,315.80-	-70.31%	
GREENPEACE, INC.	\$153,426.29	\$122,357.29	\$31,069.00	20.25%	
INTERNATIONAL CAMPAIGN FOR TIBET	\$9,283.00	\$20,944.65	\$11,661.65-	-125.62%	
INTERNATIONAL RESCUE COMMITTEE, INC.	\$6,588.00	\$16,834.61	\$10,246.61-	-155.53%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION	\$113,131.50	\$66,645.24	\$46,486.26	41.09%	
LAMBDA LEGAL DEFENSE AND EDUCATION FUND, INC.	\$29,641.34	\$21,260.90	\$8,380.44	28.27%	
NARAL PRO-CHOICE AMERICA	\$271,082.00	\$186,635.99	\$84,446.01	31.15%	
NATIONAL GAY AND LESBIAN TASK FORCE FOUNDATION	\$18,807.00	\$9,153.24	\$9,653.76	51.33%	
NATIONAL PARKS CONSERVATION ASSOCIATION	\$1,925.00	\$7,335.71	\$5,410.71-	-281.08%	

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Appendix A

Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
PUBLIC INTEREST COMMUNICATIONS, INC.					19.22%
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	\$286,760.31	\$235,617.89	\$51,142.42	17.83%	
PHYSICIANS FOR SOCIAL RESPONSIBILITY, INC.	\$14,569.00	\$13,443.80	\$1,125.20	7.72%	
PLAN INTERNATIONAL USA, INC.	\$129,541.00	\$45,805.61	\$83,735.39	64.64%	
PUBLIC CITIZEN FOUNDATION, INC.	\$1,764.00	\$3,893.00	\$2,129.00-	-120.69%	
PUBLIC CITIZEN, INC.	\$1,965.00	\$859.00	\$1,106.00	56.28%	
THE CENTER FOR REPRODUCTIVE RIGHTS, INC.	\$18,472.50	\$43,046.00	\$24,573.50-	-133.03%	
THE FOUNDATION FOR AIDS RESEARCH	\$39,499.00	\$53,661.11	\$14,162.11-	-35.85%	
THE HUMANE SOCIETY OF THE UNITED STATES	\$40,025.00	\$53,741.00	\$13,716.00-	-34.27%	
WATERKEEPER ALLIANCE	\$4,862.00	\$12,085.34	\$7,223.34-	-148.57%	
WORLD WILDLIFE FUND, INC.	\$135,396.00	\$160,171.06	\$24,775.06-	-18.30%	
YOSEMITE FOUNDATION	\$31,322.00	\$40,944.80	\$9,622.80-	-30.72%	
PUBLIC OUTREACH FUNDRAISING, LLC					-242.35%
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$43,418.04	\$548,431.83	\$505,013.79-	-1163.14%	
SAVE THE CHILDREN FEDERATION, INC.	\$315,375.00	\$679,895.60	\$364,520.60-	-115.58%	
PUBLIC SAFETY PROMOTION, INC.					20.00%
POTTSTOWN AREA POLICE ATHLETIC LEAGUE	\$41,785.00	\$33,427.90	\$8,357.10	20.00%	

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Paid So	olicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
QUADRI	GA ART, LLC					62.84%
	PARALYZED VETERANS OF AMERICA	\$498,489,161.00	\$185,244,762.00	\$313,244,399.00	* 62.84%	
RMG US	SA, INC.					-75.75%
	THE HUMANE SOCIETY OF THE UNITED STATES	\$95,407.00	\$167,680.00	\$72,273.00-	-75.75%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
RUFFALOCODY, LLC					46.85%
CHESTNUT HILL COLLEGE	\$57,430.08	\$11,995.00	\$45,435.08	79.11%	
EDINBORO UNIVERSITY ALUMNI ASSN	\$132,868.00	\$105,983.00	\$26,885.00	20.23%	
GEISINGER HEALTH SYSTEM FOUNDATION	\$189,123.18	\$285,114.26	\$95,991.08-	* -50.76%	
GEISINGER HEALTH SYSTEM FOUNDATION	\$26,538.00	\$32,227.74	\$5,689.74-	-21.44%	
MANSFIELD UNIVERSITY FOUNDATION, INC.	\$216,311.38	\$67,288.86	\$149,022.52	68.89%	
MARYWOOD UNIVERSITY	\$221,033.46	\$75,259.22	\$145,774.24	65.95%	
NEUMANN UNIVERSITY	\$28,646.44	\$21,847.57	\$6,798.87	23.73%	
PENNSYLVANIA COLLEGE OF TECHNOLOGY FOUNDATION, INC.	\$10,366.23	\$27,449.80	\$17,083.57-	-164.80%	
PHILADELPHIA COLLEGE OF OSTEOPATHIC MEDICINE	\$145,787.00	\$22,676.64	\$123,110.36	84.45%	
PHILADELPHIA UNIVERSITY	\$2,797.07	\$0.00	\$2,797.07	100.00%	
PIONEER CLUBS	\$3,885.00	\$3,634.14	\$250.86	6.46%	
SCRANTON PREPARATORY SCHOOL	\$21,675.23	\$23,827.26	\$2,152.03-	-9.93%	
THE FOUNDATION FOR INDIANA UNIVERSITY OF PENNSYLVANIA	\$471,739.45	\$337,994.00	\$133,745.45	28.35%	
THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA	\$862,612.66	\$127,643.86	\$734,968.80	85.20%	
THE UNIVERSITY OF CONNECTICUT FOUNDATION INC.	\$1,185,430.32	\$875,147.85	\$310,282.47	* 26.17%	
UNIVERSITY OF COLORADO FOUNDATION	\$1,153,009.26	\$875,263.67	\$277,745.59	* 24.09%	
UNIVERSITY OF CONNECTICUT LAW SCHOOL FOUNDATION, INC.	\$84,137.00	\$16,690.33	\$67,446.67	* 80.16%	

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RUFFALOCODY, LLC					46.85%
VILLANOVA UNIVERSITY	\$1,999,822.05	\$711,211.05	\$1,288,611.00	* 64.44%	
SALVAGE DIRECT, INC.					75.13%
BIG BROTHERS AND SISTERS OF CRAWFORD COUNTY, INC.	\$4,240.00	\$2,009.00	\$2,231.00	* 52.62%	
CENTRAL WESTMORELAND HABITAT FOR HUMANITY, INC.	\$2,000.00	\$1,075.00	\$947.50	* 47.38%	
CHERRYTREE TOWNSHIP VOLUNTEER FIRE DEPARTMENT	\$300.00	\$255.00	\$90.00	* 30.00%	
FRENCH CREEK COUNCIL, BOY SCOUTS OF AMERICA	\$2,375.00	\$1,131.25	\$1,266.25	* 53.32%	
HEBREW FREE LOAN SOCIETY OF GREATER PHILADELPHIA	\$0.00	\$0.00	\$0.00	0.00%	
PUBLIC BROADCASTING OF NORTHWEST PENNSYLVANIA, INC.	\$78,510.00	\$14,710.50	\$63,973.50	* 81.48%	
THE REGIONAL CANCER CENTER FOUNDATION	\$8,600.00	\$3,610.00	\$5,035.00	* 58.55%	
TITUSVILLE ALUMNI ASSOCIATION	\$990.00	\$571.50	\$420.00	* 42.42%	
TITUSVILLE AREA HEALTH CENTER FOUNDATION	\$250.00	\$162.50	\$87.50	* 35.00%	
TITUSVILLE YOUNG WOMEN'S CHRISTIAN ASSOCIATION	\$1,120.00	\$617.00	\$525.50	* 46.92%	
UNITED WAY OF YORK COUNTY	\$1,800.00	\$705.00	\$1,095.00	60.83%	
VENANGO AREA RIDING FOR THE HANDICAPPED ASSOC. (VARHA)	\$190.00	\$141.50	\$57.00	30.00%	
YOUNG MENS CHRISTIAN ASSOCIATION OF TITUSVILLE	\$1,300.00	\$680.00	\$665.00	* 51.15%	

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SD&A TELESERVICES, INC.						51.27%
DEFENDERS OF WILDLIFE		\$0.00	\$0.00	\$0.00	0.00%	
GAY & LESBIAN ALLIANCE AG	AINST DEFAMATION, INC.	\$619,294.50	\$417,267.30	\$202,027.20	* 32.62%	
LEAGUE OF CONSERVATION	VOTERS, INC.	\$29,284.00	\$9,504.00	\$19,780.00	67.55%	
NARAL PRO-CHOICE AMERICA	4	\$32,112.00	\$32,629.00	\$517.00-	-1.61%	
NEW YORK SHAKESPEARE FI	ESTIVAL	\$244,930.00	\$88,309.00	\$156,621.00	63.95%	
OPERA COMPANY OF PHILAD	ELPHIA	\$10,743.00	\$2,319.00	\$8,424.00	78.41%	
PHILADELPHIA ORCHESTRA A	ASSOCIATION	\$578,382.29	\$221,643.75	\$356,738.54	61.68%	
PITTSBURGH BALLET THEATF	RE, INC.	\$43,360.50	\$34,192.95	\$9,167.55	21.14%	
PLANNED PARENTHOOD FED	ERATION OF AMERICA, INC.	\$412,619.00	\$154,291.00	\$258,328.00	* 62.61%	
SIERRA CLUB		\$505,518.57	\$84,470.84	\$421,047.73	83.29%	
THE WILDERNESS SOCIETY		\$50,649.00	\$104,526.00	\$53,877.00-	* -106.37%	
THE WILMA THEATER		\$22,359.00	\$18,346.00	\$4,013.00	17.95%	
THE WILMA THEATER		\$4,210.00	\$842.00	\$3,368.00	80.00%	
WHYY, INC.		\$1,247,539.00	\$686,753.00	\$560,786.00	* 44.95%	
WHYY, INC.		\$179,556.00	\$84,728.00	\$94,828.00	52.81%	

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SIEGEL MARKETING	GROUP, INC.					79.25%
AMERICA	N ISRAEL PUBLIC AFFAIRS COMMITTEE	\$219,861.00	\$76,534.47	\$143,326.53	65.19%	
JEWISH F	EDERATION OF GREATER PHILADELPHIA	\$351,681.00	\$38,007.84	\$313,673.16	89.19%	
JEWISH F	EDERATION OF GREATER PITTSBURGH	\$5,017.00	\$5,114.60	\$97.60-	-1.95%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
SMITH-FREEMAN & ASSOCIATES					32.23%
3-POINT CLUB OF EMMAUS HIGH SCHOOL	\$5,341.00	\$3,738.70	\$1,602.30	30.00%	
BERKS CITY-COUNTY JUNIOR BASEBALL LEAGUE	\$16,367.00	\$11,456.90	\$4,910.10	30.00%	
EMMAUS BOYS LACROSSE BOOSTER CLUB	\$2,725.00	\$1,907.50	\$817.50	30.00%	
EXETER BASKETBALL BOYS PARENTS	\$10,845.00	\$6,979.75	\$3,865.25	35.64%	
EXETER FOOTBALL PARENTS CLUB	\$15,230.00	\$9,463.50	\$5,766.50	37.86%	
EXETER HIGH SCHOOL GIRLS SOCCER BOOSTERS	\$6,255.00	\$4,378.50	\$1,876.50	30.00%	
GIBRALTAR FIRE CO., NO 1	\$18,165.00	\$10,899.00	\$7,266.00	40.00%	
GOVERNOR MIFFLIN BASEBALL CLUB	\$7,115.00	\$4,980.50	\$2,134.50	30.00%	
GOVERNOR MIFFLIN WRESTLING CLUB, INC.	\$5,020.00	\$3,500.00	\$1,520.00	30.28%	
HOLY NAME YOUTH FOOTBALL	\$6,650.00	\$4,655.00	\$1,995.00	30.00%	
HORNET HOOPS PARENTS BOOSTER CLUB	\$12,349.00	\$8,644.30	\$3,704.70	30.00%	
KUTZTOWN HIGH SCHOOL GIRLS BASKETBALL	\$11,875.00	\$8,312.50	\$3,562.50	30.00%	
OLEY VALLEY YOUTH LEAGUE, INC.	\$10,330.00	\$6,714.50	\$3,615.50	35.00%	
OWEN J. ROBERTS HIGH SCHOOL BASEBALL AND SOFTBALL TEAMS	\$5,315.00	\$3,720.50	\$1,594.50	30.00%	
RINGGOLD BAND, INC.	\$4,410.00	\$3,087.00	\$1,323.00	30.00%	
THE READING BUCCANEERS, INC.	\$3,860.00	\$3,015.30	\$844.70	21.88%	
WILSON BASEBALL BOOSTER CLUB	\$8,373.00	\$5,861.10	\$2,511.90	30.00%	

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SMITH-FREEMAN & ASSOCIATES					32.23%
WILSON LACROSSE BOOSTERS	\$3,880.00	\$2,716.00	\$1,164.00	30.00%	
WILSON WRESTLING BOOSTERS	\$4,878.00	\$3,414.60	\$1,463.40	30.00%	
WYOMISSING AREA LITTLE LEAGUE, INC.	\$13,278.00	\$9,294.60	\$3,983.40	30.00%	
STATE STREET STRATEGIES DBA JHZ CONSULTING					30.28%
TEAM PENNSYLVANIA FOUNDATION	\$98,010.60	\$46,599.96	\$51,410.64	52.45%	
WILDLIFE FOR EVERYONE ENDOWMENT FOUNDATION	\$11,850.00	\$30,000.00	\$18,150.00-	-153.16%	
STATEWIDE APPEAL, INC.					17.00%
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.	\$576,256.40	\$478,292.82	\$97,963.58	17.00%	
VIETNOW NATIONAL HEADQUARTERS	\$0.00	\$0.00	\$0.00	* 0.00%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
STRATEGIC FUNDRAISING, INC.					27.96%
ALLIANCE DEFENSE FUND, INC.	\$175,649.88	\$121,279.60	\$54,370.28	30.95%	
AMERICAN CIVIL RIGHTS UNION	\$66,928.00	\$76,388.00	\$9,460.00-	-14.13%	
AMERICAN LUNG ASSOCIATION	\$4,364.00	\$12,060.00	\$7,696.00-	-176.35%	
CHILDREN'S CANCER RESEARCH FUND	\$31,028.00	\$50,932.00	\$19,904.00-	-64.15%	
CHRISTIAN FOUNDATION FOR CHILDREN AND AGING	\$113,354.00	\$115,897.68	\$2,543.68-	-2.24%	
CHRISTIAN RELIEF SERVICES, INC.	\$15,843.00	\$32,183.00	\$16,340.00-	-103.14%	
EASTER SEALS, INC.	\$241,900.45	\$158,026.20	\$83,874.25	34.67%	
FEEDING AMERICA	\$421,973.00	\$180,205.00	\$241,768.00	* 57.29%	
FOOD FOR THE HUNGRY, INC.	\$215,538.68	\$162,011.20	\$53,527.48	24.83%	
FOOD FOR THE POOR, INC.	\$168,902.81	\$162,828.42	\$6,074.39	3.60%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$216,611.00	\$216,611.00	\$0.00	0.00%	
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	\$388,273.00	\$260,164.00	\$128,109.00	32.99%	
NATIONAL RIGHT TO LIFE COMMITTEE, INC.	\$178,747.96	\$85,768.00	\$92,979.96	52.02%	
OPERATION SMILE, INC.	\$1,799,351.89	\$1,367,444.16	\$431,907.73	24.00%	
PRISON FELLOWSHIP MINISTRIES	\$220,012.15	\$295,874.35	\$75,862.20-	-34.48%	
THE ARTHRITIS FOUNDATION, INC.	\$228,699.36	\$243,408.90	\$14,709.54-	* -6.43%	
THE FOUNDATION FIGHTING BLINDNESS, INC.	\$224,473.03	\$143,646.62	\$80,826.41	36.01%	

