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1	COMMONWEALTH OF PENNSYLVANIA	
2	DEPARTMENT OF STATE	
3	BUREAU OF PROFESSIONAL AND OCCUPATIONAL AFFAIRS	
4		
5	FINAL MINUTES	
6		
7	MEETING OF:	
8		
9	STATE REAL ESTATE COMMISSION	
10		
11	TIME: 11:24 A.M.	
12		
13	Room 250	
14	11 Stanwix Street	
15	Pittsburgh, PA 15222	
16		
17	July 23, 2019	
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1 2 3	State Real Estate Commission July 23, 2019	
4 5 6 7 8 9 10 11 12 13 14 15 16 17	COMMISSION MEMBERS:	
	Joseph Tarantino, Chair, Industry Member Anne M. Rubin, Vice Chair, Industry Member Joseph J. McGettigan, Secretary, Industry Member Alexis L. Barbieri, Esquire, Public Member Armand N. Ferrara Jr., Industry Member Jennifer Thomson, Esquire, Attorney General Designee Annie Hanna Cestra, Industry Member - Absent Edward L. Seebeck, Cemetery Member - Absent K. Kalonji Johnson, Acting Commissioner, Bureau of Professional and Occupational Affairs - Absent	
18 19	COMMISSION PERSONNEL:	
20 21 22 23 24 25 26 27 28 29 30 31 32 33 34	Juan A. Ruiz, Esquire, Commission Counsel Ray Michalowski, Esquire, Commission Prosecution Liaison Caroline A. Bailey, Esquire, Commission Prosecutor Tiffany A. Raker, Esquire, Commission Prosecutor Timothy A. Fritsch, Esquire, Commission Prosecutor Angela Lucci, Esquire, Commission Prosecutor Carolyn DeLaurentis, Deputy Chief Counsel, Prosecution Division Krista Linsenbach, Commission Administrator	n
35 37 39 412 445 47 490 50		

1 State Real Estate Commission July 23, 2019 4 ALSO PRESENT: 6 ALSO PRESENT: 7 William McFalls Jr., ABR, CRS, Green, GRI, President, Pennsylvania Association of Realtors 8 Eleanor Weber, Polley Associates, School of Real Estate 10 Estate 11 Hugo "Skip" Weber, Polley Associates, School of Real Estate 12 Estate 13 Michael McGee, CAE, RCE, Chief Executive Officer, Pennsylvania Association of Realtors 15 Lisa Aaron, Professional Standards/Education Manager, Pennsylvania Association of Realtors 16 Realtors 17 Bill Festa, President-elect, Pennsylvania Association of Realtors 18 Alex Charlton, Director of Public Policy and Political Affairs, Pennsylvania Association of Realtors 24 James S. Tupitza, Esquire, Tupitza & Associates P.C. Charles Hartwell, Esquire, Dethlefs-Pykosh Law Group, Counsel for the Respondents 28 99 31 33 34 34 35 34 36 37 37 38 38 39 39 30 31 31 32 <t< th=""><th>1 State Real Estate Commission July 23, 2019 3 ALSO FRESENT: 5 ALSO FRESENT: 6 William McFalls Jr., ABR, CRS, Green, GRI, President, Pennsylvania Association of Realtors 5 Eleanor Weber, Polley Associates, School of Real Estate 11 Hugo "Skip" Weber, Polley Association, School of Real Estate 13 Michael McGee, CAE, RCE, Chief Executive Officer, Pennsylvania Association of Realtors 15 Lisa Aaron, Professional Standards/Education Manager, Pennsylvania Association of Realtors 16 Perensylvania Association of Realtors 17 Pennsylvania Association of Realtors 18 If estat, President-elect, Pennsylvania Association of Realtors 20 Alfairs, Pennsylvania Association of Realtors 21 Derenda Updegrave, Director of Public Policy and Political Affairs, Pennsylvania Association of Realtors 23 James S. Tupitza, Esquire, Tupitza & Associates P.C. 25 Charles Hartwell, Esquire, Dethlefs-Pykosh Law Group, Counsel for the Respondents 26 7 27 7 28 7 24 7 24 7</th><th></th><th>3</th></t<>	1 State Real Estate Commission July 23, 2019 3 ALSO FRESENT: 5 ALSO FRESENT: 6 William McFalls Jr., ABR, CRS, Green, GRI, President, Pennsylvania Association of Realtors 5 Eleanor Weber, Polley Associates, School of Real Estate 11 Hugo "Skip" Weber, Polley Association, School of Real Estate 13 Michael McGee, CAE, RCE, Chief Executive Officer, Pennsylvania Association of Realtors 15 Lisa Aaron, Professional Standards/Education Manager, Pennsylvania Association of Realtors 16 Perensylvania Association of Realtors 17 Pennsylvania Association of Realtors 18 If estat, President-elect, Pennsylvania Association of Realtors 20 Alfairs, Pennsylvania Association of Realtors 21 Derenda Updegrave, Director of Public Policy and Political Affairs, Pennsylvania Association of Realtors 23 James S. Tupitza, Esquire, Tupitza & Associates P.C. 25 Charles Hartwell, Esquire, Dethlefs-Pykosh Law Group, Counsel for the Respondents 26 7 27 7 28 7 24 7 24 7		3
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4 * * * 1 2 State Real Estate Commission 3 July 23, 2019 * * * 4 5 The regularly scheduled meeting of the State Real 6 Estate Commission was held on Tuesday, July 23, 2019. 7 Joseph Tarantino, Chair, Industry Member, officially 8 called the meeting to order at 11:43 a.m. A roll call 9 was taken. The Pledge of Allegiance was recited. * * * 10 11 Approval of minutes of the June 12, 2019 meeting CHAIR TARANTINO: 12 You reviewed the draft minutes of the 13 14 June 12 meeting. 15 Could I have a motion to approve? 16 MR. MCGETTIGAN: 17 So moved. CHAIR TARANTINO: 18 19 Second? 20 MS. BARBIERI: 21 Second. 22 CHAIR TARANTINO: 23 On the question, all in favor, say aye. 24 Any opposed? 25 [The motion carried unanimously.]

