



2023 ANNUAL CHARITIES REPORT

October 2, 2023



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Dear Fellow Pennsylvanians:

On behalf of the Department of State, we are pleased to present the 2023 Annual Charities Report.

The report provides an overview of the Bureau of Corporations and Charitable Organizations' (BCCO) administration of the state's charitable solicitation law, including registrations, investigations, and audits of charitable organizations. It also provides helpful information for consumers making charitable-giving decisions.

The mission of the BCCO is to protect Pennsylvania residents by: (1) providing public disclosure of documents filed by charities and professional fundraisers; (2) promoting consumer education about charitable giving; and (3) investigating and prosecuting complaints of reporting violations and fraudulent conduct in the solicitation of charitable funds.

Consumers and charities are encouraged to visit the [Charities section](#) of the Department's website. This section offers links to a searchable database where consumers can confirm whether a particular charity is registered, as well as links to online complaint forms and educational materials. Charities and fundraising professionals can learn about their registration and filing responsibilities, view fundraising guidelines, and access other resources. This report and previous annual reports are [available online](#) as well.

Thank you for your interest in the Pennsylvania Department of State and the work of BCCO. If you have questions about the laws governing charities, or wish to report a fraudulent or deceptive solicitation practice, please contact BCCO at 1-800-732-0999 or via [our online complaint form](#).

Sincerely,

Bureau of Corporations and Charitable Organizations

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Introduction

The Pennsylvania Department of State is responsible for the administration and enforcement of the Solicitation of Funds for Charitable Purposes Act (the Act), 10 P.S. §162.1, et seq.

The Act requires charitable organizations to register with the Department of State before they solicit contributions in Pennsylvania (unless they are specifically excluded or exempt from registration requirements).

The Act also requires professional solicitors to register prior to soliciting on behalf of charitable organizations in Pennsylvania. Professional fundraising counsel are also required to register before providing solicitation-related services in the Commonwealth. The Act also lists prohibited conduct by persons soliciting for charitable contributions in Pennsylvania and the penalties that may be assessed for violations. This annual report covers the period of July 1, 2022, to June 30, 2023, and details:

- The number of charitable organizations, professional fundraising counsel, and professional solicitors registered in Pennsylvania;
- The number of organizations ordered to cease and desist solicitation in Pennsylvania; and
- The number of charitable organizations contracting with professional solicitors and the compensation paid to the professional solicitor for each campaign in relation to funds raised and administrative costs.

Basic registration and financial information for all charitable organizations registered to solicit contributions in Pennsylvania can be obtained by visiting the Department's [website](#) or by calling 1-800-732-0999 between the hours of 8 a.m. and 4:45 p.m. Monday through Friday.

Overview

BCCO is responsible for carrying out the duties and responsibilities of the Secretary of the Commonwealth under the Solicitation of Funds for Charitable Purposes Act (the Act).

BCCO carries out its functions related to the Act through the:

- Division of Registration and Compliance; and
- Investigations Unit.

Division of Registration and Compliance

The Division of Registration and Compliance oversees the processes by which nonprofit corporations and charitable organizations register with the Commonwealth pursuant to the Act.

The Division of Registration and Compliance also monitors professional solicitors and professional fundraising counsel who contract with charitable organizations that solicit contributions. Professional solicitors and professional fundraising counsel are required to provide documentation relating to their activities on behalf of charitable organizations.

BCCO also serves as the repository for registration information pursuant to the Institutions of Purely Public Charity Act, 10 P.S. § 371, et seq.

“Institutions of purely public charity” are those organizations that are receiving or claiming exemption from real property tax and/or sales tax and are not otherwise required to register pursuant to the Act.

Investigations Unit

The Department's Bureau of Enforcement and Investigation (BEI) employs investigators and auditors who investigate complaints concerning violation of the Act. BEI partners with Department attorneys to pursue those charitable organizations, professional solicitors, and professional fundraising counsel that fail to adhere to the registration requirements of the Act or that engage in fraud or other violations under the Act.

Performance Highlights

Registration

From July 1, 2022, to June 30, 2023, the Division of Registration and Compliance has:

- Registered 16,051 charitable organizations;
- Reviewed more than 2,940 documents filed by more than 470 professional solicitors and professional fundraising counsel;
- Registered 1,176 institutions of purely public charity;
- Processed payments totaling over \$3.5 million; and
- Responded to over 17,974 inquiries for information.

Enforcement

The enforcement of the Act by the Office of Chief Counsel and BEI resulted in:

- 32 Consent Agreements;
- Payment of fines totaling \$155,500;
- 14 Cease and Desist Orders, out of 527 currently in effect; and
- Completion of 429 investigations of charitable organizations, professional solicitors, or fundraising counsel suspected of violating the Act.

Charitable Organizations

On June 30, 2023, there were 16,051 charitable organizations registered with the Department. Charitable organizations that solicit charitable contributions in Pennsylvania and are not otherwise excluded or exempt under the Act must file the following:

- 1) Annual registration statements;
- 2) IRS 990 federal informational returns; and

- 3) Financial statements. Depending on the amount of a charitable organization's annual gross contributions, those financial statements may have to be compiled, reviewed, or audited.

Every charitable organization that receives annual contributions of \$750,000 or more must be audited by an independent certified public accountant or public accountant. Every charitable organization that receives annual contributions of at least \$250,000, but less than \$750,000, is required to have a review or audit of its financial statement performed by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$100,000, but less than \$250,000, is required to have a compilation, review, or audit of its financial statement performed by an independent certified public accountant or public accountant. A compilation, audit, or review is optional for any charitable organization that receives annual contributions less than \$100,000. These amounts were increased by [Act 71 of 2017](#).

The Act defines "solicitation" as any direct or indirect request for a contribution on the representation that such contribution will be used in whole or in part for a charitable purpose, including but not limited to any of the following:

- 1) Any oral request that is made in person, by telephone, radio or television, or other advertising or communication media;
- 2) Any written or otherwise recorded or published request that is mailed, sent, delivered, circulated, distributed, posted in a public place, or advertised or communicated by press, telegraph, television, or any other media;
- 3) Any sale of, offer, or attempt to sell any advertisement, advertising space, sponsorship, book, card, chance, coupon, device, food, magazine, merchandise, newspaper, subscription, ticket, or other service or tangible good, thing, or item of value; or
- 4) Any announcement requesting the public to attend an appeal, assemblage, athletic or competitive event, carnival, circus, concert, contest, dance, entertainment, exhibition, exposition, game, lecture, meal, party, show, social gathering, or other performance or event of any kind.

A "contribution" is defined by the Act as the promise, grant, or pledge of money, credit, property, financial assistance, or other thing of any kind or value, excluding volunteer services, in response to a solicitation, including the payment or promise to pay in consideration of a performance, event, or sale of a good or service. Payment by members of an organization for membership fees, dues, fines, or assessments or for services rendered to individual members, if such fees, dues, fines, or assessments confer a bona fide right, privilege, professional standing, honor, or other direct benefit, is not deemed to be a contribution, provided that membership is not conferred solely as consideration for making a contribution in response to a solicitation. Government grants or contracts are not deemed to be a contribution.

While the Act generally requires organizations to register with BCCO prior to soliciting charitable contributions, certain organizations are specifically and totally excluded from registration. For example, bona fide religious institutions and law enforcement organizations that meet certain criteria are typically excluded from the registration requirement.

Additionally, educational institutions, hospitals, veterans' organizations, volunteer firefighters' organizations, ambulance associations, rescue squad associations, public nonprofit library organizations, senior citizen centers, nursing homes, and parent-teacher associations are typically exempt from the registration requirements of the Act, if they meet applicable criteria.

Charitable organizations that receive annual contributions of \$25,000 or less and do not compensate any person to conduct fundraising activities are also exempt from registration requirements under the Act. These exempt organizations are still required to comply with all other provisions, including, but not limited to, keeping true and accurate records of their fiscal activities.

Professional Solicitors

On June 30, 2023, there were 93 professional solicitors registered with BCCO. Professional solicitors contract with charitable organizations to solicit direct monetary contributions and/or indirect contributions in the form of payment for goods, services, or admissions to fundraising events for a charitable purpose. Basically, solicitors raise funds on behalf of charitable organizations and are permitted to have temporary (no more than five days) custody of those funds.

Professional solicitors must file annual registration statements and copies of their contracts with charitable organizations. In addition, they are required to secure a bond, file a solicitation notice with each contract and, as set forth in the next section, submit campaign financial reports.

A total of 513 contracts between charitable organizations and professional solicitors were processed during the reporting year.

Campaign Financial Reports

Professional solicitors must file campaign financial reports for each solicitation campaign they conduct in Pennsylvania. These reports must be filed within 90 days of the campaign's completion or on the anniversary of any campaign lasting more than one year. Campaign reports include contributions raised from the entire campaign, not just contributions received from within the Commonwealth of Pennsylvania. The reports must list the total contributions raised during the campaign, the campaign's total expenses, and the amount of the total contributions the charitable organization actually received. This information,

summarized in Appendices A and B of this report, represents 323 campaign financial reports filed on behalf of 294 charitable organizations.

Since some campaigns can be multi-year in scope, the report filed on an anniversary date during the campaign period may include funds reported on the previous year's report.

During the 2022-23 fiscal year, professional solicitors filed campaign reports reflecting total revenues of \$1,073,780,146.00 and total expenses of \$124,755,015.60. Charitable organizations contracting with solicitors received \$596,105,495.10, or nearly 55%, of the total revenue raised. However, it should be noted that one professional solicitor accounts for \$514,539,837.00 (48%) of the total revenue. This solicitor reports that the charity (of the same name) received \$509,438,380.00 (99% of the revenue raised). When this solicitor and related charity are removed, the remainder of all other charitable organizations that contract with solicitors received a total of \$86,667,115.12, or 15%, of all revenue raised by solicitors.

Professional Fundraising Counsel

On June 30, 2023, there were 377 professional fundraising counsel registered with BCCO. Professional fundraising counsel are retained by charitable organizations to plan, manage, advise, consult, or prepare solicitation materials. Unlike professional solicitors, professional fundraising counsel do not solicit contributions or have custody of contributions.

Professional fundraising counsel must file annual registration statements and copies of their contracts with charitable organizations no less than ten working days prior to conducting solicitation campaigns or events, or providing other services to charitable organizations.

Cease and Desist Orders

BEI and BCCO's Prosecuting Attorney issued 14 Cease and Desist Orders since the last annual report, and there are 527 orders currently in effect. Generally speaking, Cease and Desist Orders are issued only after organizations have been notified of the registration requirements and failed to cooperate with BCCO by becoming registered or by providing proof of exemption or exclusion from the requirements of registration. A list of all Cease and Desist Orders in effect is available on the Department's website [here](#).

Other Enforcement Actions

In addition to Cease and Desist Orders, the Secretary of the Commonwealth may refuse to register or revoke, suspend, or place on probation the registration of any charitable organization, professional fundraising counsel, or professional solicitor for violations of the Act. Organizations may also face administrative fines of up to \$1,000 for each act or omission

that constitutes a violation of the Act and additional penalties of up to \$100 per day for continuing violations.

These enforcement actions are taken following notice and opportunity for a hearing (Adjudication and Order) or by an agreement of the parties that is approved by the Secretary (Consent Agreement and Order).

During the 2022-23 fiscal year, 32 Consent Agreements were issued.

These actions contained orders for payment of fines in the total amount of \$155,500, which were collected by the Department of State and sent to the Commonwealth's general fund. Copies of these Orders are available on the Department's website [here](#).

Campaign Financial Reports for Charitable Organizations That Used Professional Solicitors (Alphabetically by Solicitor)

The following section displays campaign reports listed alphabetically by solicitor. The gross amount is the amount raised for the charity by the solicitor. Total expenses represent the solicitor's expenses. The total amount received by the charity is the balance of funds raised after the solicitor's expenses have been deducted. The percentage figure represents the percentage of funds actually received by the charity. The charity's campaign reports typically include contributions raised from the entire campaign, not just those solicited directly in Pennsylvania.

