State Real Estate Commission March 12, 2019

COMISSION MEMBERS:

Joseph Tarantino, Chair, Industry Member Anne Rubin, Vice Chair, Industry Member - Absent Joseph McGettigan, Secretary, Industry Member 9 Alexis L. Barbieri, Esquire, Public Member 10 Armand Ferrara, Industry Member - Absent 11 Jennifer Thompson, Esquire, Attorney General 12 Annie Hanna Cestra, Industry Member - Absent Edward L. Seebeck, Cemetery Member - Absent 14 | Katelin Lambert, Director of Operations, Bureau of Professional and Occupational Affairs

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COMMISSION PERSONNEL:

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20 Juan Ruiz, Esquire, Board Counsel 21 Ray Michalowski, Esquire, Board Prosecution Liaison Tiffany Raker, Esquire, Board Prosecutor Timothy Fritsch, Esquire, Board Prosecutor Caroline Bailey, Esquire, Board Prosecutor 25 Krista Linsenbach, Board Administrator

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ALSO PRESENT:

30 | William McFalls, Jr., President, Pennsylvania Realtors Association 32 Tim Quintrell

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3 * * * 1 State Board of Real Estate Commission 2 3 March 12, 2019 * * * 4 5 The regularly scheduled meeting of the State Board of Real Estate Commission was held on March 12, 2019. Chair Tarantino officially called the meeting to order. A roll call was taken. The Pledge of Allegiance was recited. 10 Report of Prosecutorial Division 11 [Caroline Bailey, Esquire, Board Prosecutor, presented 12 13 Consent Agreements for File Nos. 17-56-04719 and 17-14 56-06851.] * * * 15 16 [Tiffany Raker, Esquire, on behalf of Karl Geschwindt, 17 Esquire, presented Consent Agreements for File Nos. 12-56-00399 and 15-56-02710.118 * * * 19 20 [Timothy Fritsch, Esquire, presented a Consent 21 Agreement for File No. 16-56-07614.] 22 23 Report of Commission Counsel 24 [Juan A. Ruiz, Esquire, Board Counsel, stated the 25 hearing of Kevin Cybularz, File No. 19-56-001072, was

continued. He noted matters for discussion during the 2 Executive Session, as well as items on the agenda. 3 There was a brief discussion. Report of Commission Chairperson - No Report * * * 6 Report of Commissioner - No Report Report of Commission Administrator 10 [Krista Linsenbach, Commission Administrator, stated she will send out the prospective meeting dates. 11 12 explained the details with regard to travel 13 specifications, and noted matters for discussion 14 during the Executive Session.] 15 16 Public Session 17 [William McFalls, Jr., President, Pennsylvania 18 Association of Realtors (PAR), stated PAR's efforts to provide a standard of practice for real estate teams. 19 20 He spoke on the importance of real estate teams in the 21 country and backed that with survey and study results. 22 He referred to specific language, as well as 23 requirements for real estate teams. He stated PAR 24 will release comments on aforementioned regulations 25 once they are released for public comment.

