## State Real Estate Commission November 3, 2021

#### COMMISSION MEMBERS:

Joseph Tarantino, Secretary, Industry Member Anne M. Rubin, Industry Member - Absent Jeffrey J. Johnson, Industry Member

Jennifer Thomson, Esquire, Attorney General Designee Edward L. Seebeck, Cemetery Member Gaetano P. Piccirilli, Esquire, Public Member

Armand N. Ferrara Jr., Vice Chair, Industry Member

K. Kalonji Johnson, Commissioner, Bureau of Professional and Occupational Affairs

Joseph J. McGettigan, Chair, Industry Member

### COMMISSION PERSONNEL:

Juan A. Ruiz, Esquire, Commission Counsel
Nicole L. VanOrder, Esquire, Commission Counsel
Ray Michalowski, Esquire, Senior Commission Prosecutor
Timothy A. Fritsch, Esquire, Commission Prosecution
Liaison

Alice Glasser, Esquire, Commission Prosecutor Steven A. Mimm, Esquire, Commission Prosecutor Krista Linsenbach, Commission Administrator Andrew LaFratte, MPA, Executive Policy Specialist, Department of State

#### ALSO PRESENT:

Chris Beadling, President-elect, Pennsylvania Association of Realtors

Christopher G. Raad, President, Pennsylvania Association of Realtors

Henry (Hank) Lerner, Esquire, General Counsel/Director of Law & Policy, Pennsylvania Association of Realtors

Jen Smeltz, Republican Executive Director, Senate Consumer Protection & Professional Licensure Committee

Jerry J. Livingston, Democratic Executive Director, Senate Consumer Protection & Professional Licensure Committee

Kim Shindle, Director of Communications, Pennsylvania Association of Realtors

# $\frac{\text{State Real Estate Commission}}{\text{November 3, 2021}}$

ALSO PRESENT: (cont.)

Lisa Aaron, Professional Standards and Education Manager, Pennsylvania Association of Realtors Marlene A. Wilson, Democratic Executive Director, House Professional Licensure Committee Michael McGee, CAE, Chief Executive Officer, Pennsylvania Association of Realtors Randolph Freed Jr. Samantha Sabatini

1 \*\*\*

2 State Real Estate Commission

3 November 3, 2021

\* \* \*

5 | [Pursuant to Section 708(a)(5) of the Sunshine Act, at

6 9:00 a.m. the Commission entered into Executive

7 | Session with Juan A. Ruiz, Esquire, Commission

8 | Counsel, and Nicole L. VanOrder, Esquire, Commission

9 Counsel, for the purpose of conducting quasi-judicial

10 deliberations on matters currently pending before the

11 Commission that are listed on the agenda. The

12 | Commission returned to open session at 10:30 a.m.]

13

14 | Meeting Instructions

15 | [Krista Linsenbach, Commission Administrator, provided

16 instructions to be followed during the virtual

17 | meeting.

4

18 Ms. Linsenbach also noted the meeting was being

19 recorded, and those who continued to participate were

20 giving their consent to be recorded.]

21 \*\*\*

22 The regularly scheduled meeting of the State Real

23 Estate Commission was held on Wednesday, November 3,

24 2021. Joseph J. McGettigan, Chairman, Industry

25 Member, officially called the meeting to order at

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5
1
   10:32 a.m.
                               * * *
2
   Roll Call
3
   [Joseph J. McGettigan, Chairman, Industry Member,
   provided a roll call of Commission members.]
                               * * *
6
7
   Pledge of Allegiance
   [The Pledge of Allegiance was recited.]
10
   Approval of minutes of the September 24, 2021 meeting
   CHAIR MCGETTIGAN:
11
12
                  I will entertain an approval of the
13
                  draft minutes from our September 24
14
                  meeting.
15
   MR. FERRARA:
16
                  So moved.
17
   MR. JOHNSON:
18
                  Second.
19
   CHAIR MCGETTIGAN:
20
                  Any discussion? All in favor? Against?
21
   [The motion carried unanimously.]
22
                               * * *
2.3
   Introduction of Attendees
24
   [Krista Linsenbach, Commission Administrator, provided
25
   an introduction of those in attendance.]
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6 \* \* \* 1 2 Report of Prosecutorial Division 3 [Steven A. Mimm, Esquire, Commission Prosecutor, presented the Consent Agreement for Case No. 17-56-5 05015.1 \* \* \* 6 [Timothy A. Fritsch, Esquire, Commission Prosecution Liaison, presented the Consent Agreements for Case Nos. 18-56-002581 & 20-56-008892.] 10 CHAIR MCGETTIGAN: 11 Do I have a motion to accept number 2, 12 the Consent Agreement with Steven Mimm 13 from prosecution? 14 MR. SEEBECK: 15 So moved. 16 MR. JOHNSON: 17 Second. CHAIR MCGETTIGAN: 18 19 Any discussion? All in favor? Against? 20 [The motion carried unanimously. The Respondent's 21 name in Case No. 17-56-05015 is Helene M. Senior.] \* \* \* 22 2.3 CHAIR MCGETTIGAN: 2.4 Do I have a motion to accept the Consent 25 Agreement presented by Timothy Fritsch,

