State Real Estate Commission March 6, 2018

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COMMISSION MEMBERS:

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Joseph Tarantino, Vice Chair, Industry Member

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Anne Rubin, Secretary, Industry Member Ian J. Harlow, Commissioner of Professional and Occupational Affairs - Absent Armand Ferrara, Industry Member Jennifer Thomson, Esquire, Attorney General Designee

Alexis L. Barbieri, Esquire, Chair, Public Member

Vincent Galko, Public Member - Absent Joseph McGettigan, Industry Member - Absent Edward L. Seebeck, Secretary, Cemetery Member

Annie Hanna Cestra, Industry Member

COMMISSION PERSONNEL:

Juan A. Ruiz, Esquire, Commission Counsel Ray Michalowski, Esquire, Commission Prosecution Liaison Timothy Smith, Esquire, Commission Prosecutor

Krista Linsenbach, Commission Administrator

MEMBERS OF THE PUBLIC

Thomas L. McCreary Jr., Commercial Property Manager, Duke Realty Corporation

Ayisha Sereni, President, The Mainline School of Real Estate

Derenda Updegrave, Pennsylvania Association of Realtors (PAR)

Jack Gumboch, PAR

Todd Umbenhauer, PAR

William McFalls, PAR

Christopher Raad, PAR Lisa Aaron, PAR

Mike McGee, PAR

3 * * * 1 2 State Real Estate Commission 3 March 6, 2018 * * * 4 5 The regularly scheduled meeting of the State Real 6 Estate Commission was held on Tuesday, March 6, 2018. Alexis L. Barbieri, Chair, Public Member, officially called the meeting to order at 11:11 a.m. A roll call was taken. The Pledge of Allegiance was recited. 10 Joseph Tarantino, Vice Chair, and Jennifer 11 Thomson, Esquire, Attorney General Designee, were not 12 present at the commencement of the meeting. * * * 13 14 [Joseph Tarantino, Vice Chair, Industry Member, 15 entered the meeting at 11:12 a.m.] 16 17 Approval of Minutes of the January 30, 2018 meeting CHAIR BARBIERI: 18 19 Could I have a motion for approval of 20 the Draft Minutes from the January 30, 21 2018 meeting? 22 MR. FERRARA: 23 So moved. 2.4 MS. SEEBECK: 25 Second.

1 CHAIR BARBIERI:

All in favor? All opposed?

3 [The motion carried unanimously.]

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5 Report of Prosecutorial Division

6 | [Timothy Smith, Esquire, Prosecuting Attorney,

7 | presented Consent Agreements for File No. 14-56-07669

8 and File No. 15-56-06700.

9 ***

10 Report of Commission Counsel

11 [Juan A. Ruiz, Esquire, Commission Counsel, noted two

12 Proposed Adjudications and Orders and a Final

13 Adjudication and Order for discussion during Executive

14 | Session. He will also provide an update on a case

15 currently on appeal in the Executive Session.

Mr. Ruiz updated the Commission with regard to

17 | Senate Bill No. 354, which allows for expungement with

18 regard to continuing education cases and cases for

19 practicing on a lapsed license for not less than six

20 months.1

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22 Rules & Regulations Committee Report

23 [Armand Ferrara, Industry Member, reported on the

24 committee meeting and discussion of the escrow

25 requirement sections, specifically sections 35.331

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1 through section 35.328. The committee will review

- 2 | Sections 35.331 to 35.340 at the next meeting. The
- 3 committee suggested redrafting the language before
- 4 moving forward.

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- 6 Report of Commission Chairperson No Report
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- 8 Report of Commission Administrator
- 9 | [Krista Linsenbach, Commission Administrator, reported
- 10 that as of March 2, 2016, the old internal computer
- 11 system was switched to read only.
- 12 Ms. Linsenbach updated the Commission on the
- 13 processing of the applications under the new PALS
- 14 | system, as well as the availability to input
- 15 information and the renewal forms. She suggested
- 16 Commission members register in PALS to be prepared for
- 17 | the availability of initial applications as well as
- 18 | renewal periods. The website address is
- 19 www.pals.pa.gov. Ms. Linsenbach reviewed the required
- 20 log-in information into PALS.
- 21 Ms. Linsenbach referenced the following the State
- 22 Real Estate Commission meetings 2019 dates for
- 23 discussion: January 29, 2019, March 12, 2019, April
- 24 | 30, 2019, June 12, 2019, July 23, 2019, September 10,
- 25 | 2019, October 23, 2019, and December 3, 2019.

6

The meeting on June 12, 2019 will be the public meeting in Pittsburgh. The meeting on July 23, 2019 will be the public meeting in Harrisburg. The meeting on October 23, 2019 will be the public meeting in Philadelphia.

6 Ms. Linsenbach stated paper agendas will no 7 longer be available.]

* *

9 Public Session

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10 [Todd Umbenhauer, 2018 President, Pennsylvania 11 Association of Realtors (PAR), presented before the

12 Commission for discussion on an innovative initiative

13 between PAR and the State Legislature to create a

14 first-time homebuyers savings account plan.