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STRATEGIC FUNDRAISING, INC.					27.96%
THE RONALD REAGAN PRESIDENTIAL FOUNDATION	\$174,757.67	\$93,882.80	\$80,874.87	* 46.28%	
UNITED STATES OLYMPIC COMMITTEE	\$1,131,972.00	\$557,000.00	\$574,972.00	50.79%	
STRATEGIC MARKETING FOR THE ARTS LLC					14.28%
THE CITY THEATRE COMPANY, INC.	\$3,920.00	\$6,361.89	\$2,441.89-	-62.29%	
THE WILMA THEATER	\$21,496.00	\$15,425.05	\$6,070.95	28.24%	
SUASION, LLC					-174.20%
CENTER FOR INDEPENDENT LIVING OF CENTRAL PENNSYLVANIA	\$5,345.00	\$14,656.11	\$9,311.11-	-174.20%	
TELE-PUBLICATIONS					30.00%
WYOMISSING AREA YOUTH FOOTBALL ASSOCIATION	\$13,897.00	\$9,727.90	\$4,169.10	30.00%	
TELE-RESPONSE CENTER, INC.					47.02%
CENTER FOR AMERICAN HOMELESS VETERANS, INC.	\$317,063.51	\$113,752.51	\$203,311.00	* 64.12%	
MIRACLE FLIGHTS FOR KIDS	\$1,081,281.13	\$520,729.96	\$560,551.17	* 51.84%	
MIRACLE FLIGHTS FOR KIDS	\$41,602.00	\$23,444.48	\$18,157.52	43.65%	
MIRACLE FLIGHTS FOR KIDS	\$384,218.65	\$252,703.19	\$131,515.46	34.23%	
SADD, INC.	\$481,385.39	\$302,912.89	\$178,472.50	37.07%	
THE VETERANS FUND, INC.	\$67,629.00	\$43,878.85	\$23,750.15	35.12%	

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TELEFUND, INC.					44.03%
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC.	\$67,412.00	\$63,516.71	\$3,895.29	5.78%	
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. (ACLUF)	\$84,692.00	\$15,757.70	\$68,934.30	81.39%	
AMERICAN CIVIL LIBERTIES UNION, INC.	\$2,101,020.58	\$1,028,622.03	\$1,072,398.55	51.04%	
AMERICAN JEWISH COMMITTEE	\$76,357.00	\$38,232.06	\$38,124.94	49.93%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	\$2,067,680.00	\$475,269.05	\$1,592,410.95	77.01%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$223,183.37	\$297,214.03	\$74,030.66-	-33.17%	
B'NAI B'RITH	\$37,308.00	\$23,537.50	\$13,770.50	36.91%	
EARTHJUSTICE	\$66,351.54	\$48,197.80	\$18,153.74	27.36%	
FOUNDATION FOR NATIONAL PROGRESS (FNP)	\$100,700.00	\$87,738.00	\$12,962.00	12.87%	
GALAPAGOS CONSERVANCY, INC.	\$60,435.00	\$29,381.00	\$31,054.00	51.38%	
GLSEN, INC.	\$40,901.04	\$27,446.69	\$13,454.35	32.89%	
HUMAN RIGHTS CAMPAIGN, INC.	\$518,193.13	\$659,290.51	\$141,097.38-	-27.23%	
INTERNATIONAL RESCUE COMMITTEE, INC.	\$112,003.90	\$121,369.48	\$9,365.58-	-8.36%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$77,585.25	\$86,370.78	\$8,785.53-	-11.32%	
NARAL PRO-CHOICE AMERICA	\$171,454.15	\$99,297.40	\$72,156.75	42.09%	
NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE, INC.	\$262,072.00	\$215,699.15	\$46,372.85	17.69%	
NATIONAL BREAST CANCER COALITION	\$25,037.00	\$21,061.96	\$3,975.04	15.88%	

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Appendix A

Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
TELEFUND, INC.					44.03%
NATURAL RESOURCES DEFENSE COUNCIL, INC.	\$667,035.00	\$816,826.32	\$149,791.32-	-22.46%	
OXFAM - AMERICA, INC.	\$335,140.81	\$208,538.06	\$126,602.75	37.78%	
PEOPLE FOR THE AMERICAN WAY	\$37,121.00	\$41,715.22	\$4,594.22-	-12.38%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$275,106.00	\$112,685.60	\$162,420.40	59.04%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$586,897.27	\$249,439.95	\$337,457.32	57.50%	
SIERRA CLUB	\$1,114,706.00	\$365,729.88	\$748,976.12	67.19%	
SOUTHERN POVERTY LAW CENTER, INC.	\$676,794.60	\$395,533.07	\$281,261.53	41.56%	
THE AOPA FOUNDATION, INC.	\$386,923.50	\$131,242.42	\$255,681.08	66.08%	
THE FOUNDATION FOR AIDS RESEARCH	\$126,918.00	\$75,040.57	\$51,877.43	40.87%	
THE WILDERNESS SOCIETY	\$39,595.00	\$51,537.59	\$11,942.59-	-30.16%	

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Appendix A

Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Paid Soli	icitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
THE HERI	TAGE COMPANY, INC.					38.43%
	CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.	\$5,117,370.22	\$3,432,405.51	\$1,684,964.71	32.93%	
	LU LU SHRINE A.A.O.N.M.S.	\$350,340.50	\$178,130.25	\$172,210.25	* 49.16%	
	MOTHERS AGAINST DRUNK DRIVING	\$12,635,029.77	\$7,292,065.96	\$5,342,963.81	* 42.29%	
	MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	\$1,167,304.93	\$656,946.46	\$510,358.47	43.72%	
	NATIONAL CAREGIVING FOUNDATION	\$1,536,628.12	\$1,257,236.54	\$279,391.58	* 18.18%	
	THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.	\$4,995,271.07	\$2,926,762.09	\$2,068,508.98	* 41.41%	
	UNITED BREAST CANCER FOUNDATION	\$1,697,501.59	\$1,276,078.95	\$509,250.48	* 30.00%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
THEODORE PRODUCTIONS, INC.					14.86%
COLUMBIA NO. 1 FIRE DEPARTMENT	\$10,624.00	\$8,499.20	\$2,124.80	20.00%	
COLUMBIA NO. 1 FIRE DEPARTMENT	\$8,214.00	\$6,571.20	\$1,642.80	20.00%	
DUBOIS RENAISSANCE, INC.	\$28,063.00	\$24,633.00	\$3,430.00	12.22%	
FRIENDS OF PA-TSA, INC.	\$7,760.00	\$6,641.00	\$1,119.00	14.42%	
FRIENDSHIP ENGINE & HOSE COMPANY #1	\$12,766.00	\$11,111.10	\$2,000.00	15.67%	
INDIANA LIONS CLUB	\$38,885.00	\$32,312.75	\$7,572.25	19.47%	
INDIANA LIONS CLUB	\$43,140.00	\$35,689.05	\$8,450.95	19.59%	
JEANNETTE LIONS CLUB	\$44,548.50	\$40,093.65	\$4,454.85	10.00%	
JEANNETTE LIONS CLUB	\$42,332.00	\$38,098.80	\$4,233.20	10.00%	
OXFORD ROTARY CLUB	\$17,000.00	\$14,820.00	\$2,180.00	12.82%	
REAMSTOWN FIRE CO. #1	\$25,733.00	\$22,347.95	\$3,385.05	13.15%	
ROUZERVILLE LIONS CLUB	\$22,430.00	\$19,066.00	\$3,651.00	16.28%	
SAYRE-ATHENS LIONS CLUB	\$15,388.00	\$13,079.80	\$2,308.20	15.00%	
SAYRE-ATHENS LIONS CLUB	\$13,276.00	\$11,284.60	\$2,000.00	15.06%	
SAYRE-ATHENS LIONS CLUB	\$15,097.00	\$12,832.45	\$2,264.55	15.00%	
SHAMOKIN DAM LIONS CLUB, INC.	\$16,028.00	\$13,610.90	\$2,567.10	16.02%	
STATE COLLEGE AREA JAYCEES	\$13,628.00	\$11,738.30	\$1,889.70	13.87%	

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Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
THEODORE PRODUCTIONS, INC.					14.86%
THE OPTIMIST CLUB OF GETTYSBURG, INC.	\$19,603.00	\$16,398.24	\$3,204.76	16.35%	
WEST EARL LIONS CLUB	\$9,806.00	\$8,335.10	\$1,470.90	15.00%	
WEST EARL LIONS CLUB	\$9,087.00	\$7,723.95	\$1,513.05	16.65%	
WOMEN'S CLUB OF MEADVILLE	\$18,030.00	\$15,884.25	\$2,646.75	14.68%	
TNI THE NETWORK, INC.					-103.79%
CHILDREN INTERNATIONAL	\$194,750.00	\$396,880.00	\$202,130.00-	* -103.79%	
TREASURE STATE DEVELOPMENT CORPORATION					65.00%
CANCER RECOVERY FOUNDATION OF AMERICA	\$20,174.00	\$7,060.90	\$13,113.10	65.00%	
XENTEL, INC.					16.30%
AMVETS AMERICAN VETERANS	\$13,911,243.02	\$12,097,988.61	\$1,813,254.41	* 13.03%	
MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC.	\$10,393,409.39	\$8,143,409.39	\$2,250,000.00	* 21.65%	
PENNSYLVANIA PROFESSIONAL FIRE FIGHTERS ASSOCIATION	\$1,090,059.00	\$1,047,556.89	\$174,347.12	* 15.99%	
THE COMMITTEE FOR MISSING CHILDREN, INC.	\$2,573,852.07	\$2,253,167.80	\$320,684.27	* 12.46%	
Campaign Financial Reports Received: 572	\$1,540,098,629.59	\$828,183,647.52	\$712,262,626.44		

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
				92.50%
\$15,718.92	\$1,179.09	\$14,539.83	92.50%	
				30.00%
\$5,341.00	\$3,738.70	\$1,602.30	30.00%	
				79.66%
\$17,039.00	\$3,466.05	\$13,572.95	79.66%	
				12.50%
\$40.00	\$35.00	\$5.00	12.50%	
				29.60%
\$74,285.00	\$52,293.00	\$21,992.00	29.60%	
				38.98%
\$83,867.00	\$51,174.00	\$32,693.00	38.98%	
				30.95%
\$175,649.88	\$121,279.60	\$54,370.28	30.95%	
				54.85%
\$2,190.00	\$988.80	\$1,201.20	54.85%	
				26.42%
\$3,754,075.48	\$2,762,309.04	\$991,766.44	26.42%	
	Raised From Public \$15,718.92 \$5,341.00 \$17,039.00 \$40.00 \$74,285.00 \$83,867.00 \$175,649.88	Raised From Public Total Expenses \$15,718.92 \$1,179.09 \$5,341.00 \$3,738.70 \$17,039.00 \$3,466.05 \$40.00 \$35.00 \$74,285.00 \$52,293.00 \$83,867.00 \$51,174.00 \$175,649.88 \$121,279.60 \$2,190.00 \$988.80	Raised From Public Total Expenses Received # by Charity \$15,718.92 \$1,179.09 \$14,539.83 * \$5,341.00 \$3,738.70 \$1,602.30 \$17,039.00 \$3,466.05 \$13,572.95 \$40.00 \$35.00 \$5.00 \$74,285.00 \$52,293.00 \$21,992.00 \$83,867.00 \$51,174.00 \$32,693.00 \$175,649.88 \$121,279.60 \$54,370.28 \$2,190.00 \$988.80 \$1,201.20	Raised From Public Total Expenses Received # by Charity Percentage To Charity \$15,718.92 \$1,179.09 \$14,539.83 * 92.50% \$5,341.00 \$3,738.70 \$1,602.30 30.00% \$17,039.00 \$3,466.05 \$13,572.95 79.66% \$40.00 \$35.00 \$5.00 12.50% \$74,285.00 \$52,293.00 \$21,992.00 29.60% \$83,867.00 \$51,174.00 \$32,693.00 38.98% \$175,649.88 \$121,279.60 \$54,370.28 30.95% \$2,190.00 \$988.80 \$1,201.20 54.85%