5 * * * 1 2 Report of Prosecutorial Division - Report of Deputy 3 Chief [Carolyn A. DeLaurentis, Esquire, Deputy Chief 4 5 Counsel, Prosecution Division, introduced herself and 6 provided a brief summary of her professional 7 background. Ms. DeLaurentis reviewed information for the 8 9 State Real Estate Commission for FY 2018-2019, noting 10 that 1,125 cases were opened with 909 open files as of 11 July 1, 2019. She also provided information regarding 12 enforcement statistics. 13 Ms. DeLaurentis noted 362 warning letters were 14 sent, 14 cases that were resolved with fines, 5 15 suspension, 3 auto suspensions, 7 reprimands, 4 16 voluntary surrenders, 27 cases resulted in probation, 17 and 16 cases resulted in revocations. 18 Ms. DeLaurentis noted 69 immediate temporary suspensions, in general, for the prosecution division 19 20 in FY 2018-2019 with 11,359 open cases as of July 1, 21 2019. She reviewed the last fiscal year, noting that 22 14,030 cases were opened, which was up from 12,604 the 23 last fiscal year. She noted that 13,270 cases were 2.4 closed the last fiscal year. 25 Ms. DeLaurentis discussed the Office of General

Counsel's Mediation Program, where third-party neutrals can hear and help resolve a case, which is free of charge. She stated the consent agreements will reflect whether the case was resolved through mediation.

Ms. DeLaurentis addressed the Pennsylvania 6 7 Justice Network (JNET) through the governor's Office of Administration, where the prosecution division 8 9 receives an alert when licensees from all of the 10 Boards and Commissions are charged with a crime. 11 Ms. DeLaurentis addressed the Bureau of Enforcement and Investigation (BEI) with regard to 12 13 immediate temporary suspensions (ITS). She stated, 14 once an individual is identified as needing their

15 licenses removed and the proper petition has been 16 filed, the case is given to BEI.

Ms. DeLaurentis introduced Mike Rosenberry, Director of the Bureau of Enforcement and Investigation. She commented that Mr. Rosenberry was with the Game Commission for over 13 years and the Chambersburg Police for 20 years.

