

STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS

P.O. Box 2649 Harrisburg, PA 17105-2649

Courier Address: CREA BOARD 2525 North 7th Street Harrisburg, PA 17110 Telephone: 717-783-4866 Fax: 717-705-5540

E-mail: <u>st-appraise@pa.gov</u>
Website: <u>www.dos.pa.gov/real</u>

CONTINUING EDUCATION AND INITIAL EDUCATION PROGAM APPROVAL APPLICATION

INSTRUCTIONS:

- a. Submit one application for each continuing education program. Please print or type.
- b. **Submit \$85.00 application fee**. Make check or money order payable to "Commonwealth of PA." **Application fees are not refundable.** If you do not receive the Board's approval of the continuing education program within one year from the date the application is received, you will be required to submit another application fee. A processing fee of \$20.00 will be charged for any check or money order returned unpaid by your bank, regardless of the reason for non-payment.
- c. If your course has been approved by AQB, please attach your approval letter.
- d. Program Schedule: Attach detailed time schedule, hour by hour, of subject matter.
- e. Certificate of Attendance: Providers must provide a Certificate of Attendance sample form. An example is attached. The approval number and the number of approved credit hours must be listed on certificates of attendance given to attendees of your program.
- f. Submit applications for approval of programs to this Board 30 days in advance of presentation.
- g. Your course must fall under the subject matters in accordance with the Board's regulations. See 49 Pa. Code § 36.42. You may access the Board's regulations at www.dos.pa.gov/real
- h. The Continuing Education Committee will review your application for continuing education approval. If the program was previously approved, please note the continuing education approval number, the number of approved credit hours, and the <u>expiration date</u> when you received your approval letter.
- i. For information regarding distance education requirements, please review the Board's regulations at 49 Pa. Code 36.43.
- j. Identify type of application and delivery method.



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CONTINUING EDUCATION AND INITIAL EDUCATION PROGAM APPROVAL APPLICATION

SUBMIT APPLICATION AT LEAST 30 DAYS PRIOR TO COURSE PRESENTATION COURSE MAY NOT BE PRESENTED PRIOR TO RECEIPT OF BOARD APPROVAL

FEES: \$85.00 NON-REFUNDABLE APPLICATION FEE. MAKE CHECK OR MONEY ORDER PAYABLE TO THE "COMMONWEALTH OF PENNSYLVANIA." FEE IS NON-REFUNDABLE, NON-TRANSFERABLE AND SUBJECT TO CHANGE. APPLICANTS WILL BE CHARGED \$20.00 FOR ALL CHECKS RETURNED "NOT PAID" REGARDLESS OF THE REASON FOR NON-PAYMENT. IF A PENDING APPLICATION IS OLDER THAN ONE YEAR FROM THE DATE SUBMITTED AND THE APPLICANT WISHES TO CONTINUE THE APPLICATION PROCESS, THE BOARD SHALL REQUIRE THE APPLICANT TO SUBMIT A NEW APPLICATION INCLUDING THE REQUIRED FEE. IN ORDER TO COMPLETE THE APPLICATION PROCESS, MANY OF THE SUPPORTING DOCUMENTS ASSOCIATED WITH THE APPLICATION CANNOT BE MORE THAN SIX MONTHS FROM THE DATE OF ISSUANCE.

PLEASE NOTE: <u>BOARD APPROVED COURSES EXPIRE THREE (3) YEARS FROM DATE OF APPROVAL.</u> AQB OR IDECC APPROVED COURSES HAVE A SET EXPIRATION DATE. YOUR BOARD APPROVAL LETTER WILL STATE THE EXPIRATION DATE OF THIS COURSE. IN ORDER TO CONTINUE OFFERING THE COURSE AFTER THE EXPIRATION DATE, YOU MUST SUBMIT A NEW APPLICATION AND FEE.

