Occupational Licensing Study
50 State Comparison

State Board of Auctioneer Examiners

Apprentice Auctioneer
Auctioneer
Trading Assistant

Presented by the Pennsylvania Department of State
2020
Apprentice Auctioneer
An apprentice auctioneer is a person who is licensed as an apprentice for the purpose of learning the profession of auctioneering, and who is sponsored and employed for compensation by a qualified auctioneer.

Auctioneer
A licensed individual who sells or offers or attempts to sell property at auction.

An auction is a method for the sale or lease of property, or any interest in property, by means of a verbal exchange, regular mail, telecommunications, the Internet, an electronic transmission or a physical gesture between an auctioneer, apprentice auctioneer or auction company and one or more potential purchasers or lessees through the solicitation of offers, in the form of bids, in an effort to advance the amount of the bids to obtain the highest or most favorable offer.

Trading Assistant
An individual who, for a commission or fee, conducts or intends to conduct a business within this Commonwealth of selling, or offering to sell, the personal property of another through an online trading assistant consignment sale transaction, or who performs, or offers to perform, any of the functions or activities requiring registration under section 5.1(a) of the Auctioneer Licensing and Trading Assistant Registration Act.
Apprentice Auctioneer

Degree Requirement

States with 1 required examination
States with 0 required examinations
Not Licensed

States that do not license this occupation

Degrees:
- High School Diploma / GED
- No Degree Required

*AL, KY, PA, TN, & WV do not require a degree, but require education from an auctioneer school. (See Observations Page)

Examination Requirement

States with 1 required examination
States with 0 required examinations

2020
THE STATE BOARD OF AUCTIONEER EXAMINERS

Apprentice Auctioneer

Training / Experience Requirement

*WV requires a 2 year long apprenticeship unless the applicant attended auctioneer school then he/she must only complete a 6 month long apprenticeship.

Continuing Education Requirement

*To allow for comparison, CE requirements have been adjusted to 2-year reporting cycles.

*8 states that license Apprentice Auctioneers do not require CE.
Apprentice Auctioneer

Initial Licensing Fee

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<thead>
<tr>
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<tbody>
<tr>
<td>LOWEST:</td>
<td>$30.00</td>
<td>$124.09</td>
<td></td>
</tr>
<tr>
<td>MEDIAN:</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>HIGHEST:</td>
<td></td>
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<td></td>
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<tr>
<td>(Pennsylvania)</td>
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<tr>
<td>(South Carolina)</td>
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</table>

*Initial licensing fee comparison excludes examination fees, background check fees, and finger printing fees.

Renewal Fees

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<tbody>
<tr>
<td>LOWEST:</td>
<td>$130.00</td>
<td>$192.00</td>
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<tr>
<td>MEDIAN:</td>
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<td></td>
<td></td>
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<tr>
<td>HIGHEST:</td>
<td></td>
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<td></td>
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<tr>
<td>(Texas)</td>
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<tr>
<td>(South Carolina)</td>
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</tbody>
</table>

*To allow for comparisons, all fees have been adjusted to biennial renewal cycles

*LA does not renew Apprentice Auctioneer licenses.
## States with Reciprocity or Endorsement

<table>
<thead>
<tr>
<th>Endorsement</th>
<th>Reciprocity</th>
<th>Not Specified in Legislation</th>
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<tbody>
<tr>
<td></td>
<td>Kentucky</td>
<td>Alabama</td>
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<tr>
<td></td>
<td>Pennsylvania**</td>
<td>Louisiana</td>
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<tr>
<td></td>
<td>Tennessee</td>
<td>Ohio</td>
</tr>
<tr>
<td></td>
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<td>South Carolina</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Texas</td>
</tr>
<tr>
<td></td>
<td></td>
<td>West Virginia</td>
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</table>

**Act 41, signed by Governor Wolf on July 2, 2019, allows for portability of out-of-state professional licensees coming to work in Pennsylvania. Act 41 does this by granting all boards and commissions within the Commonwealth the authority to immediately endorse licensees from other states, territories or jurisdictions (with substantially equivalent licensing requirements) who are active, in good standing and without discipline against their license or criminal conviction. If a licensee comes from a jurisdiction that does not have substantially equal requirements for licensure, then the boards/commissions may grant a provisional licenses for a period of such time to allow the new resident to meet the necessary requirements, allowing them access to gainful employment in the interim.
Auctioneer