22 Chair Tarantino requested a case report 23 intermittently as to why the cases are not moving 24 forward. Ms. DeLaurentis suggested informing Mr. Ruiz 25 the desired information in order to obtain the data

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through PALS.] 1 * * * 2 3 [Caroline A. Bailey, Esquire, Commission Prosecutor, presented the Consent Agreements for File No. 16-56-4 03471, File No. 17-56-08651, and File No. 18-56-5 6 011232.1 7 * * * [Ray Michalowski, Esquire, Commission Prosecution 8 Liaison, on behalf of James Ostman, Esquire, 9 10 Commission Prosecutor, presented the Consent Agreement 11 for File No. 18-56-001359.] * * * 12 [Ray Michalowski, Esquire, Commission Prosecution 13 14 Liaison, introduced Angela Lucci, Esquire, Commission 15 Prosecutor. Ms. Lucci provided a brief summary of her 16 educational and professional background.] * * * 17 18 [Tiffany Raker, Esquire, Commission Prosecutor, presented the Consent Agreements for File Nos. 17-56-19 20 10039, 18-56-001818, and 18-56-007692; and File No. 21 17-56-13456.1 * * * 22 23 [Timothy Fritsch, Esquire, Commission Prosecutor, 24 presented the Consent Agreement for File Nos. 15-56-25 01863 and 17-56-13110. Charles J. Hartwell, Esquire,

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8 Counsel for the Respondents, was also present for the 1 2 discussion.] 3 * * * 4 Report of Commission Counsel 5 [Juan A. Ruiz, Esquire, Commission Counsel, noted three proposed Adjudications and Orders, a final 6 Adjudication and Order, and a Motion to Enter Default, 7 8 and a Citation Appeal for discussion during Executive 9 Session. 10 Mr. Ruiz noted House Bill No. 1172, which was 11 signed into law as Act 41 of 2019. Act 41 grants 12 licensure by endorsement of licensing Boards, as well 13 as creating a provisional license. All Boards are now 14 tasked with drafting regulations to implement Act 41. 15 He stated the Rules and Regulations Committee 16 recently met to discuss the drafting of this 17 regulation, as well as updating the Schedule of Civil 18 Penalties.] * * * 19 20 Report of Commission Chair 21 [Joseph Tarantino, Chair, Industry Member, noted the public session scheduled to commence at 2:00 p.m.] 22 23 * * * Report of Acting Commissioner - No Report 24 25 * * *

9 Report of Commission Administrator 1 2 [Krista Linsenbach, Commission Administrator, stated 3 the Education Provider renewal process was being 4 developed by the IT staff. A timetable has not been 5 provided for its completion as yet. She explained the 6 process should be similar to the last renewal 7 application.] * * * 8 9 [Joseph McGettigan, Secretary, Industry Member, exited 10 the meeting at 12:16 p.m. and reentered at 12:25 p.m. * * * 11 12 [Pursuant to Section 708(a)(5) of the Sunshine Act, at 12:20 p.m. the Commission recessed for a lunch break 13 and then entered into Executive Session with Juan A. 14 15 Ruiz, Esquire, Commission Counsel, for the purpose of conducting quasi-judicial deliberations on matters 16 17 currently pending before the Commission and to receive the advice of counsel. The Commission returned to 18 open session at 1:30 p.m.] 19 20 * * * 21 MOTIONS 2.2 MR. RUIZ: 23 The Real Estate Commission was in 24 executive session conducting guasi-25 judicial deliberations on a number of

matters currently pending before the 1 2 Commission. 3 Is there a motion to approve the 4 Consent Agreement at File No. 16-56-5 03471? 6 MR. FERRARA: 7 So moved. 8 MR. MCGETTIGAN: 9 Second. 10 CHAIR TARANTINO: 11 On the question, all in favor, say aye. 12 Any opposed? 13 [The motion carried unanimously. The Respondent's 14 name is Frederic D. Musilli.] * * * 15 16 MR. RUIZ: Is there a motion to deny the Consent 17 Agreement at File No. 17-56-06851 as 18 19 being too lenient? 20 MR. MCGETTIGAN: 21 So moved. 22 MS. BARBIERI: 23 Second. 24 CHAIR TARANTINO: 25 On the question, all in favor, say aye.