INDICATE WHICH TYPE OF APPROVAL YOU ARE REQUESTING:

Existing Provider Number:	□ New Course
□ New Education Provider	☐ Resubmission of course previously approved; Expiration date
 Secondary Provider (must attach letter from original provider granting permission to offer their course. 	
☐ Changes to Existing Course (Highlight Changes)	

SECTION 1 – Provider Information

	PRINT OR TYPE		
PROVIDER NAME:			
PROVIDER PA LICENSE NUMBER, IF APPLICABLE:			
MAILING ADDRESS:			
TELEPHONE:	Office:	Fax:	
WEBSITE ADDRESS:			
CONTACT PERSON:			
ADDRESS:			
TELEPHONE:	Office:	Fax:	
E-MAIL ADDRESS:			
TYPE OF PROVIDER:	☐ GOVERNMENT AGENCY (STATE, LOCAL, OR FEDERAL) ☐ APPRAISAL ORGANIZATION ☐ REAL ESTATE ORGANIZATION		
	□ OTHER:		

TYPE OF COURSE AND DELIVERY METHOD:

Distance education courses may be provided in the form of synchronous, asynchronous, or hybrid educational course offerings as defined below:

- **Synchronous**—A distance education offering where the instructor and students are in separate locations but interact simultaneously using an online platform, similar to a phone call, video chat, live webinar, or other live, web-based meeting. The student can see, hear and communicate with the teacher and the teacher can simultaneously see, hear and communicate with the student. Synchronous courses provide for instruction and interaction substantially the same as in-person classroom courses.
- **Asynchronous** A distance education offering where the instructor and students are in separate locations and their interaction is not simultaneous. Using pre-recorded lectures, webinars or videos for instruction, students progress at their own pace and follow a structured course content and quiz/exam schedule.
- **Hybrid**—An educational offering that uses both in-person and distance education (synchronous and/or asynchronous) instruction. Hybrid courses are also known as "blended courses."

Type of Course and Delivery Method:

☐ Initial/Qualifying Education MUST be at least 15 hours in length.	☐ Continuing Education MUST be at least 2 hours in length.
Check all that apply:	Check all that apply:
☐ In-Person MUST be at least 15 hours in length. Examination REQUIRED	☐ In-Person MUST be at least 2 hours in length. No Examination required
Synchronous Distance Education MUST be at least 15 hours in length. Examination REQUIRED	Synchronous Distance Education MUST be at least 2 hours in length. No Examination required
Asynchronous Distance Education MUST be at least 15 hours in length. Examination REQUIRED	Asynchronous Distance Education MUST be at least 2 hours in length. Examination REQUIRED
☐ Hybrid Distance Education MUST be at least 15 hours in length. Examination REQUIRED	Hybrid Distance Education MUST be at least 2 hours in length. Examination REQUIRED only if providing asynchronous distance education

SECTION 2

CERTIFIED RESIDENTIAL AND GENERAL APPRAISERS AND LICENSED APPRAISER TRAINEES:

Submit the following information:

INITIAL EDUCATION:

1. ATTACH A SAMPLE EXAMINATION that will be used to evaluate attendee performance.

INITIAL EDUCATION AND CONTINUING EDUCATION:

- 1. Course description, objectives, and course content outline
- 2. Detailed time schedule, hour by hour, of subject matter. Classroom hour is defined as 50 minutes for each 60-minute segment.
- 3. Attach a description of the method to be used to verify attendance and satisfactory completion of the course/seminar.
- 4. Instructor AQB certification or recertification course.
- 5. USPAP Courses: AQB letter granting permission to use their course (or AQB approval if equivalent course)
- 6. If course is approved by AQB, the expiration date of the AQB approval will be reflected on the Board's records. To continue offering the course after the expiration date, the provider must submit an approval letter from AQB indicating a current expiration date.

Courses offered to CERTIFIED RESIDENTIAL, GENERAL APPRAISERS AND LICENSED APPRAISER TRAINEES:

TITLE OF COURSE/SEMINAR: _	
TOTAL NUMBER OF HOURS: _	NUMBER OF EXAM HOURS (if applicable)