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
American Thrift Center Llc	Keystone Paralyzed Veterans Of America, Inc.	\$2,302,235.00	\$2,164,123.00	\$138,112.00	6.00%
		\$2,302,235.00	\$2,164,123.00	\$138,112.00	6.00%
Artsmarketing Services, Inc.	Carnegie Institute	\$479,999.00	\$237,600.00	\$242,399.00	50.50%
	The Franklin Institute	\$102,757.00	\$82,780.00	\$19,977.00	19.44%
	Pittsburgh Symphony Inc.	\$191,852.13	\$123,741.67	\$68,110.46	35.50%
	Pittsburgh Opera, Inc.	\$35,534.50	\$25,190.31	\$10,344.19	29.11%
	Pittsburgh Symphony Inc.	\$161,783.20	\$83,606.08	\$78,177.12	48.32%
		\$971,925.83	\$552,918.06	\$419,007.77	43.11%
Ascenta Group	Heifer Project International	\$141,670.00	\$180,606.00	-\$38,936.00	-27.48%
		\$141,670.00	\$180,606.00	-\$38,936.00	-27.48%
Catch 3 Consulting, Llc	Media Arts Council	\$188,243.00	\$1,646.00	\$186,597.00	99.13%
	Veterans' National Education Program	\$39,361.69	\$3,206.25	\$36,155.44	91.85%
	The Philadelphia Dance Company	\$1,425,380.00	\$61,243.00	\$1,364,137.00	95.70%
	Veterans' National Education Program	\$0.00	\$9,056.25	-\$9,056.25	0.00%
			\$1,652,984.69	\$75,151.50	\$1,577,833.19
Causeworx, Inc.	Planned Parenthood Action Fund, Inc.	\$13,579.00	\$45,731.00	-\$32,152.00	-236.78%
	Planned Parenthood Federation Of America, Inc.	\$150,356.20	\$343,644.00	-\$193,287.00	-128.55%
	People For The Ethical Treatment Of Animals, Inc.	\$74,984.13	\$79,774.50	-\$4,790.37	-6.39%
	National Audubon Society, Inc	\$250,889.27	\$25,889.27	\$29,649.58	11.82%
	International Fellowship Of Christians & Jews, Inc.	\$4,669,344.00	\$1,477,074.00	\$3,192,270.00	68.37%
	People For The Ethical Treatment Of Animals, Inc.	\$0.00	\$0.00	\$0.00	0.00%
	Union Of Concerned Scientists, Inc.	\$4,472.00	\$5,657.00	\$1,185.00	26.50%
		\$5,163,624.60	\$1,977,769.77	\$2,992,875.21	57.96%
Charity Funding Consulting Group, Inc.	Vietnam Veterans Of America, Inc.	\$402,610.00	\$308,435.00	\$94,175.00	23.39%
		\$402,610.00	\$308,435.00	\$94,175.00	23.39%
Coinstar, Llc.	United Way Worldwide	\$1,847.49	\$184.86	\$1,662.63	89.99%
	The Humane Society Of The United States	\$2,377.48	\$237.96	\$2,139.52	89.99%
	American Red Cross	\$5,880.23	\$588.17	\$5,292.06	90.00%
	Feeding America	\$4,864.08	\$486.62	\$4,377.46	90.00%
	Children'S Miracle Network	\$5,824.42	\$582.76	\$5,241.66	89.99%
	Naacp Empowerment Programs, Inc.	\$1,031.04	\$103.18	\$927.86	89.99%
	Make-A-Wish Foundation Of America	\$3,939.61	\$394.13	\$3,545.48	90.00%
	World Wildlife Fund, Inc.	\$2,611.12	\$261.21	\$2,349.91	90.00%
	United States Fund For Unicef	\$4,048.70	\$405.00	\$3,643.70	90.00%
	World Wildlife Fund, Inc.	\$2,075.67	\$207.63	\$1,868.04	90.00%
		\$34,499.84	\$3,451.52	\$31,048.32	90.00%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Colossal Management, Llc	Dtcare	\$18,308,421.00	\$7,563,693.00	\$10,744,728.00	58.69%
		\$18,308,421.00	\$7,563,693.00	\$10,744,728.00	58.69%
Commonwealth Group Services	Open Discourse Coalition	\$994,614.00	\$171,418.00	\$823,196.00	82.77%
	Americans For Fair Treatment, Inc.	\$2,694,004.00	\$52,608.00	\$2,641,396.00	98.05%
	The Commonwealth Foundation For Public Policy Alternatives	\$8,689,797.00	\$864,054.00	\$7,825,743.00	90.06%
		\$12,378,415.00	\$1,088,080.00	\$11,290,335.00	91.21%
Commsense, Llc	American Lebanese Syrian Associated Charities, Inc.	\$272,352.00	\$164,652.96	\$107,699.04	39.54%
	American Lebanese Syrian Associated Charities, Inc.	\$678,794.54	\$429,519.68	\$249,274.86	36.72%
		\$951,146.54	\$594,172.64	\$356,973.90	37.53%
Convergent Nonprofit Solutions, Llc	Delaware County Community College Educational Foundation	\$1,165,375.85	\$134,645.12	\$1,030,730.73	88.45%
		\$1,165,375.85	\$134,645.12	\$1,030,730.73	88.45%
Crf, Inc.	National Cancer Assistance Foundation, Inc.	\$524,501.05	\$461,560.92	\$62,940.13	12.00%
	Volunteer Firefighter Alliance Db a National Volunteer Firefighter Alliance	\$150,761.57	\$132,670.18	\$18,091.39	12.00%
	United Cancer Support Foundation	\$353,834.70	\$307,836.19	\$45,998.51	13.00%
	Kids Wish Network, Inc.	\$211,043.52	\$185,718.30	\$25,325.22	12.00%
		\$1,240,140.84	\$1,087,785.59	\$152,355.25	12.29%
Dcm, Inc.	The Philadelphia Orchestra Association	\$71,605.00	\$55,536.40	\$16,068.60	22.44%
	The Carnegie Hall Corporation	\$696,009.85	\$194,191.69	\$501,818.16	72.10%
	New Jersey Symphony Orchestra	\$142,390.20	\$97,020.13	\$45,370.07	31.86%
	American Civil Liberties Union Foundation, Inc.	\$444,269.48	\$87,754.98	\$356,514.50	80.25%
	Manhattan Theatre Club, Inc.	\$1,777,860.51	\$569,874.23	\$1,207,986.28	67.95%
	The Carnegie Hall Corporation	\$1,213,162.00	\$412,312.89	\$800,849.11	66.01%
	Baltimore Symphony Orchestra, Inc.	\$48,124.00	\$56,326.60	\$0.00	0.00%
	Chicago Symphony Orchestra	\$592,511.42	\$247,912.94	\$344,598.48	58.16%
	Pacific Northwest Ballet Association	\$348,283.72	\$155,894.18	\$192,389.54	55.24%
	Roundabout Theatre Company, Inc	\$528,523.08	\$268,274.13	\$260,248.95	49.24%
	The Philharmonic-Symphony Society Of New York, Inc.	\$480,251.86	\$236,446.28	\$243,805.58	50.77%
	Boston Symphony Orchestra, Inc.	\$542,525.00	\$196,684.89	\$345,840.11	63.75%
	Pacific Northwest Ballet Association	\$185,302.00	\$107,799.31	\$77,502.69	41.83%
		\$7,070,818.12	\$2,686,028.65	\$4,392,992.07	62.13%
Donor Development Strategies Llc	Whyy, Inc.	\$347,963.18	\$606,140.00	-\$258,176.82	-74.20%
	Wqed Multimedia	\$396,511.73	\$627,077.38	-\$230,565.65	-58.15%
		\$744,474.91	\$1,233,217.38	-\$488,742.47	-65.65%
Gateway Communications, Inc.	Mercy Ships	\$451,381.00	\$186,308.21	\$265,072.79	58.72%
	Allentown Rescue Mission, Inc.	\$74,157.00	\$38,058.90	\$36,098.10	48.68%
	Metropolitan Area Neighborhood Nutrition Alliance	\$23,060.00	\$12,545.06	\$10,514.94	45.60%
	Water Street Ministries	\$100,157.00	\$24,852.12	\$75,304.88	75.19%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
	Open Doors With Brother Andrew, Inc.	\$230,016.00	\$109,876.60	\$120,139.40	52.23%
	Cityteam Ministries	\$268,717.00	\$51,095.99	\$217,621.01	80.99%
	Turning Point Usa, Inc.	\$465,267.00	\$174,813.20	\$290,453.80	62.43%
	American Indian College Fund	\$449,535.00	\$122,716.90	\$326,818.10	72.70%
	Muscular Dystrophy Association, Inc.	\$69,768.00	\$34,674.20	\$35,093.80	50.30%
	Easter Seals, Inc.	\$236,671.00	\$218,846.49	\$17,824.51	7.53%
	American Lung Association	\$169,608.00	\$77,755.35	\$91,852.65	54.16%
	American Leprosy Missions, Inc.	\$74,929.00	\$54,029.61	\$20,899.39	27.89%
		\$2,613,266.00	\$1,105,572.63	\$1,507,693.37	57.69%
Good Merits, Inc.	Law Enforcement Officers Relief Fund Inc.	\$208,037.22	\$176,831.63	\$31,325.59	15.06%
	Firefighters Charitable Foundation, Inc.	\$322,965.00	\$274,520.45	\$48,444.55	15.00%
	International Union Of Police Associations, Afl-Cio	\$369,329.15	\$313,929.76	\$55,399.39	15.00%
		\$900,331.37	\$765,281.84	\$135,169.53	15.01%
Greendrop, Llc	National Federation Of The Blind	\$220,473.60	\$33,071.04	\$187,402.56	85.00%
	Military Order Of The Purple Heart Service Foundation, Inc.	\$967,526.40	\$145,128.96	\$822,397.44	85.00%
	Society Of St. Vincent De Paul Of Philadelphia	\$329,401.63	\$46,575.24	\$282,826.39	85.86%
		\$1,517,401.63	\$224,775.24	\$1,292,626.39	85.19%
Group Consultants, Inc.	Defeat Diabetes Foundation, Inc	\$201.58	\$1,463.31	\$1,463.31	725.92%
	Firefighters Charitable Foundation, Inc.	\$4,324.19	\$3,645.74	\$678.45	15.69%
	International Union Of Police Associations, Afl-Cio	\$362.84	\$321.94	\$40.80	11.24%
	International Union Of Police Associations, Afl-Cio	\$420.73	\$371.31	\$49.42	11.75%
	Veterans Support Foundation	\$1,229.77	\$1,059.35	\$170.42	13.86%
	Volunteer Firefighter Alliance Dba National Volunteer Firefighter Alliance	\$33,779.83	\$29,148.05	\$4,631.78	13.71%
		\$40,318.94	\$36,009.70	\$7,034.18	17.45%
Hudson Bay Company Of Illinois, Inc.	Organic Consumers Association	\$127,974.50	\$24,754.55	\$103,219.95	80.66%
	Citizens Regeneration Lobby	\$93,275.00	\$23,195.39	\$70,079.61	75.13%
	Government Accountability Project, Inc.	\$18,157.00	\$4,005.17	\$14,151.83	77.94%
	9To5, National Association Of Working Women	\$8,430.59	\$911.41	\$15,880.86	188.37%
		\$247,837.09	\$52,866.52	\$203,332.25	82.04%
Infocision, Inc.	Wounded Warrior Project, Inc.	\$10,491.00	\$12,711.81	-\$2,220.81	-21.17%
	March Of Dimes Inc.	\$602,884.97	\$285,130.00	\$317,754.97	52.71%
	North Shore Animal League America, Inc.	\$227,406.02	\$107,893.45	\$119,512.57	52.55%
	Lesea Global Feed The Hungry	\$61,208.00	\$10,884.87	\$50,323.13	82.22%
	International Fellowship Of Christians & Jews, Inc.	\$4,025,402.00	\$331,425.21	\$3,693,976.79	91.77%
	United Breast Cancer Foundation, Inc	\$59,712.50	\$87,357.50	-\$27,645.00	-46.30%
	Haven Ministries	\$149,962.00	\$70,323.85	\$79,638.15	53.11%
	Alliance Defending Freedom	\$52,709.35	\$7,335.12	\$45,374.23	86.08%
	The Inspirational Network, Inc.	\$18,988.00	\$18,629.76	\$358.24	1.89%
	Heifer Project International	\$39,118.24	\$22,028.29	\$17,089.95	43.69%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
	United States Golf Association	\$8,123.00	\$6,795.00	\$1,328.00	16.35%
	Save The Children Federation, Inc.	\$1,170,885.00	\$190,954.69	\$979,930.31	83.69%
	Food For The Poor, Inc.	\$507,672.73	\$25,693.04	\$481,979.69	94.94%
	Jewish Voice Ministries International	\$1,843,150.25	\$361,681.96	\$1,484,468.29	80.54%
	Citizens United	\$43,944.00	\$27,361.41	\$16,582.59	37.74%
	American Heart Association, Inc.	\$73,407.00	\$109,451.29	-\$36,044.29	-49.10%
	United States Fund For Unicef	\$229,239.60	\$39,615.70	\$189,623.90	82.72%
	Smile Train, Inc	\$42,113.00	\$44,827.24	-\$2,714.24	-6.45%
	Atlantic Gateway Communications, Inc.	\$214,126.00	\$57,200.00	\$156,926.00	73.29%
	Special Olympics, Inc	\$637,536.21	\$339,856.89	\$297,679.32	46.69%
	American Institute For Cancer Research	\$263,135.83	\$197,208.30	\$65,927.53	25.05%
	Convoy Of Hope	\$0.00	\$0.00	\$0.00	0.00%
	The Foundation For A Christian Civilization, Inc	\$73,207.00	\$113,850.00	-\$40,643.00	-55.52%
	Childfund International, Usa	\$1,564,976.92	\$10,594.18	\$1,554,382.74	99.32%
	Smile Train, Inc	\$354,706,390.00	\$151,615.43	\$203,091.47	0.06%
	Christian Advocates Serving Evangelism, Inc.	\$405,822.12	\$408,348.03	-\$2,525.91	-0.62%
	The Metropolitan Museum Of Art	\$318,260.00	\$67,268.79	\$250,991.21	78.86%
	American Indian College Fund	\$28,751.00	\$22,594.95	\$6,156.05	21.41%
	Muscular Dystrophy Association, Inc.	\$164,502.93	\$54,196.09	\$110,306.84	67.05%
	American Lebanese Syrian Associated Charities, Inc.	\$4,871,341.93	\$4,845,226.41	\$26,115.52	0.54%
	Smile Train, Inc	\$347,047.00	\$151,412.62	\$195,634.38	56.37%
	International Fund For Animal Welfare, Inc.	\$40,101.00	\$17,628.42	\$22,472.58	56.04%
	World Wildlife Fund, Inc.	\$10,597.00	\$24,748.08	-\$14,151.08	-133.54%
		\$372,812,211.60	\$8,221,848.38	\$10,241,680.12	2.75%
Innovative Teleservices Inc.	United Cancer Support Foundation	\$80,286.00	\$72,257.00	\$8,029.00	10.00%
	Autism Spectrum Disorder Foundation, Inc.	\$28,131.00	\$24,755.00	\$3,376.00	12.00%
	The Committee For Missing Children, Inc	\$21,105.00	\$18,572.00	\$2,533.00	12.00%
	Veterans Relief Network, Inc.	\$26,358.00	\$21,566.00	\$2,396.00	9.09%
	Volunteer Firefighter Alliance Db a National Volunteer Firefighter Alliance	\$17,633.00	\$15,867.00	\$1,766.00	10.02%
	Childhood Leukemia Foundation, Inc.	\$182,243.00	\$160,374.00	\$21,869.00	12.00%
	Kids Wish Network, Inc.	\$84,114.00	\$71,497.00	\$12,617.00	15.00%
		\$439,870.00	\$384,888.00	\$52,586.00	11.95%
Itp Inc	United Cancer Support Foundation	\$77,150.00	\$69,435.00	\$7,715.00	10.00%
		\$77,150.00	\$69,435.00	\$7,715.00	10.00%
J. Milito & Associates, Inc.	Pittsburgh Theological Seminary	\$45,167.97	\$17,367.69	\$27,800.28	61.55%
		\$45,167.97	\$17,367.69	\$27,800.28	61.55%
Jason Barton	Biblica Us, Inc.	\$43,695.00	\$203,695.00	\$203,695.00	466.17%
		\$43,695.00	\$203,695.00	\$203,695.00	466.17%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Jason Roy	Biblica Us, Inc.	\$3,572.00	\$23,000.00	-\$19,428.00	-543.90%
		\$3,572.00	\$23,000.00	-\$19,428.00	-543.90%
Kars-R-Us.Com	American Council Of The Blind Inc	\$4,350.00	\$3,051.00	\$1,299.00	29.86%
	Patriotic Hearts, Inc.	\$23,355.00	\$15,099.00	\$8,256.00	35.35%
	United Breast Cancer Foundation, Inc	\$233,705.00	\$155,388.00	\$78,317.00	33.51%
	Find The Children	\$1,800.00	\$1,417.00	\$383.00	21.28%
		\$263,210.00	\$174,955.00	\$88,255.00	33.53%
Laurie Dalton White, Llc	Pennsylvania Conference For Women	\$1,242,000.00	\$107,856.10	\$1,134,143.90	91.32%
		\$1,242,000.00	\$107,856.10	\$1,134,143.90	91.32%
Lfr, Llc	The Ohio State University Alumni Association, Inc.	\$395,049.99	\$2,107,368.92	-\$1,712,318.93	-433.44%
		\$395,049.99	\$2,107,368.92	-\$1,712,318.93	-433.44%
Market Street Sports Group	Pennsylvania Interscholastic Athletic Association, Inc.	\$810,755.00	\$170,028.00	\$640,727.00	79.03%
		\$810,755.00	\$170,028.00	\$640,727.00	79.03%
Mds Communications Corporation	Cooperative For Assistance And Relief Everywhere, Inc.	\$1,105,699.00	\$777,998.00	\$327,701.00	29.64%
	Feeding America	\$710,512.00	\$647,796.00	\$62,716.00	8.83%
	Family Research Council	\$192,053.00	\$141,305.00	\$50,748.00	26.42%
	Alliance Defending Freedom	\$234,737.00	\$105,547.00	\$129,190.00	55.04%
	Food For The Hungry, Inc.	\$133,288.00	\$126,554.00	\$6,734.00	5.05%
	Family Research Council Action	\$63,131.00	\$58,033.00	\$5,098.00	8.08%
	Heifer Project International	\$0.00	\$0.00	\$0.00	0.00%
	Save The Children Federation, Inc.	\$1,922,298.00	\$1,374,004.00	\$548,294.00	28.52%
	Habitat For Humanity International, Inc.	\$4,049,061.00	\$1,626,737.00	\$2,422,324.00	59.82%