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.					17.00%
STATEWIDE APPEAL, INC.	\$576,256.40	\$478,292.82	\$97,963.58	17.00%	
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC.					5.78%
TELEFUND, INC.	\$67,412.00	\$63,516.71	\$3,895.29	5.78%	
AMERICAN BIBLE SOCIETY					56.49%
MDS COMMUNICATIONS CORPORATION	\$126,086.00	\$54,863.00	\$71,223.00	* 56.49%	
AMERICAN CANCER SOCIETY, INC.					28.86%
INFOCISION, INC.	\$14,029,709.46	\$9,980,686.83	\$4,049,022.63	* 28.86%	
AMERICAN CHILDREN'S SOCIETY, INC.					11.00%
PUBLIC AWARENESS, INC.	\$31,716.00	\$28,227.24	\$3,488.76	11.00%	
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. (ACLUF)					85.25%
DONOR SERVICES GROUP, LLC	\$275,575.05	\$37,365.21	\$238,209.84	86.44%	
TELEFUND, INC.	\$84,692.00	\$15,757.70	\$68,934.30	81.39%	
AMERICAN CIVIL LIBERTIES UNION, INC.					46.29%
PDR II, INC.	\$415,576.00	\$322,966.00	\$92,610.00	22.28%	
TELEFUND, INC.	\$2,101,020.58	\$1,028,622.03	\$1,072,398.55	51.04%	
AMERICAN CIVIL RIGHTS UNION					-14.13%
STRATEGIC FUNDRAISING, INC.	\$66,928.00	\$76,388.00	\$9,460.00-	-14.13%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
AMERICAN COUNCIL OF THE BLIND					28.52%
INTEGRAL RESOURCES, INC.	\$508,548.41	\$363,508.78	\$145,039.63	* 28.52%	
AMERICAN DIABETES ASSOCIATION, INC.					29.29%
DONOR SERVICES GROUP, LLC	\$29,343.00	\$59,608.87	\$30,265.87-	-103.15%	
INFOCISION, INC.	\$2,604,975.02	\$1,383,117.84	\$1,221,857.18	46.90%	
INFOCISION, INC.	\$5,516,881.00	\$4,320,636.93	\$1,196,244.07	21.68%	
AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC.					10.00%
MIDWEST PUBLISHING - DN, INC.	\$2,168,687.36	\$1,951,818.68	\$216,868.68	* 10.00%	
AMERICAN FOUNDATION FOR CHILDREN WITH AIDS, INC.					18.81%
COURTESY HEALTH WATCH, INC.	\$1,104,417.00	\$896,696.33	\$207,720.67	* 18.81%	
AMERICAN FOUNDATION FOR DISABLED CHILDREN, INC.					10.00%
OUTREACH CALLING	\$66,800.38	\$60,120.34	\$6,680.04	10.00%	
AMERICAN HEART ASSOCIATION, INC.					57.06%
AUTOMOTIVE RECOVERY SERVICES	\$7,225.00	\$1,485.00	\$5,740.00	79.45%	
INFOCISION, INC.	\$12,571,918.50	\$5,400,623.26	\$7,171,295.24	57.04%	
AMERICAN INDIAN COLLEGE FUND					38.72%
DONOR CARE CENTER, INC.	\$67,893.90	\$41,604.61	\$26,289.29	38.72%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
AMERICAN INSTITUTE FOR CANCER RESEARCH					28.15%
INFOCISION, INC.	\$5,800,536.09	\$4,111,028.68	\$1,689,507.41	29.13%	
INFOCISION, INC.	\$837,249.00	\$658,186.00	\$179,063.00	21.39%	
AMERICAN ISRAEL PUBLIC AFFAIRS COMMITTEE					65.19%
SIEGEL MARKETING GROUP, INC.	\$219,861.00	\$76,534.47	\$143,326.53	65.19%	
AMERICAN JEWISH COMMITTEE					49.93%
TELEFUND, INC.	\$76,357.00	\$38,232.06	\$38,124.94	49.93%	
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.					37.93%
ECHO MARKETING SOLUTIONS, INC.	\$1,072,619.07	\$1,537,837.82	\$465,218.75-	* -43.37%	
INFOCISION, INC.	\$5,089,193.92	\$2,286,935.14	\$2,802,258.78	55.06%	
AMERICAN LEPROSY MISSIONS, INC.					18.39%
INFOCISION, INC.	\$90,117.33	\$89,986.08	\$131.25	0.15%	
MDS COMMUNICATIONS CORPORATION	\$81,390.00	\$49,977.00	\$31,413.00	38.60%	
AMERICAN LUNG ASSOCIATION					25.78%
INFOCISION, INC.	\$3,310,212.55	\$2,472,135.13	\$838,077.42	25.32%	
MDS COMMUNICATIONS CORPORATION	\$205,985.00	\$128,881.00	\$77,104.00	37.43%	
STRATEGIC FUNDRAISING, INC.	\$4,364.00	\$12,060.00	\$7,696.00-	-176.35%	

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Appendix B

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
AMERICAN RIVERS, INC.					0.00%
HARRIS CONNECT, LLC	\$0.00	\$60,060.00	\$60,060.00-	0.00%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS					59.80%
DONOR SERVICES GROUP, LLC	\$2,322,588.35	\$1,059,955.24	\$1,262,633.11	54.36%	
INFOCISION, INC.	\$313,909.00	\$355,670.08	\$41,761.08-	-13.30%	
TELEFUND, INC.	\$2,067,680.00	\$475,269.05	\$1,592,410.95	77.01%	
AMERICAN VETERANS FOUNDATION					15.00%
MENACOLA MARKETING, INC.	\$42,692.05	\$36,288.24	\$6,403.81	* 15.00%	
AMERICANS UNITED FOR LIFE, INC.					54.26%
MDS COMMUNICATIONS CORPORATION	\$308,370.00	\$141,040.00	\$167,330.00	54.26%	
AMERICARES FOUNDATION, INC.					87.92%
DONOR SERVICES GROUP, LLC	\$2,112,228.03	\$255,244.38	\$1,856,983.65	87.92%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
AMNESTY INTERNATIONAL OF THE U.S.A., INC.					-5.59%
COMNET MARKETING GROUP, INC.	\$266,209.00	\$107,097.20	\$159,111.80	59.77%	
DCM, INC.	\$100,785.00	\$17,186.40	\$83,598.60	82.95%	
DONOR SERVICES GROUP, LLC	\$159,005.00	\$79,440.56	\$79,564.44	50.04%	
GORDON & SCHWENKMEYER, INC.	\$265,843.00	\$328,877.92	\$63,034.92-	* -23.71%	
HARRIS DIRECT	\$183,054.08	\$125,077.85	\$57,976.23	31.67%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$555,946.34	\$394,615.18	\$161,331.16	29.02%	
PUBLIC OUTREACH FUNDRAISING, LLC	\$43,418.04	\$548,431.83	\$505,013.79-	-1163.14%	
TELEFUND, INC.	\$223,183.37	\$297,214.03	\$74,030.66-	-33.17%	
AMVETS AMERICAN VETERANS					13.03%
XENTEL, INC.	\$13,911,243.02	\$12,097,988.61	\$1,813,254.41	* 13.03%	
ANTI-DEFAMATION LEAGUE					25.55%
INTEGRAL RESOURCES, INC.	\$253,945.40	\$189,071.86	\$64,873.54	* 25.55%	
APPALACHIA SERVICE PROJECT, INC.					-96.00%
DONOR CARE CENTER, INC.	\$4,755.00	\$9,319.94	\$4,564.94-	-96.00%	
APPALACHIAN MOUNTAIN CLUB					39.70%
PDR II, INC.	\$91,065.00	\$54,915.00	\$36,150.00	39.70%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
ARIZONA MEMORIAL MUSEUM ASSOCIATION					92.50%
COINSTAR, INC.	\$789.70	\$59.24	\$730.46	* 92.50%	
ASSOCIATION FOR POLICE OFFICERS, INC.					13.38%
MENACOLA MARKETING, INC.	\$144,770.55	\$125,406.24	\$19,364.31	* 13.38%	
ASSOCIATION OF THE GRADUATES OF THE UNITED STATES MILITARY ACADEMY					75.97%
AFRC, INC.	\$1,198,637.02	\$288,000.00	\$910,637.02	75.97%	
AUL ACTION, NFP					0.00%
MDS COMMUNICATIONS CORPORATION	\$53,507.00	\$53,507.00	\$0.00	0.00%	
AUTISM SPECTRUM DISORDER FOUNDATION, INC.					4.54%
INFOCISION, INC.	\$5,644,116.71	\$5,388,082.53	\$256,034.18	* 4.54%	
B'NAI B'RITH					36.91%
TELEFUND, INC.	\$37,308.00	\$23,537.50	\$13,770.50	36.91%	
BALTIMORE SYMPHONY ORCHESTRA, INC.					67.87%
DCM, INC.	\$463,470.30	\$148,912.29	\$314,558.01	67.87%	
BERKS CITY-COUNTY JUNIOR BASEBALL LEAGUE					30.00%
SMITH-FREEMAN & ASSOCIATES	\$16,367.00	\$11,456.90	\$4,910.10	30.00%	
BIDEAWEE, INC.					-96.26%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$1,545.00	\$3,032.22	\$1,487.22-	-96.26%	

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BIG BROTHERS AND SISTERS OF CRAWFORD COUNTY, INC.					52.62%
SALVAGE DIRECT, INC.	\$4,240.00	\$2,009.00	\$2,231.00 *	52.62%	
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE					13.04%
GORDON & SCHWENKMEYER, INC.	\$55,254.51	\$61,661.08	\$6,406.57-	-11.59%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$222,853.49	\$180,188.09	\$42,665.40	19.15%	
BREAD FOR THE WORLD, INC.					-12.21%
PDR II, INC.	\$150,487.00	\$168,866.00	\$18,379.00-	-12.21%	
BREAST CANCER SOCIETY, INC.					35.00%
ORGANIZATIONAL DEVELOPMENT, INC.	\$141,589.85	\$92,033.40	\$49,556.45	35.00%	
BREAST CANCER SURVIVORS FOUNDATION, INC.					10.00%
OUTREACH CALLING	\$500,878.52	\$450,790.67	\$50,087.85	10.00%	
CANCER FUND OF AMERICA, INC,					13.70%
AUTOMOTIVE RECOVERY SERVICES	\$65,991.97	\$55,676.04	\$10,315.93	15.63%	
INSIGHT TELE-SERVICES, INC.	\$1,422,310.57	\$1,223,187.96	\$199,122.61 *	14.00%	
OUTREACH CALLING	\$149,526.41	\$134,573.77	\$14,952.64	10.00%	
CANCER RECOVERY FOUNDATION OF AMERICA					65.00%
TREASURE STATE DEVELOPMENT CORPORATION	\$20,174.00	\$7,060.90	\$13,113.10	65.00%	

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CANCER SURVIVORS' FUND					10.00%
MIDWEST PUBLISHING - DN, INC.	\$1,841,518.74	\$1,657,366.84	\$184,151.90	10.00%	
CARING FOR OUR CHILDREN FOUNDATION					10.00%
MIDWEST PUBLISHING - DN, INC.	\$1,775,236.88	\$1,597,713.18	\$177,523.70	10.00%	
CARNEGIE INSTITUTE					67.59%
DCM, INC.	\$640,294.95	\$207,539.03	\$432,755.92	67.59%	
CATHOLIC RELIEF SERVICES U.S. CATHOLIC CONFERENCE, INC.					40.87%
MDS COMMUNICATIONS CORPORATION	\$1,174,358.00	\$694,403.00	\$479,955.00	40.87%	
CENTER FOR AMERICAN HOMELESS VETERANS, INC.					64.12%
TELE-RESPONSE CENTER, INC.	\$317,063.51	\$113,752.51	\$203,311.00 *	64.12%	
CENTER FOR CANCER RESEARCH FUNDING, INC. DBA CANCER RELIEF ASSOCIATION					10.00%
MENACOLA MARKETING, INC.	\$18,969.00	\$17,072.10	\$1,896.90 *	10.00%	
CENTER FOR INDEPENDENT LIVING OF CENTRAL PENNSYLVANIA					-174.20%
SUASION, LLC	\$5,345.00	\$14,656.11	\$9,311.11-	-174.20%	
CENTER FOR VICTIMS OF TORTURE					18.49%
PDR II, INC.	\$16,645.00	\$13,568.00	\$3,077.00	18.49%	
CENTRAL WESTMORELAND HABITAT FOR HUMANITY, INC.					47.38%
SALVAGE DIRECT, INC.	\$2,000.00	\$1,075.00	\$947.50 *	47.38%	

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CHERRYTREE TOWNSHIP VOLUNTEER FIRE DEPARTMENT					30.00%
SALVAGE DIRECT, INC.	\$300.00	\$255.00	\$90.00	30.00%	
CHESTNUT HILL COLLEGE					79.11%
RUFFALOCODY, LLC	\$57,430.08	\$11,995.00	\$45,435.08	79.11%	
CHILDFUND INTERNATIONAL, USA					91.24%
INFOCISION, INC.	\$3,504,661.00	\$307,139.37	\$3,197,521.63	91.24%	
CHILDHOOD LEUKEMIA FOUNDATION, INC.					15.00%
OUTREACH CALLING	\$102,248.00	\$86,910.80	\$15,337.20	15.00%	
CHILDREN INTERNATIONAL					-103.79%
TNI THE NETWORK, INC.	\$194,750.00	\$396,880.00	\$202,130.00-	-103.79%	
CHILDREN'S CANCER RECOVERY FOUNDATION					18.15%
CONTRACT COMMUNICATIONS, INC.	\$11,903,836.00	\$9,743,396.00	\$2,160,440.00	18.15%	
CHILDREN'S CANCER RESEARCH FUND					-64.15%
STRATEGIC FUNDRAISING, INC.	\$31,028.00	\$50,932.00	\$19,904.00-	-64.15%	
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.					32.93%
THE HERITAGE COMPANY, INC.	\$5,117,370.22	\$3,432,405.51	\$1,684,964.71	32.93%	

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CHILDRENS CANCER FUND OF AMERICA, INC.					14.64%
COURTESY CALL, INC.	\$74,522.00	\$65,579.36	\$8,942.64	12.00%	
CRF, INC. DBA CHARITABLE RESOURCE FOUNDATION, INC.	\$482,593.90	\$411,436.39	\$71,157.51	14.74%	
PREFERRED COMMUNITY SERVICES, INC.	\$189,583.01	\$160,389.25	\$29,193.76	15.40%	
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.					75.26%
DONOR CARE CENTER, INC.	\$886,068.53	\$214,888.54	\$671,179.99	75.75%	
INFOCISION, INC.	\$5,518,845.29	\$1,468,012.85	\$4,050,832.44	73.40%	
MDS COMMUNICATIONS CORPORATION	\$1,032,722.00	\$157,017.00	\$875,705.00	84.80%	
CHRISTIAN FOUNDATION FOR CHILDREN AND AGING					-2.24%
STRATEGIC FUNDRAISING, INC.	\$113,354.00	\$115,897.68	\$2,543.68-	-2.24%	
CHRISTIAN RELIEF SERVICES, INC.					-103.14%
STRATEGIC FUNDRAISING, INC.	\$15,843.00	\$32,183.00	\$16,340.00-	-103.14%	
CITIZENS UNITED					12.32%
INFOCISION, INC.	\$6,154,784.92	\$5,396,255.40	\$758,529.52	12.32%	
CITY RESCUE MISSION OF NEW CASTLE					56.79%
GATEWAY COMMUNICATIONS, INC.	\$16,073.00	\$6,945.59	\$9,127.41	56.79%	
CIVIC LIGHT OPERA ASSOCIATION OF PITTSBURGH					60.80%
DCM, INC.	\$129,125.50	\$50,621.74	\$78,503.76	60.80%	

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CIVIL WAR PRESERVATION TRUST					2.93%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$35,897.74	\$34,844.65	\$1,053.09	2.93%	
COLONIAL WILLIAMSBURG FOUNDATION					50.27%
DONOR SERVICES GROUP, LLC	\$693,417.00	\$344,819.13	\$348,597.87	50.27%	
COLUMBIA NO. 1 FIRE DEPARTMENT					20.00%
THEODORE PRODUCTIONS, INC.	\$10,624.00	\$8,499.20	\$2,124.80	20.00%	
THEODORE PRODUCTIONS, INC.	\$8,214.00	\$6,571.20	\$1,642.80	20.00%	
COMMON CAUSE					-11.09%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$108,474.00	\$120,508.00	\$12,034.00-	-11.09%	
COMMUNITY CHARITY ADVANCEMENT, INC.					14.00%
COURTESY CALL, INC.	\$1,769,996.00	\$1,522,197.70	\$247,798.30	14.00%	
COMMUNITY FOUNDATION FOR THE TWIN TIERS					63.14%
CHARITABLE AUTO RESOURCES, INC.	\$860.00	\$317.00	\$543.00	63.14%	
CONCERNED WOMEN FOR AMERICA					36.38%
DONOR CARE CENTER, INC.	\$73,223.67	\$52,990.92	\$20,232.75	27.63%	
INFOCISION, INC.	\$2,681,112.98	\$1,672,375.42	\$1,008,737.56	37.62%	
MDS COMMUNICATIONS CORPORATION	\$131,258.00	\$110,390.00	\$20,868.00	15.90%	