Mr. Umbenhauer updated Commission members on PAR's quarterly welcome home survey now in its fourth year. He encouraged members to visit the welcomehomepa.org for additional survey results.

19 Survey cards were distributed to Commission members.

Mr. Umbenhauer stated PAR will be communicating with brokers and members regarding the renewal process and licensing procedures through the PALS system. He extended get well wishes to Mr. McGettigan, who is recovering at home.

25 Additional PAR members present introduced

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themselves for the record.
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Derenda Updegrave, Director of Public Policy and Political Affairs, Pennsylvania Association of Realtors, introduced herself as well as Jack Gombach, the newest member of the PAR.]

7 Report of Commission Prosecutor Liaison

8 | [Ray Michalowski, Esquire, Commission Prosecution

9 Liaison, discussed Act 354 requiring the Commission to

10 | appoint a Probable Cause Screening Committee to handle

11 immediate temporary suspensions of a license. He

12 provided a further explanation of the process.]

13

14 [Pursuant to Section 708(a)(5) of the Sunshine Act, at

15 11:44 a.m. the Commission entered into Executive

16 Session with Juan A. Ruiz, Esquire, for the purpose of

17 | conducting quasi-judicial deliberations and to receive

18 advice of Counsel. The Commission returned to open

19 session at 1:04 p.m.]

20 ***

21 [Jennifer Thomson, Esquire, Attorney General Designee,

22 entered the meeting during Executive Session.]

23 ***

24 MOTIONS:

25 MR. RUIZ:

The Real Estate Commission was just in 1 2 Executive Session conducting quasi-3 judicial deliberations on a number of 4 matters currently pending before the 5 Commission. 6 Is there a motion to approve the Consent Agreement at File No. 14-56-07669 8 and File No. 15-56-06700? MR. FERRARA: 10 So moved. 11 MS. RUBIN: 12 Second. CHAIR BARBIERI: 13 14 All in favor, aye? Opposed? 15 [The motion carried unanimously. The Respondent's name for File No. 14-56-07669 is Stefania F. Nakos. 16 17 The Respondent's name for File No. 15-56-06700 is Ronald E. Carrea.] 18 * * * 19 20 MR. RUIZ: 21 Is there a motion to approve the Proposed 22 Adjudications and Orders in the case of 2.3 Linda Burns Glover at File No. 14-56-2.4 14144, and Edward Paskan, File No. 15-56-07082? 25

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   MS. CESTRA:
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                 So moved.
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   MR. TARANTINO:
                 Second.
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   CHAIR BARBIERI:
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                 All in favor, aye? Opposed?
   [The motion carried unanimously.]
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   MR. RUIZ:
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                 Is there a motion to approve the Final
11
                 Adjudication and Order in the case of
12
                 Tracy Tarver, at File No. 14-56-04180?
   MR. SEEBECK:
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                 So moved.
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   MR. FERRARA:
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                 Second.
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   CHAIR BARBIERI:
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                 All in favor, aye? Opposed?
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   [The motion carried unanimously.]
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21
   MR. RUIZ:
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                 Is there a motion to grant Counsel
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                 authority to settle the appeal cases of
24
                 Dorothy Grilli, Grilli Real Estate, and
25
                 John Uhl?
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1
   MR. TARANTINO:
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                So moved.
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   MS. CESTRA:
                 Second.
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   CHAIR BARBIERI:
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                 All in favor, aye? Opposed?
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   [The motion carried. Jennifer Thomson abstained from
   voting on the motion.]
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   Report of Committees
   Education/Examination
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   MS. CESTRA:
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                 Education had three broker examination
14
                 applications presented to us.
                                                 The first
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                 is Thomas McCreary, and we move that the
16
                 application be approved.
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   MR. FERRARA:
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                 Second.
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   CHAIR BARBIERI:
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                 All in favor, aye? Opposed?
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   [The motion carried unanimously.]
22
2.3
   MS. CESTRA:
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                 We had two applications for broker
25
                 examination that we preliminarily denied.
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And they are, first one is K-I-F-A-H,
A-L, Z-A-Y-D-E-E. And the reason for the
denial is experience and education not
acceptable.

We have another one that is Timothy
Broms to preliminarily deny, no evidence
of client-related real estate experience.

We move that these two applications be denied.

10 MR. SEEBECK:

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11 Second.

12 CHAIR BARBIERI:

All in favor, aye? Opposed?

14 [The motion carried unanimously.]

15 ***

16 MS. CESTRA:

New continuing education courses that were sent to us for approval. And we would like to approve the following courses: 2018-2019 National USPAP Update; E-Pro Day 1; E-Pro Day 2; The Roadmap to Building a Modern Real Estate Company; The Appraisal of 2-4 Unit Properties. We move that we accept those.

