State Board of Vehicle Manufacturers, Dealers, and Salespersons January 11, 2022

BOARD MEMBERS:

8 Kirk A. Davis, Chairman 9 Randall Derr, Secretary, Professional Member 10 Arion Claggett, Deputy Commissioner, Bureau

Arion Claggett, Deputy Commissioner, Bureau of Professional and Occupational Affairs, on behalf of K. Kalonji Johnson, Commissioner

Mark Wolfe, Office of Attorney General, Consumer Protection Representative

Angel Layton, Department of Transportation Representative

Dale J. Yingst, Professional Member Mark Baer, Professional Member

Irving Stein, Professional Member

Joseph Bizzarro, Professional Member

BUREAU PERSONNEL:

C. William Fritz II, Esquire, Board Counsel Peter D. Kovach, Esquire, Board Prosecution Liaison Paul J. Jarabeck, Esquire, Board Prosecutor Timothy J. Henderson, Esquire, Board Prosecutor Janice Cline, Board Administrator

ALSO PRESENT:

Charles Hartwell, Esquire, Dethlefs Pykosh & Murphy Wesley J. Rish, Esquire, Rish Law Office, LLC

3 * * * 1 2 State Board of Vehicle Manufacturers, 3 Dealers, and Salespersons January 11, 2022 4 * * * 5 [Pursuant to Section 708(a)(5) of the Sunshine Act, at 6 9:00 a.m. the Board entered into Executive Session with C. William Fritz II, Esquire, Board Counsel, for the purpose of conducting quasi-judicial 10 deliberations. The Board returned to open session at 11 10:29 a.m.] * * * 12 13 The regularly scheduled meeting of the State 14 Board of Vehicle Manufacturers, Dealers, and 15 Salespersons was held on Tuesday, January 11, 2022. Kirk K. Davis, Chairman, Professional Member, called 16 17 the meeting to order at 10:29 a.m. * * * 18 Roll Call 19 20 [Chairman Davis requested a roll call of Board 21 members.1 * * * 22 23 Approval of minutes of the December 7, 2021 meeting 2.4 CHAIRMAN DAVIS: 25 Do we have a motion for approval of the

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last meeting minutes?
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   MR. YINGST:
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                  So moved.
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   MR. DERR:
5
                  Second.
6
   CHAIRMAN DAVIS:
                  Roll call.
8
                  Wolfe, aye; Stein, aye; Bizzaro, aye;
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                  Baer, aye; Derr, aye; Yingst, aye;
11
                  Layton, aye; Davis, aye.
12
   [The motion carried unanimously.]
                              * * *
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14
   [C. William Fritz II, Esquire, Board Counsel, noted
15
   the Board met in Executive Session prior to open
16
   session and conducted quasi-judicial deliberations.
        Mr. Fritz also noted the meeting was being
17
18
   recorded, and those who continued to participate were
19
   giving their consent to be recorded.]
                              * * *
20
21
   Appointment - Prosecution Division Annual Report
22
     Presentation
23
   [Carolyn A. DeLaurentis, Esquire, Deputy Chief
24
   Counsel, Prosecution Division, provided a summary of
25
   the prosecution division's caseload during 2021.
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Ms. DeLaurentis informed the Board that 1,167 cases were opened in 2021 for the State Board of Vehicle Manufacturers, Dealers, and Salespersons compared to 872 cases in 2020. She noted closing 1,256 cases in 2021 compared to 1,173 in in 2020. She noted that more cases were closed than opened in the calendar year. She reported 890 open cases for the Board as of January 1, 2022.

2.0

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2.4

Ms. DeLaurentis addressed enforcement actions, noting 135 cases that resulted in discipline and 360 warning letters in 2021 compared to 173 in 2020. She noted being proud of the prosecutors and counsel attorneys.

Mr. Derr asked whether the discipline stems from a result of state inspections, dealers, or complaints.

Ms. DeLaurentis stated that discipline could be a combination of those. She noted complaints received from the public would be investigated and could result in discipline. She also noted information is received from the Bureau of Enforcement and Investigation (BEI), which could also result in discipline.

Mr. Baer asked how many individuals are licensed under the Board. Ms. DeLaurentis explained that fiscal management would have that number but offered to provide that information to Board Counsel.