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Mr. McFalls stated PAR wants to clarify the
1
   amendments regarding a price opinion to assist all
3
  licensees on the clear intent of the Commission.
  He stated PAR believes the issues mentioned provide
   opportunities for the Commission and PAR can work
  together. Mr. McFalls agreed to provide a list of the
   aforementioned points.]
                              * * *
   [Pursuant to Section 708(a)(5) of the Sunshine Act, at
10
   11:26 a.m. the Board entered into Executive Session
   with Juan Ruiz, Esquire, for the purpose of conducting
11
12
   quasi-judicial deliberations. The Board returned to
13
   open session at 12:38 a.m.]
                              * * *
14
15
   [Mr. Ruiz stated the Commission was in Executive
   Session conducting quasi-judicial deliberations on
16
  matters pending before the Commission.]
17
                              * * *
18
  Approval of Minutes of the January 29, 2019 meeting
19
2.0
   CHAIR TARANTINO:
21
                Do I have a motion to approve the draft
22
                minutes of the January 29th meeting?
23
   [The Board discussed corrections to the minutes.]
   CHAIR TARANTINO:
2.4
25
                Can I get a motion?
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6
  MS. BARBIERI:
 2
                 Yeah. So moved, Barbieri.
   CHAIR TARANTINO:
 3
                 Second? You weren't here. Jenn, do you
 4
 5
                 want to second?
  MS. THOMSON:
                 I second.
   CHAIR TARANTINO:
 9
                 Okay, thank you. On the question, all in
10
                 favor, say aye. Any opposed?
   [The motion carried. Mr. McGettigan abstained.]
11
                              * * *
12
  MR. RUIZ:
13
14
                 Is there a motion to deny the following
15
                 Consent Agreements as being too lenient:
                 File No. 17-56-04719, File No. 17-56-
16
17
                 06851, and File No. 12-56-00399?
   CHAIR TARANTINO:
18
19
                 Can I have a motion?
20
   MS. BARBIERI:
21
                 So moved.
   CHAIR TARANTINO:
22
23
                 Second?
   MR. MCGETTIGAN:
2.4
25
                 McGettigan.
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7
   CHAIR TARANTINO:
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2
                 On the question all in favor say aye. Any
3
                 opposed? Ayes have it.
   [The motion carried unanimously.]
                              * * *
5
  MR. RUIZ:
                 Is there a motion to approve the Consent
                 Agreements at File No. 15-56-02710 and
8
                 File No. 16-56-07614?
9
10
  MR. MCGETTIGAN:
11
                 McGettigan, motion.
12
   CHAIR TARANTINO:
                 Second?
13
14 MS. THOMSON:
15
                 Second.
   CHAIR TARANTINO:
16
17
                 Jenn Thompson. On the question, all in
18
                 favor say aye. Any opposed? Ayes have
19
                 it.
20
   [The motion carried unanimously. The Respondent's
21 name for File No. 15-56-02710 is Gary J. Cevolsky.
22 The Respondent's name for 15-56-02710 is Bonnie M.
23 Gardner for 16-56-07614.]
                              * * *
24
25 MR. RUIZ:
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8
                 Is there a motion to direct Commission
1
                 Counsel to draft a Final Adjudication and
2
                 Order consistent with discussions in
 3
                 Executive Session in the case of Daniel
 4
5
                 A. Rosetti, Jr., File No. 16-56-4399?
   MR. MCGETTIGAN:
                 So moved, McGettigan.
  MS. BARBIERI:
9
                 Second.
10
   CHAIR TARANTINO:
11
                 On the question, all in favor, say aye.
12
                 Any opposed? Ayes have it.
   [The motion carried unanimously.]
13
                              * * *
14
15
  MR. RUIZ:
16
                 Is there a motion to approve the Final
17
                 Adjudication and Order in the case of Amy
18
                 Gipe, at File No. 15-56-10070?
19
  MS. BARBIERI:
20
                 So moved.
  MR. MCGETTIGAN:
21
22
                 Second.
23
   CHAIR TARANTINO:
24
                 Any questions? All in favor say aye.
25
                 Any opposed? Ayes have it.
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9
   [The motion carried unanimously.]
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3
  MS. THOMSON:
                 Concerning the Broker Examination
 4
5
                 Approval for Joshua Reibstein, additional
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                 information has been requested. That one
                 is tabled.
                      Regarding the course approval for
8
9
                 Omega Real Estate School, non-verbal
10
                 sales strategies, I make a motion to deny
11
                 this.
   CHAIR TARANTINO:
12
                 Second?
13
14 MS. BARBIERI:
15
                 Second, Barbieri.
   CHAIR TARANTINO:
16
17
                 On the question, all in favor say aye.
18
                 Any opposed? Ayes have it.
                               * * *
19
20
   MS. THOMSON:
                 And regarding the salesperson license for
21
22
                 Alexa Gorowska, I make a motion to
23
                 approve this request.
   CHAIR TARANTINO:
2.4
25
                 Second?
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10 MR. MCGETTIGAN: Second, McGettigan. 2 3 CHAIR TARANTINO: On the question, all in favor, say aye. 4 5 Any opposed? Ayes have it. [The motion carried unanimously.] * * * MR. MCGETTIGAN: 9 I make a motion that the following 10 applications be approved with no 11 restrictions: Abubakar Jallah, Martin 12 Jackson, Vernon Benton, Michael 13 Hennessey, Shannon Stewart, and Sara 14 Cowan. 15 CHAIR TARANTINO: Second? Barbieri? 16 17 MS. BARBIERI: Barbieri. 18 19 CHAIR TARANTINO: 20 On the question, all in favor say aye. 21 Any opposed? Ayes have it. 22 [The motion was carried unanimously.] 23 * * * MR. MCGETTIGAN: 2.4 25 I make a motion that the following