	Prison Fellowship Ministries	\$530,858.00	\$451,629.00	\$792,229.00	149.24%
	Operation Smile, Inc.	\$3,106,344.00	\$1,820,222.00	\$1,286,122.00	41.40%
	Holt International Children'S Services, Inc.	\$102,424.00	\$85,445.00	\$16,979.00	16.58%
	Christian Appalachian Project, Inc.	\$251,673.00	\$197,956.00	\$53,717.00	21.34%
	The Bible League	\$123,413.00	\$79,734.00	\$43,679.00	35.39%
	Veterans Of Foreign Wars Of The United States	\$52,544.00	\$57,108.00	-\$4,564.00	-8.69%
	Students For Life Of America, Inc	\$204,491.00	\$140,021.00	\$64,470.00	31.53%
	Students For Life Action, Inc.	\$472,034.00	\$306,694.00	\$165,340.00	35.03%
	Project Hope -The People-To-People Health Foundation, Inc.	\$328,038.00	\$340,440.00	-\$12,402.00	-3.78%
	The Heritage Foundation	\$6,076,421.00	\$1,661,780.00	\$4,414,641.00	72.65%
	Special Olympics, Inc	\$2,129,987.00	\$1,434,394.00	\$695,593.00	32.66%
	Catholic Medical Mission Board Inc.	\$388,973.00	\$392,915.00	-\$3,942.00	-1.01%
International Fellowship Of Christians & Jews, Inc.	\$994,178.00	\$2,014,788.00	-\$1,020,610.00	-102.66%	
National Right To Life Committee, Inc.	\$313,500.00	\$203,560.00	\$109,940.00	35.07%	
		\$23,485,657.00	\$14,044,660.00	\$10,153,997.00	43.23%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Midwest Publishing - Dn, Inc.	Veterans Support Foundation	\$547,187.04	\$465,108.97	\$82,078.07	15.00%
	The American Federation Of Police And Concerned Citizens, Inc.	\$463,036.90	\$407,472.47	\$55,564.43	12.00%
	Veterans Relief Network, Inc.	\$474,290.74	\$426,861.66	\$47,429.08	10.00%
		\$1,484,514.68	\$1,299,443.10	\$185,071.58	12.47%
Miller Consulting Group, Llc	Transition To Community	\$1,388,136.32	\$117,033.99	\$1,271,102.33	91.57%
	Manheim Veterans Memorial Committee	\$126,567.14	\$45,594.51	\$80,972.63	63.98%
		\$1,514,703.46	\$162,628.50	\$1,352,074.96	89.26%
National Charity Services, Inc.	Children'S Hospital Foundation	\$304,319.00	\$190,324.68	\$113,994.32	37.46%
	Hero Kids Foundation, Llc	\$885,000.00	\$653,644.25	\$231,356.75	26.14%
	Goodwill Of Southwestern Pennsylvania	\$231,958.00	\$139,873.50	\$92,084.50	39.70%
	Hero Kids Foundation, Llc	\$665,559.00	\$475,339.92	\$190,219.08	28.58%
	Goodwill Of Southwestern Pennsylvania	\$291,752.00	\$166,638.50	\$125,113.50	42.88%
		\$2,378,588.00	\$1,625,820.85	\$752,768.15	31.65%
Network For Good, Inc.	Network For Good, Inc.	\$514,539,837.00	\$5,101,457.00	\$509,438,380.00	99.01%
		\$514,539,837.00	\$5,101,457.00	\$509,438,380.00	99.01%
New Canvassing Experience, Inc.	Children International	\$218,403.00	\$75,037.50	\$143,365.50	65.64%
	Oxfam-America, Inc.	\$281,628.00	\$624,132.23	-\$342,495.23	-121.61%
		\$500,031.00	\$699,169.73	-\$199,129.73	-39.82%
Olithan Solutions Inc.	Altruity Foundation	\$5,799.49	\$552.68	\$5,246.81	90.47%
		\$5,799.49	\$552.68	\$5,246.81	90.47%
Omaze, Inc.	Charities Aid Foundation America	\$58,319,762.17	\$48,829,735.37	\$9,490,026.80	16.27%
		\$58,319,762.17	\$48,829,735.37	\$9,490,026.80	16.27%
Public Interest Communications, Inc.	Americans United For Separation Of Church And State	\$20,536.00	\$18,583.32	\$1,952.68	9.51%
	International Rescue Committee, Inc.	\$30,582.15	\$106,353.20	-\$75,771.05	-247.76%
		\$51,118.15	\$124,936.52	-\$73,818.37	-144.41%
Public Outreach Fundraising Llc	Amnesty International Of The U.S.A., Inc.	\$938,938.68	\$3,417,839.00	-\$2,478,900.32	-264.01%
		\$938,938.68	\$3,417,839.00	-\$2,478,900.32	-264.01%
Publishing Concepts, Lp	Tke Foundation, Inc.	\$8,500.00	\$0.00	\$8,500.00	100.00%
	Sigma Alpha Epsilon Foundation	\$52,650.00	\$0.00	\$52,650.00	100.00%
	Zeta Beta Tau Foundation	\$11,725.00	\$0.00	\$11,725.00	100.00%
	B'Nai B'Rith Youth Organization, Inc	\$11,425.00	\$0.00	\$11,425.00	100.00%
	Sigma Tau Gamma Foundation, Inc.	\$7,200.00	\$0.00	\$7,200.00	100.00%
	Sigma Nu Educational Foundation, Inc.	\$21,750.00	\$0.00	\$21,750.00	100.00%
	Sigma Chi Foundation	\$9,150.00	\$0.00	\$9,150.00	100.00%
	Phi Delta Theta Foundation	\$35,450.00	\$0.00	\$35,450.00	100.00%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
	Valley Forge Military Academy Foundation	\$4,125.00	\$0.00	\$4,125.00	100.00%
	Kappa Alpha Order Educational Foundation	\$7,250.00	\$0.00	\$7,250.00	100.00%
	Sigma Phi Epsilon Educational Foundation	\$30,253.54	\$0.00	\$30,253.54	100.00%
	Wilkes University	\$1,075.00	\$0.00	\$1,075.00	100.00%
	Norwich University	\$7,125.00	\$0.00	\$7,125.00	100.00%
	The National Judicial College	\$1,975.00	\$0.00	\$1,975.00	100.00%
	Alpha Tau Omega Foundation	\$21,150.00	\$0.00	\$21,150.00	100.00%
	Kent State University	\$33,375.00	\$0.00	\$33,375.00	100.00%
	Sigma Pi Educational Foundation, Inc	\$7,000.00	\$0.00	\$7,000.00	100.00%
		\$271,178.54	\$0.00	\$271,178.54	100.00%
Qcss, Inc.	Wrti - Part Of Temple University	\$29,879.50	\$20,009.89	\$9,869.61	33.03%
	Foundation For National Progress	\$3,297.00	\$2,337.42	\$959.58	29.10%
	Adventist Development And Relief Agency International	\$65,465.00	\$88,830.95	-\$23,365.95	-35.69%
	National Parks Conservation Association	\$1,555.00	\$11,646.61	-\$10,091.61	-648.98%
	American Association For The Advancement Of Science	\$47,361.00	\$32,710.53	\$14,650.47	30.93%
	Wxpn-Part Of University Of Pennsylvania	\$58,752.00	\$19,755.13	\$38,996.87	66.38%
	Pittsburgh Community Broadcasting Corporation	\$54,984.60	\$25,543.54	\$29,441.06	53.54%
		\$261,294.10	\$200,834.07	\$60,460.03	23.14%
Residential Programs, Inc.	Pa Fop Foundation	\$96,507.34	\$77,205.87	\$19,301.47	20.00%
		\$96,507.34	\$77,205.87	\$19,301.47	20.00%
Resource & Event Management Ltd.	Partnership To End Addiction	\$1,469,612.74	\$299,852.59	\$1,169,760.15	79.60%
		\$1,469,612.74	\$299,852.59	\$1,169,760.15	79.60%
Rieck'S Enterprises, Inc. Dba Rieck'S Publications	Berks County Wrestling Coaches Assn.	\$14,415.00	\$7,931.00	\$6,484.00	44.98%
	Exeter Basketball Boys Parents	\$7,445.00	\$4,819.75	\$2,625.25	35.26%
	Ringgold Band Inc	\$4,385.00	\$2,429.00	\$1,956.00	44.61%
	Governor Mifflin Wrestling Club, Inc.	\$4,105.00	\$2,392.75	\$1,712.25	41.71%
	Governor Mifflin High School Boys Soccer Boosters	\$4,125.00	\$2,596.25	\$1,528.75	37.06%
	Exeter Football Parents Club	\$8,705.00	\$6,502.25	\$2,202.75	25.30%
	Berks Catholic Youth Football And Cheerleading	\$3,630.00	\$2,308.50	\$1,321.20	36.40%
	Wilson Baseball & Softball Booster Clubs	\$7,440.00	\$6,000.00	\$1,440.00	19.35%
	Wilson Baseball & Softball Booster Clubs	\$7,725.00	\$7,257.50	\$467.50	6.05%
		\$61,975.00	\$42,237.00	\$19,737.70	31.85%
Royal Publishing Company, Inc.	Pennsylvania Interscholastic Athletic Association, Inc.	\$214,110.00	\$201,988.73	\$12,121.27	5.66%
		\$214,110.00	\$201,988.73	\$12,121.27	5.66%
Ruffalo Noel Levitz, Llc.	University Of Massachusetts	\$51,212.76	\$121,651.68	-\$70,438.92	-137.54%
	University Of Maryland College Park Foundation, Inc.	\$86,669.74	\$160,238.08	-\$73,568.34	-84.88%
	The University Of New Mexico Foundation, Inc.	\$26,585.00	\$47,163.84	-\$20,578.84	-77.41%
	Texas Wesleyan University	\$7,577.00	\$17,813.25	-\$10,236.25	-135.10%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
	Umkc Foundation	\$58,165.00	\$44,909.70	\$13,255.30	22.79%
	The University Of Montana Foundation	\$214,018.33	\$60,671.66	\$153,346.67	71.65%
	Montana State University Foundation, Inc.	\$158,545.00	\$104,247.65	\$54,297.35	34.25%
	Arkansas Tech University Foundation	\$4,025.00	\$6,691.02	-\$2,666.02	-66.24%
	Georgian Court University	\$7,625.00	\$11,164.23	-\$3,539.23	-46.42%
	University At Buffalo	\$184,011.23	\$253,710.80	-\$69,699.57	-37.88%
	New York University	\$509,207.53	\$467,103.56	\$42,103.97	8.27%
	The University Foundation California State University, Chico	\$7,900.00	\$11,497.70	-\$3,597.70	-45.54%
	Southern Methodist University	\$286,562.00	\$45,236.88	\$241,325.12	84.21%
	Colby - Sawyer College	\$18,868.00	\$10,383.12	\$8,484.88	44.97%
	Calvin University	\$118,426.13	\$102,346.47	\$16,079.66	13.58%
	Mount Mercy University	\$39,303.27	\$33,341.93	\$5,961.34	15.17%
	Kansas University Endowment Association	\$39,303.27	\$33,341.93	\$5,961.34	15.17%
	A.T.Still University Of Health Sciences	\$70,935.00	\$29,301.12	\$41,633.88	58.69%
	Drexel University	\$36,112.92	\$191,920.65	-\$155,807.73	-431.45%
	Carnegie Mellon University	\$414,607.66	\$141,517.44	\$273,090.22	65.87%
	Johns Hopkins University	\$0.00	\$0.00	\$0.00	0.00%
	University Of Dayton	\$67,868.90	\$42,058.50	\$25,810.40	38.03%
	Rutgers University Foundation, Inc.	\$305,063.70	\$373,272.36	-\$68,208.66	-22.36%
	Kent State University	\$106,221.05	\$123,073.23	-\$16,852.18	-15.87%
	Rhode Island School Of Design	\$63,914.06	\$76,716.22	-\$12,082.16	-18.90%
	Mitchell Hamline School Of Law	\$21,062.00	\$33,471.00	-\$12,409.00	-58.92%
	Trustees Of Tufts College	\$134,335.00	\$168,050.61	-\$33,715.61	-25.10%
	University Of Colorado Foundation	\$381,863.94	\$385,462.80	-\$3,598.86	-0.94%
	University Of Colorado Foundation	\$381,863.94	\$385,462.80	-\$3,598.86	-0.94%
	The University Of Georgia Foundation	\$138,137.79	\$112,998.13	\$25,139.66	18.20%
	University Of Florida Foundation	\$207,265.36	\$181,198.50	\$26,066.86	12.58%
	North Carolina State University Foundation, Inc.	\$200,767.09	\$94,585.50	\$106,181.59	52.89%
	Hunter College Foundation, Inc.	\$81,873.00	\$67,203.00	\$14,670.00	17.92%
	The University Of Connecticut Foundation Inc.	\$185,174.77	\$146,303.92	\$38,870.85	20.99%
	Washington State University Foundation	\$428,011.98	\$172,528.20	\$255,483.78	59.69%
	University Of Nevada, Las Vegas Foundation	\$167,713.54	\$154,110.18	\$13,603.36	8.11%
	Wittenberg University	\$46,607.30	\$59,040.10	-\$12,432.80	-26.68%
	Florida State University Foundation, Inc.	\$143,910.49	\$119,961.80	\$23,948.69	16.64%
	University Of Nebraska Foundation	\$274,421.00	\$154,041.36	\$120,379.64	43.87%
	University Of North Carolina Wilmington	\$58,022.37	\$44,692.56	\$13,329.81	22.97%
	North Dakota State University Foundation And Alumni Association	\$59,566.00	\$59,059.12	\$506.88	0.85%
	The Association Of Former Students Of Texas A&M University	\$816,822.78	\$377,917.60	\$438,905.18	53.73%
	Beaumont Health Foundation	\$15,615.00	\$24,733.42	-\$9,118.42	-58.40%
	The University Of Tennessee Foundation, Inc.	\$21,155.00	\$41,795.37	-\$20.64	-0.10%
	Air Force Academy Foundation.	\$111,720.53	\$55,071.84	\$56,648.69	50.71%
	Trustees Of The University Of Pennsylvania	\$1,570,644.18	\$313,226.22	\$1,257,417.96	80.06%
	Virginia Commonwealth University	\$46,037.71	\$13,304.97	\$32,732.74	71.10%
		\$8,375,318.32	\$5,673,592.02	\$2,723,066.03	32.51%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Sd&A Teleservices, Inc.	Finca International, Inc.	\$1,524.25	\$924.00	\$600.25	39.38%
	The American Society For The Prevention Of Cruelty To Animals	\$11,357,805.20	\$1,393,446.55	\$9,964,358.65	87.73%
	People For The Ethical Treatment Of Animals, Inc.	\$114,772.45	\$100,416.05	\$14,356.40	12.51%
	Medecins Sans Frontieres Usa,Inc./Doctors Without Borders, Usa, Inc.	\$1,266,433.40	\$496,003.93	\$770,429.47	60.83%
	Splc Action Fund	\$7,152.00	\$6,900.40	\$251.60	3.52%
	Southern Poverty Law Center, Inc.	\$347,100.65	\$144,001.00	\$203,099.65	58.51%
	New York City Ballet, Inc.	\$428,480.00	\$172,901.67	\$255,578.33	59.65%
	Ocean Conservancy, Inc.	\$16,066.05	\$11,213.60	\$4,852.45	30.20%
	Whyy, Inc.	\$208,164.07	\$106,932.37	\$101,231.70	48.63%
	Sierra Club	\$130,099.00	\$247,902.50	-\$117,803.50	-90.55%
	League Of Women Voters Of The United States	\$14,217.00	\$12,255.00	\$1,962.00	13.80%
	Ocean Conservancy, Inc.	\$36,526.00	\$18,361.20	\$18,164.00	49.73%
	New York City Ballet, Inc.	\$351,822.00	\$154,807.73	\$197,014.27	56.00%
	Naacp Empowerment Programs, Inc.	\$362,381.50	\$320,256.50	\$42,125.00	11.62%
	Americans United For Separation Of Church And State	\$8,865.00	\$7,800.00	\$1,065.00	12.01%
	New York Shakespeare Festival	\$689,036.00	\$170,860.00	\$518,176.00	75.20%
	The Nature Conservancy	\$13,380.00	\$42,699.75	-\$29,319.75	-219.13%
	Covenant House	\$119,465.65	\$121,475.00	-\$2,009.35	-1.68%
National Parks Conservation Association	\$61,766.00	\$76,503.13	-\$14,737.13	-23.86%	
		\$15,535,056.22	\$3,605,660.38	\$11,929,395.04	76.79%
Sherman James Production, Llc	Food For The Hungry, Inc.	\$17,491.00	\$240,788.00	\$223,297.00	1276.64%
		\$17,491.00	\$240,788.00	\$223,297.00	1276.64%
Siegel Marketing Group, Inc.	American Israel Public Affairs Committee	\$131,378.40	\$39,231.12	\$92,147.28	70.14%
	Jewish Federation Of Greater Pittsburgh	\$4,941.19	\$7,275.60	-\$2,334.41	-47.24%
	Jewish Federation Of Greater Philadelphia	\$65,263.00	\$23,222.80	\$42,040.20	64.42%
		\$201,582.59	\$69,729.52	\$131,853.07	65.41%
Signia, Ltd	Planned Parenthood Action Fund, Inc.	\$55,070.00	\$122,265.40	-\$67,195.40	-122.02%
	Planned Parenthood Federation Of America, Inc.	\$388,731.50	\$215,992.69	\$172,738.81	44.44%
	Medecins Sans Frontieres Usa,Inc./Doctors Without Borders, Usa, Inc.	\$322,377.00	\$251,296.12	\$71,080.88	22.05%
	Defenders Of Wildlife	\$22,481.50	\$59,394.86	-\$36,913.36	-164.19%
	National Lgbtq Task Force	\$4,141.00	\$2,538.48	\$1,602.52	38.70%
	Cornell University	\$875.00	\$2,746.80	-\$1,871.80	-213.92%
	\$793,676.00	\$654,234.35	\$139,441.65	17.57%	
Statewide Appeal, Inc.	American Association Of State Troopers Foundation, Inc	\$4,682.00	\$3,839.24	\$842.76	18.00%
		\$4,682.00	\$3,839.24	\$842.76	18.00%
Tele-Publications, Inc.	Blue Mountain Region Sports Car Club Of America	\$1,935.00	\$0.00	\$1,935.00	100.00%
	Berks County Outstanding Young Woman Inc	\$12,230.00	\$6,481.90	\$5,748.10	47.00%
		\$14,165.00	\$6,481.90	\$7,683.10	54.24%