Chairman Davis asked how many inspectors were currently working for the Board. Ms. DeLaurentis stated there are usually roughly 70 investigators and 30 inspectors. She mentioned that BEI has vacancies at the current time and deferred to their director regarding their current complement.

1.3

2.0

Mr. Stein asked whether an inspector is sent to a site before doing anything else after receiving a letter about a dealership, whether it is a legality or anything else. He addressed an issue approximately 10 years ago, where somebody told the state they were out of business when trying to renew their dealer license and could not find out who wrote the letter.

Ms. DeLaurentis explained that she and the attorneys cannot speak to any specific cases, because all investigative information would be confidential. She will make the prosecutors aware of that issue back then but had not heard of that currently being an issue.

Mr. Stein stated the issue was resolved quickly because one of the investigators went to the store reported as being closed. He mentioned that it was still somewhat troublesome, where somebody could write a letter and the state can pass judgment without having investigated it. He expressed concern when

somebody can write a letter with absolutely no basis and put a black mark against a dealer, noting the state has to be more diligent in how they approach a complaint.

2.3

Ms. DeLaurentis assured the Board that all cases were being reviewed closely by the prosecutors. It was always good to talk about due diligence to make sure the process works.

Paul J. Jarabeck, Esquire, Senior Board

Prosecutor, stated the prosecutors cannot comment on individual cases. He mentioned that information is received from all types of sources. He noted that phone contacts, inspections, and investigations are all part of the process to confirm the complaints are valid and there is a basis to prosecute.

Mr. Jarabeck commented that complaints are protected information across all boards unless there is some type of consumer issue or something else that would come to light to have that type of discussion, whether it be to look in a particular file. He noted trying to do their best to make sure the final result is based upon the evidence.

Mr. Baer asked whether the Board has the authority to change the rules on how you get a license, like having a picture of a desk with a

1 telephone on it, that kind of thing.

1.3

2.4

Ms. DeLaurentis commented that looking at regulations was good and recommended working with counsel to change any rules.

Ms. DeLaurentis provided an overview of the office as a whole and reported opening 1,223 COVID cases in 2020 with 20 of those cases for the Board. She noted 543 COVID-related cases were opened in 2021 with only 1 of those for the Board.

Ms. DeLaurentis reported 18,363 cases were opened in 2021, which was up from 2020 at 13,394. She also reported closing 15,994 cases for 2021 and 13,274 in 2020.

Ms. DeLaurentis noted the total number of open cases for the office as of January 1, 2022, is 15,141. She mentioned being very proud of the work of the prosecution division and counsel.

Mr. Fritz referred to Mr. Baer's earlier question regarding how many individuals are licensed under the Board. He provided information from the November budget presentation, where the total licensee count was just under 37,000 licensees with 28,746 salespersons and 6,252 dealers.]

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25 Report of Prosecutorial Division

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[Peter D. Kovach, Esquire, Board Prosecution Liaison,
1
2
   on behalf of Kayla R. Bolan, Esquire, Board
3
   Prosecutor, presented the Consent Agreement for Case
   No. 20-60-002191.
4
        Charles J. Hartwell, Esquire, Dethlefs Pykosh &
5
6
   Murphy, counsel for the respondent, was present and
   participated in the discussion.
   [Peter D. Kovach, Esquire, Board Prosecution Liaison,
10
   presented the Consent Agreement for Case No. 20-60-
11
   001172.1
                              * * *
12
13
   [Timothy J. Henderson, Esquire, Board Prosecutor,
14
   presented the Consent Agreements for Case No. 19-60-
15
   014222 and Case No. 20-60-004125.
16
        Wesley J. Rish, Esquire, Rish Law Office, LLC,
17
   counsel for the respondent, was present and
18
   participated in the discussion regarding Case No. 20-
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20 Mr. Fritz asked whether any of the Board members
21 wished to go back into Executive Session to further

22 discuss any of the consent agreements.]

23 ***

24 Report of Prosecutorial Division - Consent Agreements

25 MR. FRITZ:

60 - 004125.