INSERT NUMBER OF HOURS COVERED IN EACH OF THE FOLLOWING SUBJECTS

INITIAL EDUCATION	CONTINUING EDUCATION
BASIC APPRAISAL PRINCIPLES	AD VALOREM TAXATION
BASIC APPRAISAL PROCEDURES	ARBITRATION, DISPUTE RESOLUTION
NATIONAL 15 HOUR USPAP OR EQUIVALENT	COURSES RELATED TO THE PRACTICE OF REAL ESTATE APPRAISAL OR CONSULTING
RESIDENTIAL MARKET ANALYSIS AND HIGHEST AND BEST USE	DEVELOPMENT COST-ESTIMATING
RESIDENTIAL APPRAISAL SITE VALUATION AND COST APPROACH	ETHICS & STANDARDS OF PROFESSIONAL PRACTICE, USPAP
RESIDENTIAL SALES COMPARISON AND INCOME APPROACHES	LAND USE PLANNING, ZONING
RESIDENTIAL REPORT WRITING AND CASE STUDIES	MANAGEMENT, LEASING, TIMESHARING
STATISTICS, MODELING, AND FINANCE	PROPERTY DEVELOPMENT, PARTIAL INTERESTS
ADVANCED RESIDENTIAL APPLICATIONS AND CASE STUDIES	REAL ESTATE LAW, EASEMENTS AND LEGAL INTERESTS
GENERAL APPRAISER MARKET ANALYSIS AND HIGHEST AND BEST USE	REAL ESTATE LITIGATION, DAMAGES, CONDEMNATION
GENERAL APPRAISER SALES COMPARISON APPROACH	REAL ESTATE FINANCING AND INVESTMENT
GENERAL APPRAISER SITE VALUATION AND COST APPROACH	REAL ESTATE APPRAISAL RELATED COMPUTER APPLICATIONS
GENERAL APPRAISER INCOME APPROACH	REAL ESTATE SECURITIES AND SYNDICATION
GENERAL APPRAISER REPORT WRITING AND CASE STUDIES	DEVELOPING OPINIONS OF REAL PROPERTY VALUE IN APPRAISALS THAT ALSO INCLUDE PERSONAL PROPERTY AND/OR BUSINESS VALUE
APPRAISAL SUBJECT MATTER ELECTIVES	SELLER CONCESSIONS AND IMPACT ON VALUE
	ENERGY EFFICIENT ITEMS AND "GREEN BUILDING" APPRAISALS

SECTION 2

CERTIFIED PENNSYLVANIA EVALUATORS

INITIAL EDUCATION:

1. Attach a sample examination that will be used to evaluate attendee performance.

INITIAL EDUCATION AND CONTINUING EDUCATION:

- 1. Course description, objectives, and course content outline
- 2. Detailed time schedule, hour by hour, of subject matter. Classroom hour is defined as 50 minutes for each 60-minute segment.
- 3. Attach a description of the method to be used to verify attendance and satisfactory completion of the course/seminar.

Courses offered to CERTIFIED PENNSYLVANIA EVALUATORS:

TITLE OF COURSE/SEMINAR:	
TOTAL NUMBER OF HOURS:	NUMBER OF EXAM HOURS (if applicable)
INSERT THE NUMBER OF HO	URS COVERED IN EACH OF THE FOLLOWING CORE SUBJECTS:

INITIAL EDUCATION	CONTINUING EDUCATION		
INFLUENCES IN REAL ESTATE VALUE	AD VALOREM TAXATION		
LEGAL CONSIDERATION IN APPRAISAL	ARBITRATION		
TYPES OF VALUE	BUSINESS COURSES RELATED TO THE PRACTICE (
ECONOMIC PRINCIPLES	DEVELOPMENT COST-ESTIMATING		
REAL ESTATE MARKET AND ANALYSIS	NATIONAL 7 HOUR USPAP OR EQUIVALENT		
VALUATION PROCESS	ETHICS AND STANDARDS OF PROFESSIONAL PRACTICE		
PROPERTY DESCRIPTION	LAND USE PLANNING, ZONING AND TAXATION		
HIGHEST AND BEST USE ANALYSIS	MANAGEMENT, LEASING, BROKERAGE TIMESHARING		
APPRAISAL STATISTICAL CONCEPTS	PROPERTY DEVELOPMENT		
SALES COMPARISON APPROACH	REAL ESTATE APPRAISAL		
SITE VALUE	REAL ESTATE FINANCE AND INVESTMENT		
COST APPROACH	REAL ESTATE LAW		
INCOME APPROACH, INCLUDING DIRECT & YIELD CAPITALIZATION TECHNIQUES	REAL ESTATE LITIGATION		
VALUATION OF PARTIAL INTERESTS	REAL ESTATE APPRAISAL RELATED COMPUTER APPLICATIONS		
USPAP	REAL ESTATE SECURITIES AND SYNDICATION		
NARRATIVE REPORT WRITING	REAL PROPERTY EXCHANGE		
ASSESSMENT LAW AND PRACTICE	MASS APPRAISAL MODEL BUILDING		
MASS APPRAISAL SYSTEMS	MASS APPRAISAL MODEL CALIBRATION		
MAPPING	ASSESSMENT ADMINISTRATION		
	MAPPING		
	PENNSYLVANIA ASSESSORS' CERTIFICATION LAW AND RULES AND REGULATIONS		