Solicitor	Charity	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Telefund, Inc.	Human Rights Campaign, Inc	\$1,421,255.95	\$928,387.36	\$492,868.59	34.68%
	Sierra Club	\$1,055,546.21	\$324,450.43	\$731,095.78	69.26%
	Foundation For National Progress	\$36,103.74	-\$18,497.74	\$0.00	0.00%
	Humane Society International	\$1,220.00	\$5,197.00	-\$3,977.00	-325.98%
	The Humane Society Of The United States	\$182,886.00	\$373,391.02	-\$190,505.02	-104.17%
	American Red Cross	\$93,029.00	\$204,125.67	-\$111,096.67	-119.42%
	Greenpeace, Inc.	\$491,371.00	\$119,754.84	\$371,616.16	75.63%
	Environmental Defense Fund, Incorporated	\$63,238.00	\$65,703.16	-\$2,465.16	-3.90%
	Southern Poverty Law Center, Inc.	\$223,024.00	\$325,092.50	-\$102,068.50	-45.77%
	Oxfam-America, Inc.	\$13,233.00	\$52,074.85	-\$38,841.85	-293.52%
	People For The Ethical Treatment Of Animals, Inc.	\$7,655.00	\$7,431.59	\$223.41	2.92%
	Children'S Wish Foundation International, Inc.	\$17,195.00	\$28,875.35	-\$11,680.35	-67.93%
	National Wildlife Federation	\$11,808.00	\$14,262.10	-\$2,454.10	-20.78%
	Partners In Health, A Nonprofit Corporation	\$39,119.60	\$47,299.93	-\$8,180.33	-20.91%
	Humane Society Legislative Fund	\$4,478.00	\$14,284.21	-\$9,806.21	-218.99%
	American Civil Liberties Union, Inc.	\$1,727,955.01	\$338,538.17	\$1,389,416.84	80.41%
	World Animal Protection	\$16,273.00	\$16,813.50	-\$540.50	-3.32%
	Naral Pro-Choice America	\$202,485.00	\$244,935.90	-\$42,450.90	-20.96%
	Special Olympics, Inc	\$113,957.50	\$217,469.44	-\$103,511.94	-90.83%
	Planned Parenthood Federation Of America, Inc.	\$631,386.15	\$496,956.66	\$134,429.49	21.29%
	Planned Parenthood Action Fund, Inc.	\$133,614.00	\$108,214.05	\$25,399.95	19.01%
	World Jewish Congress (American Section), Inc.	\$9,308.36	\$31,353.65	-\$22,045.29	-236.83%
	Habitat For Humanity International, Inc.	\$2,512,220.12	\$187,378.00	\$2,324,842.12	92.54%
American Red Cross	\$12,081.58	\$19,984.52	-\$7,902.94	-65.41%	
		\$9,020,443.22	\$4,153,476.16	\$4,812,365.58	53.35%
The Outreach Team Llc	Ceasefire Pa Inc Pac	\$8,511.00	\$66,000.00	\$57,489.00	675.47%
		\$8,511.00	\$66,000.00	\$57,489.00	675.47%
Thriving Children Advocates, Llc	International Justice Mission	\$86.00	\$1,080.00	-\$994.00	-1155.81%
	Children International	\$14,288.00	\$84,413.65	-\$70,125.65	-490.80%
	Childfund International, Usa	\$10,757.00	\$79,666.67	-\$68,909.67	-640.60%
		\$25,131.00	\$165,160.32	-\$140,029.32	-557.20%
Tsm Donor Engagement Team, Inc.	Pocono Health Foundation	\$27,740.00	\$47,239.20	-\$19,499.20	-70.29%
	Rutgers University Foundation, Inc.	\$0.00	\$18,000.00	-\$18,000.00	0.00%
	Allegheny Health Network	\$56,032.50	\$242,359.63	-\$186,327.13	-332.53%
	New England Historic Genealogical Society	\$2,898.55	\$8,369.37	-\$5,470.82	-188.74%
	The Cleveland Clinic Foundation	\$123,612.48	\$356,699.22	-\$233,086.74	-188.56%
		\$210,283.53	\$672,667.42	-\$462,383.89	-219.89%