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CONCERNED WOMEN FOR AMERICA, LEGISLATIVE ACTION COMMITTEE (LAC)					-62.34%
DONOR CARE CENTER, INC.	\$152,018.80	\$325,279.42	\$173,260.62-	-113.97%	
INFOCISION, INC.	\$125,909.76	\$125,909.76	\$0.00	0.00%	
CONSUMERS UNION OF UNITED STATES, INC.					47.00%
DONOR SERVICES GROUP, LLC	\$296,415.00	\$157,095.55	\$139,319.45	47.00%	
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.					58.63%
DONOR SERVICES GROUP, LLC	\$1,546,184.32	\$442,760.02	\$1,103,424.30	71.36%	
MDS COMMUNICATIONS CORPORATION	\$1,848,809.00	\$861,438.00	\$987,371.00	53.41%	
MDS COMMUNICATIONS CORPORATION	\$1,131,863.00	\$568,569.00	\$563,294.00	49.77%	
CORAL RIDGE MINISTRIES MEDIA, INC.					-1.05%
INFOCISION, INC.	\$1,346,006.66	\$1,360,133.05	\$14,126.39-	* -1.05%	
CRESTVIEW ELEMENTARY P.T.O.					90.00%
ALLIED FUNDRAISING, LLC	\$31,321.75	\$3,132.18	\$28,189.57	90.00%	
CROHN'S COLITIS FOUNDATION OF AMERICA, INC.					58.11%
INFOCISION, INC.	\$87,738.00	\$36,750.41	\$50,987.59	58.11%	
CROHN'S COLITIS FOUNDATION OF AMERICA, PHILADELPHIA / DELAWARE VALLEY					18.81%
AUTOMOTIVE RECOVERY SERVICES	\$1,515.00	\$1,230.10	\$284.90	18.81%	

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CROHN'S COLITIS FOUNDATION OF AMERICA, WPA AND WVA					0.00%
AUTOMOTIVE RECOVERY SERVICES	\$0.00	\$0.00	\$0.00	0.00%	
CROWN FINANCIAL MINISTRIES, INC.					-40.61%
DONOR CARE CENTER, INC.	\$4,195.00	\$5,898.44	\$1,703.44-	-40.61%	
CYSTIC FIBROSIS FOUNDATION					72.25%
AUTOMOTIVE RECOVERY SERVICES	\$2,000.00	\$555.00	\$1,445.00	72.25%	
DEFEAT DIABETES FOUNDATION, INC.					15.00%
OUTREACH CALLING	\$98,395.00	\$83,635.75	\$14,759.25	15.00%	
DEFENDERS OF WILDLIFE					28.41%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$637,926.50	\$456,722.14	\$181,204.36	28.41%	
SD&A TELESERVICES, INC.	\$0.00	\$0.00	\$0.00	0.00%	
DISABLED POLICE AND SHERIFFS FOUNDATION, INC.					10.00%
OUTREACH CALLING	\$3,226.00	\$2,903.40	\$322.60	10.00%	
DISABLED POLICE OFFICERS COUNSELING CENTER, IN C.					10.00%
OUTREACH CALLING	\$966.00	\$869.40	\$96.60	10.00%	
DISABLED POLICE OFFICERS OF AMERICA, INC.					10.00%
OUTREACH CALLING	\$345.00	\$310.50	\$34.50	10.00%	

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DISABLE	D VETERANS SERVICES, INC.					14.00%
	COURTESY CALL, INC.	\$1,753,969.30	\$1,508,413.60	\$245,555.70	14.00%	
DOCTOR	S WITHOUT BORDERS, USA, INC/MEDECINS SANS FRONTIERES USA, INC.					58.22%
	DONOR SERVICES GROUP, LLC	\$316,308.00	\$132,152.56	\$184,155.44	58.22%	
DORIS D	AY ANIMAL LEAGUE					27.33%
	PUBLIC INTEREST COMMUNICATIONS, INC.	\$51,744.00	\$37,602.81	\$14,141.19	27.33%	
DUBOIS	RENAISSANCE, INC.					12.22%
	THEODORE PRODUCTIONS, INC.	\$28,063.00	\$24,633.00	\$3,430.00	12.22%	
DUCKS (JNLIMITED, INC.					-114.29%
	DONOR CARE CENTER, INC.	\$23,772.00	\$50,941.51	\$27,169.51-	-114.29%	
EARTH J	USTICE					19.14%
	DONOR SERVICES GROUP, LLC	\$85,311.00	\$68,980.48	\$16,330.52	19.14%	
EARTHJU	JSTICE					27.15%
	MEYER ASSOCIATES, INC.	\$110.00	\$218.55	\$108.55-	-98.68%	
	TELEFUND, INC.	\$66,351.54	\$48,197.80	\$18,153.74	27.36%	
EASTER	SEALS, INC.					16.15%
	INFOCISION, INC.	\$1,900,573.39	\$1,638,369.62	\$262,203.77	13.80%	
	STRATEGIC FUNDRAISING, INC.	\$241,900.45	\$158,026.20	\$83,874.25	34.67%	

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EDINBORO UNIVERSITY ALUMNI ASSN					20.23%
RUFFALOCODY, LLC	\$132,868.00	\$105,983.00	\$26,885.00	20.23%	
EMMAUS BOYS LACROSSE BOOSTER CLUB					30.00%
SMITH-FREEMAN & ASSOCIATES	\$2,725.00	\$1,907.50	\$817.50	30.00%	
ENVIRONMENTAL DEFENSE FUND, INC.					26.31%
INTEGRAL RESOURCES, INC.	\$819,033.57	\$603,554.22	\$215,479.35	* 26.31%	
EQUAL JUSTICE USA, INC.					0.00%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$5,010.00	\$5,010.00	\$0.00	0.00%	
EXETER BASKETBALL BOYS PARENTS					35.64%
SMITH-FREEMAN & ASSOCIATES	\$10,845.00	\$6,979.75	\$3,865.25	35.64%	
EXETER FOOTBALL PARENTS CLUB					37.86%
SMITH-FREEMAN & ASSOCIATES	\$15,230.00	\$9,463.50	\$5,766.50	37.86%	
EXETER HIGH SCHOOL GIRLS SOCCER BOOSTERS					30.00%
SMITH-FREEMAN & ASSOCIATES	\$6,255.00	\$4,378.50	\$1,876.50	30.00%	
FAMILY RESEARCH COUNCIL					2.91%
MDS COMMUNICATIONS CORPORATION	\$1,064,857.00	\$1,033,914.00	\$30,943.00	* 2.91%	

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FAMILY RESEARCH COUNCIL ACTION					1.40%
INFOCISION, INC.	\$136,228.97	\$136,228.97	\$0.00	0.00%	
MDS COMMUNICATIONS CORPORATION	\$98,782.00	\$95,486.00	\$3,296.00	* 3.34%	
FARM SANCTUARY, INC.					14.01%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$57,494.83	\$49,438.92	\$8,055.91	14.01%	
FEED THE CHILDREN					-25.83%
2LISTEN, LLC	\$558,769.05	\$703,097.48	\$144,328.43-	* -25.83%	
FEEDING AMERICA					57.80%
MDS COMMUNICATIONS CORPORATION	\$70,953.00	\$27,833.00	\$43,120.00	* 60.77%	
STRATEGIC FUNDRAISING, INC.	\$421,973.00	\$180,205.00	\$241,768.00	* 57.29%	
FINCA INTERNATIONAL, INC.					-70.31%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$17,515.92	\$29,831.72	\$12,315.80-	-70.31%	
FIND THE CHILDREN					30.31%
KARS-R-US.COM	\$5,750.00	\$4,007.00	\$1,743.00	30.31%	
FIREFIGHTERS CHARITABLE FOUNDATION					12.82%
JAK PRODUCTIONS, INC.	\$363,617.69	\$320,054.57	\$43,563.12	11.98%	
MIDWEST PUBLISHING - DN, INC.	\$1,649,928.79	\$1,435,438.03	\$214,490.76	* 13.00%	

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FIREFIGHTERS SUPPORT FOUNDATION, INC.					10.00%
COMMUNITY SUPPORT, INC.	\$7,061,973.43	\$6,355,776.09	\$706,197.34	10.00%	
OUTREACH CALLING	\$58,791.00	\$52,911.90	\$5,879.10	10.00%	
FIREMEN'S ASSOCIATION OF THE STATE OF PENNSYLVANIA					15.00%
OUTREACH CALLING	\$277,760.36	\$236,096.31	\$41,664.05	15.00%	
FOOD & WATER WATCH					69.80%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$36,856.31	\$11,129.11	\$25,727.20	69.80%	
FOOD FOR THE HUNGRY, INC.					31.24%
DONOR CARE CENTER, INC.	\$53,013.62	\$57,650.11	\$4,636.49-	-8.75%	
MDS COMMUNICATIONS CORPORATION	\$114,667.00	\$43,824.00	\$70,843.00	61.78%	
STRATEGIC FUNDRAISING, INC.	\$215,538.68	\$162,011.20	\$53,527.48	24.83%	
FOOD FOR THE POOR, INC.					3.60%
STRATEGIC FUNDRAISING, INC.	\$168,902.81	\$162,828.42	\$6,074.39	3.60%	
FOOD INDUSTRY CRUSADE AGAINST HUNGER					92.50%
COINSTAR, INC.	\$2,812.96	\$211.09	\$2,601.87	92.50%	
FOUNDATION FOR NATIONAL PROGRESS (FNP)					14.81%
ARIA COMMUNICATIONS CORPORATION	\$20,206.00	\$15,264.39	\$4,941.61	24.46%	
TELEFUND, INC.	\$100,700.00	\$87,738.00	\$12,962.00	12.87%	

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FRATERNAL ORDER OF POLICE WYOMING VALLEY LODGE # 36					23.74%
EMPIRE GROUP MARKETING, LLC	\$116,505.00	\$88,846.00	\$27,659.00	23.74%	
FREEDOM WORKS, INC.					-14.25%
DONOR CARE CENTER, INC.	\$12,884.46	\$14,720.53	\$1,836.07-	-14.25%	
FRENCH CREEK COUNCIL, BOY SCOUTS OF AMERICA					53.32%
SALVAGE DIRECT, INC.	\$2,375.00	\$1,131.25	\$1,266.25	* 53.32%	
FRIENDS OF PA-TSA, INC.					14.42%
THEODORE PRODUCTIONS, INC.	\$7,760.00	\$6,641.00	\$1,119.00	14.42%	
FRIENDS OF THE TOM RIDGE ENVIRONMENTAL CENTER					3.19%
BRAIN GAIN, LLC	\$144,800.94	\$140,178.07	\$4,622.87	* 3.19%	
FRIENDSHIP ENGINE & HOSE COMPANY #1					15.67%
THEODORE PRODUCTIONS, INC.	\$12,766.00	\$11,111.10	\$2,000.00	15.67%	
GALAPAGOS CONSERVANCY, INC.					51.38%
TELEFUND, INC.	\$60,435.00	\$29,381.00	\$31,054.00	51.38%	
GAY & LESBIAN ALLIANCE AGAINST DEFAMATION, INC.					32.62%
SD&A TELESERVICES, INC.	\$619,294.50	\$417,267.30	\$202,027.20	* 32.62%	

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GEISINGER HEALTH SYSTEM FOUNDATION					-47.15%
RUFFALOCODY, LLC	\$189,123.18	\$285,114.26	\$95,991.08-	-50.76%	
RUFFALOCODY, LLC	\$26,538.00	\$32,227.74	\$5,689.74-	-21.44%	
GEORGE W. BUSH FOUNDATION					0.00%
GIVERIGHT, INC.	\$0.00	\$1,221.33	\$1,221.33-	0.00%	
GEORGIA COLLEGE AND STATE UNIVERSITY FOUNDATION, INC.					-167.51%
HARRIS CONNECT, LLC	\$54,564.07	\$145,961.74	\$91,397.67-	-167.51%	
GIBRALTAR FIRE CO., NO 1					40.00%
SMITH-FREEMAN & ASSOCIATES	\$18,165.00	\$10,899.00	\$7,266.00	40.00%	
GLSEN, INC.					32.89%
TELEFUND, INC.	\$40,901.04	\$27,446.69	\$13,454.35	32.89%	
GOVERNMENT ACCOUNTABILITY PROJECT, INC.					78.93%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$60,223.00	\$12,687.12	\$47,535.88	78.93%	
GOVERNOR MIFFLIN BASEBALL CLUB					30.00%
SMITH-FREEMAN & ASSOCIATES	\$7,115.00	\$4,980.50	\$2,134.50	30.00%	
GOVERNOR MIFFLIN WRESTLING CLUB, INC.					30.28%
SMITH-FREEMAN & ASSOCIATES	\$5,020.00	\$3,500.00	\$1,520.00	30.28%	

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GREATER SCRANTON JAYCEES, INC.					27.00%
LORI LESNESKY	\$38,649.50	\$28,214.13	\$10,435.37	27.00%	
GREEN AMERICA					23.50%
DONOR SERVICES GROUP, LLC	\$99,197.00	\$75,883.90	\$23,313.10	23.50%	
GREEN WORLD LIVING					0.00%
INSIGHT TELE-SERVICES, INC.	\$0.00	\$0.00	\$0.00	0.00%	
GREENPEACE, INC.					62.04%
DONOR SERVICES GROUP, LLC	\$651,767.00	\$183,259.19	\$468,507.81	71.88%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$153,426.29	\$122,357.29	\$31,069.00	20.25%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.					50.67%
DONOR SERVICES GROUP, LLC	\$1,694,113.07	\$112,475.08	\$1,581,637.99	93.36%	
DONOR SERVICES GROUP, LLC	\$1,445,310.19	\$780,357.70	\$664,952.49	46.01%	
INFOCISION, INC.	\$1,626,914.03	\$1,487,892.74	\$139,021.29	8.55%	
MDS COMMUNICATIONS CORPORATION	\$599,622.00	\$156,409.00	\$443,213.00	73.92%	
STRATEGIC FUNDRAISING, INC.	\$216,611.00	\$216,611.00	\$0.00	0.00%	
HEALTHY SCHOOLS CAMPAIGN					69.78%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$59,289.00	\$17,915.65	\$41,373.35	69.78%	