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10
                  The Board would entertain a motion to
1
2
                  approve the Consent Agreement at Case
3
                  No. 20-60-002191.
4
   MR. WOLFE:
5
                  Moves.
6
   MR. STEIN:
7
                  Second.
   CHAIRMAN DAVIS:
9
                  Roll call.
10
11
                  Wolfe, aye; Stein, aye; Bizzaro, aye;
12
                  Baer, aye; Derr, aye; Yingst, aye;
13
                  Layton, aye; Davis, aye.
14
   [The motion carried unanimously. The Respondent's
15
   name is Spanky's Auto Group, LLC.]
16
17
   MR. FRITZ:
18
                  The Board would entertain a motion to
19
                  approve the Consent Agreement at Case
20
                  No. 20-60-001172.
21
   MR. WOLFE:
22
                  Moves.
2.3
   MR. STEIN:
24
                  Second.
25
   CHAIRMAN DAVIS:
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11
1
                  Roll call.
2
3
                  Wolfe, aye; Stein, aye; Bizzaro, aye;
 4
                  Baer, aye; Derr, aye; Yingst, aye;
5
                  Layton, aye; Davis, aye.
   [The motion carried unanimously. The Respondent's
6
   name is Michael L. Lake II.]
                               * * *
8
9
   MR. FRITZ:
10
                  The Board would entertain a motion to
11
                  approve the Consent Agreement at Case
                  No. 19-60-014222.
12
   MR. YINGST:
13
14
                  So moved.
15
   MR. DERR:
16
                  Second.
17
   CHAIRMAN DAVIS:
18
                  Roll call.
19
20
                  Wolfe, aye; Stein, aye; Bizzaro, aye;
21
                  Baer, aye; Derr, aye; Yingst, aye;
22
                  Layton, aye; Davis, aye.
23
   [The motion carried unanimously. The Respondent's
24
   name is Amy M. Ercole.]
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1
   MR. FRITZ:
2
                  The Board would entertain a motion to
3
                  approve the Consent Agreement at Case
                  No. 20-60-004125.
 4
5
   MR. WOLFE:
6
                  Moves.
7
   MR. DERR:
                  Second.
9
   CHAIRMAN DAVIS:
10
                  Roll call.
11
12
                  Wolfe, aye; Stein, aye; Bizzaro, aye;
13
                  Baer, aye; Derr, aye; Yingst, aye;
14
                  Layton, aye; Davis, aye.
15
   [The motion carried unanimously. The Respondent's
16
   name is Brittney Lynn Royer.]
17
18
   [Paul J. Jarabeck, Esquire, Senior Board Prosecutor,
19
   presented the information requested during Ms.
20
   DeLaurentis' presentation regarding the total number
21
   of inspectors, noting approximately 20 inspectors
22
   statewide with multiple vacancies for those
23
   positions.]
                               * * *
2.4
25
   [A Formal Hearing was held from 11:03 a.m. until
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13
1 11:57 a.m. in the matter of the Petition for

1 11.37 a.m. In the matter of the <u>retition for</u>

2 Reinstatement of the Vehicle Salesperson License of

3 | Charles A. Strait, Case No. 21-60-017927.]

4 ***

5 | [Pursuant to Section 708(a)(5) of the Sunshine Act, at

6 11:58 a.m. the Board entered into Executive Session

7 | with C. William Fritz II, Esquire, Board Counsel, for

8 the purpose of conducting quasi-judicial

9 deliberations. The Board returned to open session at

10 | 12:12 p.m.]

11

12 Report of Board Counsel - Formal Hearings/Arguments

13 MR. FRITZ:

14 The Board met in Executive Session and

15 conducted quasi-judicial deliberations.

16 The Board would entertain a motion

17 to direct Board counsel to draft the

18 Final Order in the Matter of Charles A.

Strait, Case No. 21-60-017927.

20 CHAIRMAN DAVIS:

21 Do we have a motion?

22 MR. WOLFE:

19

Moves.

