State Real Estate Commission September 6, 2017

COMMISSION MEMBERS:

Armand Ferrara, Chair, Industry Member Kathryn Waters, Deputy Commissioner of Professional and Occupational Affairs

Alexis L. Barbieri, Esquire, Vice Chair, Public Member Jennifer Thomson, Attorney General Designee

Annie Hanna Cestra, Industry Member

Anne Rubin, Industry Member

Vince Galko, Public Member

Joseph Tarantino, Industry Member

Joseph McGettigan, Industry Member

Edward L. Seebeck, Secretary, Cemetery Member - Absent

COMMISSION PERSONNEL:

Juan A. Ruiz, Esquire, Commission Counsel Ray Michalowski, Esquire, Commission Prosecution Liaison

Timothy Fritch, Esquire, Commission Prosecutor Timothy Smith, Esquire, Commission Prosecutor Krista Linsenbach, Commission Administrator John Karl Geschwindt, Esquire, Commission Prosecutor

MEMBERS OF THE PUBLIC

Kathy McQuilkin, President of the Pennsylvania Association of Realtors Hank Lerner, Esquire, Pennsylvania Association of

Realtors, Director of Law & Policy

3 * * * 1 2 State Real Estate Commission 3 September 6, 2017 * * * 4 5 The regularly scheduled meeting of the State Real 6 Estate Commission was held on Wednesday, September 6, 2017. Armand Ferrara, Chair, Industry Member, officially called the meeting to order at 11:06 a.m. A roll call was taken. The Pledge of Allegiance was 10 recited. * * * 11 12 Approval of Minutes of the July 19, 2017 meeting. CHAIRMAN FERRARA: 13 14 We need approval of our Minutes from 15 July's meeting. MR. MCGETTIGAN: 16 17 So moved. MS. BARBIERI: 18 19 Second. 20 CHAIRMAN FERRARA: 21 All in favor? Opposed? Thank you. 22 [The motion carried. Annie Hanna Cestra, Industry 23 Member, abstained from voting on the motion.] * * * 24 25 Report of Prosecutorial Division

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[Ray Michalowski, Esquire, Commission Prosecution
1
2
   Liaison, presented a Consent Agreement for File No.
3
   17-56-08808.]
                              * * *
 4
5
   [John Karl Geschwindt, Esquire, Commission Prosecutor,
6
   presented a Consent Agreement for File No. 14-56-
   12610.]
                              * * *
   [Timothy Fritsch, Esquire, Commission Prosecutor,
10
   presented Consent Agreements for File Nos. 15-56-05010
11
   and 15-56-06384.]
                              * * *
12
13
   [Timothy Smith, Esquire, Commission Prosecutor,
14
   presented a Consent Agreement for File No. 15-56-
15
   12063.]
16
17
   Report of Commission Counsel
18
   [Juan Ruiz, Esquire, Commission Counsel, noted a Final
19
   Adjudication and Order and three motions for
20
   discussion during Executive Session. Mr. Ruiz stated
   the hearing scheduled for 1:30 p.m. would be
21
22
   rescheduled for the December meeting. He noted the
23
   hearing scheduled for 2:00 p.m.
2.4
        Mr. Ruiz discussed Senate Bill 835.1
                              * * *
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1 Report of Commission Chair - No Report

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3 Report of Commissioner - No Report

4 ***

5 Report of Commission Administrator

6 | [Krista Linsenbach, Commission Administrator, informed

Commission members that the 2014 to 2016 continuing

8 education audit will be open for one more week.

9 Ms. Linsenbach also updated Commission members on

10 education provider renewals.]

11 ***

12 Pennsylvania Association of Realtors Report

13 [Kathy McQuilkin, President of the Pennsylvania

14 Association of Realtors, discussed the third-quarter

15 results of the Welcome Home survey from homebuyers as

16 | well as stressors for both the buyer and seller. She

17 | noted additional survey results may be viewed at

18 WelcomeHomePA.org.

19 ***

20 [Hank Lerner, Esquire, Director of Law & Policy,

21 highlighted changes and adjustments in policy and

22 procedure recommendations with regard to the

23 definitions of team, team oversight, and team

24 director.