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Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
HEART SUPPORT OF AMERICA, INC.					13.93%
BEE, L.C.	\$921,036.57	\$792,750.35	\$128,286.22	13.93%	
HEBREW FREE LOAN SOCIETY OF GREATER PHILADELPHIA					0.00%
SALVAGE DIRECT, INC.	\$0.00	\$0.00	\$0.00	0.00%	
HEIFER PROJECT INTERNATIONAL, INC.					64.51%
DONOR SERVICES GROUP, LLC	\$861,070.00	\$345,730.20	\$515,339.80	59.85%	
MDS COMMUNICATIONS CORPORATION	\$861,440.00	\$265,626.00	\$595,814.00	69.16%	
HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE					37.05%
INFOCISION, INC.	\$78,875.86	\$49,651.02	\$29,224.84	37.05%	
HOLY NAME YOUTH FOOTBALL					30.00%
SMITH-FREEMAN & ASSOCIATES	\$6,650.00	\$4,655.00	\$1,995.00	30.00%	
HOPE WORLDWIDE, LTD.					56.85%
CHARITABLE AUTO RESOURCES, INC.	\$2,925.00	\$1,262.00	\$1,663.00	56.85%	
HORNET HOOPS PARENTS BOOSTER CLUB					30.00%
SMITH-FREEMAN & ASSOCIATES	\$12,349.00	\$8,644.30	\$3,704.70	30.00%	
HOWARD UNIVERSITY COLLEGE OF MEDICINE					14.69%
HARRIS CONNECT, LLC	\$44,710.00	\$38,143.49	\$6,566.51	14.69%	

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HUMAN RIGHTS CAMPAIGN, INC.					14.36%
DONOR SERVICES GROUP, LLC	\$700,497.00	\$384,431.12	\$316,065.88	45.12%	
TELEFUND, INC.	\$518,193.13	\$659,290.51	\$141,097.38-	-27.23%	
INDIANA LIONS CLUB					19.53%
THEODORE PRODUCTIONS, INC.	\$38,885.00	\$32,312.75	\$7,572.25	19.47%	
THEODORE PRODUCTIONS, INC.	\$43,140.00	\$35,689.05	\$8,450.95	19.59%	
INTERNATIONAL CAMPAIGN FOR TIBET					-125.62%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$9,283.00	\$20,944.65	\$11,661.65-	-125.62%	
INTERNATIONAL FELLOWSHIP OF CHRISTIANS AND JEWS, INC.					15.51%
INFOCISION, INC.	\$1,151,792.46	\$973,177.39	\$178,615.07	15.51%	
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC.					-255.26%
PDR II, INC.	\$8,704.00	\$30,922.00	\$22,218.00-	-255.26%	
INTERNATIONAL RESCUE COMMITTEE, INC.					-12.50%
DONOR SERVICES GROUP, LLC	\$115,115.00	\$124,709.38	\$9,594.38-	-8.33%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$6,588.00	\$16,834.61	\$10,246.61-	-155.53%	
TELEFUND, INC.	\$112,003.90	\$121,369.48	\$9,365.58-	-8.36%	

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INTERNATIONAL UNION OF POLICE ASSOCIATIONS AFL-CIO					13.82%
COURTESY CALL, INC.	\$2,612,448.00	\$2,246,705.00	\$365,743.00	14.00%	
OUTREACH CALLING	\$124,249.40	\$111,824.46	\$12,424.94	10.00%	
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO					9.89%
JAK PRODUCTIONS, INC.	\$456,134.01	\$411,034.90	\$45,099.11	9.89%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION					28.28%
DONOR SERVICES GROUP, LLC	\$6,019.00	\$4,187.08	\$1,831.92	30.44%	
GORDON & SCHWENKMEYER, INC.	\$90,796.00	\$79,739.62	\$11,056.38	12.18%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$113,131.50	\$66,645.24	\$46,486.26	41.09%	
JEANNETTE LIONS CLUB					10.00%
THEODORE PRODUCTIONS, INC.	\$44,548.50	\$40,093.65	\$4,454.85	10.00%	
THEODORE PRODUCTIONS, INC.	\$42,332.00	\$38,098.80	\$4,233.20	10.00%	
JEWISH FAMILY AND CHILDREN'S SERVICE OF GREATER PHILA, INC.					59.65%
CHARITABLE AUTO RESOURCES, INC.	\$85,540.00	\$34,518.50	\$51,021.50	59.65%	
JEWISH FAMILY SERVICE OF GREATER HARRISBURG, INC.					63.85%
CHARITABLE AUTO RESOURCES, INC.	\$3,685.00	\$1,332.00	\$2,353.00	63.85%	
JEWISH FAMILY SERVICE OF LACKAWANNA COUNTY					59.98%
CHARITABLE AUTO RESOURCES, INC.	\$2,025.00	\$810.50	\$1,214.50	59.98%	

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JEWISH FAMILY SERVICE OF THE LEHIGH VALLEY					36.00%
CHARITABLE AUTO RESOURCES, INC.	\$800.00	\$512.00	\$288.00	36.00%	
JEWISH FEDERATION OF GREATER PHILADELPHIA					89.19%
SIEGEL MARKETING GROUP, INC.	\$351,681.00	\$38,007.84	\$313,673.16	89.19%	
JEWISH FEDERATION OF GREATER PITTSBURGH					-1.95%
SIEGEL MARKETING GROUP, INC.	\$5,017.00	\$5,114.60	\$97.60-	-1.95%	
JUDICIAL WATCH, INC.					0.61%
MDS COMMUNICATIONS CORPORATION	\$489,643.00	\$486,663.00	\$2,980.00	0.61%	
JUVENILE DIABETES RESEARCH FOUNDATION INTERNATIONAL					53.57%
AUTOMOTIVE RECOVERY SERVICES	\$405,534.72	\$188,304.47	\$217,230.25	53.57%	
KAPPA ALPHA THETA FOUNDATION, INC.					54.61%
ARIA COMMUNICATIONS CORPORATION	\$245,598.30	\$111,487.28	\$134,111.02	54.61%	
KAPPA KAPPA GAMMA FOUNDATION					64.55%
ARIA COMMUNICATIONS CORPORATION	\$50,366.00	\$17,853.82	\$32,512.18	64.55%	
KEYSTONE PARALYZED VETERANS OF AMERICA, INC.					6.00%
AMERICAN THRIFT CENTER, LLC	\$819,624.00	\$770,447.00	\$49,177.00	6.00%	

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KIDS WISH NETWORK, INC.					15.12%
INSIGHT TELE-SERVICES, INC.	\$2,561,909.17	\$2,254,480.07	\$307,429.10 *	12.00%	
ORGANIZATIONAL DEVELOPMENT, INC.	\$338,676.80	\$203,206.08	\$135,470.72 *	40.00%	
OUTREACH CALLING	\$142,037.00	\$124,992.56	\$17,044.44	12.00%	
KIMMEL CENTER, INC.					-0.32%
DCM, INC.	\$100,240.00	\$100,559.75	\$319.75-	-0.32%	
KUTZTOWN HIGH SCHOOL GIRLS BASKETBALL					30.00%
SMITH-FREEMAN & ASSOCIATES	\$11,875.00	\$8,312.50	\$3,562.50	30.00%	
LAMBDA LEGAL DEFENSE AND EDUCATION FUND, INC.					28.27%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$29,641.34	\$21,260.90	\$8,380.44	28.27%	
LEAGUE OF CONSERVATION VOTERS, INC.					8.26%
GORDON & SCHWENKMEYER, INC.	\$103,670.50	\$100,533.78	\$3,136.72	3.03%	
INTEGRAL RESOURCES, INC.	\$1,154,755.60	\$1,056,084.98	\$98,670.62 *	8.54%	
SD&A TELESERVICES, INC.	\$29,284.00	\$9,504.00	\$19,780.00	67.55%	
TELEFUND, INC.	\$77,585.25	\$86,370.78	\$8,785.53-	-11.32%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES					51.79%
DONOR SERVICES GROUP, LLC	\$106,710.00	\$41,467.28	\$65,242.72	61.14%	
GORDON & SCHWENKMEYER, INC.	\$70,638.00	\$44,030.52	\$26,607.48	37.67%	

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LEHIGH VALLEY HOSPITAL AND LEHIGH VALLEY HOSPITAL - MUHLENBERG					-340.33%
HARRIS CONNECT, LLC	\$60,508.83	\$266,438.01	\$205,929.18-	-340.33%	
LEHIGH VALLEY PUBLIC TELECOMMUNICATIONS CORP.					57.04%
CHARITABLE AUTO RESOURCES, INC.	\$14,875.00	\$6,390.00	\$8,485.00	* 57.04%	
LEUKEMIA & LYMPHOMA SOCIETY					90.68%
COINSTAR, INC.	\$781,024.87	\$58,637.68	\$722,387.19	* 92.49%	
INFOCISION, INC.	\$11,364,444.15	\$5,262,844.83	\$6,101,599.32	53.69%	
INFOCISION, INC.	\$507,898.60	\$64,573.56	\$443,325.04	87.29%	
INFOCISION, INC.	\$46,824,802.25	\$158,313.60	\$46,666,488.65	99.66%	
LIBERTY VALLEY HOME & SCHOOL					90.00%
FIT FOR FUNDS, LLC	\$8,239.67	\$823.97	\$7,415.70	90.00%	
LIFE ISSUES INSTITUTE, INC.					34.62%
MDS COMMUNICATIONS CORPORATION	\$59,916.00	\$39,174.00	\$20,742.00	* 34.62%	
LINCOLN UNIVERSITY					86.26%
J. MILITO & ASSOCIATES, INC.	\$37,565.00	\$5,160.35	\$32,404.65	86.26%	
LONGWOOD GARDENS, INC.					66.22%
COMNET MARKETING GROUP, INC.	\$122,680.00	\$41,435.25	\$81,244.75	66.22%	

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LOYOLA UNIVERSITY MEDICAL CENTER					-34.21%
HARRIS CONNECT, LLC	\$16,130.00	\$21,647.83	\$5,517.83-	-34.21%	
LU LU SHRINE A.A.O.N.M.S.					49.16%
THE HERITAGE COMPANY, INC.	\$350,340.50	\$178,130.25	\$172,210.25	* 49.16%	
MAKE IT RIGHT FOUNDATION					-253.85%
HARRIS CONNECT, LLC	\$55,373.50	\$195,936.48	\$140,562.98-	-253.85%	
MANSFIELD UNIVERSITY FOUNDATION, INC.					68.89%
RUFFALOCODY, LLC	\$216,311.38	\$67,288.86	\$149,022.52	68.89%	
MARCH OF DIMES BIRTH DEFECTS FOUNDATION					92.50%
COINSTAR, INC.	\$7,129.73	\$534.79	\$6,594.94	* 92.50%	
MARCH OF DIMES FOUNDATION					44.47%
INFOCISION, INC.	\$7,051,288.91	\$3,915,425.76	\$3,135,863.15	44.47%	
MARYMOUNT UNIVERSITY					-632.39%
HARRIS CONNECT, LLC	\$10,552.50	\$77,285.29	\$66,732.79-	-632.39%	
MARYWOOD UNIVERSITY					65.95%
RUFFALOCODY, LLC	\$221,033.46	\$75,259.22	\$145,774.24	65.95%	
MEDIA RESEARCH CENTER					-19.07%
GIVERIGHT, INC.	\$9,214.00	\$10,971.33	\$1,757.33-	-19.07%	

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MEDICAL SUPPORT ASSOCIATION, INC.					33.00%
MIDWEST PUBLISHING - DN, INC.	\$489,050.53	\$327,663.85	\$161,386.68	* 33.00%	
MEDICALERT FOUNDATION UNITED STATES					46.69%
DIRECTLINE TECHNOLOGIES, INC.	\$229,599.00	\$122,400.00	\$107,199.00	46.69%	
MEMORIAL SLOAN - KETTERING CANCER CENTER					41.60%
DONOR SERVICES GROUP, LLC	\$721,706.00	\$421,468.70	\$300,237.30	41.60%	
MERCY CORPS					38.54%
DONOR CARE CENTER, INC.	\$51,434.35	\$40,108.55	\$11,325.80	22.02%	
DONOR SERVICES GROUP, LLC	\$493,179.00	\$294,599.08	\$198,579.92	40.27%	
MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC.					23.64%
PENNSYLVANIA DONOR SERVICES, LLC	\$10,009,314.06	\$7,436,943.53	\$2,572,370.53	* 25.70%	
XENTEL, INC.	\$10,393,409.39	\$8,143,409.39	\$2,250,000.00	* 21.65%	
MIRACLE FLIGHTS FOR KIDS					47.13%
TELE-RESPONSE CENTER, INC.	\$1,081,281.13	\$520,729.96	\$560,551.17	* 51.84%	
TELE-RESPONSE CENTER, INC.	\$41,602.00	\$23,444.48	\$18,157.52	43.65%	
TELE-RESPONSE CENTER, INC.	\$384,218.65	\$252,703.19	\$131,515.46	34.23%	
MONTPELIER FOUNDATION, INC.					0.98%
HARRIS CONNECT, LLC	\$71,621.15	\$70,922.58	\$698.57	0.98%	

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MORRISTOWN MEMORIAL	HEALTH FOUNDATION					43.75%
PDR II, INC.		\$63,124.00	\$35,510.00	\$27,614.00	43.75%	
MOTHERS AGAINST DRUN	K DRIVING					42.27%
DIALAMERICA M	ARKETING, INC.	\$68,068.50	\$41,014.44	\$27,054.06	* 39.75%	
THE HERITAGE (COMPANY, INC.	\$12,635,029.77	\$7,292,065.96	\$5,342,963.81	* 42.29%	
MULTIPLE SCLEROSIS ASS	SOCIATION OF AMERICA, INC.					41.04%
STRATEGIC FUN	DRAISING, INC.	\$388,273.00	\$260,164.00	\$128,109.00	32.99%	
THE HERITAGE (COMPANY, INC.	\$1,167,304.93	\$656,946.46	\$510,358.47	43.72%	
NARAL PRO-CHOICE AMER	RICA					28.68%
COMNET MARKE	TING GROUP, INC.	\$886.00	\$1,742.00	\$856.00-	-96.61%	
DONOR SERVICE	ES GROUP, LLC	\$214,501.00	\$95,191.27	\$119,309.73	55.62%	
GORDON & SCH	WENKMEYER, INC.	\$578,310.00	\$512,738.71	\$65,571.29	* 11.34%	
HARRIS DIRECT		\$237,193.00	\$185,081.90	\$52,111.10	21.97%	
PDR II, INC.		\$104,348.00	\$34,830.00	\$69,518.00	66.62%	
PUBLIC INTERES	ST COMMUNICATIONS, INC.	\$271,082.00	\$186,635.99	\$84,446.01	31.15%	
SD&A TELESER\	ICES, INC.	\$32,112.00	\$32,629.00	\$517.00-	-1.61%	
TELEFUND, INC.		\$171,454.15	\$99,297.40	\$72,156.75	42.09%	