24 MR. YINGST:

25 Second.

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1
   CHAIRMAN DAVIS:
                  Roll call.
2
3
                  Wolfe, aye; Bizzaro, aye; Yingst, aye;
 4
 5
                  Layton, aye; Baer, aye; Stein, aye;
 6
                  Derr, aye; Davis, aye.
7
   [The motion carried unanimously.]
8
   Report of Board Counsel - Status of Cases
   [C. William Fritz II, Esquire, Board Counsel, asked
10
11
   whether Board members had any questions regarding the
12
   status of cases as of December 28, 2021, noting the
13
   status of cases is currently at 69. He complimented
14
   prosecution for doing a great job with a lot of filing
15
   and moving of cases. He reported six open protest
16
   cases with one protest case, Transteck, Inc., DBA
17
   Freightliner of Harrisburg v. Daimler, which is going
18
   to hearing January 24, 25, 26 and possibly 27.
19
   thanked Mr. Stein for joining him at the hearing.
2.0
        Mr. Fritz noted working on 16A-6015 regarding the
21
   fee increase.
2.2
        Mr. Fritz referred to 16A-6011 regarding the out-
23
   of-state RV fee, noting it had been approved and would
24
   soon be published. He informed the Board that the fee
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for out-of-state RV dealers coming into shows in

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15
   Pennsylvania could be charged.
1
        Mr. Fritz informed the Board of two hearings
2
3
   scheduled for the next meeting and reminded Chairman
   Davis he would need to recuse himself from one of the
4
5
   cases.1
                              * * *
6
   Report of Board Counsel - Adjudications and Orders for
     Approval
   MR. FRITZ:
10
                  The Board would entertain a motion to
11
                  approve the following Adjudication and
12
                  Order for Commonwealth v. Fareed Anwari,
1.3
                  Case No. 20-60-003836; Commonwealth v.
14
                  Brandon M. Kile & Kiles Auto Sales, Case
15
                  No. 19-60-005799; Commonwealth v. David
16
                  Sadlowski, Case No. 19-60-004496;
17
                  Commonwealth v. Brett A. Seibert, Case
18
                  No. 19-60-004896; Commonwealth v. Scott
19
                  A. Wilson, Case No. 18-60-005111; and
20
                  Commonwealth v. Robert Wommer, Case No.
21
                  18-60-03422.
2.2
   CHAIRMAN DAVIS:
2.3
                  Do we have a motion?
2.4
   MR. STEIN:
25
                  I'll make the motion.
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16
1
   MR. DERR:
2
                  Second.
3
   CHAIRMAN DAVIS:
                  Roll call.
 4
5
6
                  Wolfe, aye; Stein, aye; Derr, aye; Baer,
                  aye; Yingst, aye; Layton, aye; Davis,
8
                  aye; Bizzaro, aye.
   [The motion carried unanimously.]
                               * * *
10
11
   Discussion
12
   [C. William Fritz II, Esquire, Board Counsel, provided
13
   an updated to Act 53 regarding crimes related to the
14
   profession. He noted that crimes inadvertently
15
   omitted from the list on the website could be added by
16
   a vote.]
17
   MR. FRITZ:
                  I would recommend to add theft from a
18
19
                  motor vehicle to the Act 53 list as a
20
                  crime related to the profession.
21
   MR. STEIN:
22
                  So moved.
2.3
   MR. DERR:
24
                  Second.
25
   CHAIRMAN DAVIS:
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17
                  Roll call.
1
2
3
                  Wolfe, aye; Stein, aye; Derr, aye;
 4
                  Yingst, aye; Baer, aye; Layton, aye;
5
                  Bizzaro, aye; Davis, aye.
6
    [The motion carried unanimously.]
7
                               * * *
8
   Application Review
   MR. FRITZ:
10
                  The Board would entertain a motion to
11
                  approve the Application submitted by
12
                  Cody Bernard Hauber subject to a one-
13
                  year period of probation.
14
   CHAIRMAN DAVIS:
15
                  Do we have a motion?
16
   MR. YINGST:
17
                  I'll make the motion.
   MR. STEIN:
18
19
                  Second.
20
   CHAIRMAN DAVIS:
21
                  Roll call.
22
23
                  Wolfe, aye; Stein, aye; Derr, aye;
2.4
                  Yingst, aye; Baer, aye; Layton, aye;
25
                  Bizzaro, aye; Davis, aye.
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1
   [The motion carried unanimously.]
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   MR. FRITZ:
                  The Board would entertain a motion to
4
5
                  approve the following Applications for
6
                  Raymond Homerich and Christopher Jones.
7
   MR. WOLFE:
                  I'll move the motion.
9
   MR. DERR:
10
                  Second.
11
   CHAIRMAN DAVIS:
                  Roll call.
12
13
14
                  Wolfe, aye; Stein, aye; Derr, aye;
15
                  Yingst, aye; Baer, aye; Layton, aye;
16
                  Bizzaro, aye; Davis, aye.
17
   [The motion carried unanimously.]
                               * * *
18
19
   MR. FRITZ:
                  The Board would entertain a motion to
20
21
                  provisionally deny the Application for
22
                  Devacio Bessell McGowen.
2.3
   MS. LAYTON:
24
                  So moved.
   MR. DERR:
25
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Second.