Degree Requirement

Degrees:
- High School Diploma / GED
- No Degree Required
- Not Licensed

Examination Requirement

- States with 1 required examination
- States with 2 required examinations
- States with 0 required examinations
- States that do not license this occupation
Continuing Education Requirement

- **No Apprenticeship Requirement**
- 6 Month Apprenticeship Length
- 1 Year Apprenticeship Length
- 2 Years Apprenticeship Length
- States that do not license this occupation

*To allow for comparison, CE requirements have been adjusted to 2-year reporting cycles.*

- NH requires a 6 month long apprenticeship unless the applicant has attended auctioneer school then no apprenticeship is required.
- NC requires a 2 year long apprenticeship unless the applicant has attended auctioneer school then no apprenticeship is required.
- SC and VT require a 1 year long apprenticeship unless the applicant has attended auctioneer school then no apprenticeship is required.
- WV requires a 2 year long apprenticeship unless the applicant has attended auctioneer school then a 6 month apprenticeship is required.

Training / Experience Requirement

- **No Apprenticeship Requirement**
- 6 Month Apprenticeship Length
- 1 Year Apprenticeship Length
- 2 Years Apprenticeship Length
- States that do not license this occupation

*To allow for comparison, CE requirements have been adjusted to 2-year reporting cycles.*

- PA has 6 CE hours/2 yr
- U.S. avg. 5.083 hours
- MEDIAN: 6 hours

CE Reporting Cycles

- 0 CE hours
- 6 CE hours/2 yr
- 8 CE hours/2 yr
- 12 CE hours/2 yr
- States that do not license this occupation

*The pie chart excludes states that require 0 CE.*
**Auctioneer**

## Initial Licensing Fee

*To allow for comparisons, all fees have been adjusted to biennial renewal cycles*  

- **LOWEST**: $25.00 (Virginia)  
- **MEDIAN**: $200.00  
- **HIGHEST**: $444.50 (Florida)  

**U.S. avg.** $178.56

- **PA**: $50.00

## Renewal Fees

- **LOWEST**: $35.00 (Indiana)  
- **MEDIAN**: $200.00  
- **HIGHEST**: $450.00 (Illinois)  

**U.S. avg.** $220.42

- **PA**: $260.00

*The State Board of Auctioneer Examiners*  

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**Act 41, signed by Governor Wolf on July 2, 2019, allows for portability of out-of-state professional licensees coming to work in Pennsylvania. Act 41 does this by granting all boards and commissions within the Commonwealth the authority to immediately endorse licensees from other states, territories or jurisdictions (with substantially equivalent licensing requirements) who are active, in good standing and without discipline against their license or criminal conviction. If a licensee comes from a jurisdiction that does not have substantially equal requirements for licensure, then the boards/commissions may grant a provisional licenses for a period of such time to allow the new resident to meet the necessary requirements, allowing them access to gainful employment in the interim.**
Pennsylvania is the only state that regulates Trading Assistants in the United States. Therefore, there is no comparable data on this occupation for the United States.

Trading Assistant—An individual who, for a commission or fee, conducts or intends to conduct a business within this Commonwealth of selling, or offering to sell, the personal property of another through an online trading assistant consignment sale transaction, or who performs, or offers to perform, any of the functions or activities requiring registration under section 5.1(a) of the Auctioneer Licensing and Trading Assistant Registration Act.

The text of the Act can be found at the following link:

https://www.legis.state.pa.us/cfdocs/legis/li/uconsCheck.cfm?yr=2016&sessInd=0&act=88
Observation Section

**Apprentice Auctioneer**
- **AL, KY, PA:** These states do not require a degree, but applicant must have obtained schooling from an auctioneer school.
- **LA:** Beginning in 2010, this state no longer requires continuing education. This state does not renew apprentice auctioneers.
- **TN:** This state requires a high school diploma or GED and schooling from an auctioneer school.
- **WV:** This state requires a 2 year long apprenticeship unless the applicant attended a nationally accredited graduate school of auctioneering then the apprenticeship length is only 6 months.