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NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE, INC.					18.36%
ARIA COMMUNICATIONS CORPORATION	\$6,849.00	\$3,848.51	\$3,000.49	43.81%	
TELEFUND, INC.	\$262,072.00	\$215,699.15	\$46,372.85	17.69%	
NATIONAL AUDUBON SOCIETY, INC.					2.53%
DONOR SERVICES GROUP, LLC	\$165,402.00	\$161,210.54	\$4,191.46	2.53%	
NATIONAL BREAST CANCER COALITION					15.88%
TELEFUND, INC.	\$25,037.00	\$21,061.96	\$3,975.04	15.88%	
NATIONAL CAREGIVING FOUNDATION					18.18%
THE HERITAGE COMPANY, INC.	\$1,536,628.12	\$1,257,236.54	\$279,391.58	* 18.18%	
NATIONAL CHILDREN'S LEUKEMIA FOUNDATION					15.00%
INSIGHT TELE-SERVICES, INC.	\$136,840.99	\$116,314.84	\$20,526.15	15.00%	
NATIONAL FFA FOUNDATION, INC.					80.99%
COMNET MARKETING GROUP, INC.	\$11,424.00	\$2,171.45	\$9,252.55	80.99%	
NATIONAL FOUNDATION FOR CANCER RESEARCH					33.34%
INFOCISION, INC.	\$80,206.39	\$53,464.13	\$26,742.26	33.34%	
NATIONAL GAY AND LESBIAN TASK FORCE FOUNDATION					51.33%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$18,807.00	\$9,153.24	\$9,653.76	51.33%	

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NATIONAL KIDNEY FOUNDATION, INC.					75.97%
AUTOMOTIVE RECOVERY SERVICES	\$345,724.00	\$83,065.13	\$262,658.87 *	75.97%	
NATIONAL MULTIPLE SCLEROSIS SOCIETY - NATIONAL HEADQUARTER					61.29%
INFOCISION, INC.	\$1,695,080.00	\$656,208.87	\$1,038,871.13	61.29%	
NATIONAL PARKINSON FOUNDATION, INC.					45.18%
DONOR CARE CENTER, INC.	\$119,726.91	\$65,629.31	\$54,097.60	45.18%	
NATIONAL PARKS CONSERVATION ASSOCIATION					-14.36%
DONOR SERVICES GROUP, LLC	\$415,990.00	\$485,569.26	\$69,579.26-	-16.73%	
PDR II, INC.	\$119,002.00	\$121,137.00	\$2,135.00-	-1.79%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$1,925.00	\$7,335.71	\$5,410.71-	-281.08%	
NATIONAL POLICE DEFENSE FOUNDATION, INC. DBA OPERATION KIDS					15.00%
MENACOLA MARKETING, INC.	\$424,899.36	\$361,164.46	\$63,734.90 *	15.00%	
NATIONAL PSORIASIS FOUNDATION, INC.					60.49%
HARRIS CONNECT, LLC	\$56,470.00	\$22,308.84	\$34,161.16	60.49%	
NATIONAL RIFLE ASSOCIATION OF AMERICA					34.97%
INFOCISION, INC.	\$64,689,142.47	\$42,067,809.36	\$22,621,333.11	34.97%	

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NATIONAL RIGHT TO LIFE COMMITTEE, INC.					39.77%
MDS COMMUNICATIONS CORPORATION	\$628,648.00	\$400,562.00	\$228,086.00 *	36.28%	
STRATEGIC FUNDRAISING, INC.	\$178,747.96	\$85,768.00	\$92,979.96	52.02%	
NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED STATES					31.15%
DONOR SERVICES GROUP, LLC	\$164,194.00	\$113,048.21	\$51,145.79	31.15%	
NATIONAL VETERANS SERVICES FUND, INC.					11.11%
BEE, L.C.	\$996,134.76	\$886,266.81	\$109,867.95 *	11.03%	
MENACOLA MARKETING, INC.	\$46,358.00	\$40,390.20	\$5,967.80 *	12.87%	
NATIONAL VIETNAM VETERANS FOUNDATION, INC.					11.00%
OUTREACH CALLING	\$41,802.00	\$37,203.78	\$4,598.22	11.00%	
NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION					31.81%
COURTESY HEALTH WATCH, INC.	\$1,798,762.00	\$1,226,584.11	\$572,177.89 *	31.81%	
NATIONAL WILDLIFE FEDERATION					-177.90%
DONOR SERVICES GROUP, LLC	\$185,356.09	\$515,102.78	\$329,746.69-	-177.90%	
PDR II, INC.	\$0.00	\$0.00	\$0.00	0.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
NATURAL RESOURCES DEFENSE COUNCIL, INC.					-7.94%
DONOR SERVICES GROUP, LLC	\$350,047.20	\$281,057.78	\$68,989.42	19.71%	
PDR II, INC.	\$0.00	\$0.00	\$0.00	0.00%	
TELEFUND, INC.	\$667,035.00	\$816,826.32	\$149,791.32-	-22.46%	
NEIGHBORHOOD LEGAL SERVICES ASSOCIATION					75.52%
CHRISTINE KIRBY	\$1,450,636.97	\$355,090.81	\$1,095,546.16	75.52%	
NEUMANN UNIVERSITY					23.73%
RUFFALOCODY, LLC	\$28,646.44	\$21,847.57	\$6,798.87	23.73%	
NEW JERSEY SYMPHONY ORCHESTRA					41.68%
DCM, INC.	\$162,960.30	\$95,031.47	\$67,928.83	41.68%	
NEW YORK SHAKESPEARE FESTIVAL					63.95%
SD&A TELESERVICES, INC.	\$244,930.00	\$88,309.00	\$156,621.00	63.95%	
NORA LAM CHINESE MINISTRIES INTERNATIONAL					0.00%
INFOCISION, INC.	\$226,544.93	\$226,544.93	\$0.00	0.00%	
NORTHEASTERN DETACHMENT MARINE CORPS LEAGUE, INC.					27.00%
LORI LESNESKY	\$46,692.00	\$34,085.16	\$12,606.84	27.00%	
NORTHSHORE ANIMAL LEAGUE AMERICA					53.20%
INFOCISION, INC.	\$930,278.16	\$435,332.94	\$494,945.22	53.20%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
NORTHWESTERN PENNSYLVANIA HUMANE SOCIETY					48.49%
AUTOMOTIVE RECOVERY SERVICES	\$5,275.00	\$2,717.20	\$2,557.80	48.49%	
OCEAN CONSERVANCY, INC.					-44.34%
ARIA COMMUNICATIONS CORPORATION	\$27,661.00	\$34,264.81	\$6,603.81-	-23.87%	
DONOR SERVICES GROUP, LLC	\$98,843.00	\$148,332.63	\$49,489.63-	-50.07%	
OLEY VALLEY YOUTH LEAGUE, INC.					35.00%
SMITH-FREEMAN & ASSOCIATES	\$10,330.00	\$6,714.50	\$3,615.50	35.00%	
OPEN DOORS WITH BROTHER ANDREW					48.42%
INFOCISION, INC.	\$123,721.20	\$63,814.48	\$59,906.72	48.42%	
OPERA COMPANY OF PHILADELPHIA					78.41%
SD&A TELESERVICES, INC.	\$10,743.00	\$2,319.00	\$8,424.00	78.41%	
OPERATION LOOKOUT NATIONAL CENTER FOR MISSING YOUTH					14.43%
CONTRACT COMMUNICATIONS, INC.	\$2,348,759.00	\$2,019,213.00	\$329,546.00	14.03%	
INSIGHT TELE-SERVICES, INC.	\$28,544.40	\$25,689.96	\$2,854.44	10.00%	
MIDWEST PUBLISHING - DN, INC.	\$1,862,574.91	\$1,583,184.29	\$279,390.62	15.00%	
OPERATION SMILE, INC.					24.00%
STRATEGIC FUNDRAISING, INC.	\$1,799,351.89	\$1,367,444.16	\$431,907.73	24.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
OPTIMAL MEDICAL FOUNDATION					11.78%
BEE, L.C.	\$496,102.08	\$437,658.34	\$58,443.74	* 11.78%	
ORGANIC CONSUMERS ASSOCIATION					79.68%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$515,075.65	\$104,655.96	\$410,419.69	* 79.68%	
OWEN J. ROBERTS HIGH SCHOOL BASEBALL AND SOFTBALL TEAMS					30.00%
SMITH-FREEMAN & ASSOCIATES	\$5,315.00	\$3,720.50	\$1,594.50	30.00%	
OXFAM - AMERICA, INC.					50.92%
DONOR SERVICES GROUP, LLC	\$698,388.07	\$331,817.71	\$366,570.36	52.49%	
PDR II, INC.	\$78,147.00	\$5,294.00	\$72,853.00	93.23%	
TELEFUND, INC.	\$335,140.81	\$208,538.06	\$126,602.75	37.78%	
OXFORD ROTARY CLUB					12.82%
THEODORE PRODUCTIONS, INC.	\$17,000.00	\$14,820.00	\$2,180.00	12.82%	
PARALYZED VETERANS OF AMERICA					62.84%
QUADRIGA ART, LLC	\$498,489,161.00	\$185,244,762.00	\$313,244,399.00	* 62.84%	
PARENTS FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC.					41.22%
DONOR SERVICES GROUP, LLC	\$68,655.00	\$40,355.50	\$28,299.50	41.22%	
PARTNERSHIP FOR A DRUG FREE AMERICA					12.82%
DIALAMERICA MARKETING, INC.	\$345,501.48	\$301,215.67	\$44,285.81	12.82%	

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Bureau of Charitable Organizations Appendix B

2012 Annual Report

Pennsylvania Department of State

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
PENN STATE PUBLIC BROADCASTING					60.01%
PHONE BANK SYSTEMS, INC.	\$98,777.00	\$39,501.55	\$59,275.45	60.01%	
PENNSYLVANIA COLLEGE OF TECHNOLOGY FOUNDATION, INC.					-164.80%
RUFFALOCODY, LLC	\$10,366.23	\$27,449.80	\$17,083.57-	-164.80%	
PENNSYLVANIA CONFERENCE FOR WOMEN					0.09%
HILL + KNOWLTON STRATEGIES, LLC	\$895,384.18	\$894,589.00	\$795.18	0.09%	
PENNSYLVANIA ENVIRONMENTAL COUNCIL, INC.					0.65%
GLOBAL IMPACT TOURS, INC. DBA GLOBAL IMPACT PRODUCTIONS	\$36,857.00	\$36,619.00	\$238.00	0.65%	
PENNSYLVANIA INTERSCHOLASTIC ATHLETIC ASSOCIATION, INC.					68.64%
MARKET STREET SPORTS GROUP, LLC	\$1,523,673.00	\$477,793.00	\$1,045,880.00	* 68.64%	
PENNSYLVANIA PRO-LIFE FEDERATION, INC.					46.11%
MDS COMMUNICATIONS CORPORATION	\$398,221.45	\$214,617.87	\$183,603.58	* 46.11%	
PENNSYLVANIA PROFESSIONAL FIRE FIGHTERS ASSOCIATION					15.99%
XENTEL, INC.	\$1,090,059.00	\$1,047,556.89	\$174,347.12	* 15.99%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

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PEOPLE FOR THE AMERICAN WAY					10.43%
COMNET MARKETING GROUP, INC.	\$144,268.50	\$99,468.50	\$44,800.00	31.05%	
DCM, INC.	\$12,700.00	\$2,478.57	\$10,221.43 *	80.48%	
GORDON & SCHWENKMEYER, INC.	\$21,259.00	\$26,990.94	\$5,731.94-	-26.96%	
HARRIS DIRECT	\$139,588.50	\$147,271.00	\$7,682.50- *	-5.50%	
TELEFUND, INC.	\$37,121.00	\$41,715.22	\$4,594.22-	-12.38%	
PEOPLE FOR THE AMERICAN WAY FOUNDATION					0.00%
DCM, INC.	\$0.00	\$0.00	\$0.00	0.00%	
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.					15.15%
DONOR SERVICES GROUP, LLC	\$628,269.00	\$540,805.32	\$87,463.68	13.92%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$286,760.31	\$235,617.89	\$51,142.42	17.83%	
PHILADELPHIA COLLEGE OF OSTEOPATHIC MEDICINE					84.45%
RUFFALOCODY, LLC	\$145,787.00	\$22,676.64	\$123,110.36	84.45%	
PHILADELPHIA MUSEUM OF ART					-0.10%
DCM, INC.	\$14,975.00	\$14,990.00	\$15.00-	-0.10%	
PHILADELPHIA ORCHESTRA ASSOCIATION					61.68%
SD&A TELESERVICES, INC.	\$578,382.29	\$221,643.75	\$356,738.54	61.68%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

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PHILADELPHIA UNIVERSITY					100.00%
RUFFALOCODY, LLC	\$2,797.07	\$0.00	\$2,797.07	100.00%	
PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE					5.19%
DONOR SERVICES GROUP, LLC	\$98,383.00	\$93,278.08	\$5,104.92	5.19%	
PHYSICIANS FOR SOCIAL RESPONSIBILITY, INC.					7.72%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$14,569.00	\$13,443.80	\$1,125.20	7.72%	
PIONEER CLUBS					6.46%
RUFFALOCODY, LLC	\$3,885.00	\$3,634.14	\$250.86	6.46%	
PITTSBURGH BALLET THEATRE, INC.					32.49%
ARTSMARKETING SERVICES, INC.	\$123,601.24	\$78,526.82	\$45,074.42	36.47%	
SD&A TELESERVICES, INC.	\$43,360.50	\$34,192.95	\$9,167.55	21.14%	
PITTSBURGH COMMUNITY BROADCASTING CORPORATION					60.55%
ARIA COMMUNICATIONS CORPORATION	\$26,893.40	\$13,342.86	\$13,550.54	50.39%	
CENTER FOR CAR DONATIONS, LLC	\$139,800.00	\$52,418.65	\$87,381.35	* 62.50%	
PITTSBURGH DOWNTOWN PARTNERSHIP					-1.30%
IDA D'ERRICO ASSOCIATES, LLC	\$358,325.00	\$487,142.47	\$4,674.15-	-1.30%	
PITTSBURGH EPM, INC.					76.59%
CENTER FOR CAR DONATIONS, LLC	\$18,050.00	\$4,224.75	\$13,825.25	76.59%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2012 Annual Report

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PITTSBURGH PUBLIC THEATER CORP.					55.88%
BENNETT DIRECT, INC.	\$43,030.00	\$18,985.08	\$24,044.92	55.88%	
PITTSBURGH PUBLIC THEATER CORPORATION					38.70%
DCM, INC.	\$43,128.75	\$26,435.89	\$16,692.86	38.70%	
PITTSBURGH SYMPHONY, INC.					49.52%
BENNETT DIRECT, INC.	\$244,925.58	\$123,642.59	\$121,282.99	49.52%	
PLAN INTERNATIONAL USA, INC.					64.64%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$129,541.00	\$45,805.61	\$83,735.39	64.64%	
PLANNED PARENTHOOD ACTION FUND, INC.					46.77%
ARIA COMMUNICATIONS CORPORATION	\$4,615.00	\$2,997.30	\$1,617.70	35.05%	
DONOR SERVICES GROUP, LLC	\$15,575.00	\$2,426.42	\$13,148.58	84.42%	
HARRIS DIRECT	\$0.00	\$0.00	\$0.00	* 0.00%	
INTEGRAL RESOURCES, INC.	\$92,496.97	\$88,321.36	\$4,175.61	4.51%	
TELEFUND, INC.	\$275,106.00	\$112,685.60	\$162,420.40	59.04%	