Campaign Financial Reports for Charitable Organizations That Used Professional Solicitors (Alphabetically by Charity)

The following section displays campaign reports listed alphabetically by charity. The gross amount is the amount raised for the charity by the solicitor. Total expenses represent the solicitor's expenses. The total amount received by the charity is the balance of funds raised after the solicitor's expenses have been deducted. The percentage figure represents the percentage of funds actually received by the charity. The charity's campaign reports typically include contributions raised from the entire campaign, not just those solicited directly in Pennsylvania.

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
9To5, National Association Of Working Women	Hudson Bay Company Of Illinois, Inc.	\$8,430.59	\$911.41	\$15,880.86	188.37%
		\$8,430.59	\$911.41	\$15,880.86	188.37%
A.T.Still University Of Health Sciences	Ruffalo Noel Levitz, Llc.	\$70,935.00	\$29,301.12	\$41,633.88	58.69%
		\$70,935.00	\$29,301.12	\$41,633.88	58.69%
Adventist Development And Relief Agency International	Qcss, Inc.	\$65,465.00	\$88,830.95	-\$23,365.95	-35.69%
		\$65,465.00	\$88,830.95	-\$23,365.95	-35.69%
Air Force Academy Foundation.	Ruffalo Noel Levitz, Llc.	\$111,720.53	\$55,071.84	\$56,648.69	50.71%
		\$111,720.53	\$55,071.84	\$56,648.69	50.71%
Allegheny Health Network	Tsm Donor Engagement Team, Inc.	\$56,032.50	\$242,359.63	-\$186,327.13	-332.53%
		\$56,032.50	\$242,359.63	-\$186,327.13	-332.53%
Allentown Rescue Mission, Inc.	Gateway Communications, Inc.	\$74,157.00	\$38,058.90	\$36,098.10	48.68%
		\$74,157.00	\$38,058.90	\$36,098.10	48.68%
Alliance Defending Freedom	Infocision, Inc. Mds Communications Corporation	\$52,709.35	\$7,335.12	\$45,374.23	86.08%
		\$234,737.00	\$105,547.00	\$129,190.00	55.04%
		\$287,446.35	\$112,882.12	\$174,564.23	60.73%
Alpha Tau Omega Foundation	Publishing Concepts, Lp	\$21,150.00	\$0.00	\$21,150.00	100.00%
		\$21,150.00	\$0.00	\$21,150.00	100.00%
Altruity Foundation	Olithan Solutions Inc.	\$5,799.49	\$552.68	\$5,246.81	90.47%
		\$5,799.49	\$552.68	\$5,246.81	90.47%
American Association For The Advancement Of Science	Qcss, Inc.	\$47,361.00	\$32,710.53	\$14,650.47	30.93%
		\$47,361.00	\$32,710.53	\$14,650.47	30.93%
American Association Of State Troopers Foundation, Inc	Statewide Appeal, Inc.	\$4,682.00	\$3,839.24	\$842.76	18.00%
		\$4,682.00	\$3,839.24	\$842.76	18.00%
American Civil Liberties Union Foundation, Inc.	Dcm, Inc.	\$444,269.48	\$87,754.98	\$356,514.50	80.25%
		\$444,269.48	\$87,754.98	\$356,514.50	80.25%
American Civil Liberties Union, Inc.	Telefund, Inc.	\$1,727,955.01	\$338,538.17	\$1,389,416.84	80.41%
		\$1,727,955.01	\$338,538.17	\$1,389,416.84	80.41%
American Council Of The Blind Inc	Kars-R-Us.Com	\$4,350.00	\$3,051.00	\$1,299.00	29.86%
		\$4,350.00	\$3,051.00	\$1,299.00	29.86%
American Heart Association, Inc.	Infocision, Inc.	\$73,407.00	\$109,451.29	-\$36,044.29	-49.10%
		\$73,407.00	\$109,451.29	-\$36,044.29	-49.10%
American Indian College Fund	Gateway Communications, Inc. Infocision, Inc.	\$449,535.00	\$122,716.90	\$326,818.10	72.70%
		\$28,751.00	\$22,594.95	\$6,156.05	21.41%
		\$478,286.00	\$145,311.85	\$332,974.15	69.62%
American Institute For Cancer Research	Infocision, Inc.	\$263,135.83	\$197,208.30	\$65,927.53	25.05%
		\$263,135.83	\$197,208.30	\$65,927.53	25.05%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
American Israel Public Affairs Committee	Siegel Marketing Group, Inc.	\$131,378.40	\$39,231.12	\$92,147.28	70.14%
		\$131,378.40	\$39,231.12	\$92,147.28	70.14%
American Lebanese Syrian Associated Charities, Inc.	Commsense, Llc	\$272,352.00	\$164,652.96	\$107,699.04	39.54%
	Commsense, Llc	\$678,794.54	\$429,519.68	\$249,274.86	36.72%
	Infocision, Inc.	\$4,871,341.93	\$4,845,226.41	\$26,115.52	0.54%
		\$5,822,488.47	\$5,439,399.05	\$383,089.42	6.58%
American Leprosy Missions, Inc.	Gateway Communications, Inc.	\$74,929.00	\$54,029.61	\$20,899.39	27.89%
		\$74,929.00	\$54,029.61	\$20,899.39	27.89%
American Lung Association	Gateway Communications, Inc.	\$169,608.00	\$77,755.35	\$91,852.65	54.16%
		\$169,608.00	\$77,755.35	\$91,852.65	54.16%
American Red Cross	Coinstar, Llc.	\$5,880.23	\$588.17	\$5,292.06	90.00%
	Telefund, Inc.	\$93,029.00	\$204,125.67	-\$111,096.67	-119.42%
	Telefund, Llc	\$12,081.58	\$19,984.52	-\$7,902.94	-65.41%
		\$110,990.81	\$224,698.36	-\$113,707.55	-102.45%
Americans For Fair Treatment, Inc.	Commonwealth Group Services	\$2,694,004.00	\$52,608.00	\$2,641,396.00	98.05%
		\$2,694,004.00	\$52,608.00	\$2,641,396.00	98.05%
Americans United For Separation Of Church And State	Public Interest Communications, Inc.	\$20,536.00	\$18,583.32	\$1,952.68	9.51%
	Sd&A Teleservices, Inc.	\$8,865.00	\$7,800.00	\$1,065.00	12.01%
		\$29,401.00	\$26,383.32	\$3,017.68	10.26%
Amnesty International Of The U.S.A., Inc.	Public Outreach Fundraising Llc	\$938,938.68	\$3,417,839.00	-\$2,478,900.32	-264.01%
		\$938,938.68	\$3,417,839.00	-\$2,478,900.32	-264.01%
Arkansas Tech University Foundation	Ruffalo Noel Levitz, Llc.	\$4,025.00	\$6,691.02	-\$2,666.02	-66.24%
		\$4,025.00	\$6,691.02	-\$2,666.02	-66.24%
Atlantic Gateway Communications, Inc.	Infocision, Inc.	\$214,126.00	\$57,200.00	\$156,926.00	73.29%
		\$214,126.00	\$57,200.00	\$156,926.00	73.29%
Autism Spectrum Disorder Foundation, Inc.	Innovative Teleservices Inc.	\$28,131.00	\$24,755.00	\$3,376.00	12.00%
		\$28,131.00	\$24,755.00	\$3,376.00	12.00%
Baltimore Symphony Orchestra, Inc.	Dcm, Inc.	\$48,124.00	\$56,326.60	\$0.00	0.00%
		\$48,124.00	\$56,326.60	\$0.00	0.00%
Beaumont Health Foundation	Ruffalo Noel Levitz, Llc.	\$15,615.00	\$24,733.42	-\$9,118.42	-58.40%
		\$15,615.00	\$24,733.42	-\$9,118.42	-58.40%
Berks Catholic Youth Football And Cheerleading	Rieck'S Enterprises, Inc. DbA Rieck'S Publications	\$3,630.00	\$2,308.50	\$1,321.20	36.40%
		\$3,630.00	\$2,308.50	\$1,321.20	36.40%
Berks County Outstanding Young Woman Inc	Tele-Publications, Inc.	\$12,230.00	\$6,481.90	\$5,748.10	47.00%
		\$12,230.00	\$6,481.90	\$5,748.10	47.00%
Berks County Wrestling Coaches Assn.	Rieck'S Enterprises, Inc. DbA Rieck'S Publications	\$14,415.00	\$7,931.00	\$6,484.00	44.98%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
		\$14,415.00	\$7,931.00	\$6,484.00	44.98%
Biblica Us, Inc.	Jason Barton	\$43,695.00	\$203,695.00	\$203,695.00	466.17%
	Jason Roy	\$3,572.00	\$23,000.00	-\$19,428.00	-543.90%
		\$47,267.00	\$226,695.00	\$184,267.00	389.84%
Blue Mountain Region Sports Car Club Of America	Tele-Publications, Inc.	\$1,935.00	\$0.00	\$1,935.00	100.00%
		\$1,935.00	\$0.00	\$1,935.00	100.00%
B'Nai B'Rith Youth Organization, Inc	Publishing Concepts, Lp	\$11,425.00	\$0.00	\$11,425.00	100.00%
		\$11,425.00	\$0.00	\$11,425.00	100.00%
Boston Symphony Orchestra, Inc.	Dcm, Inc.	\$542,525.00	\$196,684.89	\$345,840.11	63.75%
		\$542,525.00	\$196,684.89	\$345,840.11	63.75%
Calvin University	Ruffalo Noel Levitz, Llc.	\$118,426.13	\$102,346.47	\$16,079.66	13.58%
		\$118,426.13	\$102,346.47	\$16,079.66	13.58%
Carnegie Institute	Artsmarketing Services, Inc.	\$479,999.00	\$237,600.00	\$242,399.00	50.50%
		\$479,999.00	\$237,600.00	\$242,399.00	50.50%
Carnegie Mellon University	Ruffalo Noel Levitz, Llc.	\$414,607.66	\$141,517.44	\$273,090.22	65.87%
		\$414,607.66	\$141,517.44	\$273,090.22	65.87%
Catholic Medical Mission Board Inc.	Mds Communications Corporation	\$388,973.00	\$392,915.00	-\$3,942.00	-1.01%
		\$388,973.00	\$392,915.00	-\$3,942.00	-1.01%
Ceasefire Pa Inc Pac	The Outreach Team Llc	\$8,511.00	\$66,000.00	\$57,489.00	675.47%
		\$8,511.00	\$66,000.00	\$57,489.00	675.47%
Charities Aid Foundation America	Omaze, Inc.	\$58,319,762.17	\$48,829,735.37	\$9,490,026.80	16.27%
		\$58,319,762.17	\$48,829,735.37	\$9,490,026.80	16.27%
Chicago Symphony Orchestra	Dcm, Inc.	\$592,511.42	\$247,912.94	\$344,598.48	58.16%
		\$592,511.42	\$247,912.94	\$344,598.48	58.16%
Childfund International, Usa	Infocision, Inc.	\$1,564,976.92	\$10,594.18	\$1,554,382.74	99.32%
	Thriving Children Advocates, Llc	\$10,757.00	\$79,666.67	-\$68,909.67	-640.60%
		\$1,575,733.92	\$90,260.85	\$1,485,473.07	94.27%
Childhood Leukemia Foundation, Inc.	Innovative Teleservices Inc.	\$182,243.00	\$160,374.00	\$21,869.00	12.00%
		\$182,243.00	\$160,374.00	\$21,869.00	12.00%
Children International	New Canvassing Experience, Inc.	\$218,403.00	\$75,037.50	\$143,365.50	65.64%
	Thriving Children Advocates, Llc	\$14,288.00	\$84,413.65	-\$70,125.65	-490.80%
		\$232,691.00	\$159,451.15	\$73,239.85	31.48%
Children'S Hospital Foundation	National Charity Services, Inc.	\$304,319.00	\$190,324.68	\$113,994.32	37.46%
		\$304,319.00	\$190,324.68	\$113,994.32	37.46%
Children'S Miracle Network	Coinstar, Llc.	\$5,824.42	\$582.76	\$5,241.66	89.99%
		\$5,824.42	\$582.76	\$5,241.66	89.99%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Children'S Wish Foundation International, Inc.	Telefund, Inc.	\$17,195.00 \$17,195.00	\$28,875.35 \$28,875.35	-\$11,680.35 -\$11,680.35	-67.93% -67.93%
Christian Advocates Serving Evangelism, Inc.	Infocision, Inc.	\$405,822.12 \$405,822.12	\$408,348.03 \$408,348.03	-\$2,525.91 -\$2,525.91	-0.62% -0.62%
Christian Appalachian Project, Inc.	Mds Communications Corporation	\$251,673.00 \$251,673.00	\$197,956.00 \$197,956.00	\$53,717.00 \$53,717.00	21.34% 21.34%
Citizens Regeneration Lobby	Hudson Bay Company Of Illinois, Inc.	\$93,275.00 \$93,275.00	\$23,195.39 \$23,195.39	\$70,079.61 \$70,079.61	75.13% 75.13%
Citizens United	Infocision, Inc.	\$43,944.00 \$43,944.00	\$27,361.41 \$27,361.41	\$16,582.59 \$16,582.59	37.74% 37.74%
Cityteam Ministries	Gateway Communications, Inc.	\$268,717.00 \$268,717.00	\$51,095.99 \$51,095.99	\$217,621.01 \$217,621.01	80.99% 80.99%
Colby - Sawyer College	Ruffalo Noel Levitz, Llc.	\$18,868.00 \$18,868.00	\$10,383.12 \$10,383.12	\$8,484.88 \$8,484.88	44.97% 44.97%
Convoy Of Hope	Infocision, Inc.	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0.00% 0.00%
Cooperative For Assistance And Relief Everywhere, Inc.	Mds Communications Corporation	\$1,105,699.00 \$1,105,699.00	\$777,998.00 \$777,998.00	\$327,701.00 \$327,701.00	29.64% 29.64%
Cornell University	Signia, Ltd	\$875.00 \$875.00	\$2,746.80 \$2,746.80	-\$1,871.80 -\$1,871.80	-213.92% -213.92%
Covenant House	Sd&A Teleservices, Inc.	\$119,465.65 \$119,465.65	\$121,475.00 \$121,475.00	-\$2,009.35 -\$2,009.35	-1.68% -1.68%
Defeat Diabetes Foundation, Inc	Group Consultants, Inc.	\$201.58 \$201.58	\$1,463.31 \$1,463.31	\$1,463.31 \$1,463.31	725.92% 725.92%
Defenders Of Wildlife	Signia, Ltd	\$22,481.50 \$22,481.50	\$59,394.86 \$59,394.86	-\$36,913.36 -\$36,913.36	-164.19% -164.19%
Delaware County Community College Educational Foundation	Convergent Nonprofit Solutions, Llc	\$1,165,375.85 \$1,165,375.85	\$134,645.12 \$134,645.12	\$1,030,730.73 \$1,030,730.73	88.45% 88.45%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Drexel University	Ruffalo Noel Levitz, Llc.	\$36,112.92	\$191,920.65	-\$155,807.73	-431.45%
		\$36,112.92	\$191,920.65	-\$155,807.73	-431.45%
Dtcare	Colossal Management, Llc	\$18,308,421.00	\$7,563,693.00	\$10,744,728.00	58.69%
		\$18,308,421.00	\$7,563,693.00	\$10,744,728.00	58.69%
Easter Seals, Inc.	Gateway Communications, Inc.	\$236,671.00	\$218,846.49	\$17,824.51	7.53%
		\$236,671.00	\$218,846.49	\$17,824.51	7.53%
Environmental Defense Fund, Incorporated	Telefund, Inc.	\$63,238.00	\$65,703.16	-\$2,465.16	-3.90%
		\$63,238.00	\$65,703.16	-\$2,465.16	-3.90%
Exeter Basketball Boys Parents	Rieck'S Enterprises, Inc. DbA Rieck'S Publications	\$7,445.00	\$4,819.75	\$2,625.25	35.26%
		\$7,445.00	\$4,819.75	\$2,625.25	35.26%
Exeter Football Parents Club	Rieck'S Enterprises, Inc. DbA Rieck'S Publications	\$8,705.00	\$6,502.25	\$2,202.75	25.30%
		\$8,705.00	\$6,502.25	\$2,202.75	25.30%
Family Research Council	Mds Communications Corporation	\$192,053.00	\$141,305.00	\$50,748.00	26.42%
		\$192,053.00	\$141,305.00	\$50,748.00	26.42%
Family Research Council Action	Mds Communications Corporation	\$63,131.00	\$58,033.00	\$5,098.00	8.08%
		\$63,131.00	\$58,033.00	\$5,098.00	8.08%
Feeding America	Coinstar, Llc.	\$4,864.08	\$486.62	\$4,377.46	90.00%
	Mds Communications Corporation	\$710,512.00	\$647,796.00	\$62,716.00	8.83%
		\$715,376.08	\$648,282.62	\$67,093.46	9.38%
Finca International, Inc.	Sd&A Teleservices, Inc.	\$1,524.25	\$924.00	\$600.25	39.38%
		\$1,524.25	\$924.00	\$600.25	39.38%
Find The Children	Kars-R-Us.Com	\$1,800.00	\$1,417.00	\$383.00	21.28%
		\$1,800.00	\$1,417.00	\$383.00	21.28%
Firefighters Charitable Foundation, Inc.	Good Merits, Inc.	\$322,965.00	\$274,520.45	\$48,444.55	15.00%
	Group Consultants, Inc.	\$4,324.19	\$3,645.74	\$678.45	15.69%
		\$327,289.19	\$278,166.19	\$49,123.00	15.01%
Florida State University Foundation, Inc.	Ruffalo Noel Levitz, Llc.	\$143,910.49	\$119,961.80	\$23,948.69	16.64%
		\$143,910.49	\$119,961.80	\$23,948.69	16.64%
Food For The Hungry, Inc.	Mds Communications Corporation	\$133,288.00	\$126,554.00	\$6,734.00	5.05%
	Sherman James Production, Llc	\$17,491.00	\$240,788.00	\$223,297.00	1276.64%
		\$150,779.00	\$367,342.00	\$230,031.00	152.56%
Food For The Poor, Inc.	Infocision, Inc.	\$507,672.73	\$25,693.04	\$481,979.69	94.94%
		\$507,672.73	\$25,693.04	\$481,979.69	94.94%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Foundation For National Progress	Qcss, Inc.	\$3,297.00	\$2,337.42	\$959.58	29.10%
	Telefund, Inc.	\$36,103.74	-\$18,497.74	\$0.00	0.00%
		\$39,400.74	-\$16,160.32	\$959.58	2.44%
Georgian Court University	Ruffalo Noel Levitz, Llc.	\$7,625.00	\$11,164.23	-\$3,539.23	-46.42%
		\$7,625.00	\$11,164.23	-\$3,539.23	-46.42%
Goodwill Of Southwestern Pennsylvania	National Charity Services, Inc.	\$231,958.00	\$139,873.50	\$92,084.50	39.70%
	National Charity Services, Inc.	\$291,752.00	\$166,638.50	\$125,113.50	42.88%
		\$523,710.00	\$306,512.00	\$217,198.00	41.47%
Government Accountability Project, Inc.	Hudson Bay Company Of Illinois, Inc.	\$18,157.00	\$4,005.17	\$14,151.83	77.94%
		\$18,157.00	\$4,005.17	\$14,151.83	77.94%
Governor Mifflin High School Boys Soccer Boosters	Rieck'S Enterprises, Inc. Dba Rieck'S Publications	\$4,125.00	\$2,596.25	\$1,528.75	37.06%
		\$4,125.00	\$2,596.25	\$1,528.75	37.06%