**Auctioneer**
- **AL:** This state requires either the completion of auctioneer school and a 1 year apprenticeship or the completion of a 2 year apprenticeship.
- **FL, IN, LA, MA, ND, PA, TN, VA, WI:** These states do not require a degree, but schooling from an auctioneer school is required.
  - In Pennsylvania, the prescribed course of study in auctioneering shall consist of 20 credit hours of instruction in the following areas of study: Audience communications, Procurement of merchandise for auction, Appraisal, Auction law, Preparation for auction, and Conducting an auction
- **GA, KY, MS, TX:** These states require a high school diploma and schooling from an auctioneer school.
- **NH:** This state requires either the completion of auctioneer school or the completions of a 6 month apprenticeship.
- **NC:** This state requires either the completion of auctioneer school or the completions of a 2 year apprenticeship.
- **SC and VT:** These states require either the completion of auctioneer school or the completion of a 1 year apprenticeship.
- **WV:** This state requires either the completion of auctioneer school and a 6 month apprenticeship or the completion of a 2 year apprenticeship.

**Trading Assistant**
- Only Pennsylvania licenses this occupation.
Sources:
State Licensing Boards

Alabama
http://www.auctioneer.state.al.us/

Alaska
Auctioneers are not licensed in this state.

Arizona
Auctioneers are not licensed in this state.

Arkansas
https://www.aralb.com/

California
This state issues business licenses for auctioneers, but not occupational licenses.

Colorado
This state issues business licenses for auctioneers, but not occupational licenses.

Connecticut
Auctioneers are not licensed in this state.

Delaware
This state issues business licenses for auctioneers, but not occupational licenses.

District of Columbia
This state issues business licenses for auctioneers, but not occupational licenses.

Florida
http://www.myfloridalicense.com/DBPR/auctioneers/

Georgia

Hawaii
This state issues business licenses for auctioneers, but not occupational licenses.

Idaho
Auctioneers are not licensed in this state.

Illinois
https://idfpr.com/profs/auctioneers.asp

Indiana
https://www.in.gov/pla/auction.htm

Iowa
Auctioneers are not licensed in this state.

Kansas
Auctioneers are not licensed in this state.

Kentucky
https://auctioneers.ky.gov/Pages/default.aspx

Louisiana
http://www.lalb.org/licensing.php

Maine

Maryland
Auctioneers licensed at the municipality level.

Massachusetts
https://www.mass.gov/auctioneer-licensing

Michigan
Auctioneers are not licensed in this state.

Minnesota
Auctioneers licensed at the municipality level.

Mississippi
https://www.auctioneers.ms.gov/

Missouri
Auctioneers are not licensed in this state.

Montana
Auctioneers are not licensed in this state.

Nebraska
Auctioneers are not licensed in this state.

Nevada
Auctioneers are not licensed in this state.

New Hampshire
http://sos.nh.gov/auctioneers.aspx

New Jersey
Auctioneers are not licensed in this state.

New Mexico
Auctioneers are not licensed in this state.

New York
Auctioneers are not licensed at the municipality level.

North Carolina
https://llr.sc.gov/auc/pub.aspx

North Dakota

Ohio
https://agri.ohio.gov/wps/portal/gov/oda/programs/auctioneers/home/

Oklahoma
Auctioneers are not licensed in this state.

Oregon
Auctioneers are not licensed in this state.

Pennsylvania
https://www.dos.pa.gov/ProfessionalLicensing/BoardsCommissions/AuctioneerExaminers/Pages/default.aspx

Rhode Island
Auctioneers are not licensed in this state as of 2015.

South Carolina
https://llr.sc.gov/auc/pub.aspx

South Dakota
Auctioneers are not licensed in this state.

Tennessee
https://www.tn.gov/commerce/regboards/auctioneers

Texas
https://www.tdlr.texas.gov/auc/auction.htm

Utah
Auctioneers are not licensed in this state.

Vermont
https://www.sec.state.vt.us/professional-regulation/list-of-professions/auctioneers.aspx

Virginia
http://www.dpor.virginia.gov/Boards/Auctioneers/

Washington
https://www.dol.wa.gov/business/auctioneers/

West Virginia
https://agriculture.wv.gov/divisions/executive/Pages/Auctioneers.aspx

Wisconsin
https://dsps.wi.gov/Pages/Professions/Auctioneer/Default.aspx

Wyoming
Auctioneers are not licensed in this state.