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PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.					33.39%
ARIA COMMUNICATIONS CORPORATION	\$29,444.90	\$34,566.79	\$5,121.89-	-17.39%	
DONOR SERVICES GROUP, LLC	\$582,622.88	\$316,648.32	\$265,974.56	45.65%	
GORDON & SCHWENKMEYER, INC.	\$1,137,935.18	\$936,301.97	\$201,633.21	17.72%	
HARRIS DIRECT	\$255,020.61	\$184,955.55	\$70,065.06	27.47%	
INTEGRAL RESOURCES, INC.	\$1,310,804.80	\$998,149.87	\$312,654.93	23.85%	
SD&A TELESERVICES, INC.	\$412,619.00	\$154,291.00	\$258,328.00	62.61%	
TELEFUND, INC.	\$586,897.27	\$249,439.95	\$337,457.32	57.50%	
POLYTECHNIC SCHOOL					-244.68%
HARRIS CONNECT, LLC	\$33,857.50	\$116,700.46	\$82,842.96-	-244.68%	
POPULATION CONNECTION, INC					4.60%
PDR II, INC.	\$13,960.00	\$13,318.00	\$642.00	4.60%	
POTTSTOWN AREA POLICE ATHLETIC LEAGUE					20.00%
PUBLIC SAFETY PROMOTION, INC.	\$41,785.00	\$33,427.90	\$8,357.10	20.00%	
PRISON FELLOWSHIP MINISTRIES					-34.48%
STRATEGIC FUNDRAISING, INC.	\$220,012.15	\$295,874.35	\$75,862.20-	-34.48%	
PROJECT CURE, INC.					11.38%
BEE, L.C.	\$4,312,484.24	\$3,821,926.84	\$490,557.40	11.38%	

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PROJECT HOPE-THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.					-42.00%
COMNET MARKETING GROUP, INC.	\$2,590.00	\$4,180.00	\$1,590.00-	-61.39%	
DONOR CARE CENTER, INC.	\$41,378.85	\$58,257.94	\$16,879.09-	-40.79%	
PUBLIC BROADCASTING OF NORTHWEST PENNSYLVANIA, INC.					81.48%
SALVAGE DIRECT, INC.	\$78,510.00	\$14,710.50	\$63,973.50 *	81.48%	
PUBLIC CITIZEN FOUNDATION, INC.					-120.69%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$1,764.00	\$3,893.00	\$2,129.00-	-120.69%	
PUBLIC CITIZEN, INC.					56.28%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$1,965.00	\$859.00	\$1,106.00	56.28%	
PUBLIC CITIZENS FOR CHILDREN & YOUTH					65.14%
CHARITABLE AUTO RESOURCES, INC.	\$6,250.00	\$2,179.00	\$4,071.00 *	65.14%	
RAJAH SHRINE A.A.O.N.M.S.					35.35%
ATLANTIC PRODUCTIONS, INC.	\$92,199.00	\$57,164.00	\$35,035.00	38.00%	
ATLANTIC PRODUCTIONS, INC.	\$95,200.00	\$66,640.00	\$28,560.00	30.00%	
ATLANTIC PRODUCTIONS, INC.	\$99,933.00	\$61,958.00	\$37,975.00	38.00%	
REAMSTOWN FIRE CO. #1					13.15%
THEODORE PRODUCTIONS, INC.	\$25,733.00	\$22,347.95	\$3,385.05	13.15%	

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RELIGIOUS COALITION FOR REPRODUCTIVE CHOICE					48.14%
PDR II, INC.	\$16,283.00	\$8,445.00	\$7,838.00	48.14%	
RENSSELAER POLYTECHNIC INSTITUTE					0.00%
HARRIS CONNECT, LLC	\$0.00	\$65,846.00	\$65,846.00-	0.00%	
RESERVE POLICE OFFICERS ASSOCIATION					15.00%
OUTREACH CALLING	\$23,031.00	\$19,576.35	\$3,454.65	15.00%	
RINGGOLD BAND, INC.					30.00%
SMITH-FREEMAN & ASSOCIATES	\$4,410.00	\$3,087.00	\$1,323.00	30.00%	
ROUZERVILLE LIONS CLUB					16.28%
THEODORE PRODUCTIONS, INC.	\$22,430.00	\$19,066.00	\$3,651.00	16.28%	
SADD, INC.					37.07%
TELE-RESPONSE CENTER, INC.	\$481,385.39	\$302,912.89	\$178,472.50	37.07%	
SAVE THE CHILDREN FEDERATION, INC.					-13.92%
DONOR CARE CENTER, INC.	\$763,726.80	\$549,453.43	\$214,273.37	28.06%	
PUBLIC OUTREACH FUNDRAISING, LLC	\$315,375.00	\$679,895.60	\$364,520.60-	-115.58%	

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SAYRE-ATHENS LIONS CLUB					15.02%
THEODORE PRODUCTIONS, INC.	\$15,388.00	\$13,079.80	\$2,308.20	15.00%	
THEODORE PRODUCTIONS, INC.	\$13,276.00	\$11,284.60	\$2,000.00	15.06%	
THEODORE PRODUCTIONS, INC.	\$15,097.00	\$12,832.45	\$2,264.55	15.00%	
SCRANTON PREPARATORY SCHOOL					-9.93%
RUFFALOCODY, LLC	\$21,675.23	\$23,827.26	\$2,152.03-	-9.93%	
SHAMOKIN DAM LIONS CLUB, INC.					16.02%
THEODORE PRODUCTIONS, INC.	\$16,028.00	\$13,610.90	\$2,567.10	16.02%	
SIERRA CLUB					59.99%
DONOR SERVICES GROUP, LLC	\$1,498,055.19	\$679,248.65	\$818,806.54 *	54.66%	
DONOR SERVICES GROUP, LLC	\$800,647.31	\$227,951.32	\$572,695.99	71.53%	
HARRIS DIRECT	\$26,615.00	\$13,288.00	\$13,327.00	50.07%	
PDR II, INC.	\$740,291.00	\$504,316.00	\$235,975.00	31.88%	
SD&A TELESERVICES, INC.	\$505,518.57	\$84,470.84	\$421,047.73	83.29%	
TELEFUND, INC.	\$1,114,706.00	\$365,729.88	\$748,976.12	67.19%	
SMILE TRAIN, INC. D/B/A HELP ME SEE					35.95%
INFOCISION, INC.	\$882,825.67	\$565,464.11	\$317,361.56	35.95%	

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SOUTHERN POVERTY LAW CENTER, INC.					43.80%
DONOR SERVICES GROUP, LLC	\$97,641.00	\$65,758.00	\$31,883.00	32.65%	
HARRIS DIRECT	\$568,323.36	\$293,387.83	\$274,935.53 *	48.38%	
TELEFUND, INC.	\$676,794.60	\$395,533.07	\$281,261.53	41.56%	
SPECIAL KIDS FUND, INC.					8.11%
AUTOMOTIVE RECOVERY SERVICES	\$37,969.60	\$34,888.79	\$3,080.81	8.11%	
SPECIAL OLYMPICS INTERNATIONAL					0.00%
DONOR SERVICES GROUP, LLC	\$0.00	\$33,894.36	\$33,894.36-	0.00%	
SPINA BIFIDA RESOURCE					44.13%
AUTOMOTIVE RECOVERY SERVICES	\$855.00	\$477.70	\$377.30	44.13%	
STATE COLLEGE AREA JAYCEES					13.87%
THEODORE PRODUCTIONS, INC.	\$13,628.00	\$11,738.30	\$1,889.70	13.87%	
STUDENTS FOR LIFE OF AMERICA, INC.					15.69%
MDS COMMUNICATIONS CORPORATION	\$348,062.00	\$293,464.00	\$54,598.00 *	15.69%	
SUNDAY BREAKFAST RESCUE MISSION					38.32%
GATEWAY COMMUNICATIONS, INC.	\$18,024.00	\$11,117.08	\$6,906.92	38.32%	
SUPREME TEMPLE, DAUGHTERS OF THE NILE FOUNDATION					-25.27%
PEP DIRECT, LLC.	\$319,503.00	\$400,238.00	\$80,735.00- *	-25.27%	

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TEA PARTY PATRIOTS, INC.					6.97%
MDS COMMUNICATIONS CORPORATION	\$1,883,484.00	\$1,752,194.00	\$131,290.00	6.97%	
TEAM PENNSYLVANIA FOUNDATION					52.45%
STATE STREET STRATEGIES DBA JHZ CONSULTING	\$98,010.60	\$46,599.96	\$51,410.64	52.45%	
TELECOMPIONEERS CHARITABLE FOUNDATION					5.17%
INFOCISION, INC.	\$77,595.71	\$73,585.18	\$4,010.53	5.17%	
THE AMERICAN BREAST CANCER FOUNDATION, INC.					18.44%
DONOR CARE CENTER, INC.	\$65.00	\$636.65	\$571.65-	-879.46%	
PREFERRED COMMUNITY SERVICES, INC.	\$60,013.80	\$48,363.19	\$11,650.61	19.41%	
THE AMERICAN NATIONAL RED CROSS					92.50%
COINSTAR, INC.	\$19,562.86	\$1,467.22	\$18,095.64	92.50%	
THE AOPA FOUNDATION, INC.					66.08%
TELEFUND, INC.	\$386,923.50	\$131,242.42	\$255,681.08	66.08%	
THE ARTHRITIS FOUNDATION, INC.					14.71%
MDS COMMUNICATIONS CORPORATION	\$116,667.00	\$51,160.00	\$65,507.00	56.15%	
STRATEGIC FUNDRAISING, INC.	\$228,699.36	\$243,408.90	\$14,709.54-	-6.43%	
THE BIBLE LEAGUE					57.79%
MDS COMMUNICATIONS CORPORATION	\$431,745.00	\$182,256.00	\$249,489.00	57.79%	

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THE BREAST CANCER RELIEF FOUNDATION					15.17%
BEE, L.C.	\$587,025.37	\$523,267.74	\$63,757.63	* 10.86%	
COURTESY HEALTH WATCH, INC.	\$1,318,188.00	\$1,120,459.80	\$197,728.20	* 15.00%	
MIDWEST PUBLISHING - DN, INC.	\$1,966,458.75	\$1,671,489.94	\$294,968.81	15.00%	
ORGANIZATIONAL DEVELOPMENT, INC.	\$141,722.35	\$89,285.09	\$52,437.26	* 37.00%	
THE CENTER FOR REPRODUCTIVE RIGHTS, INC.					-133.03%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$18,472.50	\$43,046.00	\$24,573.50-	-133.03%	
THE CITY THEATRE COMPANY, INC.					-62.29%
STRATEGIC MARKETING FOR THE ARTS LLC	\$3,920.00	\$6,361.89	\$2,441.89-	-62.29%	
THE COMMITTEE FOR MISSING CHILDREN, INC.					12.62%
MIDWEST PUBLISHING - DN, INC.	\$453,520.54	\$392,295.25	\$61,225.29	13.50%	
PREFERRED COMMUNITY SERVICES, INC.	\$0.00	\$0.00	\$0.00	0.00%	
XENTEL, INC.	\$2,573,852.07	\$2,253,167.80	\$320,684.27	* 12.46%	
THE FOUNDATION FIGHTING BLINDNESS, INC.					27.88%
DIRECTLINE TECHNOLOGIES, INC.	\$40,848.00	\$37,350.00	\$3,498.00	8.56%	
DONOR SERVICES GROUP, LLC	\$29,952.00	\$31,962.92	\$2,010.92-	-6.71%	
STRATEGIC FUNDRAISING, INC.	\$224,473.03	\$143,646.62	\$80,826.41	36.01%	

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THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC.					-45.82%
DONOR CARE CENTER, INC.	\$90,167.18	\$131,484.34	\$41,317.16-	-45.82%	
THE FOUNDATION FOR AIDS RESEARCH					22.66%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$39,499.00	\$53,661.11	\$14,162.11-	-35.85%	
TELEFUND, INC.	\$126,918.00	\$75,040.57	\$51,877.43	40.87%	
THE FOUNDATION FOR INDIANA UNIVERSITY OF PENNSYLVANIA					28.35%
RUFFALOCODY, LLC	\$471,739.45	\$337,994.00	\$133,745.45	28.35%	
THE FRANKLIN INSTITUTE					47.29%
COMNET MARKETING GROUP, INC.	\$81,206.00	\$42,806.86	\$38,399.14	47.29%	
THE GOOD NEWS BROADCASTING ASSOCIATION, INC. DBA BACK TO THE BIBLE					38.67%
INFOCISION, INC.	\$107,314.94	\$65,815.76	\$41,499.18	38.67%	
THE HERITAGE FOUNDATION					73.89%
GIVERIGHT, INC.	\$7,162,060.00	\$1,869,766.92	\$5,292,293.08	73.89%	
THE HISTORICAL SOCIETY OF WESTERN PENNSYLVANIA					62.58%
COMNET MARKETING GROUP, INC.	\$27,100.80	\$10,140.41	\$16,960.39	62.58%	

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THE HUMANE SOCIETY OF THE UNITED STATES					17.81%
DONOR CARE CENTER, INC.	\$70,560.00	\$60,647.87	\$9,912.13	14.05%	
DONOR SERVICES GROUP, LLC	\$1,403,828.00	\$1,041,097.00	\$362,731.00	25.84%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$40,025.00	\$53,741.00	\$13,716.00-	-34.27%	
RMG USA, INC.	\$95,407.00	\$167,680.00	\$72,273.00-	-75.75%	
THE INSPIRATIONAL NETWORK, INC.					0.00%
INFOCISION, INC.	\$66,463.60	\$66,463.60	\$0.00	0.00%	
THE MEDICAL COLLEGE OF WISCONSIN, INC.					-4.10%
HARRIS CONNECT, LLC	\$45,640.00	\$47,512.23	\$1,872.23-	-4.10%	
THE METROPOLITAN MUSEUM OF ART					39.74%
DONOR SERVICES GROUP, LLC	\$592,059.00	\$356,764.17	\$235,294.83	39.74%	
THE NATIONAL CANCER COALITION, INC.					14.48%
BEE, L.C.	\$1,017,344.15	\$897,219.10	\$120,125.05	11.81%	
COURTESY HEALTH WATCH, INC.	\$5,636,444.60	\$4,793,078.01	\$843,366.59	14.96%	
THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.					41.41%
THE HERITAGE COMPANY, INC.	\$4,995,271.07	\$2,926,762.09	\$2,068,508.98	41.41%	
THE NATIONAL MUSEUM OF WOMEN IN THE ARTS					48.43%
PDR II, INC.	\$48,149.00	\$24,830.00	\$23,319.00	48.43%	