2 CHAIRMAN DAVIS:

3 Roll call.

4

6

9

1

5 Wolfe, aye; Stein, aye; Derr, aye;

Yingst, aye; Baer, aye; Layton, aye;

Bizzaro, aye; Davis, aye.

8 [The motion carried unanimously.]

* :

10 Report of Board Chair - No Report

11 | * * *

12 Report of Board Administrator

13 | [Janice Cline, Board Administrator, noted 2023 Board

14 | meeting dates for the Board's review and would check

15 on the February and November dates due to Chairman

16 Davis not being able to attend.

17 Mr. Fritz informed Ms. Cline that the meetings

18 can take place if there are no other dates as long as

19 there is a quorum, noting that Mr. Derr would be in

20 charge of the meeting as secretary.

21 Mr. Fritz noted Board members are permitted to

22 attend national association meetings with some

23 restrictions for in-person attendance and advised

24 everyone to let Ms. Cline know well in advance because

25 of the new process for approval.

Chairman Davis recommended Board members contact

Ms. Cline as soon as possible with any conflicts to

the 2023 Board meeting dates.

Chairman Davis encouraged everyone to be mindful of Board member terms. He also noted the reappointment of Steve Fretz is going through its process.]

8 ***

9 Report of Commissioner

10 | [Arion Claggett, Deputy Commissioner, Bureau of

11 Professional and Occupational Affairs, announced

12 Commissioner Johnson resigned from the Bureau of

13 Professional and Occupational Affairs (BPOA) and his

14 last day would this Friday, January 15, 2022. He

15 | informed the Board of being appointed by the

16 Governor's Office to take over the Commissioner's

17 position and would become the Acting Commissioner on

18 January 15, 2022.]

19 ***

20 Adjournment

21 CHAIRMAN DAVIS:

22 If anybody does not have anything for

the agenda, then I will that we adjourn?

24 MR. STEIN:

Motion to adjourn.

21 1 MR. DERR: 2 I'll second. 3 CHAIRMAN DAVIS: 4 We're adjourned. 5 [The motion carried unanimously.] * * * 6 7 [The State Board of Vehicle Manufacturers, Dealers, and Salespersons Meeting adjourned at 12:23 p.m.] 10 11 CERTIFICATE 12 I hereby certify that the foregoing summary 13 minutes of the State Board of Vehicle Manufacturers, 14 15 Dealers and Salespersons meeting, was reduced to 16 writing by me or under my supervision, and that the 17 minutes accurately summarize the substance of the State Board of Vehicle Manufacturers, Dealers and 18 19 Salespersons meeting. 20 21 22 Lori A. Behe, 2.3 Minute Clerk 2.4 Sargent's Court Reporting

Service, Inc.

STATE BOARD OF VEHICLE MANUFACTURERS, DEALERS, AND SALESPERSONS REFERENCE INDEX

January 11, 2022

7 8	TIME	AGENDA
9		
10 11 12	9:00 10:29	Executive Session Return to Open Session
13 14	10:29	Official Call to Order
15 16	10:29	Roll Call
17 18	10:29	Approval of Minutes
19 20 21 22 23	10:30	Appointment - Carolyn A. DeLaurentis, Esquire, Deputy Chief Counsel, Prosecution Division Annual Report Presentation
24 25	10:49	Report of Prosecutorial Division
26 27 28	11:03 11:57	Formal Hearing - Charles A. Strait
29 30 31	11:58 12:12	Executive Session Return to Open Session
32	12:12	Report of Board Counsel
34 35	12:17	Discussion
36 37	12:18	Application Review
38 39	12:19	Report of Board Administrator
40 41	12:22	Report of Commissioner
42 43 44	12:23	Adjournment