Governor Mifflin Wrestling Club, Inc.	Rieck'S Enterprises, Inc. Dba Rieck'S Publications	\$4,105.00	\$2,392.75	\$1,712.25	41.71%
		\$4,105.00	\$2,392.75	\$1,712.25	41.71%
Greenpeace, Inc.	Telefund, Inc.	\$491,371.00	\$119,754.84	\$371,616.16	75.63%
		\$491,371.00	\$119,754.84	\$371,616.16	75.63%
Habitat For Humanity International, Inc.	Mds Communications Corporation	\$4,049,061.00	\$1,626,737.00	\$2,422,324.00	59.82%
	Telefund, Inc.	\$2,512,220.12	\$187,378.00	\$2,324,842.12	92.54%
		\$6,561,281.12	\$1,814,115.00	\$4,747,166.12	72.35%
Haven Ministries	Infocision, Inc.	\$149,962.00	\$70,323.85	\$79,638.15	53.11%
		\$149,962.00	\$70,323.85	\$79,638.15	53.11%
Heifer Project International	Ascenta Group	\$141,670.00	\$180,606.00	-\$38,936.00	-27.48%
	Infocision, Inc.	\$39,118.24	\$22,028.29	\$17,089.95	43.69%
	Mds Communications Corporation	\$0.00	\$0.00	\$0.00	0.00%
		\$180,788.24	\$202,634.29	-\$21,846.05	-12.08%
Hero Kids Foundation, Llc	National Charity Services, Inc.	\$885,000.00	\$653,644.25	\$231,356.75	26.14%
	National Charity Services, Inc.	\$665,559.00	\$475,339.92	\$190,219.08	28.58%
		\$1,550,559.00	\$1,128,984.17	\$421,575.83	27.19%
Holt International Children'S Services, Inc.	Mds Communications Corporation	\$102,424.00	\$85,445.00	\$16,979.00	16.58%
		\$102,424.00	\$85,445.00	\$16,979.00	16.58%
Human Rights Campaign, Inc	Telefund, Inc.	\$1,421,255.95	\$928,387.36	\$492,868.59	34.68%
		\$1,421,255.95	\$928,387.36	\$492,868.59	34.68%
Humane Society International	Telefund, Inc.	\$1,220.00	\$5,197.00	-\$3,977.00	-325.98%
		\$1,220.00	\$5,197.00	-\$3,977.00	-325.98%
Humane Society Legislative Fund	Telefund, Inc.	\$4,478.00	\$14,284.21	-\$9,806.21	-218.99%
		\$4,478.00	\$14,284.21	-\$9,806.21	-218.99%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Hunter College Foundation, Inc.	Ruffalo Noel Levitz, Llc.	\$81,873.00 \$81,873.00	\$67,203.00 \$67,203.00	\$14,670.00 \$14,670.00	17.92% 17.92%
International Fellowship Of Christians & Jews, Inc.	Causeworx, Inc. Infocision, Inc. Mds Communications Corporation	\$4,669,344.00 \$4,025,402.00 \$994,178.00 \$9,688,924.00	\$1,477,074.00 \$331,425.21 \$2,014,788.00 \$3,823,287.21	\$3,192,270.00 \$3,693,976.79 -\$1,020,610.00 \$5,865,636.79	68.37% 91.77% -102.66% 60.54%
International Fund For Animal Welfare, Inc.	Infocision, Inc.	\$40,101.00 \$40,101.00	\$17,628.42 \$17,628.42	\$22,472.58 \$22,472.58	56.04% 56.04%
International Justice Mission	Thriving Children Advocates, Llc	\$86.00 \$86.00	\$1,080.00 \$1,080.00	-\$994.00 -\$994.00	-1155.81% -1155.81%
International Rescue Committee, Inc.	Public Interest Communications, Inc.	\$30,582.15 \$30,582.15	\$106,353.20 \$106,353.20	-\$75,771.05 -\$75,771.05	-247.76% -247.76%
International Union Of Police Associations, Afl-Cio	Good Merits, Inc. Group Consultants, Inc. Group Consultants, Inc.	\$369,329.15 \$362.84 \$420.73 \$370,112.72	\$313,929.76 \$321.94 \$371.31 \$314,623.01	\$55,399.39 \$40.80 \$49.42 \$55,489.61	15.00% 11.24% 11.75% 14.99%
Jewish Federation Of Greater Philadelphia	Siegel Marketing Group, Inc.	\$65,263.00 \$65,263.00	\$23,222.80 \$23,222.80	\$42,040.20 \$42,040.20	64.42% 64.42%
Jewish Federation Of Greater Pittsburgh	Siegel Marketing Group, Inc.	\$4,941.19 \$4,941.19	\$7,275.60 \$7,275.60	-\$2,334.41 -\$2,334.41	-47.24% -47.24%
Jewish Voice Ministries International	Infocision, Inc.	\$1,843,150.25 \$1,843,150.25	\$361,681.96 \$361,681.96	\$1,484,468.29 \$1,484,468.29	80.54% 80.54%
Johns Hopkins University	Ruffalo Noel Levitz, Llc.	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0.00% 0.00%
Kansas University Endowment Association	Ruffalo Noel Levitz, Llc.	\$39,303.27 \$39,303.27	\$33,341.93 \$33,341.93	\$5,961.34 \$5,961.34	15.17% 15.17%
Kappa Alpha Order Educational Foundation	Publishing Concepts, Lp	\$7,250.00 \$7,250.00	\$0.00 \$0.00	\$7,250.00 \$7,250.00	100.00% 100.00%
Kent State University	Publishing Concepts, Lp Ruffalo Noel Levitz, Llc.	\$33,375.00 \$106,221.05 \$139,596.05	\$0.00 \$123,073.23 \$123,073.23	\$33,375.00 -\$16,852.18 \$16,522.82	100.00% -15.87% 11.84%
Keystone Paralyzed Veterans Of America, Inc.	American Thrift Center Llc	\$2,302,235.00 \$2,302,235.00	\$2,164,123.00 \$2,164,123.00	\$138,112.00 \$138,112.00	6.00% 6.00%
Kids Wish Network, Inc.	Crf, Inc. Innovative Teleservices Inc.	\$211,043.52 \$84,114.00 \$295,157.52	\$185,718.30 \$71,497.00 \$257,215.30	\$25,325.22 \$12,617.00 \$37,942.22	12.00% 15.00% 12.85%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Law Enforcement Officers Relief Fund Inc.	Good Merits, Inc.	\$208,037.22 \$208,037.22	\$176,831.63 \$176,831.63	\$31,325.59 \$31,325.59	15.06% 15.06%
League Of Women Voters Of The United States	Sd&A Teleservices, Inc.	\$14,217.00 \$14,217.00	\$12,255.00 \$12,255.00	\$1,962.00 \$1,962.00	13.80% 13.80%
Lesea Global Feed The Hungry	Infocision, Inc.	\$61,208.00 \$61,208.00	\$10,884.87 \$10,884.87	\$50,323.13 \$50,323.13	82.22% 82.22%
Make-A-Wish Foundation Of America	Coinstar, Llc.	\$3,939.61 \$3,939.61	\$394.13 \$394.13	\$3,545.48 \$3,545.48	90.00% 90.00%
Manhattan Theatre Club, Inc.	Dcm, Inc.	\$1,777,860.51 \$1,777,860.51	\$569,874.23 \$569,874.23	\$1,207,986.28 \$1,207,986.28	67.95% 67.95%
Manheim Veterans Memorial Committee	Miller Consulting Group, Llc	\$126,567.14 \$126,567.14	\$45,594.51 \$45,594.51	\$80,972.63 \$80,972.63	63.98% 63.98%
March Of Dimes Inc.	Infocision, Inc.	\$602,884.97 \$602,884.97	\$285,130.00 \$285,130.00	\$317,754.97 \$317,754.97	52.71% 52.71%
Medecins Sans Frontieres Usa, Inc./Doctors Without Borders, Usa, Inc.	Sd&A Teleservices, Inc. Signia, Ltd	\$1,266,433.40 \$322,377.00 \$1,588,810.40	\$496,003.93 \$251,296.12 \$747,300.05	\$770,429.47 \$71,080.88 \$841,510.35	60.83% 22.05% 52.96%
Media Arts Council	Catch 3 Consulting, Llc	\$188,243.00 \$188,243.00	\$1,646.00 \$1,646.00	\$186,597.00 \$186,597.00	99.13% 99.13%
Mercy Ships	Gateway Communications, Inc.	\$451,381.00 \$451,381.00	\$186,308.21 \$186,308.21	\$265,072.79 \$265,072.79	58.72% 58.72%
Metropolitan Area Neighborhood Nutrition Alliance	Gateway Communications, Inc.	\$23,060.00 \$23,060.00	\$12,545.06 \$12,545.06	\$10,514.94 \$10,514.94	45.60% 45.60%
Military Order Of The Purple Heart Service Foundation, Inc.	Greendrop, Llc	\$967,526.40 \$967,526.40	\$145,128.96 \$145,128.96	\$822,397.44 \$822,397.44	85.00% 85.00%
Mitchell Hamline School Of Law	Ruffalo Noel Levitz, Llc.	\$21,062.00 \$21,062.00	\$33,471.00 \$33,471.00	-\$12,409.00 -\$12,409.00	-58.92% -58.92%
Montana State University Foundation, Inc.	Ruffalo Noel Levitz, Llc.	\$158,545.00 \$158,545.00	\$104,247.65 \$104,247.65	\$54,297.35 \$54,297.35	34.25% 34.25%
Mount Mercy University	Ruffalo Noel Levitz, Llc.	\$39,303.27 \$39,303.27	\$33,341.93 \$33,341.93	\$5,961.34 \$5,961.34	15.17% 15.17%
Muscular Dystrophy Association, Inc.	Gateway Communications, Inc. Infocision, Inc.	\$69,768.00 \$164,502.93 \$234,270.93	\$34,674.20 \$54,196.09 \$88,870.29	\$35,093.80 \$110,306.84 \$145,400.64	50.30% 67.05% 62.07%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Naacp Empowerment Programs, Inc.	Coinstar, Ll.	\$1,031.04	\$103.18	\$927.86	89.99%
	Sd&A Teleservices, Inc.	\$362,381.50	\$320,256.50	\$42,125.00	11.62%
		\$363,412.54	\$320,359.68	\$43,052.86	11.85%
Naral Pro-Choice America	Telefund, Inc.	\$202,485.00	\$244,935.90	-\$42,450.90	-20.96%
		\$202,485.00	\$244,935.90	-\$42,450.90	-20.96%
National Audubon Society, Inc	Causeworx, Inc.	\$250,889.27	\$25,889.27	\$29,649.58	11.82%
		\$250,889.27	\$25,889.27	\$29,649.58	11.82%
National Cancer Assistance Foundation, Inc.	Crf, Inc.	\$524,501.05	\$461,560.92	\$62,940.13	12.00%
		\$524,501.05	\$461,560.92	\$62,940.13	12.00%
National Federation Of The Blind	Greendrop, Ll	\$220,473.60	\$33,071.04	\$187,402.56	85.00%
		\$220,473.60	\$33,071.04	\$187,402.56	85.00%
National Lgbtq Task Force	Signia, Ltd	\$4,141.00	\$2,538.48	\$1,602.52	38.70%
		\$4,141.00	\$2,538.48	\$1,602.52	38.70%
National Parks Conservation Association	Qcss, Inc.	\$1,555.00	\$11,646.61	-\$10,091.61	-648.98%
	Sd&A Teleservices, Inc.	\$61,766.00	\$76,503.13	-\$14,737.13	-23.86%
		\$63,321.00	\$88,149.74	-\$24,828.74	-39.21%
National Right To Life Committee, Inc.	Mds Communications Corporation	\$313,500.00	\$203,560.00	\$109,940.00	35.07%
		\$313,500.00	\$203,560.00	\$109,940.00	35.07%
National Wildlife Federation	Telefund, Inc.	\$11,808.00	\$14,262.10	-\$2,454.10	-20.78%
		\$11,808.00	\$14,262.10	-\$2,454.10	-20.78%
Network For Good, Inc.	Network For Good, Inc.	\$514,539,837.00	\$5,101,457.00	\$509,438,380.00	99.01%
		\$514,539,837.00	\$5,101,457.00	\$509,438,380.00	99.01%
New England Historic Genealogical Society	Tsm Donor Engagement Team, Inc.	\$2,898.55	\$8,369.37	-\$5,470.82	-188.74%
		\$2,898.55	\$8,369.37	-\$5,470.82	-188.74%
New Jersey Symphony Orchestra	Dcm, Inc.	\$142,390.20	\$97,020.13	\$45,370.07	31.86%
		\$142,390.20	\$97,020.13	\$45,370.07	31.86%
New York City Ballet, Inc.	Sd&A Teleservices, Inc.	\$428,480.00	\$172,901.67	\$255,578.33	59.65%
	Sd&A Teleservices, Inc.	\$351,822.00	\$154,807.73	\$197,014.27	56.00%
		\$780,302.00	\$327,709.40	\$452,592.60	58.00%
New York Shakespeare Festival	Sd&A Teleservices, Inc.	\$689,036.00	\$170,860.00	\$518,176.00	75.20%
		\$689,036.00	\$170,860.00	\$518,176.00	75.20%
New York University	Ruffalo Noel Levitz, Ll.	\$509,207.53	\$467,103.56	\$42,103.97	8.27%
		\$509,207.53	\$467,103.56	\$42,103.97	8.27%
North Carolina State University Foundation, Inc.	Ruffalo Noel Levitz, Ll.	\$200,767.09	\$94,585.50	\$106,181.59	52.89%
		\$200,767.09	\$94,585.50	\$106,181.59	52.89%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
North Dakota State University Foundation And Alumni Association	Ruffalo Noel Levitz, Llc.	\$59,566.00	\$59,059.12	\$506.88	0.85%
		\$59,566.00	\$59,059.12	\$506.88	0.85%
North Shore Animal League America, Inc.	Infocision, Inc.	\$227,406.02	\$107,893.45	\$119,512.57	52.55%
		\$227,406.02	\$107,893.45	\$119,512.57	52.55%
Norwich University	Publishing Concepts, Lp	\$7,125.00	\$0.00	\$7,125.00	100.00%
		\$7,125.00	\$0.00	\$7,125.00	100.00%
Ocean Conservancy, Inc.	Sd&A Teleservices, Inc. Sd&A Teleservices, Inc.	\$16,066.05	\$11,213.60	\$4,852.45	30.20%
		\$36,526.00	\$18,361.20	\$18,164.00	49.73%
		\$52,592.05	\$29,574.80	\$23,016.45	43.76%
Open Discourse Coalition	Commonwealth Group Services	\$994,614.00	\$171,418.00	\$823,196.00	82.77%
		\$994,614.00	\$171,418.00	\$823,196.00	82.77%
Open Doors With Brother Andrew, Inc.	Gateway Communications, Inc.	\$230,016.00	\$109,876.60	\$120,139.40	52.23%
		\$230,016.00	\$109,876.60	\$120,139.40	52.23%
Operation Smile, Inc.	Mds Communications Corporation	\$3,106,344.00	\$1,820,222.00	\$1,286,122.00	41.40%
		\$3,106,344.00	\$1,820,222.00	\$1,286,122.00	41.40%
Organic Consumers Association	Hudson Bay Company Of Illinois, Inc.	\$127,974.50	\$24,754.55	\$103,219.95	80.66%
		\$127,974.50	\$24,754.55	\$103,219.95	80.66%
Oxfam-America, Inc.	New Canvassing Experience, Inc. Telefund, Inc.	\$281,628.00	\$624,132.23	-\$342,495.23	-121.61%
		\$13,233.00	\$52,074.85	-\$38,841.85	-293.52%
		\$294,861.00	\$676,207.08	-\$381,337.08	-129.33%
Pa Fop Foundation	Residential Programs, Inc.	\$96,507.34	\$77,205.87	\$19,301.47	20.00%
		\$96,507.34	\$77,205.87	\$19,301.47	20.00%
Pacific Northwest Ballet Association	Dcm, Inc. Dcm, Inc.	\$348,283.72	\$155,894.18	\$192,389.54	55.24%
		\$185,302.00	\$107,799.31	\$77,502.69	41.83%
		\$533,585.72	\$263,693.49	\$269,892.23	50.58%
Partners In Health, A Nonprofit Corporation	Telefund, Inc.	\$39,119.60	\$47,299.93	-\$8,180.33	-20.91%
		\$39,119.60	\$47,299.93	-\$8,180.33	-20.91%
Partnership To End Addiction	Resource & Event Management Ltd.	\$1,469,612.74	\$299,852.59	\$1,169,760.15	79.60%
		\$1,469,612.74	\$299,852.59	\$1,169,760.15	79.60%
Patriotic Hearts, Inc.	Kars-R-Us.Com	\$23,355.00	\$15,099.00	\$8,256.00	35.35%
		\$23,355.00	\$15,099.00	\$8,256.00	35.35%
Pennsylvania Conference For Women	Laurie Dalton White, Llc	\$1,242,000.00	\$107,856.10	\$1,134,143.90	91.32%
		\$1,242,000.00	\$107,856.10	\$1,134,143.90	91.32%
Pennsylvania Interscholastic Athletic Association, Inc.	Market Street Sports Group Royal Publishing Company, Inc.	\$810,755.00	\$170,028.00	\$640,727.00	79.03%
		\$214,110.00	\$201,988.73	\$12,121.27	5.66%
		\$1,024,865.00	\$372,016.73	\$652,848.27	63.70%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
People For The Ethical Treatment Of Animals, Inc.	Causeworx, Inc.	\$74,984.13	\$79,774.50	-\$4,790.37	-6.39%
	Causeworx, Inc.	\$0.00	\$0.00	\$0.00	0.00%
	Sd&A Teleservices, Inc.	\$114,772.45	\$100,416.05	\$14,356.40	12.51%
	Telefund, Inc.	\$7,655.00	\$7,431.59	\$223.41	2.92%
		\$197,411.58	\$187,622.14	\$9,789.44	4.96%
Phi Delta Theta Foundation	Publishing Concepts, Lp	\$35,450.00	\$0.00	\$35,450.00	100.00%
		\$35,450.00	\$0.00	\$35,450.00	100.00%
Pittsburgh Community Broadcasting Corporation	Qcss, Inc.	\$54,984.60	\$25,543.54	\$29,441.06	53.54%
		\$54,984.60	\$25,543.54	\$29,441.06	53.54%
Pittsburgh Opera, Inc.	Artsmarketing Services, Inc.	\$35,534.50	\$25,190.31	\$10,344.19	29.11%
		\$35,534.50	\$25,190.31	\$10,344.19	29.11%
Pittsburgh Symphony Inc.	Artsmarketing Services, Inc.	\$191,852.13	\$123,741.67	\$68,110.46	35.50%
	Artsmarketing Services, Inc.	\$161,783.20	\$83,606.08	\$78,177.12	48.32%
		\$353,635.33	\$207,347.75	\$146,287.58	41.37%
Pittsburgh Theological Seminary	J. Milito & Associates, Inc.	\$45,167.97	\$17,367.69	\$27,800.28	61.55%
		\$45,167.97	\$17,367.69	\$27,800.28	61.55%
Planned Parenthood Action Fund, Inc.	Causeworx, Inc.	\$13,579.00	\$45,731.00	-\$32,152.00	-236.78%
	Signia, Ltd	\$55,070.00	\$122,265.40	-\$67,195.40	-122.02%
	Telefund, Inc.	\$133,614.00	\$108,214.05	\$25,399.95	19.01%
		\$202,263.00	\$276,210.45	-\$73,947.45	-36.56%
Planned Parenthood Federation Of America, Inc.	Causeworx, Inc.	\$150,356.20	\$343,644.00	-\$193,287.00	-128.55%
	Signia, Ltd	\$388,731.50	\$215,992.69	\$172,738.81	44.44%
	Telefund, Inc.	\$631,386.15	\$496,956.66	\$134,429.49	21.29%
		\$1,170,473.85	\$1,056,593.35	\$113,881.30	9.73%
Pocono Health Foundation	Tsm Donor Engagement Team, Inc.	\$27,740.00	\$47,239.20	-\$19,499.20	-70.29%
		\$27,740.00	\$47,239.20	-\$19,499.20	-70.29%
Prison Fellowship Ministries	Mds Communications Corporation	\$530,858.00	\$451,629.00	\$792,229.00	149.24%