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number 3 on our agenda?
1
2
   MR. TARANTINO:
3
                  So moved.
   CHAIR MCGETTIGAN:
4
5
                  Do we have a second?
6
   MR. JOHNSON:
                  Second.
   CHAIR MCGETTIGAN:
                  Discussion? All in favor? Against?
10
   [The motion carried unanimously. The Respondent's
11
   name in Case Nos. 18-56-002581 & 20-56-008892 is Tony
   O. Goodman & Benchmark Realtors, Incorporated.]
12
                              * * *
13
14
   [Juan A. Ruiz, Esquire, Commission Counsel, informed
15
   everyone that the Commission met in Executive Session
16
   prior to the start of the meeting to discuss all of
17
   the matters listed on the agenda.]
                              * * *
18
19
   Report of Commission Counsel
20
   [Juan A. Ruiz, Esquire, Commission Counsel, noted one
21
   proposed adjudication and order and four final
22
   adjudications and orders discussed during Executive
2.3
   Session. ]
                              * * *
2.4
25
   MR. RUIZ:
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9 MR. TARANTINO: 1 2 Second. 3 CHAIR MCGETTIGAN: Any discussion? All in favor? 4 5 [The motion carried unanimously.] \* \* \* 6 7 [Juan A. Ruiz, Esquire, Commission Counsel, referred to item 9 on the agenda, Jasmine Williams, regarding a Commonwealth Court opinion upholding a previous 10 Commission decision for the Commission's information. \* \* \* 11 Report of Commission Chairperson - No Report 12 13 14 Report of Commissioner 15 [K. Kalonji Johnson, Commissioner, Bureau of Professional and Occupational Affairs, noted the 16 17 virtual platform would continue through March 2022. 18 He addressed travel requests and Sunshine amendments 19 requiring travel requests be on the agenda in time to 20 be able to provide the proper accommodations and 21 administrative approvals. He mentioned that the 22 virtual option allows more Commission participation 23 and the Department to bypass some of those concerns.] \* \* \* 2.4 25 Report of Commission Administrator

10

- 1 [Krista Linsenbach, Commission Administrator, informed 2 the Commission that education provider renewals
- 3 concluded with approximately an 85 percent response to
- 4 renewals. She mentioned that a few schools did not
- 5 make it in time, but she would provide any information
- 6 on how to reactivate their school if asked to do so.
- Ms. Linsenbach reported not receiving any response yet from promotional property renewals, which
- Ms. Linsenbach also noted testing cemetery
  company renewals, which will expire on January 31,
  2022, and should be put into production and available
  for those cemetery companies 60 days prior to that
- 14 date. She will provide more information at the next
- 15 meeting.
- Ms. Linsenbach reported two conflicts with the
- 17 meeting dates chosen at last month's meeting. She
- 18 noted that the September meeting will now be held on
- 19 September 22, 2022, and the October meeting will now
- 20 be held on October 20, 2022.

expire on December 31, 2021.

- 21 Chairman McGettigan requested Ms. Linsenbach read
- 22 all of the meeting dates into the record for the
- 23 motion for approval.
- Ms. Linsenbach noted the meeting dates for 2022
- 25 | are January 18, March 1, April 6, May 3, June 1,

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11
   August 2, September 22, October 20, and December 20.
1
2
   She also noted June 1 was selected as the Philadelphia
   public meeting, August 2 as the Harrisburg public
3
   meeting, and September 22 as the Pittsburgh public
5
   meeting.]
6
   CHAIR MCGETTIGAN:
                  Could I have a motion to approve and
8
                  accept these dates?
9
   MR. FERRARA:
10
                  So moved.
11
   MR. PICCIRILLI:
12
                  Second.
   CHAIR MCGETTIGAN:
1.3
14
                  Any discussion? Call for the vote.
                                                         All
15
                  in favor? Against?
16
   [The motion carried unanimously.]
17
18
   Report of Committees - Education/Examination
19
   MR. JOHNSON:
2.0
                  There were two continuing ed courses
2.1
                  marked number 11 on the agenda,
2.2
                  Expanding Your Global Reach Building and
2.3
                  International Real Estate Business and
2.4
                  number 12, a continuing ed course,
25
                  Starting a Real Estate Company - Your
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12

Blueprint for Success.