11 1 Any opposed? 2 [The motion carried unanimously.] 3 * * * MR. RUIZ: 4 5 Is there a motion to approve the Consent Agreement at File No. 18-56-011232? 6 7 MR. FERRARA: 8 So moved. 9 MR. MCGETTIGAN: 10 Second. 11 CHAIR TARANTINO: 12 On the question, all in favor, say aye. 13 Any opposed? [The motion carried unanimously. The Respondent's 14 15 name is Turbotville Cemetery Company Inc.] * * * 16 17 MR. RUIZ: 18 Is there a motion to approve the Consent 19 Agreement at File No. 18-56-001359? 20 MR. MCGETTIGAN: 21 So moved. 22 MR. FERRARA: 23 Second. 24 CHAIR TARANTINO: 25 On the question, all in favor, say aye.

12 1 Any opposed? 2 [The motion carried unanimously. The Respondent's 3 name is Victor L. Coates.] * * * 4 5 MR. RUIZ: 6 Is there a motion to deny the Consent 7 Agreement at File Nos. 17-56-100339, 18-56-001818, and 18-56-007692 as being too 8 9 lenient? 10 MS. BARBIERI: 11 So moved. 12 MR. FERRARA: 13 Second. CHAIR TARANTINO: 14 15 On the question, all in favor, say aye. 16 Any opposed? 17 [The motion carried unanimously.] * * * 18 19 MR. RUIZ: 20 Is there a motion to approve the Consent 21 Agreement at File No. 17-56-13456? 22 MR. FERRARA: 23 So moved. 24 MR. MCGETTIGAN: 25 Second.

1 CHAIR TARANTINO: 2 On the question, all in favor, say aye. 3 Any opposed? 4 [The motion carried. Jennifer Thomson opposed the 5 motion. The Respondent's name is Ronald A. Koleda.] * * * 6 7 MR. RUIZ: 8 Is there a motion to deny the Consent 9 Agreement at File Nos. 15-56-01863 and 10 17-56-13110 as being too lenient? 11 MS. RUBIN: 12 So moved. MR. FERRARA: 13 Second. 14 15 CHAIR TARANTINO: 16 On the question, all in favor, say aye. 17 Any opposed? 18 [The motion carried unanimously.] * * * 19 20 MR. RUIZ: 21 Is there a motion to approve and adopt 22 the proposed Adjudications and Orders in 23 the cases of Candace Balmaceda at File 24 No. 18-56-001928 and Frank A. Buono at 25 File No. 14-56-10382?

14 1 MR. MCGETTIGAN: 2 So moved. 3 MR. FERRRA: 4 Second. 5 CHAIR TARANTINO: 6 On the question, all in favor, say aye. 7 Any opposed? 8 [The motion carried unanimously.] * * * 9 10 MR. RUIZ: Is there a motion to direct Counsel to 11 12 draft a final Adjudication and Order consistent with the discussions in 13 executive session for the case of 14 15 Christian S. Ivory at File No. 18-56-01045? 16 17 MS. RUBIN: So moved. 18 19 MS. BARBIERI: 20 Second. CHAIR TARANTINO: 21 22 On the question, all in favor, say aye. 23 Any opposed? 24 [The motion carried unanimously.] * * * 25

1 MR. RUIZ: 2 Is there a motion to approve the final 3 Adjudication and Order concerning Julie 4 Keilman at Case No. 15-56-05478? 5 MR. MCGETTIGAN: 6 So moved. 7 MS. RUBIN: 8 Second. 9 CHAIR TARANTINO: 10 On the question, all in favor, say aye. 11 Any opposed? 12 [The motion carried unanimously.] * * * 13 MR. RUIZ: 14 Is there a motion to grant the Motion to 15 Enter Default and Deem Facts Admitted in 16 17 the case of Anthony Joseph Coulter at File No. 17-56-012729? 18 19 MR. MCGETTIGAN: 20 So moved. 21 MS. RUBIN: 22 Second. 23 CHAIR TARANTINO: 24 On the question, all in favor, say aye. 25 Any opposed?

1 [The motion carried unanimously.] * * * 2 3 MR. RUIZ: Is there a motion to dismiss the 4 5 Citation in the matter of Thomas Michael 6 Stewart at File No. 12-56-01861? 7 MR. MCGETTIGAN: 8 So moved. 9 MR. FERRARA: 10 Second. CHAIR TARANTINO: 11 12 On the question, all in favor, say aye. 13 Any opposed? 14 [The motion carried unanimously.] * * * 15 Report of Committees 16 17 Education/Examination Committee 18 MS. RUBIN: 19 I move to preliminarily deny the 20 application for Broker Exam for James 21 Anthony Edmond, as his experience is not relevant and does not meet the 22 23 requirements. 24 MR. MCGETTIGAN: 25 Second.