SECTION 3 – Standards for Providers

By signing this application, I certify that:

- 1. The provider has established a mechanism measuring the quality of the course/continuing education program being offered.
- 2. The provider has established criteria for selecting and evaluating faculty.
- 3. The provider has established criteria for the evaluation of each course/continuing education program upon completion.
- 4. The provider shall provide adequate facilities and appropriate instructional materials to carry out the courses/continuing education programs.
- 5. The provider shall ensure that the instructors have suitable qualifications and are of good reputation and character.
- 6. The provider will not present the course until official approval has been received from the Board office.
- 7. Any transcripts/completion certificates provided to students will reflect the correct course title and provider as listed on this application.

SECTION 4 – Certification Statement

By Signing	BELOW, I VI	ERIFY THAT TH	IIS FORM IS II	N THE ORIGINA	L FORMAT AS	Supplied by 1	THE
DEPARTME	NT OF STATE	AND HAS NOT	BEEN ALTER	ED OR OTHERV	VISE MODIFIED	IN ANY WAY. I	AM
AWARE OF	THE CRIMINA	AL PENALTIES	FOR TAMPER	RING WITH PUB	SLIC RECORDS	OR INFORMAT	ION
PURSUANT	TO 18 Pa. C.S	. § 49.11.					

ADDITIONALLY, I CERTIFY THAT THE STATEMENTS IN THIS APPLICATION ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF. I UNDERSTAND THAT ANY FALSE STATEMENT MADE IS SUBJECT TO THE PENALTIES OF 18 Pa. C.S. § 4904 RELATING TO UNSWORN FALSIFICATION TO AUTHORITIES AND MAY RESULT IN THE SUSPENSION OR REVOCATION OF MY LICENSE OR CERTIFICATE.

PROVIDER REPRESENTATIVE SIGNATURE	DATE



Commonwealth of Pennsylvania

DEPARTMENT OF STATE
BUREAU OF PROFESSIONAL AND OCCUPATIONAL AFFAIRS
PO Box 2649
HARRISBURG, PA 17105-2649

STATE BOARD OF CERTIFIED REAL ESTATE APPRAISERS CERTIFICATE OF COMPLETION

THIS FORM IS FOR USE IN REPORTING CONTINUING EDUCATION CREDITS.

SECTION A – To be completed by Program Provider

<u>CERTIFICATE HOLDER</u>: This form must be completed properly. <u>YOU MUST RETAIN A COPY OF THIS FORM FOR SUBMISSION TO THE BOARD.</u> You must submit a <u>separate</u> form for each program attended. Continuing education hours shall be applied to <u>ONLY</u> one renewal period. The same continuing education hours cannot be applied to a subsequent renewal.

Name of Participant & Certificate $\# \rightarrow$ Number of Program Hours Provider Provider # Title of Program Date(s) of Program Instructor(s) /Presenter(s) SIGNATURE OF INSTRUCTOR/PRESENTER: _____ DATE: SECTION B – TO BE COMPLETED BY CERTIFICATE HOLDER I certify that I have read and understand the information contained in the instructions and completed the program described in Section A. I am aware that any misrepresentations by me may be subject to appropriate disciplinary action. I further understand that any false statement made is subject to the penalties of 18 PA C.S. Section 4904 relating to unsworn falsification to authorities and may result to the suspension or revocation of my license or certificate. Signature:______ Date:_____ PA Certificate# Printed Name:___