I think we needed to either approve

or disapprove these today.

4 CHAIR MCGETTIGAN:

Do I have a motion, please?

6 MR. JOHNSON:

1

7 I make a motion to deny both.

8 MR. SEEBECK:

9 Second.

10 CHAIR MCGETTIGAN:

Any discussion? Call for a vote. All

in favor? Against?

13 [The motion carried unanimously.]

14

15 Public Session

16 [Christopher G. Raad, President, Pennsylvania

17 Association of Realtors, thanked the Commission for

18 the opportunity to review the stakeholders' draft of

19 the revisions of the general regulations. He stated

20 that the Pennsylvania Association of Realtors (PAR)

21 recently submitted their comments to Commission

22 counsel and looked forward to working with the

23 Commission throughout the process.

Mr. Raad commented that PAR is undergoing a

25 strategic planning process to ensure 2022 license

renewals go as smoothly as possible for almost 30,000
members. He noted that PAR looks forward to working
with all parties involved in maintaining an open line
of communication and developing an action plan to
resolve any issues that come up, including technology
system concerns in advance of all of the upcoming
renewal cycles.

Mr. Raad mentioned PAR would be reaching out to the Bureau of Professional and Occupational Affairs (BPOA) leadership and staff and looked forward to collaborating however necessary to ensure a smooth license renewal cycle.

Ms. Linsenbach commented that she had no issues inviting PAR to participate in the user acceptance testing for renewals but had concerns from a legal standpoint. She mentioned developing an FAQ screenshot tutorial-type document or a brief video. She noted having a bullet point list of things and offered to share those with PAR.

Mr. Raad noted being open to whatever role PAR would need to play.

Mr. Ruiz noted there may be a contract issue there. He mentioned not being sure what that entails with Acclaim and the property right interest from the intellectual property side of it.

14

Commissioner Johnson noted being unsure of the

- 2 user acceptance testing (UAT) being the proper
- 3 platform but noted stakeholders in the past that have
- 4 demoed due functionality in the Pennsylvania Licensing
- 5 | System (PALS) and would discuss that internally.]
- 6 \*\*\*
- 7 Miscellaneous
- 8 [Joseph J. McGettigan, Chairman, Industry Member,
- 9 noted the next meeting date is scheduled for December
- 10 17, 2021.
- 11 Chairman McGettigan wished everyone a happy
- 12 Thanksgiving.]
- 13
- 14 | Adjournment
- 15 CHAIR MCGETTIGAN:
- I'll entertain a motion to adjourn.
- 17 MR. JOHNSON:
- 18 So moved.
- 19 MR. SEEBECK:
- 20 Second.
- 21 CHAIR MCGETTIGAN:
- 22 Thank you very much. Have a great day.
- 23 [The motion carried unanimously.]
- 2.4
- 25 | [There being no further business, the State Real

Estate Commission Meeting adjourned at 10:57 a.m.] CERTIFICATE I hereby certify that the foregoing summary minutes of the State Real Estate Commission meeting, was reduced to writing by me or under my supervision, and that the minutes accurately summarize the substance of the State Real Estate Commission meeting. Samantha Sabatini, Minute Clerk Sargent's Court Reporting Service, Inc. 

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1 23 45 67 89 01 12 13 14 15 16 78 19 10 12 22 22 22 22 22 23 33 33 33 33 33	STATE REAL ESTATE COMMISSION REFERENCE INDEX		
	November 3, 2021		
	TIME	AGENDA	
		cutive Session urn to Open Session	
	10:32 Off	icial Call to Order	
	10:32 Rol	l Call	
	10:33 Ple	dge of Allegiance	
	10:34 App	roval of Minutes	
	10:34 Int	roduction of Attendees	
	10:38 Rep	ort of Prosecutorial Division	
	10:43 Rep	ort of Commission Counsel	
	10:46 Rep	ort of Commissioner	
	10:48 Rep	ort of Commission Administrator	
	10:51 Rep	ort of Committees	
	10:52 Pub	lic Session	
	10:52 Mis	cellaneous	
	10:57 Adj	ournment	
37 38 39			
40 41			
42			
44 45			
46 47			
48 49			
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