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11
                 applications be approved and licenses put
1
                 on probation through criminal probation:
2
3
                 Bryce Morrison and Mica Dawkins.
   CHAIR TARANTINO:
5
                 Second?
  MS. BARBIERI:
                 Barbieri.
   CHAIR TARANTINO:
9
                 On the question, all in favor say aye.
10
                 Any opposed? Ayes have it.
   [The motion was carried unanimously.]
11
                              * * *
12
   MR. MCGETTIGAN:
13
14
                 We also reviewed the following
15
                 applications and the application of
                 Daniel Reinherz, I make a motion we
16
17
                 approve with no barrier towards
                 licensure.
18
19
  MS. BARBIERI:
20
                 Second.
   CHAIR TARANTINO:
21
22
                 Second, Barbieri. On the question, all
23
                 in favor say aye. Any opposed?
24
                 have it.
25
   [The motion carried unanimously.]
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* * * 1 2 MR. MCGETTIGAN: 3 I make a motion that the following applications be preliminarily denied and 4 advise the Applicant of the right to an 5 informal conference: Cody Sembrat, 6 Jonathan Tischler, and Cedric Nipper. MS. BARBIERI: 9 Second. 10 CHAIR TARANTINO: 11 Barbieri. On the question, all in favor 12 say aye. Any opposed? Ayes have it. 13 [The motion carried unanimously.] * * * 14 15 [Ms. Katelin Lambert announced that K. Kalonji Johnson is the new Acting Commissioner, who sent his 16 17 condolences for being unable to attend the meeting. 18 Ms. Lambert discussed the continuing transition to 19 PALS and the finalization of the Licensing 20 Modernization Project. Ms. Lambert stated, at the prior meeting, she 21 22 reported on the call center help desk to further 23 assist the transition to the PALS system.] * * * 24 [Mr. Ruiz discussed a letter from PAR concerning a 25

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1 question regarding education for a BPO, stating the
2 Commission had approved an outline. He stated several
3 education providers had already submitted outlines.
4 He went into further detail regarding course
  requirements.
6
       Mr. Ruiz discussed and resolved questions and
  concerns of the Board.]
                              * * *
8
  Adjournment
10 CHAIR TARANTINO:
11
                Motion to adjourn?
12 MS. BARBIERI:
13
                Motion to adjourn.
14 CHAIR TARANTINO:
15
                Second?
16 MS. THOMSON:
17
                 I can.
  CHAIR TARANTINO:
18
19
                All in favor say aye. All right. We're
20
                adjourned until April.
                              * * *
21
22 | [There being no further business, the State Board of
23 Real Estate Commission Meeting adjourned at 12:56
24 | p.m.]
25
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CERTIFICATE

I hereby certify that the foregoing summary minutes of the State Real Estate Commission meeting, was reduced to writing by me or under my supervision, and that the minutes accurately summarize the substance of the State Real Estate Commission meeting.

Hyler Hope Wilson

Skyler Hope Wilson Minute Clerk

Sargent's Court Reporting
Service, Inc.

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1 2 3 4 5 6 7 8 9 0 11 12 13 14 15 6 17 18 9 0 1 2 2 2 3 2 4		STATE REAL ESTATE COMMISSION REFERENCE INDEX March 12, 2019	
	TIME	AGENDA	
	11:03	Official Call to Order	
	11:03	Roll Call	
	11:04	Pledge of Allegiance	
	11:04	Report of Prosecutorial Division	
	11:11	Report of Board Counsel	
	11:16	Report of Board Chairman	
	11:16	Report of Board Administrators	
	11:19	Public Session	
	11:26	Executive Session	
25 26	12:41	Report of Committees	
27 28	12:56	Adjournment	
29 30			
31 32			
33 34			
35 36			
37 38			
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41 42			
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47 48			
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