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1 CHAIR TARANTINO: 2 On the question, all in favor, say aye. 3 Any opposed? 4 [The motion carried unanimously.] * * * 5 6 MS. RUBIN: 7 I move to provisionally deny Osmond Mincarelli, as his experience does not 8 9 meet the experience requirements. 10 MR. FERRARA: 11 Second. 12 CHAIR TARANTINO: 13 On the question, all in favor, say aye. 14 Any opposed? 15 [The motion carried unanimously.] * * * 16 17 MS. RUBIN: I move to deny the following CE courses: 18 19 Branding, Social Media, and Digital 20 Marketing for Real Estate Agents and 21 Investors, Referral Relationships 2.2 Directions for Connections, and Using 23 Today's Video Tools to Obtain the 24 Listing, as they do not meet the CE 25 guidelines.

18 1 MS. BARBIERI: 2 Second. 3 CHAIR TARANTINO: 4 On the question, all in favor, say aye. 5 Any opposed? 6 [The motion carried unanimously.] * * * 7 8 MS. RUBIN: 9 I make a motion to have a pending 10 approval on Increase Wealth with Rentals & Other Investment Properties, looking 11 12 for a name change to emphasize the client 13 and not the agent on that course. 14 MR. FERRARA: 15 Second. CHAIR TARANTINO: 16 On the question, all in favor, say aye. 17 18 Any opposed? 19 [The motion carried unanimously.] * * * 20 21 MS. RUBIN: 22 I move to approve the following CE 23 Bring the Wow: How to Provide courses: 24 a Great Service Experience; Effective 25 Customer Service Pushee vs Pullee;

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1	Generational Selling OnDemand Course;
2	Managing Online Transactions
3	(Demonstrated with dotloop); Overcoming
4	Consumer Fears in the Midst of a Housing
4 5	
	<u>Crisis</u> , both a 2-hour version and a
6	3-hour version; <u>Rightsizing the</u>
7	Downsizing Generation; Social Media
8	Security Marketing, Extending, Defending
9	Your Online Reputation; and Technology &
10	Trends.
11	MR. FERRARA:
12	Second.
13	CHAIR TARANTINO:
14	On the question, all in favor, say aye.
15	Any opposed?
16	[The motion carried unanimously.]
17	* * *
18	Enforcement Committee
19	MR. MCGETTIGAN:
20	I'd like to make a motion that the
21	application of <u>Robert Martin Van Eck</u> ,
22	Amin Quadree Stovall, Malik McDowell be
23	approved with no restrictions.
24	MR. FERRARA:
25	Second.

1 CHAIR TARANTINO: 2 On the question, all in favor, say aye. 3 Any opposed? 4 [The motion carried unanimously.] * * * 5 6 MR. MCGETTIGAN: 7 I make a motion that the application of Travis Silfies be approved and license 8 9 put on probation through criminal 10 probation and/or payment of restitution. 11 MS. BARBIERI: 12 Second. CHAIR TARANTINO: 13 14 On the question, all in favor, say aye. 15 Any opposed? 16 [The motion carried unanimously.] * * * 17 MR. MCGETTIGAN: 18 19 I make a motion that the application of 20 Sean Crawford be approved and the 21 license put on probation through 22 criminal probation and/or payment of 23 restitution. 24 MR. FERRARA: 25 Second.

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1 CHAIR TARANTINO: 2 On the question, all in favor, say aye. 3 Any opposed? 4 [The motion carried unanimously.] * * * 5 6 MR. MCGETTIGAN: 7 I make a motion that the application of Nicholas Deenis be approved and that 8 9 license placed on probation through 10 criminal probation and/or payment of 11 restitution. 12 MR. FERRARA: Second. 13 CHAIR TARANTINO: 14 15 On the question, all in favor, say aye. 16 Any opposed? 17 [The motion carried unanimously.] * * * 18 19 MR. MCGETTIGAN: 20 I make a motion that the application of 21 Cedric Nipper not be approved. 22 MS. BARBIERI: 23 Second. 24 CHAIR TARANTINO: 25 On the question, all in favor, say aye.