25 Mr. Lerner discussed the pros and cons for the

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need to set up rules to guide individuals to the most
1
2
   beneficial model.
3
4
   [The Commission recessed from 11:58 a.m. to 12:08
5
   p.m.]
                              * * *
6
   [Pursuant to Section 708(a)(5) of the Sunshine Act, at
   12:08 p.m. the Commission entered into Executive
   Session with Juan A. Ruiz, Esquire, for the purpose of
10
   conducting quasi-judicial deliberations and to receive
11
   advice of Counsel. The Commission returned to open
12
   session at 1:51 p.m.]
                              * * *
13
14
   [Kathryn Waters, Deputy Commissioner, exited the
15
   meeting at 1:51 p.m.]
                              * * *
16
17
   [Alexis L. Barbieri, Esquire, Vice Chair, exited the
18
   meeting at 1:55 p.m. and re-entered at 1:56 p.m.]
                              * * *
19
20
   MOTIONS
21
   MR. RUIZ:
22
                  The Commission was just in Executive
2.3
                  Session conducting quasi-judicial
2.4
                  deliberations on the matters currently
25
                  pending before the Commission.
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Is there a motion to approve the
1
2
                  Consent Agreements at File Nos.
3
                  17-56-08808, File No. 14-56-12610 and
                  File No. 155-61-12063?
 4
5
   MR. MCGETTIGAN:
6
                  So moved.
7
   MR. GALKO:
                  Second.
9
   CHAIRMAN FERRARA:
10
                   All in favor? Opposed? Thank you.
11
   [The motion carried unanimously. The Respondent's
12
   name for File No. is 17-56-08808 is Lee Garell. The
   Respondent's name for File No. 14-56-12610 is Suzanne
13
14
   Lorenzi Sala. The Respondent's name for File No. 15-
15
   56-12063 is Gebroe Hammer Associates.]
16
17
   MR. RUIZ:
18
                  Is there a motion to deny the Consent
19
                  Agreement of File Nos. 15-56-05010 and
20
                  15-56-06384 as being too lenient?
21
   MR. TARANTINO:
22
                  So moved.
2.3
   MS. CESTRA:
24
                  Second.
25
   CHAIRMAN FERRARA:
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8
1
                    All in favor? Opposed?
                                             Thank you.
2
   [The motion carried unanimously.]
3
   MR. RUIZ:
4
5
                   Is there a motion to approve the Final
                  Adjudication and Order in the case of
6
7
                  Mario DeJesse at File No. 16-56-05067?
   MR. MCGETTIGAN:
9
                   So moved.
10
   MR. GALKO:
11
                   Second.
12
   CHAIRMAN FERRARA:
13
                    All in favor? Opposed?
14
   [The motion carried unanimously.]
                               * * *
15
16
   MR. RUIZ:
17
                   Is there a motion to grant the Motions
                   to Enter Deem Fault and Deem Facts
18
19
                  Admitted in the following cases:
20
                  Vasili G. Barbounis at 15-56-01661,
21
                  Melquisidec Caraballo at 14-56-00273,
                   and Rikki Salzman at 16-56-05844?
22
2.3
   MS. CESTRA
24
                   So moved.
25
   MR. TARANTINO:
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9 Second. 1 2 CHAIRMAN FERRARA: All in favor? Opposed? 3 4 [The motion carried unanimously.] * * * 5 6 Report of Committees - Education/Examination {Annie Hanna Cestra, Industry Member, requested a motion for approval of three new continuing education courses, which include Tax Strategies Business 10 Planning for Real Estate Professionals, He Who Has The 11 Money Sets The Rules - RESYAC, and He Who Has The 12 Money Sets the Rules - PRI.] 13 MS. RUBIN: 14 I make a motion. 15 MR. TARANTINO: 16 Second. 17 MS. CESTRA: 18 All those in favor? All those opposed? 19 [The motion carried unanimously.] * * * 20 21 MS. CESTRA: 22 I'll make the motion for Tyler Glass to 2.3 preliminarily deny his request for this 2.4 course he took in college be submitted 25 in lieu of real estate practices.