12 1 MR. FERRARA: 2 Second. 3 CHAIR BARBIERI: 4 All in favor, aye? Opposed? 5 [The motion carried unanimously.] * * * 6 7 MS. CESTRA: There's one other course that we had 9 presented to us. And we move that we 10 deny the course Limited Scope Appraisals 11 and Appraisal Reports-Staying Compliant 12 and Competitive. The reason being too 13 specific to the appraisal industry. 14 MR. TARANTINO: 15 Second. 16 CHAIR BARBIERI: 17 All in favor, aye? Opposed? 18 [The motion carried unanimously.] * * * 19 20 Enforcement (Informal Conferences) 21 MR. TARANTINO: 22 First one, Vanessa Davidson has been 2.3 tabled. 2.4 I'd like to make a motion that we 25 approve and place their license on

13 probation through criminal probation 1 2 and/or payment of restitution the 3 following people: Francisco Acosta-4 Jimenez, John Fell, and Matthew Davis. 5 MR. FERRARA: 6 Second. 7 CHAIR BARBIERI: All in favor, aye? Opposed? [The motion carried unanimously.] * * * 10 11 MR. TARANTINO: 12 I make a motion that George DeJesus is 13 not approved and he has a right to come 14 in for a hearing in front of the 15 Commission. MS. CESTRA: 16 17 Second. CHAIR BARBIERI: 18 All in favor, aye? Opposed? 19 20 [The motion carried unanimously.] * * * 21 22 MR. TARANTINO: 2.3 The following I'd like to approve with no 24 restrictions: Keith Johnson and Gerald 25 Alston.

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   MS. CESTRA:
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                 Second.
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   CHAIR BARBIERI:
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                 All in favor, aye? Opposed?
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   [The motion carried unanimously.]
                               * * *
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   Enforcement (Application Reviews)
   MR. TARANTINO:
9
                 I make a motion that we preliminarily
10
                 deny the following applications and
11
                 advise them of their right to an informal
12
                 conference: Edward Beckley, Jeffrey
13
                 Griggs, Gregory Kuhn, Rayshon Richardson,
14
                 and Steven Woods.
15
   MR. FERRARA:
16
                 Second.
   CHAIR BARBIERI:
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18
                 All in favor, aye? Opposed?
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   [The motion carried unanimously.]
                               * * *
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21
   [The Commission recessed from 1:13 p.m. until 1:23
22
   p.m.]
2.3
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   [A Formal Hearing was held from 1:23 p.m. until
25
   2:43 p.m. in the matter of Commonwealth of
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15 Pennsylvania, Bureau of Professional and Occupational 1 Affairs vs. Christina Sica, File No. 17-56-08607, 2 3 Docket No. 1508-56-17. 4 The Commission recessed from 2:19 p.m. until 2:22 p.m. during the hearing] * * * 6 [Edward L. Seebeck, Cemetery Member, exited the meeting at 2:19 p.m. during the recess.] 10 [Pursuant to Section 708(a)(5) of the Sunshine Act, at 11 2:43 p.m. the Commission entered into Executive 12 Session with Juan A. Ruiz, Esquire, for the purpose of conducting quasi-judicial deliberations and to receive 13 advice of Counsel. The Commission returned to open 14 15 session from its Executive Session at 2:46 p.m.] * * * 16 17 Adjournment MS. TARANTINO: 18 19 I make a motion to adjourn. 20 CHAIR BARBIERI: 21 Second? 2.2 MS. RUBIN: 2.3 I second the motion.

All in favor?

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CHAIR BARBIERI:

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   [The motion carried unanimously.]
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   [There being no further business, the State Real
   Estate Commission Meeting adjourned at 2:46 p.m.]
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                          CERTIFICATE
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        I hereby certify that the foregoing summary
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   minutes of the State Real Estate Commission meeting,
11
   was reduced to writing by me or under my supervision,
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   and that the minutes accurately summarize the
13
   substance of the State Real Estate Commission meeting.
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16
                               Amy L. Warehime,
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                               Minute Clerk
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                               Sargent's Court Reporting
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                                  Service, Inc.
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1 2	STATE REAL ESTATE COMMISSION REFERENCE INDEX
3 4	March 6, 2018
5 6 7	TIME AGENDA
7 8	11:11 Official Call to Order/Roll Call
9	11:11 Pledge of Allegiance
11 12	11:13 Approval of Minutes
13 14	11:13 Report of Prosecutorial Division
15 16	11:16 Report of Commission Counsel
17 18	11:18 Rules and Regulations Committee Report
19	11:20 Report of Commission Administrator
21 22	11:34 Public Session
23 24	11:40 Report of Commission Prosecution Liaison
25 26 27 28	11:44 Executive Session 1:04 Return to Open Session
29	1:04 Motions
30 31 32 33	1:13 Recess 1:23 Return to Open Session
34 35	1:23 Formal Hearing - Christina Sica
36 37 38 39 40 41 42 43 44 45 46 47 48 50	2:43 Executive Session 2:19 Recess 2:22 Return to Executive Session 2:46 Return to Open Session 2:46 Adjournment