22 1 Any opposed? 2 [The motion carried unanimously.] * * * 3 MR. MCGETTIGAN: 4 5 I make a motion to preliminarily deny the 6 application of Jamie Lea Lynn and advise 7 the applicant of the right to an informal conference. 8 9 MR. FERRARA: 10 Second. 11 CHAIR TARANTINO: 12 On the question, all in favor, say aye. 13 Any opposed? 14 [The motion carried unanimously.] * * * 15 16 [Joseph J. McGettigan, Secretary, Industry Member, 17 exited the meeting at 1:41 p.m.] * * * 18 19 [The Commission recessed from 1:41 p.m. until 20 1:45 p.m.] 21 * * * 22 [A Formal Hearing was held from 1:45 p.m. until 23 2:07 p.m. in the case of the Commonwealth of 24 Pennsylvania, Bureau of Professional and Occupational 25 Affairs vs. Ginger Siobhan Coleman, Case No. 19-56-

23 006524.] 1 * * * 2 3 [The Commission recessed from 2:07 p.m. until 4 2:10 p.m.] * * * 5 6 Public Session 7 [Joseph Tarantino, Chair, Industry Member, requested the introduction of all audience members. 8 Ms. Rubin thanked Derenda Updegrave, on behalf of 9 10 the Commission, for all of the years she had given to 11 the profession. She wished Ms. Updegrave great things 12 on her retirement in September. 13 William McFalls Jr., ABR, CRS, Green, GRI, 14 President, Pennsylvania Association of Realtors, 15 introduced PAR's new Public Policy and Political Affairs Director, Alex Charlton. He commented that 16 17 Mr. Charlton was a member of the Pennsylvania House of 18 Representatives in the last legislative session, 19 worked with two State Senators, and was a Government 20 Affairs Analysist for the Realtors Legislative 21 Alliance. 2.2 Mr. McFalls noted that Mr. Charlton recently 23 returned from the National Association of Realtors 24 Government Affairs Directors' Institute and was ready 25 to handle any issues.

Mr. McFalls announced that PAR's Director of Law 1 2 & Policy, Hank Lerner, was currently heading up a team 3 of in-house attorneys, who will be staffing PAR's 4 legal hotline. He noted that two additional attorneys 5 were brought on staff in addition to Hank and Desiree 6 Brougher. The staff was answering legal hotline calls 7 for the past month and identified some trends in the 8 call.

9 Mr. McFalls stated PAR will continue to encourage 10 the passage of two bills, House Bill 1572 regarding 11 real estate teams legislation and House Bill 128 and 12 companion Senate Bill 309, both of which create a 13 first-time homebuyers savings account.

Mr. McFalls mentioned that PAR continues to receive calls from members who are looking for direction regarding the commission's price opinion regulations.

18 Mr. McFalls recognized Derenda Updegrave and her 19 22 years of work for the association.

20 Derenda Updegrave, Director of Public Policy and 21 Political Affairs, Pennsylvania Association of 22 Realtors, thanked the Board, noting her pleasure to 23 work with them over the years.

24 Ms. Rubin requested Mr. McFalls share some of the 25 trends being seen with the legal hotline calls.

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Mr. McFalls could not provide specifics at this
 time as the first tracking of the trends were being
 assembled.

Ms. Rubin expressed her interest in seeing trends
in terms of topics that would indicate courses for
continuing education (CE) in the future.

7 Michael McGee, CAE, Chief Executive Officer, 8 Pennsylvania Association of Realtors, commented that 9 initially there were many legal questions concerning 10 seller disclosure forms and agreement of sales forms 11 that affirmed part of the decision-making process.

James S. Tupitza, Esquire, Tupitza & Associates P.C., noted a course that was previously approved for education that was conducted jointly with the Pennsylvania Bar Institute regarding broker and salesperson liability. He noted a good turnout for the program with not only lawyers but brokers and people with a salesperson's license.

Mr. Tupitza addressed the glacial pace of enforcement, particularly with a case involving a very serious violation of the Real Estate Licensing and Registration Act (RELRA). He noted that cases involving non-renewals of licenses on time or over the time period for continuing education move faster than where there is a major crime involved.