		\$530,858.00	\$451,629.00	\$792,229.00	149.24%
Project Hope -The People-To-People Health Foundation, Inc.	Mds Communications Corporation	\$328,038.00	\$340,440.00	-\$12,402.00	-3.78%
		\$328,038.00	\$340,440.00	-\$12,402.00	-3.78%
Rhode Island School Of Design	Ruffalo Noel Levitz, Llc.	\$63,914.06	\$76,716.22	-\$12,082.16	-18.90%
		\$63,914.06	\$76,716.22	-\$12,082.16	-18.90%
Ringgold Band Inc	Rieck'S Enterprises, Inc. Dba Rieck'S Publications	\$4,385.00	\$2,429.00	\$1,956.00	44.61%
		\$4,385.00	\$2,429.00	\$1,956.00	44.61%
Roundabout Theatre Company, Inc	Dcm, Inc.	\$528,523.08	\$268,274.13	\$260,248.95	49.24%
		\$528,523.08	\$268,274.13	\$260,248.95	49.24%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Rutgers University Foundation, Inc.	Ruffalo Noel Levitz, Llc.	\$305,063.70	\$373,272.36	-\$68,208.66	-22.36%
	Tsm Donor Engagement Team, Inc.	\$0.00	\$18,000.00	-\$18,000.00	0.00%
		\$305,063.70	\$391,272.36	-\$86,208.66	-28.26%
Save The Children Federation, Inc.	Infocision, Inc.	\$1,170,885.00	\$190,954.69	\$979,930.31	83.69%
	Mds Communications Corporation	\$1,922,298.00	\$1,374,004.00	\$548,294.00	28.52%
		\$3,093,183.00	\$1,564,958.69	\$1,528,224.31	49.41%
Sierra Club	Sd&A Teleservices, Inc.	\$130,099.00	\$247,902.50	-\$117,803.50	-90.55%
	Telefund, Inc.	\$1,055,546.21	\$324,450.43	\$731,095.78	69.26%
		\$1,185,645.21	\$572,352.93	\$613,292.28	51.73%
Sigma Alpha Epsilon Foundation	Publishing Concepts, Lp	\$52,650.00	\$0.00	\$52,650.00	100.00%
		\$52,650.00	\$0.00	\$52,650.00	100.00%
Sigma Chi Foundation	Publishing Concepts, Lp	\$9,150.00	\$0.00	\$9,150.00	100.00%
		\$9,150.00	\$0.00	\$9,150.00	100.00%
Sigma Nu Educational Foundation, Inc.	Publishing Concepts, Lp	\$21,750.00	\$0.00	\$21,750.00	100.00%
		\$21,750.00	\$0.00	\$21,750.00	100.00%
Sigma Phi Epsilon Educational Foundation	Publishing Concepts, Lp	\$30,253.54	\$0.00	\$30,253.54	100.00%
		\$30,253.54	\$0.00	\$30,253.54	100.00%
Sigma Pi Educational Foundation, Inc	Publishing Concepts, Lp	\$7,000.00	\$0.00	\$7,000.00	100.00%
		\$7,000.00	\$0.00	\$7,000.00	100.00%
Sigma Tau Gamma Foundation, Inc.	Publishing Concepts, Lp	\$7,200.00	\$0.00	\$7,200.00	100.00%
		\$7,200.00	\$0.00	\$7,200.00	100.00%
Smile Train, Inc	Infocision, Inc.	\$42,113.00	\$44,827.24	-\$2,714.24	-6.45%
	Infocision, Inc.	\$354,706,390.00	\$151,615.43	\$203,091.47	0.06%
	Infocision, Inc.	\$347,047.00	\$151,412.62	\$195,634.38	56.37%
		\$355,095,550.00	\$347,855.29	\$396,011.61	0.11%
Society Of St. Vincent De Paul Of Philadelphia	Greendrop, Llc	\$329,401.63	\$46,575.24	\$282,826.39	85.86%
		\$329,401.63	\$46,575.24	\$282,826.39	85.86%
Southern Methodist University	Ruffalo Noel Levitz, Llc.	\$286,562.00	\$45,236.88	\$241,325.12	84.21%
		\$286,562.00	\$45,236.88	\$241,325.12	84.21%
Southern Poverty Law Center, Inc.	Sd&A Teleservices, Inc.	\$347,100.65	\$144,001.00	\$203,099.65	58.51%
	Telefund, Inc.	\$223,024.00	\$325,092.50	-\$102,068.50	-45.77%
		\$570,124.65	\$469,093.50	\$101,031.15	17.72%
Special Olympics, Inc	Infocision, Inc.	\$637,536.21	\$339,856.89	\$297,679.32	46.69%
	Mds Communications Corporation	\$2,129,987.00	\$1,434,394.00	\$695,593.00	32.66%
	Telefund, Inc.	\$113,957.50	\$217,469.44	-\$103,511.94	-90.83%
		\$2,881,480.71	\$1,991,720.33	\$889,760.38	30.88%
Spic Action Fund	Sd&A Teleservices, Inc.	\$7,152.00	\$6,900.40	\$251.60	3.52%
		\$7,152.00	\$6,900.40	\$251.60	3.52%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Students For Life Action, Inc.	Mds Communications Corporation	\$472,034.00 \$472,034.00	\$306,694.00 \$306,694.00	\$165,340.00 \$165,340.00	35.03% 35.03%
Students For Life Of America, Inc	Mds Communications Corporation	\$204,491.00 \$204,491.00	\$140,021.00 \$140,021.00	\$64,470.00 \$64,470.00	31.53% 31.53%
Texas Wesleyan University	Ruffalo Noel Levitz, Llc.	\$7,577.00 \$7,577.00	\$17,813.25 \$17,813.25	-\$10,236.25 -\$10,236.25	-135.10% -135.10%
The American Federation Of Police And Concerned Citizens, Inc.	Midwest Publishing - Dn, Inc.	\$463,036.90 \$463,036.90	\$407,472.47 \$407,472.47	\$55,564.43 \$55,564.43	12.00% 12.00%
The American Society For The Prevention Of Cruelty To Animals	Sd&A Teleservices, Inc.	\$11,357,805.20 \$11,357,805.20	\$1,393,446.55 \$1,393,446.55	\$9,964,358.65 \$9,964,358.65	87.73% 87.73%
The Association Of Former Students Of Texas A&M University	Ruffalo Noel Levitz, Llc.	\$816,822.78 \$816,822.78	\$377,917.60 \$377,917.60	\$438,905.18 \$438,905.18	53.73% 53.73%
The Bible League	Mds Communications Corporation	\$123,413.00 \$123,413.00	\$79,734.00 \$79,734.00	\$43,679.00 \$43,679.00	35.39% 35.39%
The Carnegie Hall Corporation	Dcm, Inc. Dcm, Inc.	\$696,009.85 \$1,213,162.00 \$1,909,171.85	\$194,191.69 \$412,312.89 \$606,504.58	\$501,818.16 \$800,849.11 \$1,302,667.27	72.10% 66.01% 68.23%
The Cleveland Clinic Foundation	Tsm Donor Engagement Team, Inc.	\$123,612.48 \$123,612.48	\$356,699.22 \$356,699.22	-\$233,086.74 -\$233,086.74	-188.56% -188.56%
The Committee For Missing Children, Inc	Innovative Teleservices Inc.	\$21,105.00 \$21,105.00	\$18,572.00 \$18,572.00	\$2,533.00 \$2,533.00	12.00% 12.00%
The Commonwealth Foundation For Public Policy Alternatives	Commonwealth Group Services	\$8,689,797.00 \$8,689,797.00	\$864,054.00 \$864,054.00	\$7,825,743.00 \$7,825,743.00	90.06% 90.06%
The Foundation For A Christian Civilization, Inc	Infocision, Inc.	\$73,207.00 \$73,207.00	\$113,850.00 \$113,850.00	-\$40,643.00 -\$40,643.00	-55.52% -55.52%
The Franklin Institute	Artsmarketing Services, Inc.	\$102,757.00 \$102,757.00	\$82,780.00 \$82,780.00	\$19,977.00 \$19,977.00	19.44% 19.44%
The Heritage Foundation	Mds Communications Corporation	\$6,076,421.00 \$6,076,421.00	\$1,661,780.00 \$1,661,780.00	\$4,414,641.00 \$4,414,641.00	72.65% 72.65%
The Humane Society Of The United States	Coinstar, Llc. Telefund, Inc.	\$2,377.48 \$182,886.00 \$185,263.48	\$237.96 \$373,391.02 \$373,628.98	\$2,139.52 -\$190,505.02 -\$188,365.50	89.99% -104.17% -101.67%
The Inspirational Network, Inc.	Infocision, Inc.	\$18,988.00 \$18,988.00	\$18,629.76 \$18,629.76	\$358.24 \$358.24	1.89% 1.89%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
The Metropolitan Museum Of Art	Infocision, Inc.	\$318,260.00 \$318,260.00	\$67,268.79 \$67,268.79	\$250,991.21 \$250,991.21	78.86% 78.86%
The National Judicial College	Publishing Concepts, Lp	\$1,975.00 \$1,975.00	\$0.00 \$0.00	\$1,975.00 \$1,975.00	100.00% 100.00%
The Nature Conservancy	Sd&A Teleservices, Inc.	\$13,380.00 \$13,380.00	\$42,699.75 \$42,699.75	-\$29,319.75 -\$29,319.75	-219.13% -219.13%
The Ohio State University Alumni Association, Inc.	Lfr, Llc	\$395,049.99 \$395,049.99	\$2,107,368.92 \$2,107,368.92	-\$1,712,318.93 -\$1,712,318.93	-433.44% -433.44%
The Philadelphia Dance Company	Catch 3 Consulting, Llc	\$1,425,380.00 \$1,425,380.00	\$61,243.00 \$61,243.00	\$1,364,137.00 \$1,364,137.00	95.70% 95.70%
The Philadelphia Orchestra Association	Dcm, Inc.	\$71,605.00 \$71,605.00	\$55,536.40 \$55,536.40	\$16,068.60 \$16,068.60	22.44% 22.44%
The Philharmonic-Symphony Society Of New York, Inc.	Dcm, Inc.	\$480,251.86 \$480,251.86	\$236,446.28 \$236,446.28	\$243,805.58 \$243,805.58	50.77% 50.77%
The University Foundation California State University, Chico	Ruffalo Noel Levitz, Llc.	\$7,900.00 \$7,900.00	\$11,497.70 \$11,497.70	-\$3,597.70 -\$3,597.70	-45.54% -45.54%
The University Of Connecticut Foundation Inc.	Ruffalo Noel Levitz, Llc.	\$185,174.77 \$185,174.77	\$146,303.92 \$146,303.92	\$38,870.85 \$38,870.85	20.99% 20.99%
The University Of Georgia Foundation	Ruffalo Noel Levitz, Llc.	\$138,137.79 \$138,137.79	\$112,998.13 \$112,998.13	\$25,139.66 \$25,139.66	18.20% 18.20%
The University Of Montana Foundation	Ruffalo Noel Levitz, Llc.	\$214,018.33 \$214,018.33	\$60,671.66 \$60,671.66	\$153,346.67 \$153,346.67	71.65% 71.65%
The University Of New Mexico Foundation, Inc.	Ruffalo Noel Levitz, Llc.	\$26,585.00 \$26,585.00	\$47,163.84 \$47,163.84	-\$20,578.84 -\$20,578.84	-77.41% -77.41%
The University Of Tennessee Foundation, Inc.	Ruffalo Noel Levitz, Llc.	\$21,155.00 \$21,155.00	\$41,795.37 \$41,795.37	-\$20.64 -\$20.64	-0.10% -0.10%
Tke Foundation, Inc.	Publishing Concepts, Lp	\$8,500.00 \$8,500.00	\$0.00 \$0.00	\$8,500.00 \$8,500.00	100.00% 100.00%
Transition To Community	Miller Consulting Group, Llc	\$1,388,136.32 \$1,388,136.32	\$117,033.99 \$117,033.99	\$1,271,102.33 \$1,271,102.33	91.57% 91.57%
Trustees Of The University Of Pennsylvania	Ruffalo Noel Levitz, Llc.	\$1,570,644.18 \$1,570,644.18	\$313,226.22 \$313,226.22	\$1,257,417.96 \$1,257,417.96	80.06% 80.06%
Trustees Of Tufts College	Ruffalo Noel Levitz, Llc.	\$134,335.00 \$134,335.00	\$168,050.61 \$168,050.61	-\$33,715.61 -\$33,715.61	-25.10% -25.10%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
Turning Point Usa, Inc.	Gateway Communications, Inc.	\$465,267.00	\$174,813.20	\$290,453.80	62.43%
		\$465,267.00	\$174,813.20	\$290,453.80	62.43%
Umkc Foundation	Ruffalo Noel Levitz, Llc.	\$58,165.00	\$44,909.70	\$13,255.30	22.79%
		\$58,165.00	\$44,909.70	\$13,255.30	22.79%
Union Of Concerned Scientists, Inc.	Causeworx, Inc.	\$4,472.00	\$5,657.00	\$1,185.00	26.50%
		\$4,472.00	\$5,657.00	\$1,185.00	26.50%
United Breast Cancer Foundation, Inc	Infocision, Inc.	\$59,712.50	\$87,357.50	-\$27,645.00	-46.30%
	Kars-R-Us.Com	\$233,705.00	\$155,388.00	\$78,317.00	33.51%
		\$293,417.50	\$242,745.50	\$50,672.00	17.27%
United Cancer Support Foundation	Crf, Inc.	\$353,834.70	\$307,836.19	\$45,998.51	13.00%
	Innovative Teleservices Inc.	\$80,286.00	\$72,257.00	\$8,029.00	10.00%
	Itp Inc	\$77,150.00	\$69,435.00	\$7,715.00	10.00%
		\$511,270.70	\$449,528.19	\$61,742.51	12.08%
United States Fund For Unicef	Coinstar, Llc.	\$4,048.70	\$405.00	\$3,643.70	90.00%
	Infocision, Inc.	\$229,239.60	\$39,615.70	\$189,623.90	82.72%
		\$233,288.30	\$40,020.70	\$193,267.60	82.84%
United States Golf Association	Infocision, Inc.	\$8,123.00	\$6,795.00	\$1,328.00	16.35%
		\$8,123.00	\$6,795.00	\$1,328.00	16.35%
United Way Worldwide	Coinstar, Llc.	\$1,847.49	\$184.86	\$1,662.63	89.99%
		\$1,847.49	\$184.86	\$1,662.63	89.99%
University At Buffalo	Ruffalo Noel Levitz, Llc.	\$184,011.23	\$253,710.80	-\$69,699.57	-37.88%
		\$184,011.23	\$253,710.80	-\$69,699.57	-37.88%
University Of Colorado Foundation	Ruffalo Noel Levitz, Llc.	\$381,863.94	\$385,462.80	-\$3,598.86	-0.94%
	Ruffalo Noel Levitz, Llc.	\$381,863.94	\$385,462.80	-\$3,598.86	-0.94%
		\$763,727.88	\$770,925.60	-\$7,197.72	-0.94%
University Of Dayton	Ruffalo Noel Levitz, Llc.	\$67,868.90	\$42,058.50	\$25,810.40	38.03%
		\$67,868.90	\$42,058.50	\$25,810.40	38.03%
University Of Florida Foundation	Ruffalo Noel Levitz, Llc.	\$207,265.36	\$181,198.50	\$26,066.86	12.58%
		\$207,265.36	\$181,198.50	\$26,066.86	12.58%
University Of Maryland College Park Foundation, Inc.	Ruffalo Noel Levitz, Llc.	\$86,669.74	\$160,238.08	-\$73,568.34	-84.88%
		\$86,669.74	\$160,238.08	-\$73,568.34	-84.88%
University Of Massachusetts	Ruffalo Noel Levitz, Llc.	\$51,212.76	\$121,651.68	-\$70,438.92	-137.54%
		\$51,212.76	\$121,651.68	-\$70,438.92	-137.54%
University Of Nebraska Foundation	Ruffalo Noel Levitz, Llc.	\$274,421.00	\$154,041.36	\$120,379.64	43.87%
		\$274,421.00	\$154,041.36	\$120,379.64	43.87%
University Of Nevada, Las Vegas Foundation	Ruffalo Noel Levitz, Llc.	\$167,713.54	\$154,110.18	\$13,603.36	8.11%
		\$167,713.54	\$154,110.18	\$13,603.36	8.11%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
University Of North Carolina Wilmington	Ruffalo Noel Levitz, Llc.	\$58,022.37	\$44,692.56	\$13,329.81	22.97%
		\$58,022.37	\$44,692.56	\$13,329.81	22.97%
Valley Forge Military Academy Foundation	Publishing Concepts, Lp	\$4,125.00	\$0.00	\$4,125.00	100.00%
		\$4,125.00	\$0.00	\$4,125.00	100.00%
Veterans' National Education Program	Catch 3 Consulting, Llc	\$39,361.69	\$3,206.25	\$36,155.44	91.85%
	Catch 3 Consulting, Llc	\$0.00	\$9,056.25	-\$9,056.25	0.00%
		\$39,361.69	\$12,262.50	\$27,099.19	68.85%
Veterans Of Foreign Wars Of The United States	Mds Communications Corporation	\$52,544.00	\$57,108.00	-\$4,564.00	-8.69%
		\$52,544.00	\$57,108.00	-\$4,564.00	-8.69%
Veterans Relief Network, Inc.	Innovative Teleservices Inc.	\$26,358.00	\$21,566.00	\$2,396.00	9.09%
	Midwest Publishing - Dn, Inc.	\$474,290.74	\$426,861.66	\$47,429.08	10.00%
		\$500,648.74	\$448,427.66	\$49,825.08	9.95%
Veterans Support Foundation	Group Consultants, Inc.	\$1,229.77	\$1,059.35	\$170.42	13.86%
	Midwest Publishing - Dn, Inc.	\$547,187.04	\$465,108.97	\$82,078.07	15.00%
		\$548,416.81	\$466,168.32	\$82,248.49	15.00%
Vietnam Veterans Of America, Inc.	Charity Funding Consulting Group, Inc.	\$402,610.00	\$308,435.00	\$94,175.00	23.39%
		\$402,610.00	\$308,435.00	\$94,175.00	23.39%
Virginia Commonwealth University	Ruffalo Noel Levitz, Llc.	\$46,037.71	\$13,304.97	\$32,732.74	71.10%
		\$46,037.71	\$13,304.97	\$32,732.74	71.10%
Volunteer Firefighter Alliance Db a National Volunteer Firefighter Alliance	Crf, Inc.	\$150,761.57	\$132,670.18	\$18,091.39	12.00%
	Group Consultants, Inc.	\$33,779.83	\$29,148.05	\$4,631.78	13.71%
	Innovative Teleservices Inc.	\$17,633.00	\$15,867.00	\$1,766.00	10.02%
		\$202,174.40	\$177,685.23	\$24,489.17	12.11%
Washington State University Foundation	Ruffalo Noel Levitz, Llc.	\$428,011.98	\$172,528.20	\$255,483.78	59.69%
		\$428,011.98	\$172,528.20	\$255,483.78	59.69%
Water Street Ministries	Gateway Communications, Inc.	\$100,157.00	\$24,852.12	\$75,304.88	75.19%
		\$100,157.00	\$24,852.12	\$75,304.88	75.19%
Why, Inc.	Donor Development Strategies Llc	\$347,963.18	\$606,140.00	-\$258,176.82	-74.20%
	Sd&A Teleservices, Inc.	\$208,164.07	\$106,932.37	\$101,231.70	48.63%
		\$556,127.25	\$713,072.37	-\$156,945.12	-28.22%
Wilkes University	Publishing Concepts, Lp	\$1,075.00	\$0.00	\$1,075.00	100.00%
		\$1,075.00	\$0.00	\$1,075.00	100.00%
Wilson Baseball & Softball Booster Clubs	Rieck'S Enterprises, Inc. Db a Rieck'S Publications	\$7,440.00	\$6,000.00	\$1,440.00	19.35%
	Rieck'S Enterprises, Inc. Db a Rieck'S Publications	\$7,725.00	\$7,257.50	\$467.50	6.05%
		\$15,165.00	\$13,257.50	\$1,907.50	12.58%
Wittenberg University	Ruffalo Noel Levitz, Llc.	\$46,607.30	\$59,040.10	-\$12,432.80	-26.68%
		\$46,607.30	\$59,040.10	-\$12,432.80	-26.68%