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THE NATIONAL WORLD WAR II MUSEUM, INC.					34.37%
COMNET MARKETING GROUP, INC.	\$1,860.00	\$1,220.69	\$639.31	34.37%	
THE NATURE CONSERVANCY					15.04%
DONOR SERVICES GROUP, LLC	\$5,359,296.64	\$4,554,538.32	\$804,758.32	* 15.02%	
FINE LINE COMMUNICATIONS LTD.	\$1,763.00	\$179.31	\$1,583.69	89.83%	
THE OPTIMIST CLUB OF GETTYSBURG, INC.					16.35%
THEODORE PRODUCTIONS, INC.	\$19,603.00	\$16,398.24	\$3,204.76	16.35%	
THE PENNSYLVANIA BALLET ASSOCIATION					61.25%
DCM, INC.	\$61,891.00	\$25,811.40	\$36,079.60	58.30%	
DCM, INC.	\$396,390.44	\$151,794.95	\$244,595.49	61.71%	
THE PHILHARMONIC-SYMPHONY SOCIETY OF NEW YORK, INC.					70.48%
DCM, INC.	\$1,529,899.25	\$451,618.03	\$1,078,281.22	70.48%	
THE READING BUCCANEERS, INC.					21.88%
SMITH-FREEMAN & ASSOCIATES	\$3,860.00	\$3,015.30	\$844.70	21.88%	
THE REGIONAL CANCER CENTER FOUNDATION					58.55%
SALVAGE DIRECT, INC.	\$8,600.00	\$3,610.00	\$5,035.00	* 58.55%	
THE RONALD REAGAN PRESIDENTIAL FOUNDATION					46.28%
STRATEGIC FUNDRAISING, INC.	\$174,757.67	\$93,882.80	\$80,874.87	* 46.28%	

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THE RUTHE	ERFORD INSTITUTE					24.85%
М	IDS COMMUNICATIONS CORPORATION	\$9,315.00	\$7,000.00	\$2,315.00	* 24.85%	
THE STUDE	ENT CONSERVATION ASSOCIATION, INC.					17.89%
Do	ONOR SERVICES GROUP, LLC	\$44,815.00	\$36,796.27	\$8,018.73	17.89%	
THE TRUST	EES OF THE UNIVERSITY OF PENNSYLVANIA					72.78%
CI	HARITABLE AUTO RESOURCES, INC.	\$775,373.00	\$318,251.35	\$457,121.65	* 58.96%	
RI	UFFALOCODY, LLC	\$862,612.66	\$127,643.86	\$734,968.80	85.20%	
THE U.S. CH	HARITABLE GIFT TRUST					37.52%
E	ATON VANCE DISTRIBUTORS, INC.	\$565,909,263.00	\$353,585,294.25	\$212,323,968.75	* 37.52%	
THE UNIVER	RSITY OF CONNECTICUT FOUNDATION INC.					26.17%
RI	UFFALOCODY, LLC	\$1,185,430.32	\$875,147.85	\$310,282.47	* 26.17%	
THE VETER	RANS FUND, INC.					35.12%
TE	ELE-RESPONSE CENTER, INC.	\$67,629.00	\$43,878.85	\$23,750.15	35.12%	

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THE WILDERNESS SOCIETY					6.95%
COMNET MARKETING GROUP, INC.	\$170,536.00	\$75,848.89	\$94,687.11	55.52%	
DONOR SERVICES GROUP, LLC	\$15,835.00	\$5,754.24	\$10,080.76	63.66%	
GORDON & SCHWENKMEYER, INC.	\$167,474.00	\$166,094.46	\$1,379.54	0.82%	
HARRIS DIRECT	\$12,197.50	\$20,811.60	\$8,614.10- *	-70.62%	
SD&A TELESERVICES, INC.	\$50,649.00	\$104,526.00	\$53,877.00- *	-106.37%	
TELEFUND, INC.	\$39,595.00	\$51,537.59	\$11,942.59-	-30.16%	
THE WILMA THEATER					27.99%
SD&A TELESERVICES, INC.	\$22,359.00	\$18,346.00	\$4,013.00	17.95%	
SD&A TELESERVICES, INC.	\$4,210.00	\$842.00	\$3,368.00	80.00%	
STRATEGIC MARKETING FOR THE ARTS LLC	\$21,496.00	\$15,425.05	\$6,070.95	28.24%	
THE WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION					32.33%
COMNET MARKETING GROUP, INC.	\$8,780.59	\$5,942.13	\$2,838.46	32.33%	
TITUSVILLE ALUMNI ASSOCIATION					42.42%
SALVAGE DIRECT, INC.	\$990.00	\$571.50	\$420.00	42.42%	
TITUSVILLE AREA HEALTH CENTER FOUNDATION					35.00%
SALVAGE DIRECT, INC.	\$250.00	\$162.50	\$87.50 *	35.00%	

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TITUSVILLE YOUNG WOMEN'S CHRISTIAN ASSOCIATION					46.92%
SALVAGE DIRECT, INC.	\$1,120.00	\$617.00	\$525.50	46.92%	
U.S. CITIZENS ASSOCIATION					-0.13%
DONOR CARE CENTER, INC.	\$5,867.50	\$6,060.18	\$192.68-	-3.28%	
INFOCISION, INC.	\$141,500.00	\$141,500.00	\$0.00	0.00%	
U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC.					77.55%
HARRIS CONNECT, LLC	\$327,658.00	\$60,318.88	\$267,339.12	81.59%	
HARRIS CONNECT, LLC	\$153,537.00	\$47,712.34	\$105,824.66	68.92%	
UNION OF CONCERNED SCIENTISTS, INC.					32.14%
DONOR SERVICES GROUP, LLC	\$90,041.00	\$61,105.26	\$28,935.74	32.14%	
UNITED BREAST CANCER FOUNDATION					30.00%
THE HERITAGE COMPANY, INC.	\$1,697,501.59	\$1,276,078.95	\$509,250.48	30.00%	
UNITED STATES ASSOCIATION FOR UNHCR					44.78%
DONOR SERVICES GROUP, LLC	\$57,672.00	\$31,844.59	\$25,827.41	44.78%	
UNITED STATES EQUESTRIAN TEAM FOUNDATION, INC.					-26.96%
HARRIS CONNECT, LLC	\$80,719.12	\$102,481.22	\$21,762.10-	-26.96%	
UNITED STATES FUND FOR UNICEF					92.50%
COINSTAR, INC.	\$225,345.53	\$16,900.93	\$208,444.60	92.50%	

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UNITED STATES OLYMPIC COMMITTEE					50.79%
STRATEGIC FUNDRAISING, INC.	\$1,131,972.00	\$557,000.00	\$574,972.00	50.79%	
UNITED WAY OF YORK COUNTY					60.83%
SALVAGE DIRECT, INC.	\$1,800.00	\$705.00	\$1,095.00	60.83%	
UNIVERSITY OF COLORADO FOUNDATION					24.09%
RUFFALOCODY, LLC	\$1,153,009.26	\$875,263.67	\$277,745.59	* 24.09%	
UNIVERSITY OF CONNECTICUT LAW SCHOOL FOUNDATION, INC.					80.16%
RUFFALOCODY, LLC	\$84,137.00	\$16,690.33	\$67,446.67	* 80.16%	
UNIVERSITY OF TEXAS M.D. ANDERSON CANCER CENTER					5.51%
HARRIS CONNECT, LLC	\$151,591.00	\$143,242.11	\$8,348.89	5.51%	
USA SHOOTING, INC.					10.60%
DONOR CARE CENTER, INC.	\$8,490.00	\$7,589.80	\$900.20	10.60%	
USPCA FOUNDATION, INC.					18.00%
EMPIRE GROUP MARKETING, LLC	\$72,145.00	\$59,158.80	\$12,986.20	* 18.00%	
VENANGO AREA RIDING FOR THE HANDICAPPED ASSOC. (VARHA)					30.00%
SALVAGE DIRECT, INC.	\$190.00	\$141.50	\$57.00	30.00%	
VETERANS OF FOREIGN WARS OF THE UNITED STATES					24.90%
MDS COMMUNICATIONS CORPORATION	\$1,279,635.00	\$961,020.00	\$318,615.00	24.90%	

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VIETNOW NATIONAL HEADQUARTERS					0.00%
STATEWIDE APPEAL, INC.	\$0.00	\$0.00	\$0.00	0.00%	
VILLANOVA UNIVERSITY					64.44%
RUFFALOCODY, LLC	\$1,999,822.05	\$711,211.05	\$1,288,611.00	64.44%	
WAKE FOREST UNIVERSITY HEALTH SCIENCES					-133.48%
HARRIS CONNECT, LLC	\$625,521.45	\$1,460,480.19	\$834,958.74-	-133.48%	
WASHINGTON CITY MISSION, INC.					66.95%
GATEWAY COMMUNICATIONS, INC.	\$76,070.00	\$25,140.30	\$50,929.70	66.95%	
WATER STREET MINISTRIES					84.69%
GATEWAY COMMUNICATIONS, INC.	\$45,897.00	\$7,026.56	\$38,870.44	84.69%	
WATERKEEPER ALLIANCE					-148.57%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$4,862.00	\$12,085.34	\$7,223.34-	-148.57%	
WEST EARL LIONS CLUB					15.79%
THEODORE PRODUCTIONS, INC.	\$9,806.00	\$8,335.10	\$1,470.90	15.00%	
THEODORE PRODUCTIONS, INC.	\$9,087.00	\$7,723.95	\$1,513.05	16.65%	
WESTERN PENNSYLVANIA CONSERVANCY					-44.27%
DONOR SERVICES GROUP, LLC	\$34,538.00	\$49,828.67	\$15,290.67-	-44.27%	

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WESTERN PENNSYLVANIA HUMANE SOCIETY					50.27%
CENTER FOR CAR DONATIONS, LLC	\$11,020.00	\$5,480.66	\$5,539.34 *	50.27%	
WESTERN PENNSYLVANIA SCHOOL FOR THE DEAF					52.50%
CENTER FOR CAR DONATIONS, LLC	\$475.00	\$225.63	\$249.37	52.50%	
WHYY, INC.					45.80%
PHONE BANK SYSTEMS, INC.	\$24,589.00	\$15,358.20	\$9,230.80	37.54%	
SD&A TELESERVICES, INC.	\$1,247,539.00	\$686,753.00	\$560,786.00 *	44.95%	
SD&A TELESERVICES, INC.	\$179,556.00	\$84,728.00	\$94,828.00	52.81%	
WILDLIFE FOR EVERYONE ENDOWMENT FOUNDATION					-153.16%
STATE STREET STRATEGIES DBA JHZ CONSULTING	\$11,850.00	\$30,000.00	\$18,150.00-	-153.16%	
WILSON BASEBALL BOOSTER CLUB					30.00%
SMITH-FREEMAN & ASSOCIATES	\$8,373.00	\$5,861.10	\$2,511.90	30.00%	
WILSON LACROSSE BOOSTERS					30.00%
SMITH-FREEMAN & ASSOCIATES	\$3,880.00	\$2,716.00	\$1,164.00	30.00%	
WILSON WRESTLING BOOSTERS					30.00%
SMITH-FREEMAN & ASSOCIATES	\$4,878.00	\$3,414.60	\$1,463.40	30.00%	
WISHING WELL FOUNDATION USA, INC.					13.00%
CONTRACT COMMUNICATIONS, INC.	\$1,934,962.00	\$1,683,418.00	\$251,544.00	13.00%	

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WITF, INC.					11.76%
ARIA COMMUNICATIONS CORPORATION	\$81,883.00	\$72,257.50	\$9,625.50	11.76%	
WOMAN TO WOMAN BREAST CANCER FOUNDATION					10.04%
CRF, INC. DBA CHARITABLE RESOURCE FOUNDATION, INC.	\$633,538.50	\$569,428.65	\$64,109.85	10.12%	
MIDWEST PUBLISHING - DN, INC.	\$1,623,300.42	\$1,460,970.37	\$162,330.05	* 10.00%	
OUTREACH CALLING	\$120,712.63	\$108,641.37	\$12,071.26	10.00%	
PUBLIC AWARENESS, INC.	\$2,637.00	\$2,267.82	\$369.18	14.00%	
WOMEN'S CLUB OF MEADVILLE					14.68%
THEODORE PRODUCTIONS, INC.	\$18,030.00	\$15,884.25	\$2,646.75	14.68%	
WORLD RELIEF CORPORATION OF NATIONAL ASSOCIATION OF EVANGELICALS					56.48%
MDS COMMUNICATIONS CORPORATION	\$18,701.00	\$8,139.00	\$10,562.00	* 56.48%	
WORLD SOCIETY FOR PROTECTION OF ANIMALS (WSPA)					6.67%
DONOR CARE CENTER, INC.	\$15,102.00	\$14,095.00	\$1,007.00	6.67%	
WORLD VISION, INC.					0.00%
HARRIS CONNECT, LLC	\$0.00	\$104,410.27	\$104,410.27-	0.00%	

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WORLD WILDLIFE FUND, INC.					26.07%
COINSTAR, INC.	\$20,846.87	\$1,556.28	\$19,290.59	92.53%	
DONOR SERVICES GROUP, LLC	\$517,964.10	\$369,137.27	\$148,826.83	28.73%	
HARRIS DIRECT	\$114,582.00	\$52,321.20	\$62,260.80	54.34%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$135,396.00	\$160,171.06	\$24,775.06-	-18.30%	
WQED MULTIMEDIA					47.68%
CENTER FOR CAR DONATIONS, LLC	\$168,960.00	\$61,740.41	\$107,219.59	63.46%	
PHONE BANK SYSTEMS, INC.	\$959,475.00	\$528,656.70	\$430,818.30	44.90%	
WRTI - PART OF TEMPLE UNIVERSITY					6.71%
ARIA COMMUNICATIONS CORPORATION	\$5,048.80	\$4,709.80	\$339.00	6.71%	
WXPN - PART OF UNIVERSITY OF PENNSYLVANIA					59.55%
ARIA COMMUNICATIONS CORPORATION	\$99,520.66	\$40,252.47	\$59,268.19	59.55%	
WYOMISSING AREA LITTLE LEAGUE, INC.					30.00%
SMITH-FREEMAN & ASSOCIATES	\$13,278.00	\$9,294.60	\$3,983.40	30.00%	
WYOMISSING AREA YOUTH FOOTBALL ASSOCIATION					30.00%
TELE-PUBLICATIONS	\$13,897.00	\$9,727.90	\$4,169.10	30.00%	
YELLOWSTONE PARK FOUNDATION, INC.					-4.69%
DONOR CARE CENTER, INC.	\$7,740.00	\$8,102.72	\$362.72-	-4.69%	

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^{*} Indicates either a campaign longer than 1 year or multiple campaigns in which case the figures are aggregates based on multiple campaign financial reports filed.

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Appendix B

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
YOSEMITE FOUNDATION					-30.72%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$31,322.00	\$40,944.80	\$9,622.80-	-30.72%	
YOUNG MENS CHRISTIAN ASSOCIATION OF TITUSVILLE					51.15%
SALVAGE DIRECT, INC.	\$1,300.00	\$680.00	\$665.00	* 51.15%	
ZOOLOGICAL SOCIETY OF PHILADELPHIA					33.90%
COMNET MARKETING GROUP, INC.	\$19,874.00	\$13,136.67	\$6,737.33	33.90%	
Campaign Financial Reports Received: 572	\$1,540,098,629.59	\$828,183,647.52	\$712,262,626.44		

[#] May Include additional amounts received by the charitable organization in excess of the calculated net proceeds.

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