Mr. Tupitza discussed the issue of how people identify themselves in their advertising and the difficulty consumers have in making complaints about their salesperson. He stated consumers could actually resolve issues before they need a lawyer or those issues become disciplinary if the broker could be identified.

8 Mr. Tupitza acknowledged generally only filing 9 complaints when there is a significant amount of money 10 missing. He has helped consumers by linking them to 11 the brokerage where communications can begin, but he 12 believed the consumer should be able to look at their 13 paperwork and figure that out.

Mr. Michalowski provided an update regarding 14 15 cemetery issues of nonpayment, noncompliance, and non-16 filers, where an attorney from his team will concentrate as a specialist in that area. 17 He 18 recognized Ms. Bailey for her great job with getting 19 cemeteries compliant. He also noted that Ms. Raker 20 would be taking on projects dealing with advertising. 21 He mentioned approval from the Bureau of Enforcement 22 and Investigation to start creating templates for ways 23 to go further into the investigation of an advertising 24 complaint.

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Mr. Michalowski announced his ability to

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open all of the advertising cases on both the salesperson and the broker. He addressed Act 41 regarding regulations and suggested broadening the Act 48 schedule in order to track which brokerages are having multiple salespeople.

6 Mr. Michalowski discussed advertising regulations 7 concerning salesperson/associate broker and 8 salesperson. He suggested a full review of what 9 prominence means instead of just tweaking the language 10 or to consider the regulations of other Boards that 11 require license numbers. He desired that the rules be up-to-date with modern trends and has been trying to 12 13 hire a social media expert.

Mr. Michalowski addressed timeshares, noting several cases where individuals are not licensed and spoofing websites scrape real estate brokerage websites. These are screened for their contact information and advertisement of services. He stated the cases are investigated and given to the Attorney General's Office.

21 Chair Tarantino requested to see the Attorney 22 General (AG) report.

23 Mr. Michalowski was unable to provide a report 24 because it contained too much information. He 25 recommended asking counsel to provide the report,

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which should be easily accessible with the 1 2 Pennsylvania Licensing System (PALS).] 3 Chair Tarantino suggested everyone review Act 41 signed by Governor Wolf regarding temporary licensure 4 for all Boards and Commissions.] 5 * * * 6 7 [The Commission recessed from 2:42 p.m. until 8 2:54 p.m.] 9 * * * 10 Adjournment CHAIR TARANTINO: 11 12 Do I have a motion to adjourn today's 13 meeting? MR. FERRARA: 14 15 So moved. 16 MS. BARBIERI: 17 Second. CHAIR TARANTINO: 18 19 On the question? We're adjourned. 20 [The motion carried unanimously.] * * * 21 22 [There being no further business, the State Real 23 Estate Commission Meeting adjourned at 2:54 p.m.] * * * 24 25

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CERTIFICATE I hereby certify that the foregoing summary minutes of the State Real Estate Commission meeting, was reduced to writing by me or under my supervision, and that the minutes accurately summarize the substance of the State Real Estate Commission meeting. Gascoign Alicia R. Minute Clerk Sargent's Court Reporting Service, Inc.

Γ		30
1 2 2		STATE REAL ESTATE COMMISSION REFERENCE INDEX
1 2 4 5 6 7 8		July 23, 2019
6 7	TIME	AGENDA
9	11:43	Official Call to Order
10 11 12	11:43	Roll Call
12 13	11:43	Pledge of Allegiance
14 15	11:44	Approval of Minutes
16 17	11:45	Report of Prosecutorial Division
18 19	12:14	Report of Commission Counsel
20 21	12:19	Report of Commission Chair
22 23 24	12:20 1:30	Lunch Break/Executive Session Return to Open Session
25 26	1:30	Motions
27 28	1:36	Report of Committees
29 30 31	1:41 1:45	Recess Return to Open Session
32 33	1:45	Formal Hearing - Ginger Siobhan Coleman
34 35 36 37	2:07 2:10	Recess Return to Open Session
38 39	2:10	Public Session
40 41 42	2:42 2:54	Recess Return to Open Session
43 44 45 46 47	2 : 54	Adjournment
48 49 50		