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10
1
   MS. RUBIN:
2
                   Second.
3
   CHAIRMAN FERRARA:
                    All in favor? Opposed?
4
5
   [The motion carried unanimously.]
                               * * *
6
7
   MS. CESTRA:
                   I make the motion that Brent Moon
9
                   requesting his experience as an
10
                   attorney qualified to meet the
11
                   experience required to take the
                   broker's exam be denied.
12
13
   MS. RUBIN:
14
                   Second.
15
   CHAIRMAN FERRARA:
16
                   All in favor? Opposed?
   [The motion carried unanimously.]
17
                               * * *
18
19
   MR. TARANTINO:
20
                   I'd like to make a motion that we
21
                   approve, with no restrictions, the
22
                   applications of John Turssline and
23
                   Christopher Liccketto.
2.4
   MR. MCGETTIGAN:
25
                   Second.
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11
1
   CHAIRMAN FERRARA:
                   All in favor? Opposed?
2
3
   [The motion carried unanimously.]
                               * * *
 4
5
   MR. TARANTIO:
                   I'd like to make the motion to approve
6
7
                   and place the license on probation
8
                   through the criminal probation and
9
                   payment of restitution for Melissa
10
                   Perez.
11
   MR. GALKO:
12
                   Second.
   CHAIRMAN FERRARA:
13
14
                    All in favor? Opposed?
15
   [The motion carried unanimously.]
16
   MR. TARANTINO:
17
18
                   I make the motion we provisionally deny
19
                   the application of Michael Mayro and
20
                   allow him to come in before the full
21
                   Commission.
22
   MS. RUBIN:
23
                   Second.
2.4
   CHAIRMAN FERRARA:
25
                    All in favor? Opposed?
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12
1
   [The motion carried unanimously.]
2
3
   MR. TARANTINO:
 4
                   I make the motion that we preliminarily
5
                   deny and advise the applicant of the
                   right to an informal conference for
 6
                   Bruno Nonanotte, Steven Hartman, and
8
                   Susan Candiello.
9
   MS. CESTRA:
10
                   Second.
11
   CHAIRMAN FERRARA:
12
                  All in favor? Opposed?
13
   [The motion carried unanimously.]
                               * * *
14
15
   MR. TARANTIONO:
16
                   I make the motion we approve with no
17
                  barrier towards licensure the
18
                   application of Joseph Lawrence Driver.
19
   MS. MCGETTIGAN:
20
                   Second.
21
   CHAIRMAN FERRARA:
22
                  All in favor?
                                  Opposed?
23
   [The motion carried unanimously.]
                               * * *
24
25
   [A Formal Hearing was held from 2:01 p.m. until 2:41
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13

1 p.m. In the Matter of the Commonwealth of Pennsylvania

- 2 Bureau of Professional and Occupational Affairs vs.
- 3 Noushig Hovhannesian; File No. 17-56-08608, Docket No.
- 4 1507-56-17.
- 5 ***
- 6 | [Pursuant to Section 708(a)(5) of the Sunshine Act, at
- 7 2:42 p.m. the Commission entered into Executive
- 8 | Session with Juan A. Ruiz, Esquire, for the purpose of
- 9 conducting quasi-judicial deliberations and to receive
- 10 advice of Counsel. The Commission returned to open
- 11 | session at 2:50 p.m.]
- 12 ***
- 13 Rules & Regulations Committee Report
- 14 | [Alexis L. Barbieri, Esquire, Vice Chair, Public
- 15 Member, discussed Section 35.271 and Section 35.292.
- 16 Ms. Barbieri stated the next Rules & Regulations
- 17 | Committee meeting would be scheduled in the near
- 18 | future.]
- 19 ***
- 20 Adjournment
- 21 CHAIRMAN FERRARA:
- 22 There being no further business.
- 23 MR. TARANTINO:
- I move we adjourn.
- 25 MR. GALKO:

24

25

			15
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	TIME	AGENDA	
	11:06	Official Call to Order/Roll Call	
	11:07	Pledge of Allegiance	
	11:07	Approval of Minutes	
	11:07	Report of Prosecutorial Division	
	11:29	Report of Commission Counsel	
	11:30	Report of Commission Administrator	
	11:34	PA Association of Realtors Report	
	11:58 12:08 1:51	Recess Executive Session Return to Open Session	
	1:51	Motions	
	1:54	Education/Examination Committee	
	2:01	Formal Hearing - Noushig Hovhannesia	
	2:42 2:50	Executive Session Return to Open Session	
	2:50	Rules & Regulations Committee	
	2:51	Adjournment	