Charity	Solicitor	Gross Amount	Total Expenses	Total Amount Received by Charity	Percent to Charity
World Animal Protection	Telefund, Inc.	\$16,273.00	\$16,813.50	-\$540.50	-3.32%
		\$16,273.00	\$16,813.50	-\$540.50	-3.32%
World Jewish Congress (American Section), Inc.	Telefund, Inc.	\$9,308.36	\$31,353.65	-\$22,045.29	-236.83%
		\$9,308.36	\$31,353.65	-\$22,045.29	-236.83%
World Wildlife Fund, Inc.	Coinstar, Ll.	\$2,611.12	\$261.21	\$2,349.91	90.00%
	Coinstar, Ll.	\$2,075.67	\$207.63	\$1,868.04	90.00%
	Infocision, Inc.	\$10,597.00	\$24,748.08	-\$14,151.08	-133.54%
		\$15,283.79	\$25,216.92	-\$9,933.13	-64.99%
Wounded Warrior Project, Inc.	Infocision, Inc.	\$10,491.00	\$12,711.81	-\$2,220.81	-21.17%
		\$25,774.79	\$37,928.73	-\$12,153.94	-47.15%
Wqed Multimedia	Donor Development Strategies Ll	\$396,511.73	\$627,077.38	-\$230,565.65	-58.15%
		\$396,511.73	\$627,077.38	-\$230,565.65	-58.15%
Wrti - Part Of Temple University	Qcss, Inc.	\$29,879.50	\$20,009.89	\$9,869.61	33.03%
		\$29,879.50	\$20,009.89	\$9,869.61	33.03%
Wxpn-Part Of University Of Pennsylvania	Qcss, Inc.	\$58,752.00	\$19,755.13	\$38,996.87	66.38%
		\$58,752.00	\$19,755.13	\$38,996.87	66.38%
Zeta Beta Tau Foundation	Publishing Concepts, Lp	\$11,725.00	\$0.00	\$11,725.00	100.00%
		\$11,725.00	\$0.00	\$11,725.00	100.00%

